

OPEN*

DOWNTOWN



Oct. 23-29, 2020

 DowntownDayton

Featured

Also this Week



October 24 - Colin & Brad: Stream of Consciousness

Improv legends and "Whose Line is it Anyway?" veterans Colin Mochrie & Brad Sherwood unleash a wild, comedic ride with *Stream of Consciousness*, an all-new live improv show via Zoom, where you are in the driver's seat! This truly interactive experience is fueled by audience suggestions, leaving Colin and Brad to rely only on their wits and intuition. Hilarious and bubbling with irreverent humor, the duo captivates with their whip smart senses and off-the-cuff comedic brilliance you won't find anywhere else. Each ticket allows viewing on one device, so you can choose to enjoy the show solo or share the fun with the entire family. \$35. More info and registration [here](#).

October 23 - DPAA Virtual Streams: *The Dayton Philharmonic Returns*

The Dayton Philharmonic is nothing short of thrilled to be taking the stage once again at the Schuster Center for the first time since March to record this emotional concert! Each piece of this program will comprise a subset of the full orchestra, each with nearly 25 musicians on stage at one time, socially distanced, of course, but together again to do what they have been longing to do since the pandemic began - to perform beautiful music together for you. The musicians will perform works by Strauss, Ewazen, Elgar and Mozart. Premieres October 23, 2020 at 8 pm. For info on how to register and to access all DPAA Virtual Streams, visit DaytonPerformingArts.org/streams



This Weekend - Out on 5th

Fifth Street will close to vehicular traffic between Patterson Boulevard and Wayne Avenue on weekends to create a pedestrian mall in the Oregon District with increased service areas for bars, restaurants, and retailers, and increased space for the public to enjoy. Guests can choose to dine at their favorite Fifth Street businesses and receive table service at specially marked tables, or enjoy communal tables placed throughout the street in the increased public area. For more information, including street maps, an Oregon District business directory, info on parking and detours, social distancing, and more, click [here](#).

Thru January 17 - Exhibit: *Picasso to Hockney - Modern Art on Stage*

[Dayton Art Institute](#),

456 Belmonte Park North

This groundbreaking exhibition reveals what happened when prominent painters and sculptors turned their attention to the stage and collaborated with writers, musicians and dancers. Works by some of the most celebrated artists of the 20th century are featured, including Pablo Picasso, Henri Matisse, Fernand Leger, Natalia Gontcharova, Joan Miro, Louise Nevelson, Robert Indiana, Jim Dine, David Hockney, and many others. *Picasso to Hockney* features more than 120 objects of set and costume designs and offers fresh insights into artists and movements, from Cubism and Constructivism to Surrealism and Pop Art.

October 25 - Camera Obscura Virtual Workshop

Virtually join the Dayton Society of Artists over Zoom for an camera obscura workshop at 1:30 p.m., lead by Elena Dahl. Elena will walk registrants through how to create their own camera obscura using a room in their house! Workshop includes demo and talk by the artist. Registration includes limited supplies to create your own camera obscura. Registrants will pick up their supplies from the High Street Gallery (48 High Street, Dayton) from 12-5 Friday October 23rd or 12-5 Saturday, October 24th. Registration is limited. Registration is only \$5 thanks to an MCACD Special Projects Grant! (If the \$5 is cost prohibitive, e-mail director@daytondsa.org or call 937-228-4532 for free registration!)

Take a Daycation!

If you're feeling the need to get out and do something, but just don't feel like your normal vacation travel is in the cards this year, consider taking a Daycation! The Dayton Convention & Visitors Bureau has put together several great itineraries, special offers, and other ideas to help you get your creative juices flowing and plan fun Daycation activities. Explore ideas for "Dayton on a Dime," family fun, aviation-themed activities, summer camps, indoor and outdoor recreation, arts, a downtown highlights weekend, girlfriend getaways, and more on the Daycation website at

daytoncvb.com/daycations

Thru October 31 - Exhibit: *Illuminate*

[The 48 High Street Gallery](#), 48 High St.

Illuminate is a juried exhibition of lens-based work. The call for art was open to Ohio, Kentucky, and Indiana artists.

Illuminate opens September 4 by appointment. This exhibition is sponsored by [FotoFocus](#). Click here to [book an Appointment to see the Exhibition](#)

Thru Nov 30- Exhibit: *Nari Ward - We the People*

[The Contemporary Dayton](#),

118 N. Jefferson St.

This fall, The Contemporary Dayton is pleased to present Nari Ward's work, *We the People*. With this nearly 60-foot-wide wall installation, which consists of thousands of shoelaces that hang fringe-like from the gallery wall, Ward recreates the words that start the Preamble to the U.S. Constitution, replicating the font and style of the Constitution's main scribe, Timothy Matlack. In pairing the most quotidian of materials with one of our country's most lofty and enduring ideas, Ward seeks to explore how this living document remains vital as Americans prepare to participate in one of the most crucial elections of our lifetime. [More info](#).

October 23 - Mayhem & Mystery: *Gams, Gangsters, & Giggie Water*

[Spaghetti Warehouse](#), 36 W. Fifth St.;

7 p.m.

Join Mayhem & Mystery Interactive Theatre for their always fun interactive mystery shows where YOU become part of the show and try to solve the crime. Dinner & Show are now \$39.95 - with a new menu! (tax and gratuity not included). Call the Spaghetti Warehouse to make a reservation at 937-461-3913. All performances follow COVID requirements. Audience sizes will be small and will maintain 6 ft. distancing. Actors will be wearing masks.

October 23 - Picnik at Toxic Brew

[Toxic Brew Company](#), 431 E. Fifth St.;

5-10 p.m.

Picnik's back with their vegan and cheddar Mac & Cheese- both made with our Porn or Pawn pepper ale infused with King's Table habanero/jalapeno house hot sauce! Choose up to 3 toppings: bbq sweet potato, buffalo chicken, bacon, pico, and ranch. They'll be serving out of our brew house service window 5:00-10:00.

October 23 & 24 - Painting Parties

[Picture Perfect Paint Parties](#),

123 N. Ludlow St

Picture Perfect Paint Parties will host a Paint and Sip event every Friday from 6:30 to 8:15 p.m. for \$31.99. They will also host private Zoom paint parties every weekend for \$25.99. For more information or to schedule your party, contact: (937)265-0691,

pictureperfectpaintparties@gmail.com,

www.pictureperfectpaintparties.com.

October 24 - Saturday Art Classes

[K12 Gallery for Young People & TEJAS](#), 341 S.

Jefferson St.

K12 Gallery & TEJAS offers month-long Saturday art classes from 11:00am-1:00pm for Pre-K through 2nd Graders, 3rd-5th Graders, Teens and Adults. This month features PreK-2nd Painting & Drawing, 3rd-5th Clay, 6th-8th Digital Art & Design, 6th-12th Drawing Intensive, and Adult Stained Glass & Mosaics. [More info](#)

October 27 - Riverway Conversations Webinar

To be held via online conferencing software, 10-11:15 a.m. The Gordie Howe International Bridge project is a once-in-a-generation undertaking. Not only will the project deliver much-needed transportation improvements for international travelers, it will also provide jobs and opportunities for growth to the Windsor-Detroit region, the I-75 Corridor, and riverway communities. Join us to learn how this bridge will bring jobs and business to the riverway. Registration must be submitted through Eventbrite. The link to the virtual event will be sent out on October 25. Contact Sarah, shippensteel@mcdwater.org if you have questions. [Register](#)

October 28 - The Roots of Racism

A three-part series, hosted by Mayor Nan Whaley, reflecting on the historical events that have shaped our community racially, socially, and economically.

Watch live on the Dayton Daily News Facebook page in 20-minute segments on October 14th, 21st and 28th at 6:00 P.M. Each segment will highlight key moments in Dayton's history from the 1700s to the early 2000s and feature elders from our community as they retell their earliest memories of Dayton.

October 29 - PNC Tiny Thursdays... at Home

[Dayton Art Institute](#),

456 Belmonte Park North

Want to enjoy Tiny Thursdays at home? Explore a DAI artwork, watch a virtual read-aloud story and then follow along with project instructions found [here!](#)

October 29 - Salar's October Wine Dinner

These pairings are spooky good, trust us. Join us here or at home via Facebook Live beginning at 6:00 pm to listen to Chef Margot Blondet talk about her 5-course menu and the carefully selected wines that pair with each one. Book your tickets at salarrestaurant.com/event-tickets

Thru January 10 - Exhibit: **Archiving Eden**

[Dayton Art Institute](#),
456 Belmonte Park North

This poignant photographic series by Dornith Doherty considers the philosophical and ecological issues surrounding the role of science and human action in relation to gene banking. Doherty has traveled the world documenting seed banks and preservation efforts in the face of climate change and decreased agricultural diversity. A multi-layered project, the imagery ranges in style, from documentary to lyric compositions, with X-ray photographs, composite images and lenticular panels, all of which breathe life into seemingly static objects.

October 24 - **The After5 Event**

[White House Event Center](#),
101 E. Second St.; 5:30 p.m

Come and be immersed in an evening of exclusive shopping, drinks, food, and music. Featuring catering from two amazing chefs, music by an exclusive DJ, and a shopping experience like none other. Tickets will be limited and are required for entrance. Masks are required.

October 29 - Levitt on YOUR **Lawn: Subterranean**

As part of the 2020 Eichelberger Concert Season join us for the next concert in the #levittonYOURLawn virtual concert series. Subterranean approaches improvisation with intent. Pushing stylistic boundaries and fearlessly exploring their musical journey while still presenting infectious grooves. This creates a unique experience at every live performance making each one a must see. Grab your chairs, picnic basket, cooler, and computer or phone, and head out to YOUR lawn. Let's build community through music right where we are. This video will be live-streamed on the Levitt Pavilion Dayton Facebook page, the Levitt Dayton YouTube channel and shared in this event!

Support Our Local Small Businesses When They Need You the Most!

The pandemic has been hard on all of us. So much of what we consider normal has changed, and we've all had to find ways to adapt. In downtown Dayton, the pandemic has been especially difficult for our great collection of independent small businesses who provide the products and services we love. We encourage you to continue to support these local businesses during this difficult time in any way you can. They're the backbone of our community, and they need our support more than ever.

If you miss your favorite local, independent businesses, check out our lists of what's OPEN*.

We've put together a list of downtown [restaurants](#) with **carry out**, **curbside pickup**, or **delivery** services, as well as those open **outdoor or indoor**. Many of our [retail and service businesses](#) also have found creative ways to continue doing what they do. Check out virtual experiences and other ways to stay busy and have fun with our [OPEN* - Things to Do](#) page!

Now, more than ever, it's a great time to support local businesses and Be Downtown.



Downtown's OPEN*

is produced by the Downtown Dayton Partnership.

If you have questions about this email, reply to this message or call us at (937) 224-1518.

Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for details

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TechCred Program Guidelines

October 2020 Application Period

The current application period is open from October 1, 2020 to October 30, 2020 at 3:00 p.m. – www.TechCred.Ohio.Gov

Ohio's TechCred Program gives employers the chance to upskill current and future employees in today's tech-infused economy. Employers who submit successful applications will be reimbursed up to \$2,000 per credential when current or prospective employees complete eligible technology-focused credentials.

Application and Reimbursement Process

1. Employer applies for funding during application period
2. Development Services Agency scores application and awards funding
3. Employer sponsors current or prospective employees to complete an eligible credential program
4. Current or prospective employee successfully completes the program and receives approved credential
5. Employer submits proof of completion and receives reimbursement

Employer Eligibility

Any Ohio registered employer that employs Ohio resident W-2 employees is eligible to apply. Employers of all sizes and in all industries are encouraged to apply. Only one application will be accepted per employer per application period. Agencies of the State of Ohio are not eligible to receive reimbursement.

Employer Size Classification

For the purpose of application and fund distribution, the following employer size classifications will be used:

- 1-50 Employees: Small
- 51-200 Employees: Medium
- 201+ Employees: Large

Individual Eligibility

Ohio employers may apply for reimbursement for credentialing of both current and/or prospective employees. Employers will not be required to identify specific individuals on the application for funding but will be required to identify employees who earned the approved credentials when completing the reimbursement request.

To receive reimbursement, the employer must be able to verify that credential earners are Ohio residents with a verifiable Ohio address. Individuals must be W-2 employees at the time of the reimbursement request; independent contractors or 1099 employees are not eligible for this program.

Application Scoring Criteria

Employer applications will be reviewed competitively, based on the following criteria:

- Pledged average wage increase in relation to credential cost
- Level of economic distress in employer's region and regional balance of awards
- Amount of employer contribution toward the cost of credential

Applications will be reviewed competitively; awards will **not** be made on a first-come, first- served basis.

Application Period

When the application period opens companies can apply for eligibility at www.TechCred.Ohio.Gov

Information Required for Application

Applicants will be required to submit the following information:

Employer Information:

- Federal Tax ID
- Employer Name
- Supplier ID Number
- Ohio Charter Number
- Address
- Employer's Industry
- Number of Full-Time Employees in Ohio
- Employer Website Link
- Employer Point of Contact and Contact Information

Credential Information:

- Credential Selected (from approved list)
- Training Cost (if applicable)
- Certification Test Cost (if applicable)
- Total Actual Cost of Credential (Training and/or Certification Costs Combined)
- Name of Training Provider
- Type of Training Provider
- Requested Reimbursement Amount from Credential

Trainee Information:

- Number of Prospective Employees Who Will Earn Each Credential
- Number of Incumbent Employees Who Will Earn Each Credential
- Average Wage of Employees Before Earning Credential
- Projected Average Wage of Employees After Earning Credential

Award Amounts

Reimbursements will be up to \$2,000 per credential. Employers are eligible to receive up to \$30,000 per funding round.

Credential Eligibility

Credentials must meet the following requirements*:

Industry-recognized

The term "industry-recognized," used with respect to a credential, means a credential that is sought or accepted by employers within the industry or sector involved as a recognized, preferred, or required credential for recruitment, screening, hiring, retention, or advancement purposes; and, where appropriate, is endorsed by a nationally recognized trade association or organization representing a significant part of the industry or sector.

Technology-focused

Technology credentials demonstrate the competencies necessary to succeed in an occupation that utilizes technology to develop, build, and deliver products and services. Technology credentials rely on science,

technology, engineering and/or math related education, as well as technical skills, to benefit an employer dependent on the development, deployment, and investment in new and emerging technology including software development, advanced manufacturing, data analytics, cybersecurity, computer hardware and design, military applications, and other emerging fields.

Short-term

Can be completed in 12 months or less and is less than 30 credit hours or 900 clock hours.

Responsible

Where possible, online and distance-learning programs are encouraged. When in-person elements are necessary, employers and training providers must ensure they are in compliance with Ohio Department of Health and Centers for Disease Control and Prevention recommendations.

Adding Credentials to the Approved List

TechCred is designed to be responsive to the dynamic workforce needs of employers. Employers can request that additional credentials meeting the eligibility requirements identified above be added to the list of eligible credentials. When filling out the TechCred application, employers will choose “Credential Not Listed” and be prompted to provide:

- Name of Credential
- Identification of the Credential as a Certificate or Certification
- For Certificates: Number of Credit Hours or Clock Hours
- For Certifications: Certification Issuing Body
- Evidence the Competencies/Skills Taught or Measured in the Credential are Technology-Focused
- Evidence the Credential has Value Beyond the Submitting Employer and is not Exclusive to One organization
- Link to Credential Website or Uploaded Syllabus/Brochure

Credentialing Timeline

Costs incurred by the Applicant prior to an award of eligibility and a written Agreement is done at the Applicant’s risk. All credentials must be completed by the Grant Expiration Date provided on the Agreement to be eligible for reimbursement.

Eligible Providers

The TechCred program encourages employers to partner with the training provider that will most effectively meet their needs. Eligible training providers include universities, community colleges, technical centers, and private training providers. TechCred will not reimburse employers for internal training or credentialing programs unless the same program is offered to the public and the cost is verifiable. When conducting credentialing programs with in-person elements, training providers must ensure they are in compliance with Ohio Department of Health and Centers for Disease Control and Prevention recommendations.

Reimbursable Costs

Employers may be reimbursed for outlays covering tuition, lab fees, manuals, textbooks, and certification costs, up to \$2,000 per credential.

Reimbursement Timeline

Employers must submit documentation within six (6) weeks of an employee completing the credential to receive reimbursement. Credentials must be completed within 18 months from the date of award eligibility.

Reimbursement Process

To request reimbursement, employers that have been awarded eligibility must submit the following information at www.TechCred.Ohio.Gov

Credential Documentation:

- Proof that the individual has completed the specified credential, such as a copy of the certificate or certification uploaded as a .pdf file

Cost Documentation:

- Invoices for costs incurred, which clearly identifies the cost of the credential
- Proof of payment, which may include a cancelled check, credit card statement detailing the date and the charge of the training, a copy of the company's accounting record, or an invoice showing payment with a zero balance

Credential Earner Information:

- Name (first and last)
- Email
- Last 4 Digits of Social Security Number
- Date of Birth
- County of Residence
- Wage Prior to Credential
- Wage After Credential is Earned
- Race (optional)
- Gender (optional)

For questions contact:

techcred@development.ohio.gov

or

(614) 644-8786



Montgomery County CARES Act Grants



Montgomery County will administer the CARES Act funds based on U.S. Treasury Department guidelines and procedures developed by the Office of CARES Act. These grants will provide much-needed relief to the community by covering expenses already incurred, as well as anticipated, between March 1 and Dec. 30, 2020 due to the COVID-19 public health emergency.

Awards are subject to deadlines, eligibility criteria, and depletion of funds due to demand.

For a complete list of available grants and the application, visit www.mcohiocares.org.

CLICK EACH HEADING BELOW FOR MORE INFORMATION

Small Business (Max 50 Employees and less than \$5M Gross Revenue)

Montgomery County has allocated \$40 million from federal CARES Act funds to assist small businesses impacted by the COVID-19 pandemic. Grants are available to sole proprietorships (including 1099 contract workers), partnerships, and corporations.

Eligible expenses include working capital such as utilities, rent, mortgage, technology, personal protective equipment (PPE) or other operating expenses.

Grants can be awarded for expenses (either already incurred or anticipated) between March 1 and December 30, 2020.

Nonprofit Program

Montgomery County has allocated \$10 million from federal CARES Act funds to assist local nonprofit organizations impacted by the COVID-19 pandemic.

Eligible expenses include working capital such as utilities, rent, mortgage, technology, personal protective equipment (PPE) or other operating expenses.

Grants of up to \$100,000 can be awarded for expenses (either already incurred or anticipated) between March 1 and December 30, 2020.

Education Program

Montgomery County has allocated \$10 million in federal CARES Act funds to assist Montgomery County educational institutions - school districts (public and private), charter schools, and preschools impacted by the COVID-19 pandemic.

Eligible expenses include mortgage or rent, utilities, costs related to nutritional programs, PPE supplies, and technology.

Grants of up to \$3 million can be awarded for expenses (either already incurred or anticipated) between March 1 and December 30, 2020.

Healthcare Institutions

Montgomery County has allocated \$10M from federal CARES Act funds to assist Montgomery County healthcare institutions such as hospitals, medical centers, health clinics, and other health service providers impacted by the COVID-19 pandemic.

Eligible expenses for reimbursement can include mortgage or rent, utilities, and costs related to immunizations, coronavirus (tiered) testing and contact tracing, PPE supplies, technology, and other public health operating expenses.

Grants can be awarded for expenses (either already incurred or anticipated) between March 1 and December 30, 2020.

Applications are available through the **Greater Dayton Area Hospital Association** at <http://gdaha.org/montgomery-county-cares-healthcare-grant/>.

Adult Daycares, Child Daycares, and Preschools

Montgomery County has allocated \$5M from federal CARES Act funds to assist daycares and preschools impacted by the COVID-19 pandemic.

Eligible expenses include mortgage or rent costs, utilities, and costs related to nutritional programs, PPE and supplies, and technology.

Grants of up to \$30K can be awarded for expenses (either already incurred or anticipated) between March 1 and December 30, 2020.

Agricultural Businesses

Montgomery County has allocated \$5M from federal CARES Act funds to assist the agriculture industry impacted by the COVID-19 pandemic.

Eligible expenses include mortgage or rent, business insurance, PPE and supplies, technology, utility costs, or other operating expenses.

Grants of up to \$100K can be awarded for expenses (either already incurred or anticipated) between March 1 and December 30, 2020.

Reminder: As a member of DRMA, each of your colleagues – from shop floor to senior management – is eligible to receive our DRMA Weekly Updates too! Forward this edition and have them [sign up](#) today



Strengthen | Educate | Advocate

News Bits

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October 20, 2020

News You Need

Are you shopping for **employee health insurance**? DRMA members now have access to NAM Health Care! Click [here](#) for more information or to get a free quote.

Results of the 2020 **Wage and Benefit Survey** are in! Conducted in conjunction with Manpower, the survey helps you benchmark the value of your jobs and your benefits plan. Current trends for compensation are covered, as are topics including employee benefits, work schedules and retention strategies. Results are free to those who participated. For details on how to purchase the survey report and more, read the full article [here](#). AND, be sure to attend the [November Workforce/HR Meet Up](#) where Manpower will be on hand to do a deep-dive into the results.

Legally Speaking: Mandatory Vaccinations - What Employers Need to Know. Read this month's article from Taft Law.

As you are putting together your **2021 budget**, don't forget to include membership in DRMA, your **local** manufacturing industry association!

Want to **increase your brand exposure**? DRMA is currently seeking sponsorships with many opportunities to get your name in front of the DRMA audience. Contact [Melisa](#) for more information.

It is important for DRMA manufacturer members to make themselves known in the region. One way to do this is by being connected with the media. If you have some **good news to share** about your company, contact [Melisa](#) and she'll get you connected with the right person!

DRMA members are invited to a FREE virtual event on 11/6 hosted by our friends at the I-70/75 Development Association. You'll hear from **Louie Gravance**, often referred to as "the guy that can make the **Disney service concepts** work outside of Disney." [Register now](#) to learn how to ensure your narrative is the one YOU want being told as we exit from 2020, one of the most difficult years in American history.

The Dayton Region Israel Trade Alliance is hosting a free webinar on 10/28 to share information on the Foreign Military Financing program which gives your business access to opportunities to **bid on products and materials for the Israel Ministry of Defense**. [Click here](#) to register/learn more.

Develop **business opportunities with manufacturers from Colorado and Tennessee** AND hear another great presentation from **ITR Economics** (Brian



Calendar

Meet Ups

10/21 Candidate Chat
10/22 Candidate Chat
10/27 Workforce/HR
10/28 Candidate Chat

DRMA 101

11/12 Manufacturers
11/19 Assoc. & Affil.

Events

10/21 Lean Series:
Session 5
11/11 & 11/12 MFG
Leaders Event
11/17 Shoptalk

Beaulieu's company) by attending the MFG Leaders event. DRMA teamed up with the Colorado Advanced Manufacturing Association to offer these two 90-minute virtual sessions on 11/11 and 11/12. DRMA members get a special discount! Learn more info [here](#); contact [Shay](#) to get your discount code.

All About Workforce

Another round of **TechCred funding** is open! TechCred provides support to employers looking to build a stronger workforce. Applications are open until **10/30**, so move quickly! [Click here](#) to apply.

MFG Month is off to a strong start! We worked with seasoned MFG Day hosts to put together videos highlighting the great careers in in the industry. Shoutout to Joel Nordstrom with Nordstrom Films for filming and editing our videos! So far we've shared these videos with 50 schools in the Dayton Region. Check them out [here](#)!

Have you signed up for the **OMA Summit** on 10/28 yet? If not, what are you waiting for? This year's event is happening virtually, so there's no reason for you to skip it. Hear from industry leaders on how to retain talent, build your workforce, and attract new people to your company. As the leader of this area's sector partnership, DRMA will be represented by Angelia and Jim Bowman from Noble Tool on one of the panels. We encourage all of our manufacturer members to attend this great event! [Click here](#) to register.

Government Relations

Manufacturers, have you completed the **Top Issues survey** yet? Don't miss your chance to let us know what your hot-button issues are for 2021. Survey closes on 10/23. Didn't get the link? Contact [Kayla](#).

We have two FREE virtual **Candidate Chats** leading up to the November election this week! Hear from Candidate [Andrea White](#) on 10/21 and Representative [Phil Plummer](#) on 10/22. Next up: [Leronda Jackson](#) (10/28). Click on the name for more info and to register. Free and for members only!

Events

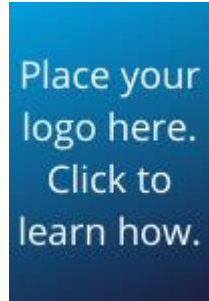
DRMA Events

MFG Leaders Event, brought to you by the Colorado Advanced Manufacturing Association, 11/11 & 11/12, 10 a.m. - 11:30 a.m. MT. Attend this virtual 2-day, 90 minute conference per day event to develop business opportunities with manufacturers from Colorado and Tennessee and hear another great presentation from ITR Economics. DRMA members receive a special discount. [Register now](#) or click [here](#) to learn more.

DRMA Shoptalk Series, brought to you by the Young Professionals Committee, Tuesday, 11/17, 4 - 5:30 p.m. Attend at the Mudlick Tap House OR virtually via Zoom. Short talks by subject matter experts on hot topics, followed by an hour of peer-to-peer networking and drinks. Topic: Marketing for manufacturers – How do you navigate the digital transformation? Sponsored by Acadia Lead Management Services. Please [register now](#) to reserve your spot.



DRMA
Shoptalk
Series



[Meet Ups](#) - They are FREE and for members only. Join the conversation on these topics!

- **Candidate Chat - Andrea White**; 10/21 - Zoom Meeting, [Register here](#).
- **Candidate Chat - Phil Plummer**; 10/22 - Zoom Meeting, [Register here](#).
 - **Workforce/HR**; 10/27 - Zoom Meeting, [Register here](#).
- **Candidate Chat - Leronda Jackson**; 10/28 - Zoom Meeting, [Register here](#).
 - **Safety**; 11/11 - Zoom Meeting, [Register here](#).

DRMA 101 – Whether you are a new member or a seasoned member, kick start your membership ROI and learn what DRMA does to help you strengthen your business. [Contact Shay](#) to sign up.

- **Manufacturer Members**: 8 - 9 a.m., 11/12, Zoom Meeting
- **Associate/Affiliate Members**: 4 - 5 p.m., 11/19, Zoom Meeting

For more information on any of our events, visit our [website](#).

Community Events

- **Dayton/Miami Valley Safety Council** - Virtual: 68th Annual Safety Conference & Symposium, 10/28, 8:15 a.m. Learn more [here](#).
- **DRITA** - Free Webinar: Foreign Military Financing Program, What You Need to Know, Learn more [here](#).
- **Ohio EPA & BWC** - Free Webinar: Answer your questions without raising any red flags surrounding safety and regulations, 11/4, 10 a.m. Learn more [here](#).
- **I-70/75 Development Association** - SuperPower SuperZoom with Louie Gravance, 11/6, 11:30 a.m. Learn more [here](#).
- **Thompson Hine** - COVID-19's Impact on the Workplace & Employees: A Case Study, 11/5, 1:30 p.m. Learn more [here](#).

President's Message

Manufacturers: Tell us your "hot button" issues via the **2-question Top Issues Survey**. Didn't get a link? Contact [Kayla](#).

Member needs advice: A Manufacturer member would like to tap into the DRMA "brain trust." They're looking for a member who uses JobBOSS who could give advice on how to close the month. If you are willing to share your expertise, please [let Shay know](#) and she'll connect you.

As you are planning your 2021 budget, please consider the **various sponsorships and advertisements** DRMA offers its members. Doing so gets you a double bang for your buck! You get your name in front of 2,600+ recipients at member companies, industry stakeholders, the local manufacturing community AND you help support the organization that helps you strengthen your business. Read [this article](#) listing the opportunities for 2021.

Take a look at the **current resumes** that have come across my desk (this time including an entry-level CNC person!). Click [here](#) to learn more.

Welcome **new members**: [Alpine Gage](#)



*Angelia Erbaugh
DRMA President*



[Forward to Friend](#)

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Riverway Conversations

A REGULAR SERIES FEATURING
OPPORTUNITIES FOR OUR COMMUNITIES

ANNOUNCING THE LAUNCH OF RIVERWAY CONVERSATIONS



A Conversation with Canada's Consul General Joe Comartin



Tuesday, October 27, 2020 from 10AM - 11:15AM EST

The Gordie Howe International Bridge project is a once-in-a-generation undertaking. Not only will the project deliver much-needed transportation improvements for international travelers, it will also provide jobs and opportunities for growth to the Windsor-Detroit region, the I-75 Corridor, and riverway communities.

Join us to learn how this bridge will bring jobs and business to the riverway.

THANKS TO OUR CO SPONSOR, THE DAYTON DEVELOPMENT COALITION

Registration must be submitted through Eventbrite by clicking here:

<https://www.eventbrite.com/e/riverway-conversations-october-27th-canadas-consul-general-joe-comartin-tickets-123475046187>

The link to the virtual event will be sent out on October 25. Contact Sarah, shippensteel@mcdwater.org if you have questions.

Foreign Military Financing Seminar

OCTOBER 28, 2020

DAYTON, OHIO

Each year, the Israel Ministry of Defense (IMOD) uses U.S.-provided security assistance to purchase over \$2 billion worth of products and services in the U.S., and half of these purchases—\$1 billion annually—are made directly from U.S. businesses.

Companies of all sizes are welcome to attend. There is NO COST to become a registered vendor with IMOD.

This event is a great opportunity for Dayton businesses to learn about IMOD's needs for technology, equipment and other supplies, and about how to do business with the Israeli government. One-on-one meetings with the Israeli delegation can be scheduled to discuss your product or services.

October 28, 2020
10 a.m. - Noon
Zoom Meeting

To register or get more information, contact Gwen Eberly at eberlyg@mcoho.org

Targeted Industries:

- Aerospace
- Advanced Manufacturing
- Software/IT
- UAS/UAV/Drones
- Ground-Based Vehicles & Systems
- Defense/Security

What You Will Learn:

- The wide variety of products and services purchased by IMOD in the U.S.
- How to register in IMOD's e-commerce system and view opportunities
- Overview of relevant rules and regulations
- Israeli firm Ashot Ashkelon will be on hand to discuss how they work directly with local companies to bid on FMF-related work.

If you can't make the event or you would like to sign up as a vendor with IMOD, go to www.mission-ny.mod.gov.il.



DaytonRegionIsraelTrade.com

[View this email in your browser](#)



University of Dayton
**Center for
Leadership**

The Best Leaders Never Stop Learning

It's important to remain focused on developing your employees to ensure the engagement and retention of your top talent. We are here to help you navigate your teams through this time of change, uncertainty, and disruption.

By leveraging the University of Dayton Center for Leadership's professional development suite of programs, you can equip your employees with the necessary tools to stay motivated and productive while continuing to drive your training and development strategy.



Utilize our professional development programs, either virtually or in-person/on-campus, to give your employees personal and meaningful development for the confidence needed to be successful at the next level and beyond.

Upcoming Classes

October 21 - Professional Communication & Presence

October 29 - Navigating Difficult Conversations

November 4 - Embracing Accountability

November 5 - Work-Life Balance Transformation: Cultivating and Facilitating Change

November 10 - Elevate Your Personal Leadership brand for Women Leaders

November 12 - Going from Peer to Supervisor

November 18 - The Art of Influencing Others

November 18 - Coaching and Evaluating Performance

November 18-19 - Advanced Problem Solving for Team Leaders: Lean Six Sigma Green Belt*

**prerequisite program required*

For a complete schedule and course descriptions, visit: **[Professional Development](#)**

Contact April Mescher at 937-229-2664 or amescher1@udayton.edu to take advantage of these individualized programs.



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Thank you for your interest in the University of Dayton Center for Leadership.

Our mailing address is:

University of Dayton Center for Leadership
300 College Park Ave
Dayton, OH 45469-0001

[Add us to your address book](#)

Phone: 937-229-3115

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USAJobs Train the Trainer

Monday, November 9, 2020

Online Webinar

10:00 AM - 11:30 AM

[Register Now](#)

About the USAjobs Train the Trainer Webinar

SOCHE, in partnership with Wright-Patterson Air Force Base, is hosting the USA Jobs Train the Trainer Webinar.

SOCHE listened to your needs at the Workforce We Need Summit, and we are excited to host Ohio regional USA Jobs training sessions for Careers Services and Faculty and Staff. The USA Jobs Train the Trainer webinar takes place on Monday, November 9, from 10:00 AM - 11:30 AM. Attendees will learn how to guide students through the Federal job application process. Don't miss this free opportunity to provide your students access to thousands of federal employment opportunities.

When

Monday, November 9, 2020,
from 10:00 AM to 11:30 AM

Where

Online
WebEx connection details will be shared with registrants soon.

Cost

This is a FREE webinar.





**MINORITY
BUSINESS
PARTNERSHIP**

2010 - 2020: A DECADE OF LEADERSHIP

WORKPLACE DIVERSITY & INCLUSION FORUM

DRIVING ECONOMIC OPPORTUNITY FOR OUR ENTIRE COMMUNITY

Tuesday, November 10, 2020 | 8:30 am - 2:30 pm

Keynote Speaker. Scott Morris
Global Diversity & Inclusion Strategist, 3M

Presented VIRTUALLY in conjunction with our key partners the National Conference for Community & Justice of Greater Dayton and Premier Health. This regional event focuses on both workforce and supplier diversity and inclusion.

Presenting Sponsor:



Event Sponsors:





WORKPLACE DIVERSITY & INCLUSION FORUM

8 N. Main Street
Suite 100
Dayton, OH 45402-1904

PRSR STD
U.S. Postage
Paid
Permit # 90
Dayton OH

WHO SHOULD ATTEND?

- Small Business Owners
- Minority/Women/Veteran-owned Business Professionals
- CEOs
- HR Professionals
- Procurement/Commodity Professionals
- Diversity & Inclusion Practitioners

COST

- Dayton Area Chamber members, MBEs, WBEs and VBEs - \$25
- Non-members - \$35

*For details and registration go to
DaytonChamber.org > Events*



DaytonChamber.org

**Tell
Your
Story
Better**



Nov. 12, 2020
9 a.m. to 3:30 p.m.
(includes breaks and 1 hour lunch)

Virtual event
(Workbooks and agenda provided)

Storytelling for Economic Development professionals

- Learn new ways to craft your community's story.
- Learn new skills to better engage with decision makers and BR&E visits
- Learn how to create compelling and convincing presentations

Presented by Bridget Flaherty
LORE Storytelling



Bridget is an award-winning storytelling coach and certified data management professional with an extensive background in business process improvement and information technology leadership. This odd combination makes her uniquely qualified to teach storytelling for business.

www.lorestorytelling.com
bridget@loreculture.com



Please RSVP by Nov. 9, 2020 to
Pam Fannin
fanninp@mcoho.org

Interactive and informative with feedback included!

You won't want to miss this FREE opportunity to polish your communication skills!



LOUIE GRAVANCE ZOOM EVENT

NOVEMBER 6, 2020 @ 11:30 AM

I-70/75 Development Association Event

When

Friday, November 6, 2020

11:30 AM to 1:00 PM EST

[Add to Calendar](#)

Register now to reserve your seat for a superpowered superzoom event with the man who is "literally changing the consciousness of business in America,"

Where

This is an online event.

Mr. Louie Gravance, of Disney Institute fame.

Mr. Louie Gravance is a customer service guru and former training designer for Walt Disney World in Orlando, Florida. After almost two decades with Disney, Louie was drafted by Bank of America and ING Financial to help re-think service in the investment industry. There, Louie became the first Disney University professor to successfully replicate and implement the Disney curriculum outside of Disney, bringing him national attention and a new career in speaking and consulting.

Prior to working with Disney, Louie spent many years as a performer on stage, sitcoms, movies, and 35 national television commercials.

Louie's fundamental message is that an excellent customer experience is built on excellent service. Excellent service means ALWAYS doing the right thing and treating people well, including our employees and co-workers.



[Get more information](#)

[Register Now!](#)

Ohio Business MATCHMAKER

where government and business come together



U.S. Small Business
Administration



Small Business
Development Centers



Development
Services Agency



Procurement Technical
Assistance Centers



Minority Business
Assistance Centers

The **Ohio Business Matchmaker** helps Ohio businesses develop relationships with government buyers and large prime contractors to prepare for upcoming contracting opportunities.

This year's event is **going virtual** on **November 17th- 18th, 2020**.

During the event, take part in one-on-one discussions with local, state, and federal government agencies, large prime contractors, and local colleges. Businesses will have the flexibility to either pre-schedule appointments or create their own unscheduled matchmaking the day of the event.

To register for the event, visit - www.ohiobusinessmatchmaker.com
Registration is **\$35 for businesses** (*suppliers*), and free for government buyers.

In preparation for the event, a series of free webinars have been scheduled. Each webinar will focus on various government contracting topics, including an overview of what is the **Ohio Business Matchmaker**, how to prepare to do business with the government, how to create a capability statement, registering in beta.SAM, and more. **Each webinar will require a separate registration.**

For specific questions regarding the event, e-mail - matchmaker@development.ohio.gov

October Webinar Schedule

Note: Please register for each webinar by **12 noon**, the day prior to the training.

- **Oct. 8th: 10 am - 12 pm - [What is the Virtual Matchmaker?](#)**
Find out about what to expect from the event and how to prepare.
- **Oct. 15th: 10 am - 12 pm - [Business Readiness in Government Contracting](#)**
Is your business ready to do business with the government? Learn about the different registration sites for federal, state, county, and city government. Also learn about the various certifications available to small businesses.
- **Oct. 20th: 10 am - 12 pm - [Cybersecurity Awareness](#)**
The Department of Defense requires all federal contractors obtain Cybersecurity Maturity Model Certification. Learn about the basics and how cybersecurity may impact your business.
- **Oct. 22nd: 10 am - 12 pm - [Beta.SAM.gov Registration](#)**
*The new beta.SAM.gov platform has merged the System for Award Management (**SAM.gov**), Federal Business Opportunities (**FBO.gov**), and Federal Procurement Data System-Next Generation (**FPDS-NG.gov**) and other sites into one cohesive system. This session will offer a demonstration on how to search for federal contract opportunities, and view contract data.*
- **Oct. 27th: 10 am - 12 pm - [Capability Statement Training](#)**
Position your business for success by creating a one-page marketing piece specific to government. Learn how to create your company's government resume to be used for industry days, marketing meetings, and networking events.
- **Oct. 29th: 10 am - 12 pm - [Marketing to The Government](#)**
Learn how to conduct market research to find government contracting opportunities and how to decide on the right opportunity for your business.

2020 Taste of IT Conference
Wednesday 18 November 2020, 08:00am - 05:00pm



14th Annual Taste of IT Conference

Wednesday, November 18, 2020

VIRTUAL EVENT

Our largest conference and trade show of the year!

400+Participants, 45+ sponsoring companies, industry knowledgeable speakers for 30+ educational sessions. Visit our LinkedIn page or follow us on Twitter for the most current information.

Questions? Contact Kaitlin Regan, Director, Marketing & Events at kregan@technologyfirst.org or 937.229.0054

[Registration Now Open](#)

2020 Tracks:

Executive

Partial Day Event w/ 6 sessions
and CIO Roundtables

The First 48 Hours - Critical Steps during a Data Breach

The Human Cloud - How AI and the Freelance Economy are Transforming Work

Preparing for the Future of Virtual/Augmented/Mixed Reality

Shifting Culture through Leadership Agility

The Top 5 Strategies of Highly Successful Project Managers

**Update on University of Dayton's projects as a OCRI Regional Programming
Center**

CIO Roundtables with

Gary Ginter, CIO, Premier Health

Ervan Rodgers, CIO, State of Ohio

Devon Valencia, CIO, CareSource

...and more!

Analytics

Full Day with 6 breakout sessions

AI: Everyone talks about but what does it really mean?

Agile Analytics framework based on a large CPG company success story

The Analytics Executive Briefing: From AI to BI to Bots

How to Monetize the Data You Already Own

Identifying the quick wins in machine learning

**Meet Your New Strategist: How AI and Prescriptive Analytics Can Impact How
We Make Decisions**

Cloud & Collaboration

Full Day with 6 breakout sessions

Accelerating to the Cloud with Automation

**A Dayton Roadmap: Fiber Expansion, Smart City and other applications for
Economic Development**

How to Prepare for the Future of Multi-Cloud

**Is Good Enough good enough? Obtaining Governance and Operational
Excellence in Azure**

Journey to the Cloud - Where to start and where to end up

Microsoft Teams' Direct Routing Opens Door to UCaaS and CPaaS

Security

Full Day with 6 breakout sessions

2020 Data Breach Trends and Mitigation Controls

CMMC Process Maturity Deep Dive and Example

Defense against the Virtual Dark Arts

*IOT SECURITY AND RISK - UNDERSTANDING AND COMMUNICATING THE SECURITY
IMPLICATION OF THE INTERNET OF THINGS (IOT)*

We've Got Your Six: Strategies for Data Protection Across Platforms

Why Cybersecurity Is Not an Arms Race

Developers

Full Day with 6 breakout sessions

Application Modernization with Google Anthos

Automate your workflow with the GitLab CI/CD pipeline

Building a Data Lakehouse in Azure at Kroger Scale

How Poor Usability is Costing You Money and Clients

Quick and Beautiful Apps in Angular

*Robotic Process Automation - Creating a Center of Excellence around RPA for
your business*



www.technologyfirst.org/