



Nov. 15-21, 2019 Featured Events



November 19-22 -90th Annual Waffle Shop

Christ Episcopal Church, 20 W. First St.; 11 a.m.-2 p.m. For 90 years, Christ Church has provided a grand celebration of community in downtown Dayton while raising money for programs that serve the area as well as our church. Enjoy homemade waffles, sausages from Landes Meats, soups, sandwiches and desserts. In addition to eat-in and carryout dining, Waffle Shop includes a craft bazaar, bake sale, Elsie's Attic rummage sale, and a raffle. Each day features a different celebrity baker! Help us celebrate 90 years of Waffle Shop! 223-2239.

Thru December 21 -Holiday Gift Gallery The Contemporary Dayton,

118 N. Jefferson St.: call for times. This annual show transforms the downtown gallery into an all-art, alloriginal, all-local, fine art and fine craft gift gallery where guests can shop their gift list from hundreds of unique items created by Miami Valley artists. Prices vary and there are items available for every budget. Gallery design by Chris "Red" Newman, DayTony-award-winning set designer. Also each Thursday in December during the Holiday Gift Gallery, we'll be offering "Pop-Up Yummies & Celebrity "Wrap" Nights, local restaurants and celebrities will come to the gallery offering delicious culinary treats for you to indulge in while you shop the Holiday Gift Gallery.

f DowntownDayton

November 29 -Dayton Holiday Festival Kickoff Events

Courthouse Square and vicinity in Downtown Dayton; 4-9 p.m. The Dayton Holiday Festival, presented by DP&L, is your source for family-friendly holiday fun in downtown Dayton. The festival kicks off Thanksgiving weekend with the Grande Illumination tree lighting (presented by DP&L) and the Dayton Children's Parade Spectacular in Lights (presented by White Allen). But the tree lighting and parade aren't the only highlights that night! A full evening of fun holiday entertainment and activities is planned from 4 to 9 p.m., including live Main Stage entertainment, Gingerbread Homes for the Holidays, the Street Fair on Third, holiday crafts for kids, a holiday adventure around the festival footprint, horse-drawn wagon rides, live reindeer, and much more. Visit daytonholidayfestival.org for all the details. Most activities free. 224-1518.





Thru November 17 -The Cake

The Loft Theatre, 126 N. Main St.; call for times.

The Cake tells the story of Della, a baker who's given pause when the girl she helped raise comes home for her wedding and Della realizes that her fiance is actually a fiancee. Della's husband Tim says she couldn't possibly bake their wedding cake, but can she? Should she? It's a prism into four different experiences of the place where love, tradition, and family expectations collide. ticketcenterstage.com.

Thru November 17 -Miracle on 34th Street. A Live Radio Play

First Lutheran Church, 138 W. First St., call for times.

In this Christmas classic, brought to you in a live 1940s radio style format, an old man going by the name of Kris Kringle fills in for an intoxicated Santa in Macy's annual Thanksgiving Day parade. When Kringle surprises customers and employees alike by claiming that he really is Santa Claus, it leads to a court case to determine his mental health and, more importantly, his authenticity. We will have live Foley sound effects on stage as well as commercial breaks to advertise for local businesses. Buy tickets here. 222-7848.

Thru December 15 -Exhibit: Small but Mighty

The 48 High Street Gallery, 48 High St.: call for times. Buy Art, Buy Local this Holiday Season! Join us as the Dayton Society of Artists presents their latest show, "Small but Mighty." The exhibit features work that is all 12" x 12" x 12" or smaller and all artwork is priced under \$400. The show was juried by Peter Doebler from the Dayton Art Institute.

Thru March 31 - Tour de Wav

100+ locations along the Great Miami Riverway, including several in downtown Davton

Over 100 locations are offering \$3,000 in prizes! Tour de Way is a free passport program that lets you explore our region all year long with activities and locations perfect for the adventurer, art lover, aviation enthusiast, beer connoisseur, and everyone else in between. Every location you visit gets you another chance to win amazing prizes

at The Barrel House

The Barrel House, 417 E. Third St.; call for times.

Friday, November 15, is Food Truck Friday Saturday, November 16, celebrate two years of the Barrel House with the BH2.0 Two Year Anniversary celebration. November 20 is Wu-Tang Wednesday. Thursday, November 21, is BH's November Wine Tasting. 222-GRWL.

November 15-21 - Music & More at Blind Bob's

Blind Bob's Tavern, 430 E. Fifth St.; call for times.

Friday, November 15, Bob's presents music from Barrier, Matter of Planets, Gromulous, and Eye Circles. Saturday, come for Goodnight Goodnight, Slow Glows, Siren Suit and A Voice of Your Own. Every Tuesday it's Best. Trivia. Ever. Thursday, November 21, come hear Slow Death. The Dopamines. Horni Vinni and the Regular Guys, and The Raging Nathans. Call for costs. 938-6405.

November 15-21 - Music & More at The Dublin Pub

The Dublin Pub, 300 Wayne Ave.; call for times.

Friday, November 15, Velvet Crush take the Dublin Pub stage. Saturday, November 16, the Pub presents music from Jamesons Folly. Monday is Trivia with a Twist. On Wednesdays, come play Singo: Musical Bingo. Thursday, November 21, Nick Mitchell performs. Call for costs. 461-1101.

November 15-21 -This Week at the DAI Dayton Art Institute,

456 Belmonte Park North; call for times. The DAI presents its latest exhibits, Maker & Muse: Women and Early 20th-Century Art Jewelry, Mona Lisa Today, and William Preston Mayfield Photographs. Friday, November 15, is the next Homeschool Intersections. Saturday, November 16, it's The Language of Art. Stop by Saturday or Thursday, November 21, for Object of the Month. On Sunday, learn about The Patterson Family Legacy. Thursday, November 14 is the next Tiny Thursdays and a Skinner Pipe Organ Performance. Museum general admission is \$15 for adults; 10 for seniors (60+), active military, and groups (10 or more); \$5 for college students

November 15-21 - This Week November 17 - Caddyshack -The Dayton Dinner Theater **Picture Show**

The Engineers Club.

110 E. Monument Ave.; 6 p.m. Welcome to our movie party where before the movie, during intermission, and after the movie we will have chef-inspired themed food, desserts, and cocktails. We will also have movie trivia, period music, and costume photo opportunities all set in a historic and elegant venue that will transport you to a different era. During the movie we will have live interactive tweets, quote contests, and audience feedback. Movies no longer have to be an isolated experience. \$35. More info at www.daytondinnertheater.com.

November 18 - Mayhem & **Mystery Dinner Theatre:** Yuletide Yammerings: A Holidav Whodunit

Spaghetti Warehouse, 36 W. Fifth St.; 7 p.m.

Mayhem & Mystery presents their always popular holiday mystery show with lots of fun interaction for all. Can you solve this year's crime and win a prize? Bring your family, friends, coworks, and more for an evening of laughter and holiday hilarity as Yule Tide presents his holiday variety show. Tickets are \$29.95 per person for dinner and show (tax and gratuity not included.) Reservations are required and can be made by calling the Spaghetti Warehouse at 937-461-3913.

November 18-December 13 -**Polar Bear Express**

Routes throughout downtown Dayton; call for dates, times, and cost. Book a ride on the abominably decorated Pedal Wagons for a 2-hour pedal-powered winter adventure. Reservations required. pedalwagon.com.

November 19 -**Bagels & Broadway**

Schuster Performing Arts Center, Second & Main sts.; 8:30-10 a.m. Ever wonder what it takes to prepare a stage for a Broadway show? Join us for Bagels & Broadway, a unique opportunity for you to find out first-hand. Have a cup of coffee and

a bagel - then watch the show's crew and members of IATSE Local 66 set up the sights and sounds for THE SPONGEBOB like a SmithFly Shoal Tent or an Opus Classico 2 bicycle from Spoken Bicycles. Tour de Way runs from May 4, 2019 to March 2020. Find details here.

November 15 & 16 -Travis Charles

Wiley's Comedy Joint, 101 Pine St.; Fri. 8 p.m., Sat. 7:15 & 9:30 p.m. Travis Charles is a veteran comic out of Richmond, VA. His humor tends to come directly from his life experiences, for better or worse. His brutal honesty about his life and the world in general is somehow both abrasive and endearing. As the hilarious creator of The Most Offensive Show on Earth at Wiley's Comedy Club, he's not at all afraid to push some of the boundaries of good taste in a way that stays somehow remarkably palatable. \$10. 223-5277.

November 15-17 - Fall Play: A Midsummer Night's Dream

<u>Chaminade Julienne Catholic High</u> <u>School</u>, 505 S. Ludlow St.; call for times. Pairs of lovers - some young, some old, some mortal, some mystical, and one a little hard to describe - cross paths in a mysterious forest where fairies are in charge and magic abounds. Shakespeare weaves the story with his own magical words in the timeless tale of love, revenge - and a man with the head of a donkey. Tickets for adults are \$10 and student tickets are \$5. All tickets may be purchased at the door.

November 15 & 17 -La Boheme

<u>Dayton Performing Arts Alliance;</u> <u>Schuster Performing Arts Center</u>, Second & Main sts.;

Fri. 8 p.m., *Sun.* 3 p.m.. Love blossoms amid the revels and hardships of a group of young Bohemians renting a Parisian garret. Come prepared to laugh and cry, and whet your appetite for all the festive activity at Cafe Momus. You'll leave knowing why *La Boheme* remains Puccini's most popular work and ranks in the world's top three opera favorites. ticketcenterstage.com.

November 15-20 -Music & More at the OE

<u>Oregon Express</u>, 336 E. Fifth St.; call for times.

Friday, November 15, the OE presents live music from **The No Refund Band.** Saturday,

(18+ with ID) & youth (ages 7-17); free for children (ages 6 & younger) and museum members. Prices include admission to all special exhibitions, focus exhibitions and the museum's collection galleries. Some programs and events may carry an additional charge. 223-5277.

November 16 - Wandering Wines Launch Party

Toxic Brew Company, 431 E. Fifth St.; 1 p.m.

We're pleased and buzzed to be the official launch pad for the new Wandering Wines. Made by our buds, the same peeps behind Nowhere in Particular Brewing, their first release is a Pinot Noir made in Willamette, OR. Come give it some swirls, sniffs and tastes in our taproom, and take a bottle or three home.

November 16 - Perfected Love Film Project Viewing Dayton Convention Center,

22 E. Fifth St.; 6-9 p.m.

The cast of Perfected Love, along with writer/director Takelia Day, will grace the red carpet for this Vonshay Exclusive film premiere! Be the first to witness local actors and actresses on the big screen here in Dayton, Ohio. The night is sure to come to a perfect ending with you in attendance. \$25 general admission.

November 16-30 -Thanksgiving Charcuterie Crafted & Cured, 531 Wayne Ave.;

call for times.

Stop in for a Thanksgiving-themed charcuterie board featuring holiday-themed high end meats, artisanal and housemade cheeses, and accoutrements.

November 17 - Guest Speaker Dr. Charles Brown EbonNia Gallery, 1135 W. Third St.;

2-5 p.m.

Historic African American Churches of Southwest Ohio presents Guest Speaker - Dr Charles Brown, Pastor Emeritus (Bethel Missionary Baptist Cbhurch), at the Bing Davis EbonNia Art Gallery.

November 17 -Sunday Movies @ Main

Dayton Metro Library - Main Library, 215 E. Third St.; 1:30 p.m. MUSICAL! You won't believe the transformation! This event is free, but you must RSVP by noon on Monday, November 18.

November 19 -Rock Star Boards

<u>Dayton Metro Library - Main Library,</u> 215 E. Third St.; 1-3 p.m.

Join Clark Schaeffer Hackett Certified Public Accountants, Max Kraus and Anna Helfen as they discuss "Five Qualities of a 'Rock Star' Board." You'll learn how to identify, and nurture, these traits in your organization's current and potential board members.

November 19-24 -The SpongeBob Musical

Schuster Performing Arts Center, Second & Main sts.; call for times. Ohio premiere! A legendary roster of Grammy Award winners. A visionary director and a Tony Award-winning design team. One of the world's most beloved characters. Turn them loose on stage and what do you get? The bold, original musical *The New York Times* declares,

"BRILLIANT!" Be there when SpongeBob and all of Bikini Bottom face catastrophe until a most unexpected hero rises to take center stage. This show is best for ages 6 and up. Our policy is children under the age of 6 will not be permitted.

November 21 - Develop & Win Your Annual Fund

<u>Dayton Metro Library - Main Library</u>, 215 E. Third St.; 6-8 p.m.

Individual donors make up 72% of all giving in the United States. How can you successfully woo donors to your organization, attract and keep donors loyal to your organization? Find out how! <u>Register</u> <u>Online</u>.

November 21-December 30 -A Carillon Christmas

<u>Carillon Historic Park</u>, 1000 Carillon Blvd.; call for times. See Carillon Park's campus transformed into a winter wonderland of sparkle, magic, and holiday cheer, including the Carillon Tree of Light and much more! Adults \$12, seniors \$10, children \$8, under 3/members free.

November 21-January 16 -Winter Gift Gallery

November 16, it's **Hall Pass.** Wednesday, November 20, come play **Music Bingo**. Call for costs. 223-9205. Dayton Metro Library's popular <u>Sunday</u> <u>Movies @ Main</u> series continues with more out-of-the-ordinary films. This week's film will be *Dead Man Walking*. For more information, visit <u>DaytonMetroLibrary.org</u> or call 463-2665.

K12 Gallery for Young People & TEJAS,

341 S. Jefferson St.; call for times. Artists will showcase paintings, ceramics, blown glass, prints, and jewelry for sale. Give the gift of handmade art! Call for times. 461-5149.

Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown. While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive. For many more event listings, visit our website at <u>downtowndayton.org</u>. If you have questions about this email, reply to this message or call us at (937) 224-1518. Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

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DOWNTOWNDAYTON.ORG

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

November 16, 2019 - The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit <u>here</u>.

November 18, 2019 – ACENet and SPICE will be hosting **Small Business & Facebook** in New Straitsville. This FREE workshop will discuss how to utilize this platform to market to customers. To register, please visit <u>here</u>.

November 19, 2019 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit <u>here</u>.

November 19, 2019 – NKITA and the Japan America Society will be hosting **USA/Japan Trade Agreement** in Newport, KY. This event will discuss the legal impact of the agreement and how it will affect the region's businesses. To register, please visit <u>here</u>.

November 19, 2019 – Cultivate will be hosting **Entrepreneur Assessment** in Grove City. This workshop will include a 50 question assessment and exploration to the entrepreneurial lifestyle you'd like to own. To register, please visit <u>here</u>.

November 19, 2019 – The Cincinnati MBAC will be hosting **The Step to MBE/EDGE Certification** in Cincinnati. This FREE workshop will discuss the benefits of these certifications, what is the process for obtaining them, and how long it lasts. To register, please visit <u>here</u>.

November 19-20, 2019 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit <u>here</u>.

November 20, 2019 – The Dayton BBB will be hosting an **Eclipse Integrity Awards Seminar** in Dayton. This FREE workshop will discuss the process of putting together a winning binder for the Eclipse Integrity Awards, as well as hearing from representatives from last year's winners. To register, please visit <u>here</u>.

November 20, 2019 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Athens. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit <u>here</u>.

November 20, 2019 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit <u>here</u>.

November 21, 2019 – The Cincinnati MBAC, US Department of Commerce, the Ohio Export Assistance Network, and the SBA will be hosting **Grow Your Business By Exporting** in Erlanger, KY. This workshop will discuss marketing and sales, methods of payment and financing, shipping and logistics, impacts of tariffs, and more! To register, please visit <u>here</u>.

November 21, 2019 – The SBDC at The Entrepreneurs Center will be hosting **Recordkeeping for a Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit <u>here</u>.

November 21, 2019 – SCORE Columbus will be hosting **Learn How the Library Is Your Premier Source for Business Information** in Columbus. This workshop will discuss the free business data available through the library and how to use it to complete your business plan. To register, please visit <u>here</u>.

November 21, 2019 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in St. Clairsville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit <u>here</u>.

November 21, 2019 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This workshop will discuss federal and state tax rights, requirements, and responsibilities necessary to be compliant with the law. To register, please visit <u>here</u>.

November 21, 2019 – The Innovation Center at Ohio University will be hosting **Hiring and Recruiting – It Can Be Free!** in Athens. This FREE workshop will discuss how to access a multitude of free resources for businesses. To register, please visit <u>here</u>.

November 21, 2019 – The SBDC at Kent State-Tuscarawas will be hosting **Sales Tax** in New Philadelphia. This workshop will discuss sales tax basics, internet sales and sales tax, and other state taxes. To register, please visit <u>here</u>.

November 21-22, 2019 – Xavier Health will be hosting an **EU MDR Workshop** in Cincinnati. This conference will discuss advanced strategies to effectively work with notified bodies, insightful game plans for compiling data required to certify products, and more! To register, please visit <u>here</u>.

November 22, 2019 – The Cincinnati MBAC will be hosting Learn How to Market Your Business the Right Way in Cincinnati. This FREE workshop will discuss who should be targeted, determining the demand for your product/service, and more! To register, please visit <u>here</u>.

November 26, 2019 – The Women in Business Network (WiBN) will be hosting **The Ambition Trap** in Moraine. This seminar will feature Christy Snell, Owner and Founder of Zeal Coaching for Life and Career. To register, please visit <u>here</u>.

December 3, 2019 – The SBDC at Columbus State will be hosting **Social Media Strategy for Small Business** in Columbus. This workshop will discuss the various online platforms available, their use, and why and how to establish your online identity. To register, please visit <u>here</u>.

December 3, 2019 – The Miami Valley SBDC will be hosting **Lean Tools for Business Improvement** in Dayton. This FREE workshop will discuss best tips for small business improvement by focusing on various techniques that can be used immediately. To register, please visit <u>here</u>.

December 3, 2019 – Food Export-Midwest and ODSA will be hosting **Learn to Sell Your Food Products Internationally** in Columbus. This seminar will provide practical advice to food companies seeking to grow their export sales. To register, please visit <u>here</u>.

December 3, 2019 – FASTLANE will be hosting an **Introduction to Collaborative Robots** in Dayton. This workshop will discuss the benefits and potential applications for collaborative robotics and flexible automation. To register, please visit <u>here</u>.

December 3, 2019 – SCORE Columbus will be hosting **Achieving Your Next Level of Growth** in Dublin. This workshop will discuss the tools needed to assess and identify the most pressing needs in your business that will help grow the value. To register, please visit <u>here</u>.

December 4, 2019 – ECDI and WBC of Cincinnati will be hosting **Top 10 Tax Planning Mistakes Business Owners Make** in Cincinnati. This FREE workshop will discuss choosing a business entity, maximizing tax deductions, avoiding IRS audit problems, and more! To register, please visit <u>here</u>.

December 4, 2019 – The Warren County SBDC will be hosting **Credit Management & Business Planning Solutions** in Springboro. This FREE workshop will discuss the strategic approach to cash flow and credit management. To register, please visit <u>here</u>.

December 6, 2019 – The SBDC at Columbus State will be hosting the **2020 Capital Crash Course** in Columbus. This FREE workshop will discuss the various types of small business financing available, how to best determine the amount you need, and more! To register, please visit here.

December 6, 2019 – The Cincinnati MBAC will be hosting **Are You and Your Company Protected From Identity Theft?** in Cincinnati. This FREE workshop will discuss the impact on a business if it has been compromised, what is at risk, strategies criminals use to get information, and more! To register, please visit <u>here</u>.

December 7, 2019 – Wright State will be hosting **Trademark Basics** in Dayton. This FREE workshop will review trademark basics, including the differences between federal, state, and common law marks. To register, please visit <u>here</u>.

December 10, 2019 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit <u>here</u>.

December 10, 2019 – The Springfield SBDC will be hosting **Fix Your Funnel: How to Increase Your Conversion at Each Step of Your Sales Process** in Springfield. This FREE workshop will explain the science behind the conversion rate optimization and how to make it work in your favor. To register, please visit <u>here</u>.

December 11, 2019 – Confluence will be hosting the **Confluence Tech Showcase & Aqua Pitch** in West Chester. This event will discuss various perspectives on regional, national, and global water challenges. To register, please visit <u>here</u>.

December 14, 2019 - The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit <u>here</u>.

December 17, 2019 – The SBDC at Columbus State will be **Write Bids That Win Contracts!** in Columbus. This workshop will discuss the bidding process, evaluating bids, preparing proposals, submitting a successful proposal, leveraging certifications, and more! To register, please visit <u>here</u>.

December 18, 2019 – Dayton Defense will be hosting **The Future of AFRL** in Dayton. This event will feature SES John Miller, AFRL XP who will discuss AF funding and execution for the Vanguard Programs. To register, please visit <u>here</u>.

December 18, 2019 – The Springfield SBDC will be hosting **How to Create Awesome Videos on a Shoestring Budget** in Springfield. This FREE workshop will demonstrate how anyone can start shooting and editing videos using low to no-cost equipment. To register, please visit <u>here</u>.

December 19, 2019 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This workshop will discuss federal and state tax rights, requirements, and responsibilities necessary to be compliant with the law. To register, please visit <u>here</u>.

10,000 Small Businesses Program

Sinclair Community College will be offering this program through Goldman Sachs with classes beginning in May 2020. This program is offered at <u>no cost</u> to the business owner and accepted applicants receive hands-on education for business growth, access to highly trained professionals, and an expanded peer network of small business owners from across the country.

In one of the **upcoming informational webinars**, you will hear from Kelsey Ray, Deputy Program Director of *10,000 Small Businesses* at ICIC and have the opportunity to have your questions regarding the programed answered. Register by <u>clicking here.</u>

If you are unable to make either, please do not hesitate to contact Kelsey Ray at <u>kray@icic.org</u> or at 617-238-3024. The deadline to apply for the program will be January 31st. Applications can be submitted at <u>www.10ksbapply.com/Ohio</u>.

Koffee Talks

The Dayton Better Business Bureau hosts FREE roundtable, peer-to-peer conversations in the following areas:

Miami County – 1^{st} Friday of the month Springboro – 1^{st} Friday of the month Preble County – 2^{nd} Friday of the month Springfield -2^{nd} Friday of the month North Dayton -3^{rd} Friday of the month Beavercreek -4^{th} Friday of the month

To learn more and to register, please visit here.

Ohio Manufacturing Extension Partnership (MEP) Program

Ohio MEP helps Ohio's small and medium-sized manufacturers to increase sales, create jobs and generate cost savings through technological innovation, workforce training and improved management practices. Small and medium-sized manufacturing companies are critical to Ohio, representing 90% of job growth for high-paying jobs. For every new manufacturing job that is created or retained, three to five supporting jobs are also created. Contact Dorinda Byers (byers.18@osu.edu) or Susan Foltz (susan.foltz@development.ohio.gov) to learn more.

Need Help Marketing Your Products or Services Internationally?

The International Market Access Grant for Exporters (IMAGE) program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA's Division of Environmental and Financial Assistance

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs to help Ohio communities and businesses with their environmental needs. More information on these services and relevant contact information can be found on DEFA's website at:

https://www.epa.state.oh.us/defa/

For questions about these services, please contact Amber Hicks at (937) 285-6439.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2019!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;
- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

• Broadband; high-speed internet connectivity.

- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on "made in America" including projects for infrastructure, distribution, and value-chain participants.
- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit <u>here</u>. Topics include healthcare, contracting, financing, and more.

Small Business Resource – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit <u>here</u>.

SBA Partner Organization – SCORE provides free, confidential one-on-one mentoring to both aspiring and existing small businesses and entrepreneurs. This organization also offers seminars, workshops and online resources covering a wide variety of small business topics. There are several offices in Ohio, please visit <u>www.score.org</u> to find the nearest one.

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit <u>here</u>. To see a list of upcoming trade missions through Commerce, please visit <u>here</u> and for upcoming webinars, please visit <u>here</u>.

SBA Resource Guide – The SBA is happy to announce that the SBA Columbus Resource guide is now available electronically on our district website at: <u>https://www.sba.gov/sites/default/files/files/resourceguide_3138.pdf</u>

Alexander Kohls

Senior Area Manager – Dayton Region District International Trade Officer U.S. Small Business Administration 200 W. 2nd St., Suite 400 Dayton, OH 45402 614-633-6372

The Census Solutions Workshop

for the 2020 Census

The Dayton-Montgomery County **Complete Count Committee wants** to hear from you!

Nearly \$700 billion in federal funds are distributed annually based on the census count. We want our share. Come out and learn what to expect in the upcoming 2020 Census AND give your input on how to make sure our community is counted.

Saturday, Nov. 16, 2019

Thurgood Marshall High School Cafeteria 4447 Hoover Avenue, Dayton, OH

9:30am - 10:00am 10:00am - 11:00am

Overview of the 2020 Census

Registration

11:00am - 12:30pm

Breakout Sessions:

- Education
- Faith Community
- Special Housing
- Government
- Philanthropy
- Community Organizations
- Media, Communications, & Technology
- Data

United States®

- Business

12:30pm - 1:15pm

Wrap Up



November 19, 2019 9:30 AM Dayton Metro Library Southeast Branch Library

21 Watervliet Ave. Dayton, OH 45420

9:30	Welcome & Introductions

9:35 **Dayton Metro Library**

Steve Brodsky, City of Xenia Ann Riegle-Crichton, Business Services Librarian

Business Opportunities

9:45
Goldman Sachs Small Business Training Program Kandise Bobo, Sinclair College, Manager of Strategic Accounts
10:00
Commute with Enterprise Karen Lankfer, Commute with Enterprise
10:15
Ohio Business College NEW CDL Program Stephanie Peterson, OBC, Admissions

Community Impact Project

10:30 Complete Count Census 2020

Don Sanders, US Census

Progress Update

May 19

November 18

2020 Meeting Dates10:45January 14March 18July 16September 15

Steve Brodsky, Xenia

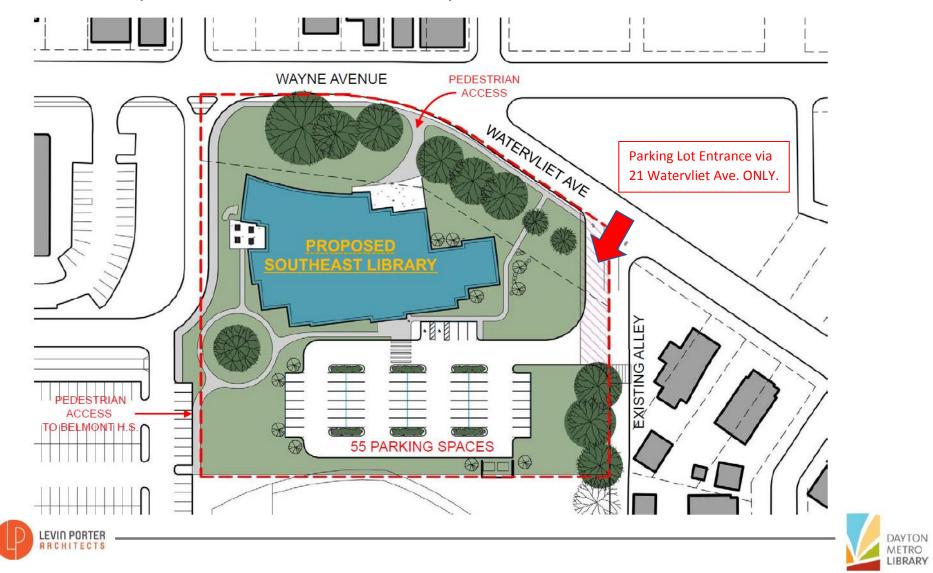
11:00 Adjourn

Mark your calendars for Tuesday, January 14, 9:30-11AM at a fabulous location to be identified later!

The BusinessFirst! Program uses a customer-oriented approach to link businesses with resources that help businesses stay and grow in the community. The BusinessFirst! Team is a coordinated group of more than 100 economic, community, workforce development and government agencies that are ready to assist firms in meeting their corporate objectives.

www.businessfirstdaytonregion.com

Southeast Library Branch, 21 Watervliet Ave, Dayton, OH 45420





2019 Site Selection Magazine's Governor's Cup Submissions



The deadline to submit for Governor's Cup is **November 19**. Submit your community's projects <u>here</u>. Please do not wait to submit.

The **Dayton Region** was ranked #2 for MSA's with a population between 200,000 and 1 million people, making it the **13th year in a row in the top 10**. In recent years, many micropolitans from our region have made the top 100 for cities with a population under 200,000, including **Wapakoneta**, **Sidney**, **Celina**, **Greenville** and **Wilmington**.

The Governor's Cup is an annual competition at the state and local level for the count of new and expanded facilities hosted by Site Selection magazine. A project is eligible to be submitted if there were 20 jobs created **OR** 20,000 square foot expansion **OR** \$1 million capital investment. This is important to us all because it helps keep the region front of mind for

site selectors around the world. Please <u>click here</u> for more information.

<u>Governor's Cup Submission Portal</u>. If you have any questions or need help submitting, please contact Alex Nikolai at <u>anikolai@daytonregion.com</u>.

Q4 LEDO Meeting

The next LEDO and Workforce Partner meeting will be on December 19 from 2:30-4:30pm at the DDC's new office – 1401 S Main St, Dayton, OH 45401. We hope you are able to join us!

OEDA 2019 Annual Excellence Awards

The Ohio Economic Development Association (OEDA) presented its Annual Excellence Awards at its 2019 Annual Summit, held at the Embassy Suites Columbus-Dublin.

Congratulations to the following Dayton Region winner and finalist: **Best Project: Winner** - Clinton County Port Authority – Amazon Air Cargo Project

Economic Development Professional of the Year: Finalist - Daniel G. Evers, Executive Director, Clinton County Port Authority

Events

AFLCMC Pitch Day

Want to hear about the innovative ideas small businesses have developed to give our warfighters a tactical edge? Join us at the AFLCMC Pitch Day on Nov. 13 & 14. Register here.

TEO Pitch Day

This event addresses current technological challenges by bringing together enthusiastic small technology businesses holding active SBIR/STTR Phase II contracts, Air Force leadership, and outside investors focused on the betterment of our warfighter. Join us at the TEO Pitch Day on Nov. 15. <u>Register here</u>.

Get to Know Your Local Economic Development Partners

Interested in learning about the City of Centerville? Check out our October feature!

Read more

DDC Travel Schedule + Business Development Initiatives



Event	Date	Location
DDC in Cleveland & Detroit (Site Selectors & Consuls)	End of Nov., 2019	Ohio & Detroit
If interested, speak with Mitch Heaton		
DDC to Dallas – Site Selectors	December 11, 2019	Dallas
If interested, speak with Justin Farmer		
Area Development Consultants Forum	December 8 – 10, 2019	Houston, TX
MAEDC & Int'l Consulates Visit	December 8 – 11, 2019	Chicago, IL
DDC Q4 LEDO Meeting at the DDC's New Office!	December 19, 2019	Dayton, Ohio
China with Fujian Province Chamber	December or January	Fujian, China
Israel with DRITA	February	Tel Aviv, Israel
UK Sister City Trip with Dayton	March 5-10	Rushmoor, UK
Site Selector's Guild	March 9-11, 2020	Atlanta, GA
Area Development Consultant's Workshop	March 30 – April 1, 2020	Detroit, MI
IAMC Spring Forum	May 2-6, 2020	Biloxi, MS
Area Development Consultants Forum	June 2-4, 2020	Richmond, VA
Farnborough Air Show	July, 20-24, 2020	Farnborough, UK
Site Selector's Guild Fall Forum	September 21-23, 2020	Richmond, VA
IAMC Fall Forum	September, 2020	Boise, ID
MAEDC Winter Forum	December, 2020	Chicago, IL
Additional Trips include:		
Another China Trip, 2-3 Canadian Trips, MRO Show,		
AUVSI, Market Visits to ATL/SC, NYC, DC, CHI		

News

Manufacturer investing \$225M to expand Dayton-area facility

Miamisburg company plans to expand local footprint with additional facility, 250 new jobs

Area company to add 70 jobs with expansion

Dayton Development Coalition names new military, aerospace executive

Here's why Ohio is a 'powerhouse' in the U.S. aerospace and defense industry

Unique Dayton pitch event to bring business, Air Force together

Do you have a workforce or talent attraction success story you would like to share? The DDC is looking for submissions for our Business Attraction Newsletter. Please submit an article link or Word document 300-500 words in length. Submissions due by Novmber 18, 2019 to mheaton@daytonregion.com.



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Dayton Development Coalition 40 N Main St. Suite 900 Dayton, Ohio 45423

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DAYTON REGIONAL GREEN



MOBILIZING

We all recognize that a successful sustainability initiative hinges on many stakeholders in the community; from government, businesses and non profits to the public at large.

Join our speakers on Dec 4 as they provide reflections, insights , updates and dreams to progress sustainability in our corner of the world:

Mark Charles – Sustainability Manager / City of Dayton Vision and plans for a green and sustainable Dayton

Susan Jennings-Executive Director/ Arthur Morgan Institute

Farmers, environmentalists, researchers and activists partner up for a healthy future to avoid climate catastrophe, water woes and food insecurities with regenerative agriculture

Dr. Kevin Hallinan – Professor/ University of Dayton: Personal journey to zero impact

Jared Marsh – Student Leader / University of Dayton

Dayton's Climate Strike! Our passionate youth starting a long-term campaign for Miami Valley environmental sustainability

Bring Your Green Challenge Updates!

Wed Dec 4, 2019, 11:30 am - 1:00 pm Top of the Market, 32 Webster Street, Dayton, OH 45402

> Registration opens at 11:00 am Lunch served 11:30 am

1 GBCI /AIA Learning Unit -pending

REGISTER NOW



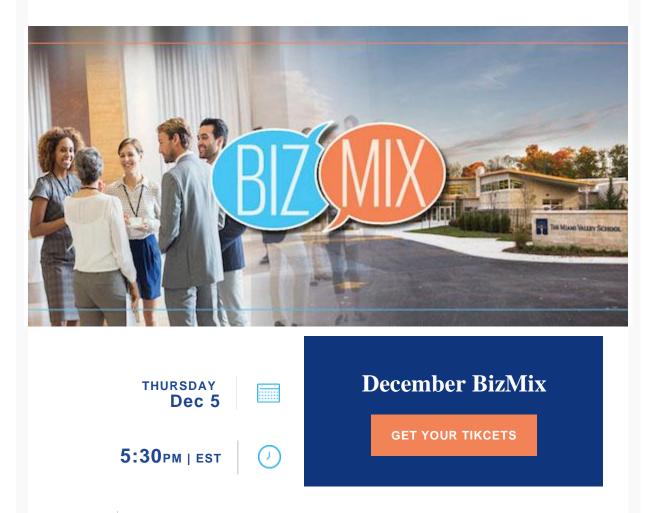




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EVENTS



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About the Event

Join us for a low-key opportunity to mix and mingle with other Daytonarea professionals. Our news team is happy to help you understand how to pitch a story idea to a reporter.

Tickets are just \$35, including hors d'oeuvres and drinks! Join us for a fun evening a The Miami Valley School!



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