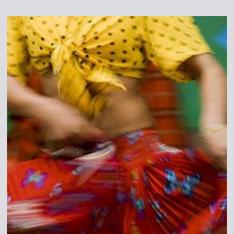


# DOWNTOWN E-VENTS

Dec. 28-Jan. 3, 2019 Featured Event



December 31 -New Year's Eve: Fiesta! Dayton Performing Arts Alliance; Schuster Performing Arts Center, Second & Main sts.; 8 p.m. All three members of the Dayton Performing Arts Alliance -- dancers from the Dayton Ballet, a solo vocalist from the Dayton Opera, and the instrumentalists of the Dayton Philharmonic -- combine their respective talents for an artistic celebration second-to-none. The New Year's Eve traditions you've come to love will again be part of the evening's festivities: food-bythe-bite in the Wintergarden beforehand, a flute of champagne at intermission, and a colorful climactic balloon drop. \$18-80.

228-3630 or ticketcenterstage.com.

# Properties of the Properties o

### December 29-January 2 - ArriveSafe

Downtown Dayton & the Oregon District; times listed below.

Celebrate the holidays responsibly! Have a designated sober driver or get home safely with the ArriveSafe program. The ArriveSafe program, led by the Montgomery County Prosecutor's Office with support from AAA Miami Valley and Heidelberg Distributing Company, will cover fares up to \$50 for Montgomery County residents. Offer valid 6 p.m., Friday, December 28, until 6 a.m., Wednesday, January 2. Call 449-9999. The life you save may be your own!

### Thru December 28 -Whimsical Windows Contest More at The Trolley Stop

<u>Dayton Holiday Festival</u>; Several businesses throughout downtown. This annual contest shows off the creativity of downtown Dayton's collection of small businesses as they decorate their storefront windows for the holidays in their own unique ways. Download a map of participating businesses here. Enjoy shopping, dining, and exploring downtown in this festive atmosphere! Vote for your favorite window display online at Dayton.com, now thru Dec. 28 at noon.

### Thru December 31 -**RTA Holiday Bus**

Bus routes, including Downtown Dayton routes and stops.

Watch for the special RTA Holiday Bus this season, featuring festive decorations and free candy canes for riders! The featured route can be found at facebook.com/IRideRTA.

### **Thru January 2 -**Virginia Kettering's **Holiday Train Display**

Dayton Holiday Festival: Kettering Tower lobby at the corner of Second & Main sts.; lobby hours Mon.-Fri., 8:30 a.m.-5:30 p.m.

Visitors of all ages can view this beloved, one-of-a-kind model train display that was given to the community by Mrs. Virginia Kettering. The display can also be viewed through the building windows anytime. 224-1518.

#### Thru January 3 -**Polar Express Story Walk** Dayton Metro Library - Main Library,

215 E. Third St.; call for times. Families - take a walk through the pages of the beloved, award-winning holiday book and enjoy train- and bell-themed activities. 463-BOOK.

### **Thru February 28 -**Ice Skating

Riverscape MetroPark.

111 E. Monument Ave.; call for times. Sheltered under the covered pavilion, the MetroParks Ice Rink sets the scene as a perfect winter wonderland in downtown Dayton. Patrons may skate daily, including all holidays. While the rink is open, you can enjoy delicious treats from the concession

### December 28-31 - Music &

The Trolley Stop, 530 E. Fifth St.; call for times.

Friday, December 28, the Trolley Stop presents live music from Wheel Hoss. Saturday, December 29, it's **The Matt** Buerhle Band. Monday, December 31, celebrate New Year's Eve at the Trolley Stop Call for costs. 461-1101.

### December 28-January 3 -This Week at the DAI

Dayton Art Institute,

456 Belmonte Park North; call for times. The DAI presents its latest exhibit, Muse: Mickalene Thomas Photographs, along with the companion exhibition tete-a-tete. Saturday, December 29, is the next edition of Sound Bites: Short Talks about Art. Suggested admission to the museum is \$8 for adults; \$5 for seniors and groups; museum members, students (18+), and children/vouth 17 and younger are free. Prices for special exhibitions and events vary. 223-5277.

### December 28-January 3 -Music & More at Blind Bob's

Blind Bob's Tavern, 430 E. Fifth St.; call for times

Friday, December 28, Blind Bob's welcomes Vibrant Troubadours, Bird Brain Breakfast, and Literary Squirrel. Saturday, it's live music from Twany Indian, Josh Thrasher, Loot Flytalker, and Kudo. Monday, December 31, enjoy New Year's Eve with The Pullouts. Every Tuesday, join us for Best. Trivia. Ever, and every Wednesday it's your chance to take over the mic during Karaoke with Nancy. Thursday, January 3, it's Open Mic Night with Brandon. Call for costs. 938-6405.

### December 29 - John Denver Rocky Mountain Christmas

Dayton Performing Arts Alliance: Schuster Performing Arts Center. Second & Main sts.: 8 p.m.

This holiday season, gather together family and friends and join Jim Curry and the Dayton Philharmonic Orchestra for an unforgettable Rocky Mountain Christmas that will truly fill up your senses! John **Denver** grew rapidly into a mega-celebrity when the world was looking for some hope in the late 60s, and his lyrics gave America a new lift abroad as well as at home. People all

### **December 31 - Annual New Year's Eve Dinner**

The Dayton Woman's Club, 225 N. Ludlow St.; 5:30 p.m. Invite your friends to ring in the new year with you at the beautiful clubhouse. Call for details, 228-1124.

### December 31 - Year End **Mediterranean Tour**

Glasz Bleu Oven, 521 Wayne Ave.; 6-9 p.m.

Join the team of Glasz Bleu Oven located at District Provisions for a "Year End Mediterranean Tour" on New Year's Eve. This eclectic soiree will showcase the vision of District Provisions, "market style" artisanal fare composed in an adventurous Mediterranean escape in the heart of the historical Oregon District. The menu crafted by Glasz Bleu Oven is an all-inclusive pinchos, cicchetti, tapas and hors d'oeuvres style service highlighting specialties from various regions around the Mediterranean. Cost is \$85/person.

### December 31 - Carrs & Co **New Year's Eve Soiree**

The Carrs Photography, 434 E. Third St.; 7 p.m.

The whole evening has been deftly crafted to be a top night. Starting with a Red Carpet entrance into our Fancy Photo Booth, food styling from Casa Nunez Catering, sway to music by the amazingly talented Andy Rush, wine samplings from Alma De La Vina, beers from local breweries, special drink offerings and a Champagne Toast at Midnight. Everything is included in the ticket price of \$50. Black Tie Preferred. Tickets will NOT be sold at the door. More info here.

### December 31 -**NYE** with Todd Yohn & The Time Flyers

Wiley's Comedy Joint, 101 Pine St.; 7:15 & 9:30 p.m.

Todd Yohn's high energy, nonstop act has blended stand-up, improv, and music into one deliciously stimulating show. Early show \$20. New Year's Eve late show \$35, 223-5277.

### **December 31 - NYE with The Chris Comer Trio**

View 162, at Crowne Plaza Hotel, 33 E. Fifth St.; 8 p.m.

area, including a cup of hot chocolate. Take advantage of fun skating activities, such as lessons, themed skating nights and more. Visit metroparks.org/ice-rink to learn more, find daily open hours, and see a schedule of events. Admission: \$5 daily, ice skate rental: \$2 daily. Ages 3 and under are free with a paying adult. 278-2607.

### December 28 - On Stage @ The Eichelberger Forum

Dayton Metro Library - Main Library, 215 E. Third St.; 11:30 a.m.- 1:30 p.m. On Stage @ The Eichelberger Forum returns with free lunchtime concerts on select Fridays. This week, enjoy DJ Basim. Free and open to the public. For more information, call 463-2665.

### December 28 - Holiday Customer Appreciation Day Yellow Cab Tavern, 700 E. Fourth St.;

call for times.

Bring your out-of-town guests along and join us for the Yellow Cab Holiday Customer Appreciation Party! We'll have some of our favorite musicians playing, great drink specials from the bar and plenty of holiday cheer and surprises to stuff your stockings with. The bar opens at 4pm, <a href="Drunken Waffle, Twisted Taco">Drunken Waffle, Twisted Taco</a> will be here, music will start around 8pm and entry is free! Confirmed music for the evening includes:

David Payne of <a href="The New Old-Fashioned">The New Old-Fashioned</a>,

David Payne of <u>The New Old-Fashioned</u>, Thaddeus Williams of <u>The American</u> <u>Landscape</u>, <u>Harold Hensley Music</u> of <u>The</u> <u>Repeating Arms</u>, <u>Amber Hargett</u>, <u>Windsor</u> <u>Knotts</u>, Charlie Jackson of <u>Charlie Jackson</u> and the Heartland Railway.

# December 28 - Mayhem & Mystery Dinner Theatre: *Holiday Inn-Sanity*

<u>Spaghetti Warehouse</u>, 36 W. Fifth St.; 7-9:30 p.m.

Enjoy a delicious dinner, holiday cheer, and a murder mystery! Mayhem & Mystery presents their interactive mystery shows on Monday evenings at the Spaghetti Warehouse. Dinner and the mystery show are only \$29.95 (tax and gratuity not included). Reservations are required. Call 461-3913.

### **December 28 - Latin Night**

Hannah's, 121 N. Ludlow St.; 9 p.m. Hannah's is proud to present Latin Night hosted by The Dayton Salsa Project on the Last Friday of every month! Bring your over the world found pride in the natural wonders of the earth and love for John's message of caring for our planet and each other. Curry delivers these songs in the same spirit, with the same care and desire to make a difference. Tickets start at \$29. 228-3630 or ticketcenterstage.com.

### December 29 - Second Annual Remnant Family Jam

<u>Yellow Cab Tavern</u>, 700 E. Fourth St.; 8 p.m.

The Yellow Cab Tavern is excited to host the second annual Remnant Family Jam with performances from Adam Remnant and his band, Jesse Remnant in Human Cannonball and many more family and friends. Doors are at 8pm and tickets are \$9 in advance or \$13 on that day. Tickets are \$9 in advance and \$13 on the day of with doors at 8pm with the show starting at 9pm.

# December 29-January 3 - Music & More at The Dublin Pub

<u>The Dublin Pub</u>, 300 Wayne Ave.; call for times.

Saturday, December 29, hear live music from Cherry Lee. December 31, join the Pub for Irish New Year with Jameson's Folly. Thursday, December 27, Nick Mitchell performs. Call for costs. 461-1101.

### December 29-January 3 -This Week at The Barrel House

<u>The Barrel House</u>, 417 E. Third St.; call for times.

Saturday, December 29, The Barrel House hosts a **Cigar City Launch Party**, Every Sunday, bring your records to play on one of our two turnatables at **VinylVinylSunday**. Each Wednesday, enjoy a pint, Wu-Tang and other unedited hip hop spun by DJ Ike B, and \$1 off drafts at **Wu-Tang Wednesdays**. Thursday, January 3 it's **Open Mic Night**. 222-GRWL.

### December 31 - Champagne & Shopping - NYE Edition

Brim, 464 E. Fifth St.; 11 a.m.-4 p.m. Come celebrate the last day of the year with us! Plus, drink some champagne while you do it. Come by the shop on Monday, December 31st (NYE, hello!) to enjoy some bubbly while you shop. We'll be open from

The Chris Comer Trio, led by Cincinnati jazz pianist Chris Comer will perform New Years Eve starting at 8pm at Dayton's Crowne Plaza Hotel. The performance will go a little past midnight and ring in the New Year. The Chris Comer Trio will include Dick Sorice on jazz guitar and Dayton's own jazz ambassador Eddie Brookshire on bass.

### December 31 - New Year's Eve at Masque

Club Masque, 34 N. Jefferson St., 8 p.m. Welcome to the largest night of the year! Come out and say "Good Bye" to 2018, and Welcome in 2019! Masque has an amazing night planned with an amazing show featuring ALL of our Hosts, Cast, and 2018 Royalty! Doors open at 8 p.m., showtime is 10:30, level 2 opens at 10 p.m. Researve tables/VIP packages available for both floors.

### December 31 - Dayton's Rockin' NYE Ball Drop

Yellow Cab Tavern, 700 E. Fourth St.; 8 p.m.

Welcome in 2019 as the Yellow Cab Tavern host the second annual "Dayton's Rockin NYE Ball Drop" with The Big Wazu, Team Void, and guest emcee Zac Pitts of Living Dayton and Sound Valley. Doors are at 8pm and tickets including a midnight toast are \$10 in advance or \$15 on that day.

### December 31 - A Bluegrass New Year's Eve

Hannah's, 121 N. Ludlow St.; 9 p.m.
Join us for the area's best Bluegrass music and a Champagne Toast with Blue Moon
Soup & Stringus Khan! We'll be be dreaming up a special menu and introducing a new
Signature Drink or two for this Shindig!

### December 31 - Silent Disco New Year's Eve

Therapy Cafe, 452 E. Third St.; 9 p.m. This year, we're going out with silence! 3 DJs, 3 different genres, 200+ headphones, 1 amazing night. \$10 per person or \$15 per couple. 18 to Dance - 21 to Drink.

### December 31 & January 1 - New Years Eve/Day Skates

RiverScape MetroPark, 111 E. Monument Ave.; New Year's Eve 11 a.m.-10 p.m., New Year's Day 1-8 p.m. Start your New Year's Eve party at the friends, meet new ones, eat, drink and dance the night away. Don't forget your appetite! Latin Night also happens to fall on Fresh Shrimp Friday at Hannah's. We're the only restaurant in Dayton to serve fresh, live-caught Shrimp. We start serving them at 11am every Friday along with our regular menu, they are cooked-to-order and they are delicious!

### December 28 & 29 - Brian Swinehart

Wiley's Comedy Joint, 101 Pine St.; Friday 8 p.m., Saturday 7:15 & 9:30 p.m. From small town to big city, Brian Swinehart captivates audiences with his wit and charm. Brian has a crowd pleasing style that blends stories, one liners, and impressions. \$10. 223-5277.

### December 28-31 - Music & More at the OE

Oregon Express, 336 E. Fifth St.; call for times.

Friday, December 28, the OE presents live music from **Shades of Gray.** Saturday, December 29, come hear **The Doug Hart Band.** On Monday, ring in the new year at the OE. Call for costs. 223-9205.

11-4pm with an ice bucket full of champagne. Bring your favorite people or make it your own little getaway, either way we'll be here waiting to celebrate with you.

### December 31 - NYE Brunch and Ringin' in the New Year

Mudlick Tap House, 135 E. Second St.; brunch 11 a.m.-4 p.m., dinner 4-10 p.m. Fuel up for a wild New Year's Eve with our Boozy Brunch! We will be rocking the Bloody Bar and the Mimosas will be flowing! Enjoy a special brunch menu. Think of this as an all-day pre-game. Also, They say the way you spend New Year's Eve is the way you'll spend the rest of the year. So, make it one to remember and join us at for an evening of sensational food with our specially crafted Prix Fixe New Year's Eve menu! Now accepting reservations for both brunch and dinner.

### December 31 - A NOLA New Year's Eve Dinner

Lily's Bistro, 329 E. Fifth St.; 5-11 p.m. Roll into 2019 with our New Orleansinspired five course dinner! There will be sparkling wine specials all night long, a champagne toast at midnight and with dinner seatings from 5-11pm we'll be keeping the bar open for all your new year's revelry! Reservations encouraged at (937) 723-7637 or www.lilysbistro.com/reservations.

MetroParks Ice Rink, or be the first to skate in 2019! All ages. \$7. 278-2607.

### January 1 -New Year's Day Brunch Lily's Bistro, 329 E. Fifth St.;

11 a.m.-4 p.m.

Send off 2018 with a bang? Why not ease on into the new year with some delicious brunching? Join us as we host a very special midweek brunch to kickoff 2019. With your favorite brunch dishes and cocktails, we'll also be offering \$5 mimosas all day long! Make your reservation today!

### January 2 - AcoustiCoffee Night

Toxic Brew Company, 431 E. Fifth St.; 8-11 p.m.

Every Wednesday, we'll be tapping multiple coffee infused and flavored beers, including our own and from fantastic guest breweries as some of Dayton's most talented and melodic strum and sing for your pleasure. Free admission.

#### January 3 - Ladies Night

<u>Toxic Brew Company</u>, 431 E. Fifth St.; 3-11 p.m.

Every Thursday from now on is just for you, ladies. 25% off all y'all gals' tabs all night.

#### Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown.

While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive.

For many more event listings, visit our website at downtowndayton.org.

If you have questions about this email, reply to this message or call us at (937) 224-1518.

Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

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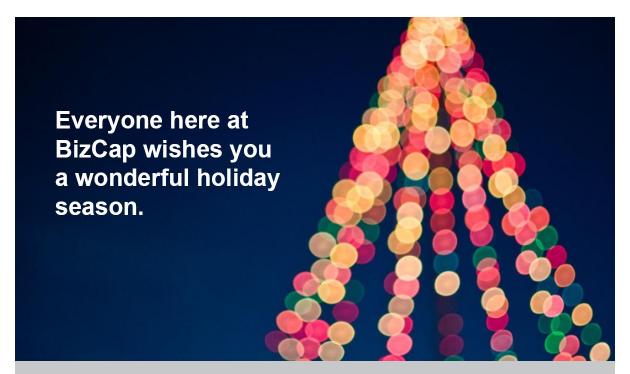
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# DOWNTOWNDAYTON.ORG





### December 2018



### **New Project Funding!**

During the month of November, County Corp funded a CDBG loan for Professional Counseling Services of Ohio. Loan proceeds were used to purchase an office condo in Centerville which will serve as their second location. The business took advantage of a 15 year fixed interest rate of 3%. Wright Patt Credit Union was our partner in this transaction.

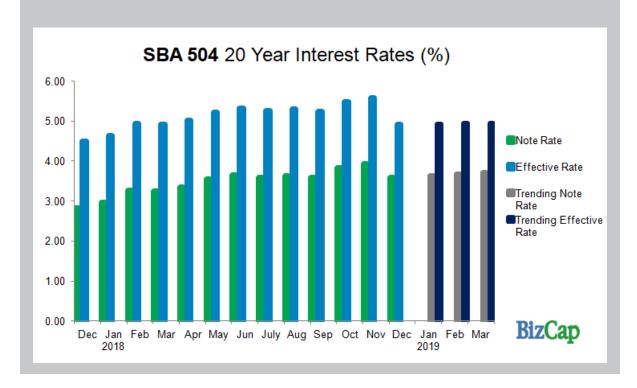
### **New Project Approvals!**

At our November Board meeting, County Corp approved two loans for the Goddard School of Centerville. The School continues to grow and is utilizing both the CDBG and Child Day Care loan program to reopen a facility for infants and toddlers. Both programs provided a fixed interest rate of 3%. The CDBG loan is for 7 years while the Child Day Care loan is for 3 years.

At the December Board meeting, County Corp approved a State Regional 166 loan for Spradlin Bros. Welding Co. in Springfield. Loan proceeds will be used to purchase a new laser cutting machine. County Corp is partnering with Security National Bank on this transaction. This is Spradlin's second State Regional 166 loan with County Corp. They understand the benefits of locking in a low fixed rate of 3.10% for 10 years.

### Interest Rate Update

As seen in the rates below, both the 20 and 25 year rates dropped by .33%, however we do expect rates to increase over the coming months. This is a great time for us to help you finance your next project. Give us a call!



### SMALL BUSINESS LOANS AND RATES

Did you know that with a BizCap loan, your small business can retain more "cash in pocket" to fund operations. Why tie up your small business' cash in long-term capital assets when you can put it to better use as you grow your business?

### SBA 504 Loans

SBA 504 loans for new projects and to refinance existing real estate or capital equipment debt could be the perfect funding solution for your company's growth.

	New Loan	Refinance
10 Year	<b>3.598%</b>   <b>5.590%</b>	3.598 Note Rate 5.649 Effective Rate
20 Year	New Loan 3.597%   4.926% Note Rate   Effective Rate	Refinance 3.597%   5.308% Note Rate   Effective Rate
25 Year	New Loan	Refinance

**3.714% 5.357%** Note Rate Effective Rate

### Ohio Regional 166 Loans

Ohio Regional 166 loans are available anywhere in Ohio and have terms of up to 20 years, some even without requiring personal guarantees.

**3.200%** Fixed Rate

### **CDBG Loans**

CDBG loans are available anywhere in Montgomery County, Ohio (excluding the Cities of Dayton and Kettering) and have terms of up to 15 years.

**3.167%** Fixed Rate

### DO YOU NEED A SMALL BUSINESS LOAN?

Give us a call today to discuss your project and determine which BizCap loan program is best for you.

### **Gary Fischer**

937.531.7038 gfischer@countycorp.com



BizCap 937.225.6328 BizCap is a program of CountyCorp

# Small Business Newsletter December 2018



### **Chapter Chair Corner**



Ann Riegle Crichton Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a non-profit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and non-profit businesses to start and grow in the Miami Valley area.

The holiday season is now upon us. The hustle and bustle of the holidays can make it challenging to find much time to work on growing your business. But our **Dayton SCORE** website offers resources you can access anytime of day, at your convenience.

Cincinnati SCORE has created a long list of "business briefs" that provide quick, simple suggestions and guidelines on a whole range of business topics, everything from patents to insurance to pricing and tax issues. Do yourself a favor and become familiar with these briefs. You may find a great nugget of wisdom! (Business Briefs Link).

As you gather with family and friends for this holiday season, know that we appreciate the support and attention of our volunteers, our clients and our resource partners.

**Happy Holidays!** 

**Dayton Nonprofit Network Facebook Group** 



The 2018 changes in the Facebook algorithm has negatively impacted nonprofit organization and business fan pages so that only 2-4% of posts are seen by people who follow your page.

When people share the same posts to their personal timelines Facebook shows this to over 70% of the page friends. So the way to get posts of events and activities seen by more people is

to share on personal pages. To help our Dayton SCORE nonprofit clients we have formed a Facebook group called the **Dayton Nonprofit Network group on Facebook.** People interested in participating can join, and once they answer the 3 qualifying questions about their nonprofit, they will be approved to be able to post to the page. We can also answer questions and have discussions in this group as well. All SCORE nonprofit workshops will be posted on this page along with other training opportunities.

Our goal is to use the power of this group to benefit all members by sharing training opportunities, fundraising events, and experiences they have had with service providers and foundations. Membership has increased from 20 to 50 members in November, and we hope to grow it to at least 100 by the end of the year to maximize the positive impact it has for all members.

To join: Go to the Dayton Nonprofit Network page on Facebook, answer the three questions and click the "join" button, or go to <a href="https://www.facebook.com/groups/SCORE Nonprofit/">https://www.facebook.com/groups/SCORE Nonprofit/</a>

Feel free to forward this link to friends who may be interested in this group.



### **Small Business, Big Impact Award**

AWeber is celebrating 20 years of supporting small businesses and nonprofits by awarding \$20,000 to one small business or nonprofit. To enter, submit a brief video or essay that answers the following two questions by Jan. 4, 2019:

- How are you making a big impact?
- How would you use \$20,000 to make an even bigger impact in the lives of your customers and community?

**Enter to Win** 

### **Startup 101 - What You Need to Start Your Business**

Dec. 4 @ 1 p.m. ET / 10 a.m. PT



### How can you make your startup business successful?

In this webinar, learn crucial first steps to getting your business off the ground, including how to validate your business idea, write an effective business plan and identify your target customers.

**Register Now** »

Holiday Consumer Trends and Insights to Increase Your Retail Sales

Dec. 6 @ 11 a.m. ET / 8 a.m. PT



### How can you take advantage of holiday consumer trends?

This timely webinar, presented by FedEx, will cover trends to help your business capitalize on consumer behaviors now - and throughout the year.

**Register Now** »

### Ask the Experts: Live Q&A With the Masters of Marketing

Dec. 13 @ 2 p.m. ET / 11 a.m. PT



### What marketing questions keep you up at night?

This Q&A session with Seth Godin and Ramon Ray is a full hour dedicated to answering your marketing questions - LIVE. Submit your questions via the registration form or send them in during the event.

**Register Now** »

### Gain More Positive Online Reviews ... and Manage the Negative Ones

Dec. 18 @ 11 a.m. ET / 8 a.m. PT



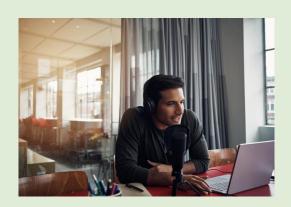
### Are you ready for more five-star ratings?

Join this webinar to learn how to get more positive reviews on Google, Facebook and Yelp - and how to handle negative reviews.

**Register Now** »

### The Nuts & Bolts of Podcasting for Business Success

Dec. 20 @ 1 p.m. ET / 10 a.m. PT



### How can you launch a podcast to promote your business?

Join this webinar to learn how to quickly and easily produce a podcast that will advance your marketing goals.

**Register Now** »

# SCORE helps you succeed! Check out one of our latest success stories.



Randy Choi and Billy Thompson are among the 15 million Americans who suffer from a condition called hyperhidrosis, or excessive sweating. Tired of sweating through their clothes daily, Choi and Thompson came up with their own solution. The two entrepreneurs invented Thompson Tee, a line of undershirts and T-shirts for men and women that trap excess sweat, preventing the appearance of sweat stains.

How SCORE helped: Thompson says he and Choi first turned to SCORE because, "We were broke!" With help from SCORE mentor John Pietro, Thompson and Choi have built their business to more than \$10 million in sales. Pietro has advised the two entrepreneurs on "loans, distribution channels, manufacturing reps, marketing seminars" and more, says Thompson.

Thompson Tee is the 2018 SCORE Award winner for Outstanding Diverse Business, presented by AT&T.

Read the full article and resources for minority entrepreneurs.

### **Now Connect With Your Own Mentor**

SCORE is a nonprofit resource partner of the U.S. Small Business Administration (SBA). Because of this, our mentoring services are free, no matter how many times you visit a mentor.









Phone

Face-to-face

**Request Your Mentor** 









SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration (SBA), and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost.

Find out more about our Mission, Vision and Values here.

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### ISSCM Newsletter December 1, 2018 Vol. 27



Today, I am excited to announce that our students and alumni are leading the first department crowdfunding campaign <a href="Fund Experiential Learning">Fund Experiential Learning</a>. This fund will support MIS and SCM majors to expand learning beyond the classroom. 100% of the fund raised will go to our students so that they can attend student conferences, visit companies, participate in capstone projects, and do more. Please consider making a donation today to support our students! Any amount matters!



Recent alumni <u>Sarah Tritle</u> and <u>Tim Skrinak</u> leading the <u>Fund Experiential Learning</u> crowdfunding campaign! Special thanks to <u>Jordan Arwood</u>. Watch the video!



From Mr. Don Hopkins (donald.hopkins@wright.edu),
Director of Master's Programs, ISSCM

This is the beginning of our campaign to recruit students for our Master's cohorts for the Master of Information Systems and MS in Logistics and Supply Chain Management for the Fall 2019 semester. We will have our next "Taste Your Master's" event on Saturday, January 5th, 2019 at Rike Hall from 11:00 am to 1:30 pm for prospective students. The event will include a presentation with Q&A and a free lunch with our current students. You will get a firsthand understanding of our program and the opportunity to observe one of our classes. Please register at <a href="Eventbrite">Eventbrite</a> so that we can get the food order correct for the event.

If you are an alumni or employer, there are two ways that you could use your

influence to assist us: direct referrals to our event above or host a "Lunch and Learn" at your facility. We ask all our friends in the community to recommend our programs to their associates and friends. The sustainability of these programs is dependent on our friends in the community.

### Jobs and Internships: These Companies Are Hiring

- Project Unlimited Internship
- Speedway Internship
- WPAFB

For detailed descriptions of these positions, please scroll down to the Career Opportunities section toward the bottom of the newsletter.

#### **Mark Your Calendar**

- WSU Commencement, Saturday, December 15, 10am, the Nutter Center
- Christmas, December 25, university closed.
- New Year's Day, January 1, 2019, university closed.
- Taste Your Master's, January 5, 2019, 11am-1:30pm, Rike Hall Lobby
- Master's Programs Residency, January 4 to 6, 2019
- <u>Digital Mixer</u>, Wednesday, February 13, 2019, 4-6pm, Apollo Room,
   Student Union, WSU

Download the Passport to Success App and be the first one to know the events.

#### Announcement



\$50,000 scholarship?! Read the <u>newsroom story</u> and watch the news on TV below.

Undergraduate certificate: <u>Business Analytics</u>

• Graduate certificate: IT Management

Contact shu.schiller@wright.edu for details.



### **Faculty Spotlight**



<u>Dr. Anand Jeyaraj</u> received the 2018 Raj Soin College of Business <u>Outstanding Faculty Scholarship Award!</u> Dr. Jeyaraj joined the department in 2006. He has published 25 journal articles and many conference papers and book chapters since then!

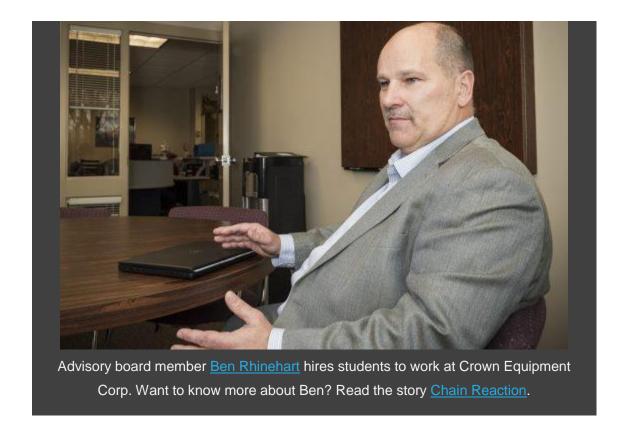


Dr. Kevin Duffy received the 2018 Raj Soin College of Business Outstanding Undergraduate Teaching Award! Students voted and selected Dr. Duffy to be the outstanding teacher!

Congratulations to both professors!



### Newsroom





### Advisory Board Mentoring Program



Call for applications! Current MIS and SCM students,

The ISSCM Corporate Advisory Board has announced the 2019 Mentoring Program! If you are selected, you will be mentored by a board member in 2019. Each mentor will spend time with the mentee regularly and provide guidance toward the mentee's career success. This may include and are not limited to job shadowing, career advice, site visit, and more. This is an incredible opportunity to gain working knowledge, broaden your career network, and develop a personal relationship with your mentor!

To apply, submit the following two documents to <a href="mailto:shu.schiller@wright.edu">shu.schiller@wright.edu</a> by December 10th:

- 1) Your resume. Please indicate your program and expected time of graduation.
- 2) Your cover letter (1-2 pages). Please explain why you'd like to be selected for the program. Please indicate your career goals.

The selection will be based on the combination of academic performance and readiness for career preparation. We will announce the winners before the end of this term.

### **ISSCM Student Club**



Message from the President Kassidy
Williams (trickett.4@wright.edu)

"This semester has been so much fun with all the club meetings, guest speakers and pizza. I want to thank everyone for having me as the president this year and I look forward to seeing what our new president <u>Jordan Arwood</u> has in store for next year. I wish you all the best of luck with finals and enjoy the rest of this semester!"

More student club events are coming. Please join us! All events are held in the DAVE Lab, 255 Rike Hall at 5:30pm.

December 4, game night

### **Career Opportunities**

**Projects Unlimited** 

Daniell Ross
Projects Unlimited
6300 Sand Lake Rd | Dayton, OH 45414
(937) 918-2293

This position functions within the IT department under supervision of the IT Director or delegated technical staff. The IT Intern assists IT staff to perform basic level work, and provide basic support to the employees at PUI.

#### Role Responsibilities:

- Assist with help desk calls, scheduling, and tickets.
- Basic end-user support to prevent customer service delays for basic technical issues.
- Under IT staff guidance, perform computer imaging, staging and installation.
- Assist in the maintenance of IT standards and documentation.
- Under the guidance of IT staff, inventory technology equipment and software.
- Field work and interacting with internal customers.
- Perform other related duties as required.

#### What We're Looking For:

- Strong problem solving skills.
- Strong communication skills, both verbal and written.
- Ability to perform effectively in fast-paced environment.
- Knowledge of Word and Excel.
- Ability to maintain confidentiality.
- Strong team player with the ability to manage work independently
- Excellent inter-personal and customer service skills.

Start: Jan 2019 End: April 2019

Paid Intership, Full Time or Part Time

**Speedway** 

Apply at this <u>link</u>

Speedway's IT Department has over 100 individuals on various teams that work on thousands of projects company wide. Speedway provides ample opportunity for growth and development. There are various teams within SQL Development and tons of opportunity for advancement and exploration. You will have access to managers of various agile and waterfall teams, as well as professional developers, architects, and project managers working together in our multiple environments.

About the Program: The goal of our IT Development program is to expose an intern to different agile teams within our organization, provide opportunity to work with SQL teams on project requests, and foster development skills that will serve well as a full-time programmer upon graduation.

**Education Requirements:** 

- Pursuing a Bachelor's Degree in Information Technology, Computer Science.
- Minimum GPA of 3.0 or higher.
- Able to live and work near corporate headquarters in the Dayton, Ohio area for the duration of the internship experience.
- Experience or exposure to SQL, .NET, or data analytics

Job Responsibilities

- Plan, design, and implement application database code objects, such as stored procedures, tables and views.
- Build and maintain SQL scripts and complex queries for data analysis and extraction.

- Work with business operations, application developers, and the different production teams to identify business needs and implementation options.
- Gain exposure to SQL, .NET and our internal inventory management system
- Work in a base level support environment

#### **WPAFB**

To apply, send a resume directly to Mary Beth at mary.kundert@us.af.mil

#### PREMIER COLLEGE INTERN PROGRAM

12-week internship occurs after Junior Year (before heading into Senior Year)
Program Requirements:

- Currently enrolled, and in good academic standing (no less than 2.95 cumulative GPA on a 4.0 grading scale) in a full-time program, at a public or other non-profit institution of higher education;
- AND making satisfactory progress toward receipt of a baccalaureate;
- AND completed at least one year of the degree program AND a U.S. citizen.
- Upon graduation and program requirement completion, may be converted to further developmental position without further competition

### CONFIGURATION AND DATA MANAGEMENT SPECIALIST GS-0301-04

Configuration Management and Data Management is an integral part of the Systems Engineering (SE) process and provides "discipline" and "accountability" to SE. This function provides both visibility and control of the functional, performance, and physical attributes of a product over its life cycle and is subdivided into nine subordinate processes. These subordinate processes include: configuration identification, change control, configuration audits, configuration status accounting, data management, engineering data management, and

deficiency reporting.

#### BENEFITS

As a Premier Intern with the Air Force Civilian Service, you are entitled to the following benefits and entitlements:

- 4 hours of sick leave and 4 hours of annual leave each pay period
- Federal Employees Health Benefits (FEHB)\* Voluntary health insurance program with government paying 72% of premiums. Elections must be made within 60 days of eligibility and may retain coverage while on leave without pay during the school year \*\*
- Flexible Spending Account (FSA FSA's pay for qualifying medical, dental, vision expenses and over the counter prescriptions with \$500 carryover of unspent funds per year
- Federal Employees Dental and Vision Insurance Program (FEDVIP) -Voluntary dental and vision coverage. Elections must be made within 60 days of eligibility.
- Federal Employees Group Life Insurance\*- Automatically enrolled with life insurance coverage starting at \$32,000.00 while in a duty status
- Thrift Savings Plan (401K equivalent) Automatically enrolled in a retirement and investment plan with up to 5% government contribution matching
- Federal Employees Retirement System Further Revised Annuity
   Employee (FERS-FRAE) Full retirement benefits at age 57 with a monthly annuity

\*\*premiums must be paid to the agency while on leave without pay

For questions regarding enrolling in your benefits visit OPM.gov or call the Total

Force Service Center at 1-800-525-0102.

<sup>\*</sup>must be in pay status for coverage to be effective



rscob-isscm@wright.edu

# DEPARTMENT OF INFORMATION SYSTEMS AND SUPPLY CHAIN MANAGEMENT











Department of Information Systems & Supply Chain Management (ISSCM)
Raj Soin College of Business
Wright State University
www.wright.edu/isscm
937.775.2895



### **December 2018 Newsletter**

From our family to yours, we wish you a very safe and happy Holiday Season.



## Put an Eye on It - Take the Fundamentals of Visual Inspection Class

HIWT offers a two day class that concentrates on the single most used method of welding inspection - what you see with the eye. Anyone involved with arc welding inspection, quality control, engineering or supervision should know the fundamentals of what to observe prior to, during and after welding. In this course you will spend time in the classroom as well as in a "hands on" lab session for actual practice. There is a class starting January 3, 2019. Contact us <a href="https://example.com/here">here</a> for more information and to register.



The New Year is coming. It's time to move your career forward. Schedule your <a href="Certified Welding Inspector">Certified Welding Inspector</a> class now.

HIWT offers a two week Preparation for AWS® CWI®/CWE® Examination course. This course is designed to prepare students to take the exam. You will be using the same tools that are used in the test kits for the hands-on portion of the exam. This class offers 9 days of instruction with the test being administered on the 10th day. Contact us <a href="here">here</a> for more information and to register. Now includes a backpack for convenience of carrying your books and other study materials.



**Specialized Training at your Location or Ours** 



SPECIALIZED TRAINING PROGRAMS involve the designing of tailored courses to meet the specific objectives of your company - and are taught to your employees at the Hobart Institute of Welding Technology. These programs can run 5 days up to 6 weeks or more in length as required. Since Field and Specialized Training programs are based on specific needs and problems, they vary considerably from one company to another. Whatever your specific welding needs and problems may be, we can help you. Contact Chip Prinz at <a href="mailto:Chip.Prinz@welding.org">Chip.Prinz@welding.org</a> or 937-332-9502.

**Bookstore News** Technical Guides



Our Technical Training Guides serve as an invaluable resource for instructors, students, veteran welders and novice welders. They provide process specific information on equipment, weldability, pre and post weld procedures, shielding gases, safety and more.

**Safety & Health of Welders** is a valuable guide to protection against the hazards associated with welding.

**Gas Tungsten Arc Welding** covers the process in detail including equipment, applications, procedures, welding training and safety.

**Flux Cored Arc Welding** describes the self-shielded and gas shielded processes, equipment, methods of application, safety and procedures.

**Shielded Metal Arc Welding** describes the SMAW process, procedures and applications, electrode selection charts, welding safety and equipment used.

**Welding Guide** provides general welding information including common arc welding process descriptions, weldability of metals, non-destructive testing process descriptions, welding data charts and tables and metric conversion

**Gas Metal Arc Welding** defines the GMAW process, equipment, applications, procedures and safety and welding symbols.

**Oxyacetylene Welding, Brazing and Cutting** - provides an in-debt look at oxyfuel processes using various fuel gases commonly used for welding, brazing and cutting. It also covers safety, metallurgy, weldability and more.

To view more information or to place an order visit <u>our bookstore online</u> or contact 937-332-9509.

### Are you looking for certified welders?



HIWT graduates certified welders every four weeks. Our students come from all over the United States. Contact us with your open positions and we can get them posted on our job board. Email us at <a href="mailto:careerdevelopment@welding.org">careerdevelopment@welding.org</a> or call us at 937-332-9500 ext 9601.

Hobart Institute of Welding Technology, dedicated to welding training and education excellence, is a nonprofit educational facility.

Hobart Institute of Welding Technology

400 Trade Square East

Troy, Ohio 45373

937-332-9500

www.welding.org hiwt@welding.org

State Board of Career Colleges and Schools Registration No. 70-12-0064HT Accrediting Commission of Career Schools and Colleges No. 000403

See what's happening on our social sites.







### Hobart Institute of Welding Technology, 400 Trade Square East, Troy, OH 45373

SafeUnsubscribe™ swartza@mcohio.org
Forward this email | About our service provider
Sent by melinda.jeffery@welding.org in collaboration with



Try it free today

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

**January 3, 2019** – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

**January 9, 2019** – The SBDC at The Hamilton Mill will be hosting **5 Steps to Boost Sales with Social Media** in Hamilton. This FREE workshop will discuss creating an impactful social media presence, reaching the target audience, building lasting relationships, and engaging effectively promptly, promptly, and consistently. To register, please visit here.

**January 10, 2019** – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

**January 10, 2018** – Columbus SCORE will be hosting **Build Your Digital Fanbase** in Columbus. This session will discuss digital strategies that will kick-start the audience building process. To register, please visit <a href="here">here</a>.

January 11, 2019 – Innovate New Albany will be hosting **Back to the Future: Learning From History to Excel at Innovation Today & Tomorrow** in New Albany. As part of the *Tiger Talk* series, this FREE workshop will discuss a new perspective on some time-tested principles that industry pioneers have used to reinvent their businesses and entire industries. To register, please visit here.

**January 15, 2019** – HCDC will be hosting **Learn About Opportunity Zones** in Cincinnati. This FREE workshop will discuss Opportunity Zones which are designated areas where new investments, under certain conditions, may receive preferential tax treatment. To register, please visit <a href="here">here</a>.

**January 16, 2019** – The Dayton Better Business Bureau will be hosting an **Eclipse Integrity Awards Seminar** in Dayton. This FREE session will feature past winners who will share their insights on putting together a nomination, planning a site visit, and how they are benefitting from earning the honor. To register, please visit <a href="here">here</a>.

**January 17, 2019** – Technology First will be hosting **CIO Forecast Panel Discussion** in Dayton. This event will feature a panel of local industry leaders who will discuss insights into the challenges they face and their vision going forward. To register, please visit <u>here</u>.

**January 17, 2019** – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

**January 18, 2019** – Innovate New Albany will be hosting the **3**<sup>rd</sup> **Annual Technology Update** in New Albany. As part of the *Tiger Talk* series, this FREE workshop will feature Buckeye Interactive who will share the latest software and hardware technology and design trends. To register, please visit here.

**January 19, 2019** – The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE workshop will answer questions about starting, buying, or expanding a small business. To register, please visit here.

**January 23, 2019** – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit here.

**January 24, 2019** – The Miami Valley SBDC will be hosting **Recordkeeping for the Small Business** in Dayton. This FREE workshop provides an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit a small business. To register, please visit here.

**January 24, 2019** – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

January 29, 2019 – The Dayton Development Coalition will be hosting a Government Contracting Symposium – Entering the Government Market & Succeeding as a Government Contractor in Dayton. This interactive full-day seminar is designed to help companies enter the federal, state, and local government contracting arena. To register, please visit here.

**January 30, 2019** – HCDC will be hosting **State of Small Businesses in Hamilton County** in Cincinnati. This FREE event will feature a roundtable with local EDO organizations talking about what they've been hearing from small businesses and what plans of action have been formulated/what collaboration can be done. To register, please visit here.

**January 31, 2019** – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

#### **Ohio Export Internship Program**

Applications are now available for companies to request a summer 2019 intern through the Ohio Export Internship Program. It is designed for companies looking to improve their export initiatives. The program matches companies with students from Ohio universities who have taken export-focused coursework at The Ohio State University Max M. Fisher College of Business, Cleveland State University's Monte Ahuja College of Business or Youngstown State University's Williamson College of Business Administration. The Ohio Development Services Agency provides a 50 percent reimbursement for intern wages, up to \$3,600. To learn more and to apply, please visit <a href="here">here</a>. The deadline to apply is **February 1, 2019**.

#### **Need Help Marketing Your Products or Services Internationally?**

The International Market Access Grant for Exporters (IMAGE) program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: <a href="https://www.image.development.ohio.gov">www.image.development.ohio.gov</a>.

#### **Ohio EPA Resource Guide for Businesses and Communities**

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf

For questions about the guide, please contact Peimaan Fallah at Peimaan. Fallah@epa.ohio.gov or (614) 644-3666.

### USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2019!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;
- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity.
- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on "made in America" including projects for infrastructure, distribution, and value-chain participants.
- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Christie Hooks Christie.Hooks@oh.usda.gov 614-255-2397
Cindy Musshel Cindy.Musshel@oh.usda.gov 614-255-2427

Debbie Rausch Jennifer Brown Randy Monhemius <u>Deborah.Rausch@oh.usda.gov</u> <u>Jennifer.Brown@oh.usda.gov</u> Randy.Monhemius@oh.usda.gov 614-255-2425 614-255-2423 614-255-2424

**SBA webinars and events** – For an updated list of SBA webinars and events for Ohio, please visit <u>here</u>. Topics include healthcare, contracting, financing, and more.

**Small Business Resource** – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit here.

**SBA Partner Organization** – SCORE provides free, confidential one-on-one mentoring to both aspiring and existing small businesses and entrepreneurs. This organization also offers seminars, workshops and online resources covering a wide variety of small business topics. There are several offices in Ohio, please visit <a href="https://www.score.org">www.score.org</a> to find the nearest one.

**Upcoming International Trade Missions and Webinars** – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit <a href="here">here</a>. To see a list of upcoming trade missions through Commerce, please visit <a href="here">here</a> and for upcoming webinars, please visit <a href="here">here</a>.

Alexander Kohls
Senior Area Manager – Dayton Region
Columbus District Office
U.S. Small Business Administration
(614) 633-6372
alexander.kohls@sba.gov



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## You are cordially invited to join the next First Lady Fran DeWine and Governor-Elect Mike DeWine

# Science, Discovery & Family Fun

Sunday, January 13, 2019

12:30 p.m. to 4:00 p.m.

National Museum of the U.S. Air Force

#### USAF EVENT OPEN TO THE PUBLIC

Please bring the whole family to enjoy the interactive displays and activities.

Please CLICK HERE to RSVP.

For questions, please call Amber Begley at 937-222-4422.





### **EVENTS**



Thursday January 24 7:30 a.m. - 9:30 a.m.

Sinclair Community College 444 W Third St Dayton, OH 45402

### 2019 Economic Summit

Each year, business leaders need a fresh outlook on the opportunities and challenges of the new economic environment. The Dayton Business Journal news team will provide multiple expert speakers in the region who will forecast the next year's economy to direct your attention to where you should concentrate your efforts for optimal growth, and what pitfalls to avoid as well.

Register Today

**Associate Sponsor** 



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Email sent by Dayton Business Journal 40 N Main St, Ste 810 Dayton, OH 45423, USA



February 20-21, 2019 12:00 - 5:00 PM Eastern

### CDFA Training Institute Announces Intro Bond Finance WebCourse Early Bird Rates Expire on January 25

Join CDFA for our next online course offering: **Intro Bond Finance WebCourse** on February 20-21, 2019. This course provides an in-depth look at governmental and qualified private activity bonds, with a focus on industrial development bonds (IDBs), 501(c)(3) non-profit bonds, exempt facility bonds, and other special bond programs authorized by the federal government. Don't forget to sign up by Friday, January 25 to take advantage of our early bird rates!

This course qualifies for the CDFA Training Institute's **Development Finance Certified Professional (DFCP) Program**. Start down the road to personal and professional advancement today.

At the Intro Bond Finance WebCourse, you will:

- Discuss the differences between governmental and private activity bonds and when to use them.
- Learn which projects qualify for financing using industrial development bonds, 501(c)(3) bonds, and other forms of private activity bonds.
- Discover best practices employed by successful issuing authorities from across the country.
- Gain a greater understanding of the various players involved in a bond transaction and why each of their roles is important.
- Examine the bond transaction process from start to finish.
- Review federal tax rules and filing requirements.

Don't miss this opportunity to access CDFA's most popular training course online. You can log in to participate from anywhere in the country!



#### How a WebCourse Works

The Intro Bond Finance WebCourse will be presented via the web over two days and will include lecture and presentations from speakers throughout the country. Attendees will be asked to log into the WebCourse from 12-5pm (Eastern) on each day of the course and will be able to raise their hands, ask questions, comment on presentations, and take interactive polls during the sessions. CDFA's Course Advisor will also be moderating the WebCourse to ensure speaker and participant interaction throughout each session.

Participants must have access to a computer and phone to attend the WebCourse. Participants will receive instructions for logging into the WebCourse in a follow-up email after registering. Course materials will be mailed to participants approximately one week before the course.

#### Also Available from the CDFA Training Institute

**Fundamentals of Economic Development Finance WebCourse** 

Daily: 12-5pm (Eastern) January 23-24, 2019

#### **Intro Tax Increment Finance WebCourse**

Daily: 12-5pm (Eastern) March 20-21, 2019

#### **Intro Housing Finance WebCourse**

Daily: 12-5pm (Eastern) May 22-23, 2019

The <u>Council of Development Finance Agencies</u> is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit entities alike. For more information about CDFA, visit <a href="mailto:www.cdfa.net">www.cdfa.net</a> or e-mail <a href="mailto:info@cdfa.net">info@cdfa.net</a>.