

# DOWNTOWN E-VENTS

### April 19-25, 2019 Featured Event



## April 19-May 5 - Nice Girl Dayton Theatre Guild,

430 Wayne Ave.; call for times. In suburban Massachusetts in the mid-1980s, thirty-something-year-old Josephine Rosen has a dead-end job as a secretary and still lives at home with her hypochondriac mother. She started college but never finished, and has settled into a life that doesn't offer much hope for the future. But when a new friendship at work and a chance flirtation with an old classmate give her hope for the possibility of change, she dusts off the Jane Fonda tapes and begins to take tentative steps towards a new life. This is a play about the tragedy and joy of figuring out who you are and letting go of who you were supposed to bel. Buy tickets

# F DowntownDayton Also this Week

#### April 25-May 12 - Sylvia The Loft Theatre, 126 N. Main St.; call for times.

Middle-aged Greg brings home a dog he found - or rather, one that found him - in the park. With no other identification other than "Sylvia" on her nametag, she's a street-smart mutt with a mind of her own and no shortage of opinions. Sylvia quickly becomes a major bone of contention between Greg and his wife, Kate. To him, she's a welcome escape from an unhappy job and a loss of purpose. To Kate, Sylvia's a slobbering, hairy rival for her husband's affection. This ingenious take on a twisted love triangle leads to plenty of laughs and revelations on love and marriage... and a dog. Tickets start at \$14. Buy tickets here.

## Thru April 24 - 25th Annual Art Auction Preview

The Contemporary Dayton,

118 N. Jefferson St.; call for times. The Contemporary Dayton is gearing up for their biggest fundraiser of the year with the Art Auction Preview. Stop by and get a sneak peek at some of the work that will be for sale on April 26 in their Silent and Live Auctions. 228-8414.

#### April 19 - The Most Offensive Show on Earth

Wiley's Comedy Club, 101 Pine St.; 8 p.m.

Come see some of the country's funniest comedians. As seen on Real TV, Travel Channel, Comedy Central, and more! This is a show you don't want to miss! \$10. 223-5277.

#### April 19 - Food Truck Rally and Andy Gabbard & The Cool Ranchers Album Release

<u>Yellow Cab Tavern</u>, 700 E. Fourth St.; 5 p.m., concert at 9 p.m.

Join us for food trucks, free live local music, craft brews and cocktails, and tons of fun for the whole family! Free entry for rally. At 9 p.m., come inside to hear the album release party for Andy Gabbard & the Cool Ranchers with support from M Ross Perkins and Age Nowhere. \$7 advance, \$10 day of.

#### April 19 - Novena, Lord Kimbo, and The G Thang

<u>The Trolley Stop</u>, 530 E. Fifth St.; 9 p.m.

Grab a beer and come hear Novena, Lord Kimbo, and The G Thang at Trolley Stop. Call for cost. 461-1101.

## April 19 & 21 - Makeup Lessons

Studio 816 Hair & Beaute Bar,

41 N. Ludlow St.; call for times. Would you like to learn how to create a natural everyday look for yourself? On Fridays and Sundays, Studio 816 Hair & Beaute' Salon will be offering one on one lessons for only \$50! Book now!

## April 19-23 - Music & More at The OE

Oregon Express, 336 E. Fifth St.;

#### April 20 - Oregon District Adult Easter Egg Hunt

The Oregon District, E. Fifth St.; 10:30 a.m.-1 p.m.

Who says Easter Egg Hunts are just for kids? Dust off that Frank the Bunny costume and come out for an adult hunt in the Oregon District. 1000+ eggs will be stuffed with redeemable prizes like Oregon District business gift cards, apparel, swag, and candy. Registration is \$20 and includes your pre- and post-hunt beer. Proceeds will benefit Dayton's Life Enrichment Center. Wear a costume for a 5 second head start! \$20 Preregistration available now at Lucky's Taproom, Blind Bob's, or Toxic Brew (cash only).

## April 20 - D4G "The Shades of Red" Kickoff Tour

The Dayton Club, 40 N. Main St.; 5:30-8 p.m.

The Shades of Red women empowerment movement is women blending their shades (gifts, businesses, ideas, and creativity), with other women who are on a mission to walk in their purpose and build a powerful network along their professional and entrepreneur journey. General Admission - \$25 and VIP Admission - \$50.

#### April 20 - 420 Comedy Show

Wiley's Comedy Club, 101 Pine St.; 8 p.m.

It's time to celebrate 420 at Wiley's Comedy Club with Ray Jackson, Nick Taylor, Bubba Beezy, Daren Christian, and Deandre Stringer! \$15. 223-5277.

## April 20 - An Evening of The Grateful Dead

<u>Yellow Cab Tavern</u>, 700 E. Fourth St.; 8 p.m.

Yellow Cab Tavern hosts an evening of the Grateful Dead with Terrapin Moon and a first ever tapping of Branch & Bone's "Morning Dew" dank-hopped IPA. \$7 advance, \$10 day of.

## April 20-25 - Music & More at The Dublin Pub

<u>The Dublin Pub</u>, 300 Wayne Ave.; call for times.

Saturday, April 20, come hear **Spanish Tony Sanchez**. Tuesday, April 23, it's **Cigar** 

#### April 24 - Human Race Theater Co Guest Bartending Night

<u>Toxic Brew Company</u>, 431 E. Fifth St.; 3-7 p.m.

Come get some drinks from our special guest bartenders from <u>The Human Race Theatre</u> <u>Company!</u> All tips they make during the event go directly to benefit them and their work. And don't forget to get your tickets for their upcoming production of *Sylvia!* 

## April 24 - Masque Event Center Open House

<u>Club Masque</u>, 34 N. Jefferson St., 4:30-7:30 p.m.

Host your next event in a unique environment with state-of-the-art video and sound equipment. Learn more during the Masque Event Center open house. Find more info here. privateevents@clubmasque.com, 228.2582 ext 303.

#### **April 24 - Troll Pub Trivia**

Troll Pub at the Wheelhouse,

216 Wayne Ave.; 7 p.m.

Do you have a bunch of useless knowledge and absolutely nowhere to put it? Do you love Trivia? Have you checked out our unique and fun format? Join us every Wednesday for three rounds of general knowledge trivia, followed by our extra special fourth audio visual round!

## April 24 & 25 - This Week at The Barrel House

The Barrel House, 417 E. Third St.; call for times.

On Wednesday, enjoy a pint, Wu-Tang and other unedited hip hop, and \$1 off drafts at **Wu-Tang Wednesday.** Every Thursday show off your music, poetry, comedy, or other skills at **Open Mic Night** and enjoy a **Wine Tasting.** 222-GRWL.

## April 25 - National Get On Board Day

Bus routes, including Downtown Dayton routes and stops.

To celebrate current riders and to encourage anyone to ride public transit, the RTA will offer a free ride to every customer that flashes the Transit app on their phone on Thursday, April 25. The Transit app not only gives riders real-time information on the arrival times of their buses, but also allows them to plan trips and to connect to other

call for times.

Friday, April 19, the OE presents live music from **Full Circle.** Saturday, April 20, it's **Sticks and Stones.** On Tuesday nights, give your brain a workout with **Live Trivia**. Call for costs, 223-9205.

#### April 19-25 -This Week at the DAI

Dayton Art Institute,

456 Belmonte Park North: call for times. The DAI features its latest exhibit, For America: Paintings from the National Academy of Design, as well as Dorothy Height's Hats. View The DAI's Story in the Experiencenter. Friday, April 19, is the next Homeschool Intersections. Thursday, April 25, is the next **Tiny Thursdays** program for children and their parents or caregivers. Also on Thursday, come hear music from the **Skinner Pipe Organ,** talk about art at Curatorial Conversations, and exercise your skills at Draw from the Collection. Suggested admission to the museum is \$8 for adults; \$5 for seniors and groups; museum members, students (18+), and children/youth 17 and younger are free. Prices for special exhibitions and events vary. 223-5277.

## April 19-25 - Music & More at Blind Bob's

<u>Blind Bob's Tavern</u>, 430 E. Fifth St.; call for times.

Friday, April 19, Blind Bob's welcomes Salvadore Ross, Yellow Paper Planes, and North by North. Saturday, April 20, come hear Ben Stalets and The Forbidden Fruit, A Girl Named Genny, and David Payne. Monday, April 21, come for a Candle Workshop. Every Tuesday, join us for Best. Trivia. Ever. Every Wednesday it's your chance to take over the mic during Karaoke with DJ Nancy. Thursday, April 25, hear music from Scary Hotel, Ordinary Madmen, and Iron Lung Maggie. Call for costs. 938-6405.

**Lovers Night**. Thursday, April 25, **Nick Mitchell** performs. Call for costs. 461-1101.

#### April 22 - Earth Day Artists Reception, Lightbulb Exchange, and Coffee with a Cop

Dayton Metro Library - Main Library, 215 E. Third St.; 10 a.m.-1:30 p.m.

An Earth Day Artists Reception celebrates two new art installations at the Main Library in downtown Dayton, both of which incorporate discarded, donated, or found items. The artists, Willis "Bing" Davis and Michelle Stitzlein, will attend the reception on Monday, April 22, noon-1 p.m. In addition, Dayton Power and Light Company (DP&L) is offering a Community

Lightbulb Exchange from 11:30 a.m.-1:30 p.m., and those who arrive early can have Coffee with a Cop, 10-11 a.m. 463-2665.

#### April 22 -Jimmy John's Hiring Fair Jimmy John's, 220 N. Main St.;

3-6 p.m.

Bring a resume and put your best foot forward during an open interview and hiring fair for the newest downtown restaurant.

Jimmy John's is located in the Biltmore Tower next to CareSource. The company will hire personnel for inside the shop as well as delivery drivers (including bicycle delivery), plus marketing and promotions staff.

## **April 22 - Prime Rib Dinner Special**

Basil's, 312 N. Patterson Blvd.; 4-9 p.m. Every Monday night at Basil's you can feast on our Prime Rib Dinner Special! Our tender, juicy prime rib entree starts with a salad and comes with a baked potato and seasoned vegetables, and ends with a decadent dessert. This 3 course meal is only \$25, so come while it lasts! 818.4390.

modes of transportation such as Link bike share, or ride-share programs such as Lyft or Uber.

## **April 25 - The American Terrorist**

The Dayton Club, 40 N. Main St.; 6-8 p.m.

Nationally Recognized Terrorist Expert Dr. Terry Oroszi and coauthor, Dr. David Ellis, will be speaking on American terrorism. They will share an 8-marker profile for detecting a potential extremist, identify patterns from the 4-year study of American citizen terrorists, and tell you why Ohioans need to be more diligent than others. The event is free and open to the public.

#### April 25 -Funk Inspired Beer Dinner Mudlick Tap House, 135 E. Second St.; 6:30-9:30 p.m.

The 1960s was the breaking point for FUNK. Music began to have attitudes, food became soul food and the way of living life changed forever! These artifacts inspired this menu telling a story... rocking your nosh through the flavor notes of the food and the auditory notes of the music! Menu includes: Beerinfused Jalapeno soft pretzels, Chicken and waffles, Beer braised beef cheeks, and more. \$65, includes tax & tip.

#### April 25-28 - Dayton Dragons vs. Great Lake Loons

Dayton Dragons Professional Baseball; Fifth Third Field, 220 N. Patterson Blvd.; Sun. 2 p.m., all other days 7 p.m.

Catch one of the hottest tickets in sports - see the Dayton Dragons play baseball at Fifth Third Field! Watch the firebreathers face off against the Great Lake Loons. For tickets and more information, visit daytondragons.com or call 228-2287.

#### Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown.

While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive.

For many more event listings, visit our website at downtowndayton.org.

If you have questions about this email, reply to this message or call us at (937) 224-1518. Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

Was this email forwarded to you by a friend? To join our email list, click <u>HERE</u>. If you do not wish to receive future issues of "e-vents in Your Downtown" at this email address, email <a href="mailto:info@downtowndayton.org">info@downtowndayton.org</a> with a request to be unsubscribed from that publication.

# **DOWNTOWNDAYTON.ORG**



Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

**April 8, 2019** – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start Up** in New Philadelphia. This workshop is an overview of issues related to starting and operating a business such as business and financial planning, market demand, and business financing. To register, please visit <u>here</u>.

**April 9, 2019** – The Dayton Area Chamber of Commerce will be hosting **Government Contracts: What Happened in 2018 That You Need to Know** in Dayton. This workshop will provide insights to companies who do business with the government as well as those who would like to transact with the government. To register, please visit <a href="here">here</a>.

**April 9, 2019** – Cultivate will be hosting **The Future of Work: Understanding and Overcoming Disruptions Caused by Technology and the Younger Generations** in Grove City. This workshop will help identify the gaps in your business that could be keeping you from employing and keeping the best talent available. To register, please visit here.

**April 9, 2019** – The Cincinnati Council on World Affairs will be hosting **International Institutions Under Strain** in Cincinnati. As part of the *2019 Spring Speaker Series*, this session will feature Daniel Ikenson, Director of Trade Policy Studies, CATO Institute who will discuss the World Trade Organization (WTO). To register, please visit here.

**April 9, 2019** – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Athens. This FREE class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit here.

**April 9, 2019** – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

**April 9, 2019** – UC College of Law and Graydon Law Offices will be hosting **Law and Business in Sub-Saharan Africa** in Cincinnati. This seminar will feature three African attorneys who will discuss their personal observations about doing business and practicing law in the region. To register, please visit <u>here</u>.

**April 9, 2019** – The Greater Columbus Chinese Chamber of Commerce and the Ohio Farm Bureau will be hosting a **General Consul Luncheon** in Columbus. This event will provide an opportunity to interact with representatives of the Consul General. To register, please visit <u>here</u>.

**April 10, 2019** – DaytonDefense will be hosting **Current USAF Contracting Initiatives** in Dayton. As part of the *Lunch and Learn Series*, this workshop will discuss the U.S. Air Force and the projects they are doing and how they are teaming with industry. To register, please visit <u>here</u>.

**April 11, 2019** – The Greater Ross County and Chillicothe Chamber of Commerce will be hosting **The Site Selection Process** in Chillicothe. This FREE workshop will feature expert consultants who will share the secrets of the industry when competing for site visits. To register, please visit <a href="https://example.com/here">here</a>.

- **April 11, 2019** HCDC will be hosting **Antifragility** in Cincinnati. As part of the *Switched on Startup* series, this FREE workshop will discuss thorny aspects of the entrepreneurs journey and the principles needed to navigate the terrain. To register, please visit <u>here</u>.
- **April 11, 2019** DRMA will be hosting **Riding the Crest: Economic Update with Brian Beaulieu** in Fairborn. This event will discuss the leading economic indicators and what it means for manufacturing going forward. To register, please visit here.
- **April 11, 2019** The SBDC at Ohio University will be hosting **Understand Your Market Thru Data** in St. Clairsville. This FREE workshop will discuss the importance of using market research and data to better understand your market. To register, please visit <a href="here">here</a>.
- **April 11, 2019** FranNet and Columbus SCORE will be hosting **Is Business Ownership Right For You?** in Dublin. This workshop will cover topics such as understanding the risks and benefits of various business models, approaches to financing, and more! To register, please visit <u>here</u>.
- **April 12, 2019** HCDC and Queen City Angels will be hosting **eKickStart** in Cincinnati. This FREE workshop will feature Gerald Schlecter, founding member of two companies, who will discuss his experiences and lessons learned. To register, please visit <u>here</u>.
- **April 12**, **2019** The SBDC at Ohio University will be hosting **Social Media Marketing** in Athens. This FREE workshop will discuss the various online platforms and how to maximize them when marketing a company. To register, please visit here.
- **April 12, 2019** HCDC will be hosting **Mastering the SBIR** in Cincinnati. This FREE workshop will feature experts from the Air Force Research Lab (AFRL) who will provide a step-by-step tutorial of the SBIR process and how to pursue non-dilutive funding for innovation. To register, please visit here.
- **April 15, 2019** The SBDC at Columbus State will be hosting **How to Fund a Social Enterprise** in Columbus. This workshop will feature funding experts and entrepreneurs who will discuss the intricacies and the behind the scenes decisions involved in funding a business. To register, please visit here.
- **April 16, 2019** Startup Grind will be hosting **From PhD to Founder** in Dayton. This session will feature Karen Wonders, Founder and Director of Maple Tree Cancer Alliance, who will share insights on how she is scaling her business as well as how she took the leap to make her venture come to life. To register, please visit here.
- **April 16, 2019** ECDI will be hosting **Creating Social Media Platforms: Facebook & Instagram** in Cincinnati. This workshop will discuss the basics of creating a business page for Facebook and Instagram and allow attendees to create these platforms during the event. To register, please visit <a href="https://example.com/here-the-platforms-needed-to-platforms-need
- **April 16, 2019** The SBDC at Columbus State will be hosting **Contract Bidding for Small Businesses** in Columbus. This workshop will explore the bidding process and discover the keys to creating competitive bids. To register, please visit <u>here</u>.
- **April 16, 2019** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

- **April 16, 2019** Columbus SCORE will be hosting **How to Create a Revenue-Generating Marketing Plan** in Columbus. This workshop discuss SCORE's easy to implement, step-by-step process for creating a marketing roadmap to grow your business. To register, please visit <u>here</u>.
- **April 16, 2019** Dayton SCORE will be hosting **Creating a Winning Workplace Culture** in Dayton. This FREE workshop will guide attendees through 10 practices that will improve communication and connections. To register, please visit here.
- **April 17, 2019** The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Batavia. This FREE workshop will discuss the steps that are important to starting a business. To register, please visit <u>here</u>.
- **April 17, 2019** The Ohio EPA will be hosting the **2019 Sustainability Conference** in Columbus. This conference will show attendees how to leverage sustainable practices and resources to strengthen Ohio communities and businesses. To register, please visit here.
- **April 17-18, 2019** The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit <u>here</u>.
- **April 18, 2019** The Warren County SBDC will be hosting **Steps to Starting Your Own Business** in Springboro. This FREE workshop will discuss business plans, entity formation, taxes, licenses, permits, legal issues, recordkeeping, business loans, and more! To register, please visit here.
- **April 18, 2019** The Ohio Aerospace Institute will be hosting **SBIR Workshop: Life Sciences and Health Care Technologies** in Brook Park. This workshop is for small businesses seeking to understand the nuances and best strategies for this seed funding. To register, please visit <u>here</u>.
- **April 18, 2019** The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Logan. This FREE class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit here.
- **April 18, 2019** ECDI will be hosting **Capital for Construction: Estimating and Bidding Process** in Cincinnati. This workshop will discuss understanding project size and value, getting to know the client, understanding the bidding process, awareness of the market and local regulations, managing current workload and adding new projects. To register, please visit here.
- **April 18, 2019** The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Pomeroy. This FREE class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit <a href="here">here</a>.
- **April 18, 2019** Columbus SCORE will be hosting **What You Need to Know About Franchise Ownership Today** in Columbus. This workshop will discuss franchise concepts targeting central Ohio, average investment for franchises, financing franchises, and more! To register, please visit <a href="here">here</a>.

- **April 20, 2019** The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit here.
- **April 22, 2019** ABLE Law and the Dayton Hispanic Chamber will be hosting **Community Enterprise Legal Café** in Dayton. This FREE workshop will discuss the most common types of legal entities, the basics of business formation, and more! To register, please visit <u>here</u>.
- **April 22-23, 2019** The SBA and the Ohio Development Services Agency will be hosting the **2019 Ohio Business Matchmaker** in Dayton. This premier event will provide an opportunity for small businesses to meet one-on-one with federal, state, and local government buyers, as well as prime contractors. To register, please visit <a href="here">here</a>.
- **April 23, 2019** The SBDC at Columbus State will be hosting **Websites for Small Businesses** in Columbus. This workshop will discuss the keys to building a website that builds brand awareness and expands market share. To register, please visit <u>here</u>.
- **April 23, 2019** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.
- **April 23, 2019** ECDI will be hosting **Bookkeeping vs. Accounting** in Cincinnati. This workshop will discuss the differences between bookkeeping and accounting and why each is important to the success of a business. To register, please visit <u>here</u>.
- **April 23**, **2019** Columbus SCORE will be hosting **Bringing Products to Market** in Columbus. This workshop is designed to provide information and advice on the steps required to convert an idea into a product that can be successfully sold. To register, please visit <u>here</u>.
- **April 23, 2019** The Women in Business Network and the Better Business Bureau will be hosting **Leverage Your Strengths** in Moraine. This workshop will discuss how to discover your superpowers and clarify your mission and purpose. To register, please visit here.
- **April 24, 2019** HCDC will be hosting **Everything You Need to Know About SBA 504 Loans** in Cincinnati. This FREE event will feature a morning and afternoon session. The morning topic is *What You Need to Know About the SBA 504 Program for Small Businesses*. The afternoon topic is *The SBA 504 Process After Approval*. To register, please visit <a href="here">here</a>.
- **April 24-25, 2019** VetBiz Central will be hosting **Boots to Business** in Dayton. This FREE two-day entrepreneurial training program provides participants an overview of entrepreneurship. To register, please visit here.
- **April 25, 2019** The Greater Cincinnati Chinese Chamber of Commerce will be hosting **Global E-Commerce & Supply Chain Strategy Challenges and Opportunities** in Cincinnati. This event will feature experts from P&G, HKTDC and others who will discuss best practices in this field. To register, please visit <a href="here">here</a>.

- **April 25, 2019** ODOT will be hosting a **DBE Certification Workshop** in New Philadelphia. This FREE workshop is to assist companies who are interested in Disadvantaged Business Enterprise (DBE) certification and understanding available contract opportunities. To register, please visit here.
- **April 25, 2019** The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This FREE workshop is designed to provide a general overview of business taxes and the instruction necessary for compliance with federal, state, and local taxes. To register, please visit here.
- **April 25, 2019** The Dayton Business Journal will be hosting the **2019 Manufacturing and Logistics Forum** in Dayton. This event will feature a robust discussion on the real world issues in manufacturing, logistics, and supply chains. To register, please visit <a href="here">here</a>.
- **April 26, 2019** The SBA will be hosting the **Spark Award Ceremony and Business Roundtable** in Piqua. This FREE event will feature the recognition of a local company and a business roundtable with government officials and small businesses. To learn more and to register, please contact Alex Kohls at 614-633-6372..
- **April 26, 2019** Start Downtown will be hosting **Fourth Fridays @ 444** in Dayton. This FREE event offers open coworking, open office hours, and several presentations such as *Early Risers*, *Small Business Payroll*, and *Divergent Collaboration*. For more information and to register, please visit <a href="here">here</a>.
- **April 27, 2019** The Miami Valley SBDC will be hosting **The Art and Science of Pricing** in Piqua. This FREE workshop will discuss the basic steps to pricing a product and then move on to more specific one-on-one counseling sessions. To register, please visit herehttps://clients.ohiosbdc.ohio.gov/workshop.aspx?ekey=47390023.
- **April 30, 2019** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.
- **April 30, 2019** FASTLANE will be hosting **Intro to Collaborative Robots Workshop** in Dayton. This workshop will discuss the benefits and potential applications for collaborative robotics and flexible automation and how it can help a business. To register, please visit <u>here</u>.
- **April 30 May 3, 2019** Xavier Health and the FDA will be hosting **MedCon** in Cincinnati. This conference will provide attendees the opportunity to interact with FDA and medical device industry experts on solutions for today and tomorrow. To learn more and to register, please visit <a href="here">here</a>.
- **May 1, 2019** VetBiz Central will be hosting **Boots to Business Reboot** in Portsmouth. This FREE workshop is an entrepreneurship training program for veterans and spouses to start and grow a business. To register, please visit here.
- **May 1, 2019** The Miami Valley SBDC and the Dayton Public Library will be hosting **Market Research that Won't Break the Bank** in Dayton. This FREE workshop will discuss the various resources available to identify potential customers, information on market size, researching competition, and more! To register, please visit <u>here</u>.
- May 1-2, 2019 The SBDC at Columbus State will be hosting Basis of a Successful Enterprise (BASE) Class in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit here.
- **May 1, 8, 15, & 22, 2019** The SBDC at Columbus State will be hosting **Market Your Way to Success** in Columbus. This four-part series will cover a variety of aspects of marketing so that participants will learn how to present the best their company has to offer. To register, please visit <a href="here">here</a>.

- May 2, 2019 The SBDC at the OSU-South Centers will be hosting a U.S. Department of Labor Information Seminar in Piketon. This workshop will discuss the difference between State and Federal labor laws, salary requirements, what can be asked in an interview, and more! To register, please contact <u>Jennifer Dunn</u> at 740-289-1605.
- May 3, 2019 Kent State-Tuscarawas will be hosting the 2019 Conference of Excellence: The Leadership Journey in New Philadelphia. This conference will feature several speakers who will discuss their leadership journey. To register, please visit <a href="here">here</a>.
- **May 3, 2019** Innovate New Albany will be hosting **A Marketer's Approach to Selling** in New Albany. This FREE workshop will discuss changing the mindset of selling with a better understanding og true marketing. To register, please visit here.
- **May 7, 2019** The Dayton Chamber of Commerce and Dayton SCORE will be hosting **Insights for Women in Business** in Dayton. This seminar will discuss communication quotient (CQ) and various strategies in communicating a message clearly. To register, please visit here.
- May 7-8, 2019 DaytonDefense will be hosting Ohio Cyber Dialogue 2019 in Dayton. This event will focus on cyber resilience and effective deterrence strategies for the future. To learn more and to register, please visit <a href="here">here</a>.
- **May 7-June 6, 2019** The Workforce & Business Development Program of Pike County and the OSU-South Centers SBDC will be hosting **Self Employment: From Dream to Reality!** in Piketon. This FREE series of workshops will meet each Tuesday and Thursday to help you develop your plan to be a successful entrepreneur. To register, please visit here.
- **May 8, 2019** The Miami Valley SBDC and Edison Community College will be hosting a **Small Business Forum** in Piqua. This FREE workshop will feature various organizations that provide free to low-cost resources to help strengthen your business. To register, please visit <u>here</u>.
- **May 8, 2019** Columbus Business First will be hosting a **Small Business Expo** in Columbus. This FREE event will feature dozens of Columbus-area businesses who will discuss business building advice and support to small business operators. To register, please visit here.
- **May 9, 2019** The Warren County SBDC will be hosting the **Warren County Business Expo & Trade Show** in Mason. This event is designed to enhance business networking, develop new skills, and find solutions to be successful. To register, please visit <u>here</u>.
- **May 9, 2019** Startup Grind will be hosting a **Fireside Chat** in Dayton. This seminar will feature Joni Fedders, President of Aileron who will discuss the work of this national small business training institute and her insights into entrepreneurship. To register, please visit <u>here</u>.
- **May 9-10, 2019** The Ohio Economic Development Institute (OEDI) will be hosting **Site Selection/Site Development** in Dublin. This two-day course will focus on site development and the site selection process. To register, please visit <u>here</u>.
- **May 10, 2019** Innovate New Albany will be hosting **From Corporate Executive to Building a Business** in New Albany. This FREE workshop will feature one woman's story of the risks, failures, rewards, and joys of growing her own business. To register, please visit <u>here</u>.
- May 14, 2019 The SBDC at Columbus State will be hosting an MBE and EDGE Certification Workshop in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise

- (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit here.
- May 14-15, 2019 Defense Logistics Agency (DLA) will be hosting a **Training**, **Knowledge**, **and Opportunities** (**TKO**) **Seminar** in Columbus. This session teaches vendors how to start doing business with Defense Logistics Agency. To register, please visit <u>here</u>.
- **May 15, 2019** The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Batavia. This FREE workshop will discuss the steps that are important to starting a business. To register, please visit <u>here</u>.
- **May 15, 2019** OEDA will be hosting **The State of Economic Development in Ohio** in Columbus. This seminar will feature a full line-up of state officials and policy makers discussing priorities and programs to help understand how recent changes affect everyone. To register, please visit <u>here</u>.
- **May 15-16, 2019** The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit <u>here</u>.
- May 16, 2019 Serving Logistics LLC will be hosting the Columbus Logistics Conference in Columbus. This conference will cover a variety of topics including regional freight to Europe, SE Asia, and South America, air freight, legal updates, compliance, ocean freight, and more! To register, please visit <a href="here">here</a>.
- **May 17, 2019** Innovate New Albany will be hosting **Becoming a Great Data Company** in New Albany. This FREE workshop will discuss why being a great data company is imperative, the challenges of getting there, and why it is attainable for all businesses now. To register, please visit <u>here</u>.
- **May 18, 2019** The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit <u>here</u>.
- May 23, 2019 The Miami Valley SBDC will be hosting **Recordkeeping for a Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit here.
- **May 23, 2019** The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This FREE workshop is designed to provide a general overview of business taxes and the instruction necessary for compliance with federal, state, and local taxes. To register, please visit <u>here</u>.
- May 31, 2018 The Ohio Business Brokers Association an United Midwest Savings Bank will be hosting Learn About SBA Loans to Buy or Expand Your Business in Columbus. This FREE workshop will feature a panel of experts who will discuss this topic. To register, please visit here.

#### **Need Help Marketing Your Products or Services Internationally?**

The International Market Access Grant for Exporters (IMAGE) program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: <a href="https://www.image.development.ohio.gov">www.image.development.ohio.gov</a>.

#### **Ohio EPA Resource Guide for Businesses and Communities**

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf

For questions about the guide, please contact Peimaan Fallah at Peimaan. Fallah@epa.ohio.gov or (614) 644-3666.

### USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2019!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;
- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity.
- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on "made in America" including projects for infrastructure, distribution, and value-chain participants.
- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Cindy Musshel Cindy.Musshel@oh.usda.gov 614-255-2427
Debbie Rausch Deborah.Rausch@oh.usda.gov 614-255-2425

**SBA webinars and events** – For an updated list of SBA webinars and events for Ohio, please visit <u>here</u>. Topics include healthcare, contracting, financing, and more.

**Small Business Resource** – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit <a href="here">here</a>.

**SBA Partner Organization** – SCORE provides free, confidential one-on-one mentoring to both aspiring and existing small businesses and entrepreneurs. This organization also offers seminars, workshops and online resources covering a wide variety of small business topics. There are several offices in Ohio, please visit <a href="https://www.score.org">www.score.org</a> to find the nearest one.

**Upcoming International Trade Missions and Webinars** – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit <a href="here">here</a>. To see a list of upcoming trade missions through Commerce, please visit <a href="here">here</a>. and for upcoming webinars, please visit <a href="here">here</a>.

**SBA Resource Guide** – The SBA is happy to announce that the SBA Columbus Resource guide is now available electronically on our district website at: https://www.sba.gov/sites/default/files/files/resourceguide\_3138.pdf

Alexander Kohls
Senior Area Manager – Dayton Region
Columbus District Office
U.S. Small Business Administration
(614) 633-6372
alexander.kohls@sba.gov



Home Page | Twitter | Instagram | Facebook | YouTube | LinkedIn | Email Alerts





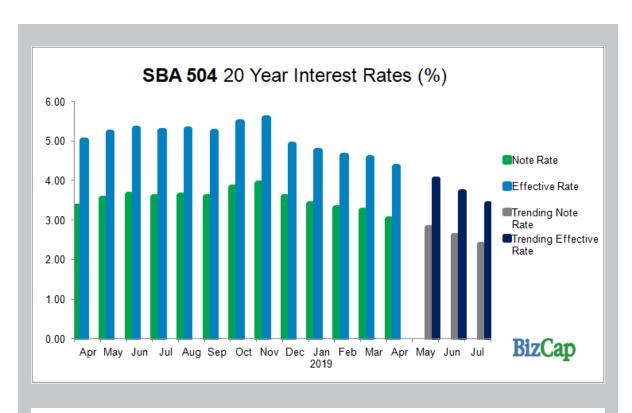
#### **Exciting New Projects in Our Region!**

At our April Board meeting County Corp approved SBA 504 loans for All In One Tire & Auto Center in Tipp City and Unity Care Group in Centerville. This is All in One's second 504 loan through County Corp and was needed as they are growing faster than expected and they require a second building with additional service bays. Unity Care provides in-home health care services to individuals with developmental disabilities. This growing business is purchasing a building in Centerville where clients will also come to them for services.

County Corp recently funded a State 166 loan to Spradlin Bros. Welding in Springfield to fund the purchase of a new laser cutting machine. County Corp partnered with Security National Bank on this transaction. In addition, County Corp funded two CDBG (Community Development Block Grant) loans. One to Comfort Suites in Miamisburg for furniture and fixtures and the other to Ziehler Landscaping in Centerville for the purchase of an office condo for their sales and management team. No bank was involved in the Comfort Suites transaction, but we did partner with Farmer & Merchants Bank with the Ziehler loan.

#### Interest Rates Continue to Fall

As seen below, SBA's interest rates for the 20 and 25 year debentures dropped just over 20 basis points. This is the fifth month in a row that County Corp's rates have dropped. All of our loan programs offer a long term, below market interest rate fixed for the term of the loan. If we can help you or your client finance the purchase or construction of a fixed asset please give us a call.





### The SBA Has a Mentoring Program for Executives

Based out of Columbus or Cincinnati, the program targets C level (COO, CEO, etc.) executives and includes a mixture of 100 hours of classroom time and one on one mentoring. Click to check it out.

SMALL BUSINESS LOANS AND RATES

Did you know that with a BizCap loan, your small business can retain more "cash in pocket" to fund operations. Why tie up your small business' cash in long-term capital assets when you can put it to better use as you grow your business?

#### SBA 504 Loans

SBA 504 loans for new projects and to refinance existing real estate or capital equipment debt could be the perfect funding solution for your company's growth.

10 Year	New Loan	Refinance
	<b>3.029% 4.628%</b> Note Rate Effective Rate	N/A Note Rate
20 Year	New Loan 3.030%   4.367% Note Rate   Effective Rate	Refinance 3.030%   4.400% Note Rate   Effective Rate
25 Year	New Loan 3.250%   4.532% Note Rate   Effective Rate	Refinance 3.250%   4.563% Note Rate   Effective Rate

#### Ohio Regional 166 Loans

Ohio Regional 166 loans are available anywhere in Ohio and have terms of up to 20 years, some even without requiring personal guarantees.

**3.200%** Fixed Rate

#### **CDBG Loans**

CDBG loans are available anywhere in Montgomery County, Ohio (excluding the Cities of Dayton and Kettering) and have terms of up to 15 years.

**3.660%** Fixed Rate

#### DO YOU NEED A SMALL BUSINESS LOAN?

Give us a call today to discuss your project and determine which BizCap loan program is best for you.

### Gary Fischer

937.531.7038 gfischer@countycorp.com



BizCap 937.225.6328 BizCap is a program of CountyCorp

# Business FOCUS



Highlights of News & Events at Your Dayton Metro Library

# Insights for Women in Business Returns!

#### IQ, EQ, CQ: Maximize Your Communication Power with Dr. Wendy LeBorgne

Do you know how effective you are as a communicator? Do you understand the impact your CQ (communication quotient) has on your sales, employee relations, morale, personal and business relationships? Dr. Wendy LeBorgne, renowned speech pathologist and coach of elite vocal athletes, will help attendees understand their own CQ and how different strategies can ensure that a message is not only heard, but understood. A light breakfast will be provided. This program is sponsored by Dayton Metro Library, Dayton SCORE, and the Dayton Area Chamber of Commerce.



This event is free, but you must register through the <u>Dayton Chamber</u> via the Events <u>link</u>.

MON, 5/7, 8:30 to 10:30 AM Main Library Bassani Theatre off Third

### **Upcoming Programs and Events:**

#### The Human Factor- Creating a Winning Workplace Culture

Leadership coach Chris McLure will lead you through 10 practices that will improve communication and connections, especially in the workplace. The presentation will be followed by HR Change Consultant Manu Brune walking the audience through some interesting scenarios where communication is not the greatest. Workshop leaders will then work with the audience to apply effective communication to move the end result from failure to success. This event will be held at the Business Solutions Center, 1435 Cincinnati St, Suite 300, Dayton 45417. This workshop is presented in conjunction with Dayton SCORE. Register.

TUE, 4/16, 8:30 - 11 AM, Business Solutions Center

#### Market Research That Won't Break the Bank

Knowing as much as possible about the customers and market your business serves is critical to your small business success! DML's Business Services Librarian will demonstrate how you can use free library resources to: Identify potential customers; Find information on consumer demographics; Access reliable information on market size and critical trends; Identify and research your competition; Analyze potential business locations. This event is sponsored by the SBDC at The Entrepreneurs Center and will be held at 714 East Monument Avenue, Dayton, Ohio 45402. You must call 937-281-0118 to register.

WED, 5/1, 9 - 11:30 AM, The Entrepreneurs Center

#### **SCORE Small Business Counseling**

The Dayton Chapter of SCORE, a national network of experienced entrepreneurs and corporate managers, offers free one-on-one counseling sessions for anyone who is considering starting their own business or needs assistance with an existing business. Call 937-496-8631 to schedule an appointment with a SCORE counselor.

FRI, 5/3, 10 AM - 1 PM, Main Library, Launch Point



#### **Useful Links**

**Chamber Events** 

Ohio Business Portal
U.S. Small Business Administration
Dayton SCORE
The Entrepreneurs Center
SBDC at The Entrepreneurs Center
Panerians
Ohio Means Jobs - Montgomery Co.



#### **Questions? Suggestions?**

Ann Riegle Crichton
Business Services Librarian
Dayton Metro Library
937.496.8631
DaytonMetroLibrary.org/Launch-Point



















# OHIO EXPORT ASSISTANCE NETWORK Miami Valley SBDC at the Entrepreneurs Center Newsletter

2019 OHIO BUSINESS MATCHMAKER - April 22-23, 2019

2019 Ohio Business Matchmaker Ohio's Largest Small Business to Government Contracting Event!

April 22-23, 2019

The Nutter Center at Wright State University 3640 Colonel Glenn Highway Dayton, Ohio 45324



**Learn More** 

#### 2019 Ohio Business Matchmaker

For a more than a decade, the Ohio Business Matchmaker has connected small businesses to government contracting opportunities. As one of the largest business to government matchmaking events in the state, this event offers a unique opportunity for businesses interested in doing business with the federal, state or local government to meet with representatives to market and sell their goods and services. This event is open to all small and large businesses.

#### **REGISTRATION Details**

#### Don't miss the opportunity to:

- participate in pre-matchmaker webinars (NOW)
- to meet one-on-one with federal, state and local government buyers (Day 1 & 2)
- educational programs (Day 1)
- pre-scheduled appointments (Day 2)
- networking reception (Day 1)
- meet State and Federal resource providers (Day 1 & 2)
- sponsorship available (Day 1 & 2)
- For more info: matchmaker@development.ohio.gov



We look forward to seeing you there.



The Ohio Small Business Development Center (SBDC) Program is funded in part through a cooperative agreement with the U.S. Small Business Administration. The SBDC program is also funded in part by the Ohio Development Services Agency. All services are extended to the public on a non-discriminatory basis. Language assistance services are available for limited English proficient individuals. Reasonable accommodation for persons with disabilities will be made if requested at least two weeks in advance. Contact SBDC at 937.281.0118.

Ohio Export Assistance Network at Miami Valley SBDC | 714 E. Monument, Dayton, OH 45402

Unsubscribe swartza@mcohio.org

Update Profile | About our service provider

Sent by kmarshalek@tecdayton.com in collaboration with





Highlight your company and your specific hiring needs to a diverse pool of <u>JOB-READY CANDIDATES</u> with varied skills, experience and educational backgrounds.

# Dayton Job Fair - May 8, 2019

## **Agenda**

9:00 am - 9:30 am 9:30 am - 10:00 am

10:00 am - Noon

Employer Booth Set-Up Employer Showcase Job Fair

### **Wright State University**

Double Bowler Building 2455 Executive Park Blvd. Fairborn, OH 45324



For more information, contact: Cynthia Crews, Business Relations Specialist at 513-309-5140 or cynthia.crews@ood.ohio.gov

To register, click below:

https://www.surveymonkey.com/r/DaytonJobFair2019







## May 22nd, 2019 3PM - 7PM

Wright State Student Union Hosted by Greater Miami Valley My Veteran Community

#### **VETERANS:**

JOIN US to learn about Veteran resources in our community.

TALK TO employers about jobs.

NETWORK with other Veterans.

ENROLL for services at the Dayton VA Medical Center.

GET ASSISTANCE with Disability Claims.

GET ADVICE on Wills.

OBTAIN a Veteran ID Card.

REGISTER FOR FREE - www.vetsmovingforward.org

RTA and Greene CATS will provide free rides to Veterans to and from Wright State University on May 22, 2019. Please show proof of Military Service upon boarding.

# ORGANIZATIONS HIRING VETERANS AND VETERAN SERVICE ORGANIZATIONS:

Be a part of our community that is coming together to provide **resources** and **jobs** to support our Veterans and their families.

REGISTER FOR FREE FOR A RESOURCE FAIR OR JOB FAIR TABLE

www.vetsmovingforward.org





## **DON'T MISS LCID 2019**



### **HOSTED BY:**

Lt. Gen. Robert D. McMurry, Jr. Commander, Air Force Life Cycle Management Center

### **CONFIRMED GUEST SPEAKERS:**



Alan R. Shaffer
Deputy Under Secretary of Defense
for Acquisition and Sustainment (A&S)



Gen. James "Mike" Holmes
Commander,
Air Combat Command



Lt. Gen. Arnold Bunch Military Deputy, Office of the Assistant Secretary of the Air Force for Acquisition



#### http://www.wpafb.af.mil/lcid

You have received this message because you elected to get occasional announcements from the Life Cycle Industry Days committee. UTC, 1270 N. Fairfield Rd., Dayton, Ohio 45432