Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

- **May 19, 2018** Welcome Dayton, the Dayton Hispanic Chamber, GDUCI, and ABLE Law will be hosting a **Small Business and Co-op Workshop** in Dayton. This FREE workshop will discuss what co-ops are and how they can be used to start a business. To register, please call 937-333-1406 or 937-333-1404.
- **May 21, 2018** Startup Grind will be hosting **Food & Family: Starting a Restaurant Business** in Dayton. This event will feature Natalie and Jack Skilliter of Corner Kitchen who will share their story of opening and growing Corner Kitchen in Dayton's Oregon District. To register, please visit here.
- **May 22, 2018** Columbus Business First will be hosting a **Small Business Expo** in Columbus. This FREE event will give attendees the opportunity to meet with dozens of Columbus-area businesses motivated to offer business building advice and support to small business operators. To register, please visit here.
- **May 22, 2018** Ohio University, the Appalachian Partnership for Economic Growth (APEG), and the U.S. EDA will be hosting the **7**th **Annual Appalachian Ohio State of the Region Conference** in Athens. The theme of this FREE event will be *Changing the Narrative: Using Rural Wealth Creation to Transform the Region*. To learn more and to register, please visit here.
- **May 22, 2018** Columbus SCORE will be hosting **How to Create a Revenue Generating Marketing Plan** in Circleville. This workshop will provide attendees with a complete set of tools to create, implement, and track a revenue-generating marketing plan. To register, please visit here.
- May 22, 2018 The SBDC at Wright State will be hosting Planning a New Business Using the SBDC in Dayton. This FREE workshop will cover the many business planning and start-up preparation services available through the Small Business Development Center (SBDC) at Wright State. To register, please visit here.
- **May 22, 2018** The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit here.
- May 22, 2018 The SBDC at The Hamilton Mill will be hosting Take the Lead in the Buyer Seller Dance in Oxford. This FREE workshop will discuss various aspects of the sales process and how to better equip a sales team to become more effective. To register, please visit here.
- **May 22-24, 2018** The SBDC at the OSU-South Centers and the National Hardwood Lumber Association (NHLA) will be hosting a **Walnut Grading Course** in Piketon. This three day workshop is designed to teach Walnut lumber grading. To register, please contact <u>Becky Miller</u> at 901-399-7569.
- May 23, 2018 The Ohio SBDC Export Assistance Network at Wright State and the U.S. Commercial Service will be hosting Cracking the Code: Standards and Regulatory Trade Barriers in Dayton. This workshop will cover topics such as standards and regulatory issues, global standards trends, addressing specific standards export problems, and more! To register, please visit here.
- **May 23, 2018** The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit here.

- **May 23, 2018** The Southwestern & Southeastern MBACs will be hosting **Building Your Business Workshop** in Jeffersonville. This FREE workshop will discuss various certifications (MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB, SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact Deborah Davis at 513-751-9900.
- **May 23, 2018** VBOC and the SBDC at Lakeland Community College will be hosting **Boots to Business Reboot** in Cleveland. This two-step training program provides participants an overview of business ownership as a career vocation, knowledge on the components of a business plan, an introduction to available resources, and more! To register, please visit here.
- May 23, 2018 The Japan America Society of Greater Cincinnati (JASGC) will be hosting Japanese Influence on the Auto Industry in Kentucky in Sparta, KY. This session will feature experts from various professions who will discuss successes, challenges, and other data from working with Japanese companies doing business in the region. To register, please visit here.
- **May 24, 2018** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.
- **May 24, 2018** The SBDC at Ohio University will be hosting **Succession Planning** in Barnesville. This FREE workshop will discuss the importance of having a business exit strategy and the details of creating a plan. To register, please visit here.
- **May 24, 2018** The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit <u>here</u>.
- May 24, 2018 The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit here.
- **May 24, 2018** The I-70/75 Development Association will be hosting the **2018 Regional Economic Development Summit** in Dayton. This event will provide a day of professional development, education, information sharing, and networking all brought by some of the best development practitioners and thought leaders in the field. Registration details are forthcoming.
- **May 24, 2018** The SBDC at Ohio University will be hosting **Accounting 101** in Woodsfield. This FREE workshop will educate attendees on the basics of accounting and the importance of having a solid accounting foundation. To register, please visit <u>here</u>.
- **May 24, 2018** Pipeline H2O will be hosting the **2018 Demo Day** in Cincinnati. This FREE event will feature the 2018 Pipeline H2O class and the water-based technologies that were selected and are addressing water challenges that have a worldwide impact. To register, please visit <u>here</u>.
- May 24, 2018 DaytonDefense and the Wright Brothers Institute will be hosting **University and Industry Collaboration Collider** in Dayton. This interactive workshop will feature area leaders who will discuss current collaborations and how to leverage and utilize these partnerships successfully. To register, please visit here.
- May 24, 2018 Kegler Brown will be hosting GDPR is Coming! Are Your Prepared? in Columbus. This FREE workshop will feature a panel of experts who will provide an overview of GDPR, steps to gain compliance,

- understanding of consent, and the requirements of breach notification. To register, please contact Korri Titus at 614-255-5515.
- May 25, 2018 The Downtown Dayton Partnership will be hosting Fourth Fridays @ 444 in Dayton. This FREE event will feature several networking, co-working, and training opportunities in one place, as well as presentations on Stress Intelligence, TVSF Tips and Tricks, and The "I" in Team A Dialogue on Human-Machine Intelligence. For more information and to register, please visit here.
- May 25, 2018 Innovate New Albany will be hosting **How to 4x Your Business with Strategic Alliances** in New Albany. This FREE workshop will educate attendees on finding the right key alliances, using a system to mold a relationship to serve as an outside division, building a strategic alliance plan, and more! To register, please visit here.
- **May 31, 2018** The SBDC at TEC will be hosting **Recordkeeping for the Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit here.
- May 31, 2018 Columbus SCORE will be hosting More Than Fast Food & Fries Why Consider Franchise Ownership in 2018? in Circleville. This training will discuss the benefits of franchise businesses and how they succeed at a considerably higher rate than start-up businesses. To register, please visit here.
- **May 31, 2018** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.
- May 31, 2018 The Tri-State Manufacturers Resource Group will be hosting Increasing Manufacturing Profitability in Mason. This cross functional educational event will cover cost efficiencies achieved through eliminating manufacturing bottlenecks, increasing facilities and cyber security, and recycling. To register, please visit here.
- May 31, 2018 The Small Business Hub at the Wright Brothers Hub will be hosting **How to Communicate and Connect to Influence the Customers** in Dayton. This FREE workshop will educate attendees on what it takes to not only communicate, but also connect and move a business and career to the next level. To register, please visit here.
- May 31, 2018 Columbus SCORE will be hosting Learn How the Library Is Your Premier Source for Business Information in Columbus. This workshop will discuss how to access free business data from the top reference sources available, how to understand the industry and competitive landscape, and how to identify target customers for growth. To register, please visit here.
- **June 4-5, 2018** The Ohio Minority Supplier Development Council will be hosting **Connecting Ohio 2018** in Columbus. This two-day event is focused on the economic empowerment of minority business enterprises. To learn more and to register, please visit here https://www.connectingohio.org/.
- June 5, 2018 The Southwestern & Southeastern MBACs will be hosting **Building Your Business Workshop** in Jackson. This FREE workshop will discuss various certifications (MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB,

- SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact Deborah Davis at 513-751-9900.
- **June 5, 2018** The SBDC at Wright State will be hosting **Planning a New Business Using the SBDC** in Dayton. This FREE workshop will cover the many business planning and start-up preparation services available through the Small Business Development Center (SBDC) at Wright State. To register, please visit here.
- **June 5-6, 2018** Queen City Angels will be hosting the **18**th **Annual Entrepreneur Boot Camp** in Cincinnati. This event will offer a full agenda of educational sessions and panel discussions, entrepreneurs, and start-up founders will have the opportunity to meet one-on-one with local angel investors and business experts for advice and mentoring. To register, please visit here.
- **June 6, 2018** Sinclair Community College will be hosting **Value Stream Mapping/Swim Lane Mapping** in Dayton. As part of their *Lean Coffee Talk Series*, this workshop will discuss how to develop an ability to see the flow. To register, please visit here.
- **June 6, 2018** ABLE Law will be hosting **Basics of Insurance & Other Commercial Contracts for Your Small Business** in Dayton. This FREE workshop will cover a variety of topics including basic tax issues, insurance basics, risks of oral contracts, and much more! To register, please contact <u>Jackie Radebaugh</u> at 937-535-4440.
- **June 6-7, 2018** The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit here.
- **June 7, 2018** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.
- **June 8, 2018** Innovate New Albany will be hosting **Unlock Your Goldmine: Five Steps for Turning Data Into Dollars** in New Albany. This FREE workshop will discuss the common behaviors consistently used among high-achieving leaders credited with transforming their fields and launching their organizations toward superior levels of success. To register, please visit <u>here</u>.
- **June 9, 2018** The Wright State Patent & Trademark Resource Center will be hosting **Intellectual Property Basics** in Dayton. This FREE workshop offers basic information and search techniques for using the U.S. Patent and Trademark Office (USPTO) website and databases. To register, please contact <u>Ran Raider</u> at 937-775-3521.
- **June 11, 2018** Startup Grind will be hosting **Lessons Learned from Shark Tank with Three Dayton Startups** in Dayton. This FREE event will feature Third Wave Water, Mutt's Sauce, and Grypmat who will discuss the good, the bad, and the ugly of their unique experience. To register, please visit <u>here</u>.
- **June 11-15, 2018** Techstars will be hosting **Dayton Startup Week** in Dayton. This annual event allows participants to build their own schedule from over 50 events in areas such as branding and marketing, funding and finance, developing a sales pipeline, building social capital, strategic planning, cash prize pitch competition, and more! To register, please visit here.
- **June 12**, **2018** The Cincinnati MBAC will be hosting **Building Your Business Workshop** in Wilmington. This FREE workshop will discuss various certifications(MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB, SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact Jamesha Derrickson at 513-751-9900.

- **June 12, 2018** The Wright Brothers Institute will be hosting **Product Manufacturing From Development to Mass Production** in Dayton. This event will feature Interscope Manufacturing who will discuss how to manufacture products better, smarter, and faster. Registration details are forthcoming.
- **June 12-14, 2018** The World Trade Center Kentucky will be hosting an **International Trade Certification Program** in Ft. Mitchell, KY. This program provides a foundation for effective and efficient management of a company's international trade operations by providing information that is both current and relevant. To learn more and to register, please visit here.
- **June 13, 2018** Dayton SCORE and the SBDC at The Entrepreneurs Center will be hosting **Money Management and Alternative Funding** in Dayton. This FREE workshop will provide experts from banks, credit unions, and non-standard funding sources to discuss the lending environment. To register, please visit here.
- **June 13, 2018** Clark Shaefer and Hackett will be hosting **Worried About Tariffs?** in Columbus. This FREE workshop will provide key information on Foreign Trade Zones (FTZs) and how it can help organizations involved in international trade. To register, please visit here.
- **June 14, 2018** Clark State and FASTLANE will be hosting **Manufacturing & Machining Cost Estimate** in Springfield. This workshop will cover a variety of topics including how to better understand costs, improving the accuracy of quotes, eliminating inefficiencies, and figuring out what should be measured. Registration details will be forthcoming.
- **June 14, 2018** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.
- **June 15, 2018** The Southwestern & Southeastern MBACs will be hosting **Building Your Business Workshop** in Portsmouth. This FREE workshop will discuss various certifications (MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB, SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact Deborah Davis at 513-751-9900.
- **June 17**, **2018** The SBDC at Columbus State will be hosting **Financing Your Growth: Access to Capital for Your Small Business** in Dublin. This FREE workshop will discuss the pros and cons of various lending options and what it takes to secure financing for a business. To register, please visit <u>here</u>.
- **June 15, 2018** The Cincinnati MBAC will be hosting **Building Your Business Workshop** in Portsmouth. This FREE workshop will discuss various certifications(MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB, SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact <u>Jamesha Derrickson</u> at 513-751-9900.
- **June 19, 2018** The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit here.
- June 19, 2018 The SBDC at Wright State will be hosting Planning a New Business Using the SBDC in Dayton. This FREE workshop will cover the many business planning and start-up preparation services available through the Small Business Development Center (SBDC) at Wright State. To register, please visit here.

- **Featured event! June 20, 2018** The SBA and Ohio State University will be hosting the **SBIR Road Tour** in Columbus. This premier event will provide small businesses the opportunity to learn more about the SBIR grant program, meet one-on-one with program managers from the eleven participating federal agencies, and learn about the various resources available to help small businesses through the process. In addition, there will be an upcoming webinar on May16th to help those interested in SBIR to prepare for the event https://oai.webex.com/oai. To register for the Road Tour, please visit here.
- **June 20, 2018** Sinclair Community College will be hosting **Creating a Culture of Innovation** in Dayton. This workshop will review a comprehensive framework and action steps top leaders can use to embed innovation into their work cultures. To register, please visit here.
- **June 20, 2018** The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit here.
- June 20-21, 2018 The SBDC at Columbus State will be hosting Basis of a Successful Enterprise (BASE) Class in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit here.
- **June 21, 2018** Sinclair Community College will be hosting **Unconscious Bias** in Dayton. As part of their *Sunrise Series Breakfast Briefings*, this session is an effective first-step in building awareness of how unconscious biases influence how we think, communicate, and act. To register, please visit <u>here</u>.
- **June 21, 2018** Clark Shaefer and Hackett will be hosting **Worried About Tariffs?** in West Chester. This FREE workshop will provide key information on Foreign Trade Zones (FTZs) and how it can help organizations involved in international trade. To register, please visit here.
- **June 21, 2018** The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.
- **June 22, 2018** The Ohio Export Assistance Network at Wright State, the U.S. Commercial Service, OAI, UDRI, and the SBA will be hosting the **Aerospace Evolution Conference** in Dayton. This conference will feature aerospace experts who will discuss industry updates, as well as domestic and global opportunities. Registration details will be forthcoming.
- **June 22, 2018** Innovate New Albany will be hosting **Problem Validation Workshop** in New Albany. This FREE workshop will walk-through the process to rapidly validate, revise, or disprove assumptions about target customers and markets. To register, please visit <u>here</u>.
- **June 22-24, 2018** Spark 560, Zane State College, and the LIGHTS program will be hosting **Startup Weekend** in Zanesville. This event provides a place to look for a team, create a prototype of an idea, validate a business idea, and receive feedback from experienced entrepreneurs. To register, please visit here.
- **June 26, 2018** The Southwestern & Southeastern MBACs will be hosting **Building Your Business Workshop** in Ironton. This FREE workshop will discuss various certifications (MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB, SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact Deborah Davis at 513-751-9900.

June 26, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Zanesville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit here.

June 27, 2018 – Columbus 2020 and the Ohio Export Assistance Network at Columbus State will be hosting **E-Commerce in the Global Market** in Columbus. This workshop will feature a panel discussion to educate businesses on how to utilize/maximize global e-commerce as an export platform and what to be aware of when doing so. Registration details will be forthcoming.

June 28, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit here.

June 28, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

June 29, 2018 – Innovate New Albany will be hosting Employment Law for Early Stage Entrepreneurs: 12 Landmines & Easy Ways to Avoid Them in New Albany. As part of the *Tiger Talk Series*, this FREE workshop will provide many examples and practical tips. To register, please visit here.

World Trade Month Webinars

As a part of World Trade Month, federal agencies will be conducting a Go Global online program. This webinar series will help participants gain valuable insights on strategies for international sales success. Presenting agencies will include the U.S. Small Business Administration, Ex-Im Bank and the U.S. Department of Commerce.

Go Global: PREPARE TO SHIP

Date: May 23, 2018 **Time:** 2-3 p.m. EDT

Description: Learn about the key U.S. regulations you need to abide by, tips for smooth

shipping, and getting ahead of foreign market standards or requirements.

WebEx:https://censusevent.webex.com/censusevent/onstage/g.php?MTID=e84da28524afa5db34efd3497904dee05

Dial-In: 888-843-9207 **Passcode:** 4 7 6 2 2 4 7

Go Global: MANAGE CHALLENGES

Date: May 30, 2018 **Time:** 2-3 p.m. EDT

Description: Learn how to protect your intellectual property, get quick help from U.S. embassies, and get the

government behind resolving unfair trade barriers.

WebEx:https://censusevent.webex.com/censusevent/onstage/g.php?MTID=ee92de17ac3d839a6524fc22cc3ab7c36

Dial-In: 888-843-9207 **Passcode:** 4 7 6 2 2 4 7

Need Help Marketing Your Products or Services Internationally?

The International Market Access Grant for Exporters (IMAGE) program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2018!

Rural Development can provide loan guarantees to expand business operations; purchase and improve real estate; purchase machinery & equipment; refinance outstanding debt; and provide term working capital. The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income to be generated for the lender through the sale of the guaranteed portion on the secondary market.

We recently received a listing of priority projects from our headquarters in Washington DC. These priority projects are intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity
- Commercially available unmanned technologies
- Food distribution such as grocery stores and food manufacturing
- Advancement of energy security by boosting production of energy
- A focus on "made in America" including projects for infrastructure, distribution, and value-chain participants
- Projects that advance the quality of life, for example modern utilities, medical services, and for the treatment and recovery of opioid addiction
- Advancement of career training and development

Should you have the opportunity to consider financing one of these projects, please keep our programs in mind. We offer guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Should you want to schedule a time to meet and further discuss the program and its advantages, please contact one of our staff members listed below.

Cindy Musshel Cindy.Musshel@oh.usda.gov 614-255-2427

Debbie Rausch Deborah.Rausch@oh.usda.gov 614-255-2425

Jennifer Brown Jennifer.Brown@oh.usda.gov 614-255-2423

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit <u>here</u>. Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit here.

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit here. To see a list of upcoming trade missions through Commerce, please visit here and for upcoming webinars, please visit here.

Alexander Kohls
Senior Area Manager – Dayton Region
Columbus District Office
U.S. Small Business Administration
(614) 633-6372
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The 16th Annual

I-70/75 Economic Development Summit



2018 Economic Development Summit: I-70/75 Development Association

When

Thursday, May 24, 2018 from 7:30 AM to 5:00 PM EDT

Add to Calendar

Where

Sinclair Community College | Ponitz Center 444 W. 3rd St.

Building 12, Room 116 dayton, OH 45402

The I-70/75 Development Association proudly announces their 15th Annual Economic Development Summit on **May 24th, 2018**.

Over 15 years this events has become a *must-attend-event* for those who work in the field of Economic Development and those who seek to be a part of Economic Development activities in either the public or private sector. This gathering is meant to inform on Economic Development topics and offer an exclusive opportunity to network with local and regional professionals.

This year's speakers include Ryan Jenkins, discussing Workforce Development in the Millennial age and Trevor Hamilton, Site Selector with Pegasus Partners.

The day will be marked with additional presentations from local and regional experts in the areas of Real Estate, Finance, Workforce Development, Infrastructure Construction, and much more.

7:45 REGISTRATION

8:15 GENERAL SESSION KEYNOTE -

WORKFORCE DEVELOPMENT IN THE MILLENNIAL AGE

Ryan Jenkins, author of The Millennial Manual, national speaker and workforce generations expert.

RIVERDALE

OF THE STATE OF THE

Driving Directions

9:30 TRACK

DAYTON REGION REAL ESTATE UPDATE & ANALYSIS Dave Dickerson, Partner & President, Miller Valentine Realty Miller Valentine Brokerage team Miller Valentine Construction team **ELECTRIC VEHICLES AND SMART CITIES** Sam Spofforth, Executive Director, Clean Fuels Ohio Tim Benford, Regional Coordinator, Drive Electric Dayton **10:45** TRACK **OVER THE RHINE INITIATIVES & DESIGN COMPETITION** John Yung, Associate Editor, UrbanCincy JOBSOHIO UPDATE & REVITALIZATION PROGRAM OVERVIEW Glenda Bumgarner, Senior Director, JobsOhio Diana Rife, Revitalization Project Manager, JobsOhio 11:45 LUNCH **Dayton Development Coalition 1:15** TRACK **OPPORTUNITY ZONES** Joseph Mann, Partner, Vorys Scott Ziance, Partner, Vorys **INTERACTIVE REGIONAL PROFILES** Julie Black, Senior Planner, MVRPC Matt Shimp, Data Analyst, DDC

Ami Parikh, Transportation Project Manager, MVRPC Martin Kim, Regional Planning Director, MVRPC

2:30 CLOSING SESSION

SITE LOCATION TRENDS AND STRATEGY
Trevor Hamilton, Partner, Pegasus Partners

3:30 NETWORKING RECEPTION

Register Now!

(Members use code: MEMBER7075)















Join us @444 to connect with some of Dayton's most creative entrepreneurs, freelancers, designers, and difference makers

SCHEDULE FOR THE DAY

Start of Open Coworking (7:30 am)

Dayton Tech Guide Early Risers#20 (7:30 to 9:00 am)

Nucleus Guest Speaker Series: Stress Intelligence (11:00 to Noon)

Technology Validation Startup Fund: <u>Tips & Tricks</u> (1:00 to 3:00 pm)

Wright Angles: The "I" in Team - a
dialogue on Human-Machine
Intelligence hosted by the Wright
Brothers Institute (3:00 to 4:00 pm)

Happy Hour (starts at 4:00 pm)

Open Office Hours available all day with subject matter experts in areas that could help your small business.







NOTE: Attendance at each session is optional, i.e. you can keep working if you need to meet a deadline

For more info, contact Bonnie Kling at bkling@tecdayton.com or lan Charles Kirk at ian.kirk@wbi-icc.com







Start Downtown is a collaborative initiative between numerous volunteers, the Downtown Dayton Partnership, City of Dayton, and the Dayton Development Coalition.

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You are receiving this email because of your interest in Start Downtown.

Our mailing address is:

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You can <u>update your preferences</u> or <u>unsubscribe from this list</u>





Quarterly Awards!

Health, Well being & Sustainability

Impact of Buildings, the Environment and our Modern Lifestyle On Our Health

Wed June 6, 2018 11:30am - 1:00pm Top of the Market 32 Webster Street Dayton, OH 45402

DRG is pleased to welcome the US Green Building Council SW Ohio Region as a Sustainability Luncheon host partner! This partnership will provide access to additional educational content and membership in a robust sustainability-focused organization.



1 GBCI /AIA Learning Unit -pending-



Extensive research supports the fact that human health is impacted by the built and natural environment. At this luncheon, a panel of experts will lay down the ground for sustainability as a driving force for improving human health and well being:

Maria Kotter, Louisville Director of Sustainability, will present on an exciting project their office has taken to quantify the health impacts of exposure to vegetation on school children; Yasha Ogg, WELL AP and Sustainability Consultant at emersion DESIGN will review how WELL Building Standard is revolutionizing the way people think about buildings where we spend more than 90 percent of our time; Chelsea Muncy, PTA, BS, CrossFit Lv 1- Trainer, will present on how Americans are practically sitting themselves to death and what you can do to take charge of your health and well being!

Celebrate Bring Your Green 2.0 3rd Quarter Winners!

Sign up today! Early bird pricing ends June 4
RSVP here

Complementary registration for 1 attendee per company from Bring Your Green (BYG) participants.

Check your mail box for promo code!

10 points for attendance



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CDFA Urban Finance Forum June 6-7, 2018 in Cleveland

Opportunity Zones and Urban Revitalization!

Register today to reserve your spot at the <u>2018 CDFA Urban Finance Forum</u> on June 6-7 in Cleveland, OH. We have a timely agenda covering financing for revitalization, housing, manufacturing, clean energy and infrastructure. In addition to discussing financing strategies to address urban revitalization, we will also spend some time focusing on Opportunity Zones, since we've seen a majority of zones designated in urban census tracks so far.

We hope you can join us at this event and take part in this important conversation! The agenda for the Urban Finance Forum is now online. Click on the links below to view all that the **2018 CDFA Urban Finance Forum** has to offer.







Location

The 2018 CDFA Urban Finance Forum Reception will take place at The Calfee Building on Wednesday, June 6 from 5:00 - 7:00 pm.

The Calfee Building

Main Lobby 1405 E 6th Street Cleveland, OH 44114

The 2018 CDFA Urban Finance Forum will take place at Key Tower on Thursday, June 7.

Key Tower

Western Reserve Auditorium 9th Floor 127 Public Square Cleveland, OH 44114

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Attracting private copital to Northeast Ohio for public good.





Venue Sponsor

KeyBanc Capital Markets

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The <u>Council of Development Finance Agencies</u> is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit entities alike. For more information about CDFA, visit www.cdfa.net or e-mail info@cdfa.net.

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The SelectUSA Investment Summit is the premier event showcasing investment opportunities in the United States. The 2018 Summit will bring together companies from all over the world and economic development organizations from every corner of the United States.

The world's top investment event. The world's top investment destination.

Top 5 Reasons to Attend the 2018 SelectUSA Investment Summit:

- 1 **Initiate new relationships:** Meet with hundreds of economic development organizations (EDOs) and thousands of potential investors in one place.
- 2 Learn about **resources and tools to invest** in the United States.
- Obtain an overall impression of the **market** situation.
- 4 Connect efficiently: Online and on-site matchmaking makes it easy to meet the right people and get the most out of your visit.
- **Gain new perspectives** from top-level executives, government officials, and industry leaders.

Cost to Attend:

\$850 Prior to May 8, 2018 \$950 After May 8, 2018

To connect with someone at SelectUSA contact:

SUSAEvents@trade.gov



Apply Now!

"Select USA is a one stop shop for any investor wanting to invest seriously into the US."

2017 Summit participant

Join us to make the connections your business needs to succeed. The SelectUSA Investment Summit is the best place to link serious investors with promising business opportunities. Past Summit participants have announced more than \$64 billion in greenfield investments in the United States between October 2013 and September 2017.

For more information about the Summit please visit www.selectusasummit.us