



# 2017 Summer YouthWorks

Montgomery County Workforce Division

In 2016, over 2,300 Montgomery County youth were placed at nearly 500 work sites in various industries. The youths' wages were provided through state and county funds, which is a tremendous benefit to the participating businesses. This collaboration provides the work experience and guidance needed to create a strong and informed future workforce. Thank you for your participation!

***In 2017, YouthWorks will continue to provide employment opportunities for young people that will help shape their future and create a generation of career informed youth.***

In order to provide the most benefit to the youth, we need you and 499 other employers to provide sufficient work sites for another successful year!

Montgomery County will:

- Approve applications
- Contribute the salary for the youth
- Issue Workers Compensation insurance
- Provide job readiness training
- Perform job coaching services for all youth
- The employer agreement is available online at [OhioMeansJobs.com/Montgomery](http://OhioMeansJobs.com/Montgomery)

Participating businesses will:

- Identify positions, required skills, and attire for participating youth
- Employ youth between the ages of 14-18 for 8 weeks during the summer of 2017
- Agree to deliver a valuable work experience and knowledge of your industry by training, mentoring, and evaluating the youth

To participate, contact YouthWorks at  
[YouthWorks@jfs.ohio.gov](mailto:YouthWorks@jfs.ohio.gov)



**Ohio**  
MEANS  
**Jobs.**

Montgomery  
County

A proud partner of the  
**AmericanJobCenter**<sup>®</sup>  
network



# Are you looking For a Summer Job?

Would you like to make your own money and prepare for your future?

Then we have just what you're looking for...  
**YouthWorks!**

## What is the Summer YouthWorks Program?

The program provides job readiness skills training and summer employment for eligible youth in Montgomery County. Students will work at various businesses which will help build your resume, develop independence and expose you to the business community and mentors.

## Eligibility Requirements

Participants must be full-time students, 14 to 18 years old and live in Montgomery County. Eligibility is based on household monthly income and size.

## How do I apply for the 2017 Summer YouthWorks Program?

Beginning Monday, February 6, 2017, visit [OhioMeansJobs.com/Montgomery](http://OhioMeansJobs.com/Montgomery) to complete an online application to register.

If you need additional assistance, contact YouthWorks at (937) 224-1482.  
You may also visit YouthWorks at 1111 S. Edwin C. Moses Blvd., Dayton, 45422.

Office Hours: Tuesday - Friday: 10 am - 7 pm  
Saturday: 8 am - 4 pm  
Sunday & Monday: Closed



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County

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network





# Sustainability Luncheon

## ***From Vision to Reality- Smart Cities & Civic Engagement***

**Dayton Regional Green Sustainability Luncheon Co-hosted with ASHRAE-Dayton  
and USGBC-OH SW Region**

In 2016, Columbus was announced a winner of an unprecedented \$40 Million Smart City Challenge aimed at providing a spark for social equity and revolutionize their transportation systems. Same year, City of Indianapolis held a 24-hour monster brain-storming Climathon session with the citizens who cared about climate change and wanted to make their corner of the world a better place (you read it right, 24 hours- no sleep!).

Join us on May 24 to explore how municipalities can further local sustainability by engaging community and stakeholders and take it from vision to reality!

**1 GBCI /AIA Learning Unit -pending-**

**REGISTER NOW!**

**May 24, 2017 | 11:30 a.m. - 1:00 p.m.**  
**Top of the Market | 32 Webster St | Dayton, OH 45402**

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**PRESENTERS:**

**Aparna Dial**, Deputy Director - Columbus Department of Public Service / Manager - Smart Columbus Program Office

Jeff Meek, Project Manager at the Office of Sustainability in Indianapolis

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**You built your business... What will your legacy be?**

## Dayton Succession Planning Workshop

Please join us for a Business Succession Planning Workshop for small business owners who want to develop their exit strategy. The training will be led by Chris Cooper of Kent State University's business succession planning program and the Ohio Employee Ownership Center. He will review a variety of selling options including selling to your employees, an option that includes tax advantages and can lead to business continuity.

During the workshop, Cooper will offer an overview of succession planning, review the selling options available to business owners, cover the succession planning process, and highlight succession planning timeframes, common questions, and issues.

**May 25th from 7:30am-10:30am**

Montgomery County Building  
Room 1002, 10th Floor  
Montgomery County Building  
451 W. Third St. Dayton OH 45422

*\$15 per person*

*Please register at*

*<https://www.eventbrite.com/e/dayton-introduction-to-succession-planning-tickets-33916649612>*

*Breakfast and parking voucher provided*

Questions? Please contact:

Lela Klein

33 W. 1<sup>st</sup> St. Suite 100, Dayton, OH 45402

937-262-4628

[Lela.Klein@gduci.org](mailto:Lela.Klein@gduci.org)

<http://gduci.org/succession-planning/>

*Sponsored By:*





**I-70/75**  
DEVELOPMENT ASSOCIATION

The 15th Annual

# Economic Development Summit

Presented by the

**I-70/75**  
Development Association



**Denise Van Valkenburg**

DESIGN/SUSTAINABILITY MANAGER AT HERMAN MILLER, INC

Denise Van Valkenburg, PE, LEED AP, is the Eco-Inspired Design/ Sustainability Manager at Herman Miller, Inc. Her experience includes coordinating product certifications, managing life cycle assessment work, material chemistry, researching less toxic alternatives, environmental compliance, management systems and many other sustainability initiatives. Denise currently chairs BIFMA's e3 standard's Health and Wellness workgroup as well as the Chemical Subcommittee. She is a member of the USGBC Harmonization Task Group and is involved with numerous other committees and workgroups involving product and corporate sustainably including LEED, ASTM, BIFMA, HPDC and NSF.



**Tracey Hyatt Bosman**

MANAGING DIRECTOR, BIGGINS LACY SHAPIRO & CO

Tracey Hyatt Bosman, Managing Director, Biggins Lacy Shapiro & Co. (BLS & Co.), is based in Chicago, Illinois. Tracey has twenty years of professional experience across a wide range of sectors, including manufacturing, headquarters, back office and contact center operations, logistics, and data centers. Tracey served as director of strategic consulting with Grubb & Ellis, where she was co-leader of the Clean Energy Practice Group and a member of the national Data Center Practice Group. Tracey is an experienced economic developer, having worked as vice president of policy and operations for the Chicago-area Lake County Partners, senior manager of prospect activities for the South Carolina Department of Commerce (SCDOC), among other positions.

**2017 Speakers**



**May 25, 2017**

Sinclair Community College  
Ponitz Center

2017  
Program  
Schedule



7:45 REGISTRATION

8:30 GENERAL SESSION KEYNOTE

MORNING KEYNOTE SPEAKER

Denise Van Valkenburg, PE, LEED AP, Design/Sustainability Manager, Herman Miller, Inc.

GREEN MANUFACTURING

9:30 TRACK

DAYTON REGION REAL ESTATE UPDATE & ANALYSIS

Dave Dickerson, Partner & President, Miller Valentine Realty  
Gerry Smith, Senior Vice President, Miller Valentine Realty  
Aaron Savino, Senior Vice President, Miller Valentine Realty  
Steve Ireland, Vice President, Miller Valentine Realty  
Kolhl Kirkland, Associate, Miller Valentine Realty

PUBLIC PROJECTS & STATE INCENTIVE TOOLBOX

Shannon Martin, Partner, Bricker & Eckler  
John Caleb Bell, Partner, Bricker & Eckler

10:45 TRACK

TRENDS IN ECONOMIC DEVELOPMENT & THEIR IMPACT ON COMMUNITIES

Nate Green, Economic Development Director, Montrose Group (Columbus)

LOGISTICS & DISTRIBUTION PANEL

Niraj Antani, State Representative, House District 42  
Scott Palmer, Executive Director, Butler Tech  
Kevin Burch, President of Jet Express and Chairman of the Board of the American Trucking Association

11:45 LUNCH

Dayton Development Coalition

1:15 TRACK

WORKFORCE DEVELOPMENT INITIATIVES IN MANUFACTURING

Stephen Tucker, Assistant Executive Director, Competitive Workforce  
Angelia Erbaugh, President, DRMA  
Jeffrey Miller, Assistant Vice President Workforce, Sinclair

DOWNTOWN DEVELOPMENT ACTIVITY

Winfield Scott Gibson, CEO, Ellway Group  
David Williams, Vice President Urban Development, Miller Valentine  
Scott Murphy, Vice President, Economic Development, DDP  
John Gower, Urban Design Director, Citywide

2:30 CLOSING SESSION

CURRENT NATIONAL TRENDS IN LOCATION STRATEGY

Tracy Hyatt Bosman, Managing Director, Biggins Lacy Shapiro & Co (Chicago)

Thanks to our Generous Sponsors



Last Day to Register: May 24, 2017

Company \_\_\_\_\_  
 Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Email \_\_\_\_\_  
 Name #1 \_\_\_\_\_  
 Title \_\_\_\_\_  
 Name #2 \_\_\_\_\_  
 Title \_\_\_\_\_  
 Name #3 \_\_\_\_\_  
 Title \_\_\_\_\_

**PAYMENT:**  
 \$75 for members, \$100 for non-members.  
 Includes all-day registration plus lunch and reception.  
 Payable to: The I-70/75 Development Association

TOTAL ENCLOSED: \$ \_\_\_\_\_

**MAIL FORM & PAYMENT:**  
 The I-70/75 Development Association  
 P.O. Box 4605, Dayton, OH 45401-4605

**QUESTIONS?**  
 You can register online by visiting our website at [www.i70-75.org](http://www.i70-75.org), or fax 937-535-1284. For questions, call (937) 535-1034 or email [mdavis@moraineoh.org](mailto:mdavis@moraineoh.org).





# UPDATING WORK CULTURES FOR MILLENNIALS

**May 25, 2017 • 8-9:30 a.m. • \$15 per person**

Montgomery County Business Solutions Center  
1435 Cincinnati St., Suite 300 • Dayton

The millennial workforce has the highest rate of unemployment and underemployment in the U.S. The number of millennials recently surpassed every generational group, and companies needing talent are missing out on the largest segment of the available workforce.

This session focuses on the unique work expectations and motivators to attract and engage millennials in your organization.

Presented in partnership with ConnexHR

The **Sinclair Sunrise Series** is a monthly breakfast briefing featuring prominent speakers from throughout the region sharing their expertise and insight.

This engaging series is built around leading-edge topics, providing participants with insight into successful strategies that are designed to have an immediate impact on businesses and organizations.

Visit [workforce.sinclair.edu](http://workforce.sinclair.edu) for upcoming topics, times, venue information, and to register.



Follow us on social media to learn more about our custom training opportunities.



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Workforce Development

937.252.9787

[workforce.sinclair.edu](http://workforce.sinclair.edu)





### LOCAL BUSINESSES ARE TAKING ADVANTAGE OF LOANS FROM BIZCAP!

BizCap recently closed an Ohio Regional 166 loan for BD Transportation, Inc., to purchase property on Troy Street in Dayton. BD needed a larger and more secure lot to park its trucks overnight. This 4.3 acre lot is ideal and it included a 25,000 ft<sup>2</sup> building which can be used for minor maintenance work and may provide an additional revenue source in the future.

Other businesses that have been approved for small business loans include:

- Lima Floor Covering, a SBA 504 for the purchase of real estate related to the sale of this long time flooring business to new ownership near Lima.
- NanoSpere LLC, Ohio Regional 166 for the purchase of equipment to support the company's expansion in Kettering.
- Composite Advantage, Ohio Regional 166 for the purchase of real estate in Dayton.
- Starwin Industries, Inc., Ohio Regional 166 for the purchase of equipment to support the company's growth in Kettering.
- Vandalia Blacktop & Sealcoating Inc., Ohio Regional 166 for the construction of a new building in Vandalia.

## SMALL BUSINESS LOANS AND RATES

Did you know that, with a BizCap loan, your small business can finance up to 90% of the capital investment needed to make your business grow? This means your company can retain "cash in pocket" to fund operations. Why tie up your small business' cash in long-term capital assets when you can put it to better use?

### SBA 504 10 Year

2.419% | 4.514%  
Note Rate | APR

SBA 504 loans are available anywhere in Ohio & in Jay, Randolph, Wayne, Union, Fayette, and Franklin counties in Indiana.

### SBA 504 Refi. 10 Year

2.419% | 4.867%  
Note Rate | APR

SBA 504 loans are available anywhere in Ohio & in Jay, Randolph, Wayne, Union, Fayette, and Franklin counties in Indiana.

### Ohio Regional 166

2.670%  
Fixed Rate

Ohio Regional 166 loans are available anywhere in Ohio and have terms of up to 20 years.

### SBA 504 20 Year

2.929% | 4.668%  
Note Rate | APR

SBA 504 loans are available anywhere in Ohio & in Jay, Randolph, Wayne, Union, Fayette, and Franklin counties in Indiana.

### SBA 504 Refi. 20 Year

2.929% | 4.710%  
Note Rate | APR

SBA 504 loans are available anywhere in Ohio & in Jay, Randolph, Wayne, Union, Fayette, and Franklin counties in Indiana.

### Montgomery Co, CDBG

3.000%  
Fixed Rate

Montgomery County CDBG loans are available anywhere in Montgomery County Ohio (excluding the City of Dayton) and have terms of up to 15 years.

## DO YOU NEED A SMALL BUSINESS LOAN?

Give us a call today to discuss your project and determine which BizCap loan program is best for you.

Gary Fischer

937.531.7038

[gfischer@countycorp.com](mailto:gfischer@countycorp.com)

# BizCap

[BizCap](#)

937.225.6328

Bizcap is a program of [CountyCorp](#)



May 17, 2017 | VOL. 19



## MESSAGE FROM OUR DEPARTMENT CHAIR

Thank you

for a wonderful year! The faculty and staff of the ISSCM Department would like to congratulate the wonderful achievements of our 200 students and thank our family, friends, Advisory Board members, business partners, and sponsors for your continued support.

It's hard to summarize a busy year. This year, the department taught 108 sections of courses, hosted 46 major events, graduated students from two undergraduate programs and two master programs. In this newsletter, you will read some of the highlights including student placement, capstone projects, faculty publications, special events, and connections with the business community.

Thank you for being part of the ISSCM family! Enjoy the summer and we will see you in the fall.

Dr. Shu Schiller  
Department Chair

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## CONGRATULATIONS TO OUR RECENTLY HIRED STUDENTS



**Nick Hudson (Management Information Systems student) hired by CareSource**

**Business Analytics team as summer intern.**



**Sarika Sivagnanam (Management Information Systems student) hired by CareSource Business Analytics team as summer intern.**

[Not Pictured]

**Ashley Erazo (BSB Management Information Systems, 2017) hired by CareSource, Associate Business Intelligence Developer.**

Some other students were hired by companies such as Tata Consultancy Services, Gensuite, BWI Group, Ali Industries, WPAFB, and Crown Equipment, in the positions of Business Analyst, Software Engineer, Advanced Quality Engineer, Program Manager, and more.

We look forward to their continued career success.

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## **JOB OPPORTUNITIES: THESE COMPANIES ARE HIRING**

- **Buyer/Planner** - Crown Equipment Corporation
- **Sourcing Specialist** - Crown Equipment Corporation
- **Commodity Manager** - UTC Aerospace Systems
- **Sr. Reporting Analyst** - Victoria's Secret Digital – Customer Care Center
- **IT System Administrator - IT System Administrator Sr (Linux/Hadoop)** – American Electric Power
- **Supply Chain Management Intern** - Cost Containment Specialists

For detailed descriptions of these positions, please scroll down to the Career Opportunities section at the bottom of the newsletter. You can also visit our [LinkedIn](#) page.

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## MASTER PROGRAM HIGHLIGHTS



We had a very successful "Taste Your Master's" event on Saturday, April 29<sup>th</sup> on campus. If you missed that event and you are still considering advancing your career through additional education, then we are providing online tours of our master's degrees and certificate programs based on the schedule below. No advanced registration is required for the online sessions and the link to use to join the

scheduled sessions is at <http://rscob.adobeconnect.com/isscm>.

Wednesday, May 17th 6:00 - 7:00 PM EST

Tuesday, June 13th 12:00 - 1:00 PM EST

Tuesday, July 11th 6:00 - 7:00 PM EST

Lyndsey Briley has replaced our graduate assistant, Jared Harvey, who graduated with an MBA this April. Lyndsey will be your first point of contact for many questions you might have about our graduate programs in the Information Systems and Supply Chain Management department.

We are approximately 3 months from the start of our Fall 2017 cohorts for our two master's programs: Master of Information Systems and Master of Science in Logistics and Supply Chain Management. These are unique, accredited programs with both on-campus (residency) and online components designed for the working professional. There are four weekend residencies over the yearlong course of the program, for a total of 11.5 days on campus including graduation. Distance is generally not a major factor in any decision to participate in these programs because most of the work is online.

For those of you that cannot commit to a yearlong Master of Information Systems program, we have our new Information Technology Management Graduate Certificate available in the Fall of 2017. To register for this program, you must be admitted to the Graduate School. The Certificate requires completion of three classes (9 credit hours) from the nine courses offered

in our Master of Information Systems program. In addition, these courses will count toward a Master of Information Systems, if you choose to go further in your educational pursuit. In addition, we have seen an interest in the graduate certificate from students working on an MBA; the MBA student can elect to obtain the Information Technology Management Graduate Certificate through the Interdisciplinary Business concentration.

If you are an employer, there are two ways that you could use your influence to assist us: direct referrals, and hosting a "Lunch and Learn" at your facility. We ask all our friends in the community to recommend our programs to their associates.

The sustainability of these programs is dependent on our friends in the community.

Donald H. Hopkins

Interim Director

ISSCM Masters Program

[donald.hopkins@wright.edu](mailto:donald.hopkins@wright.edu)

Click below link to apply for 2017!

[https://wright.force.com/Portal\\_Login](https://wright.force.com/Portal_Login)

For more information about our MSLSCM program: Click [HERE](#)

For more information about our M.IS program: Click [HERE](#)

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## **MASTER'S PROGRAMS RESIDENCY**

Our master's students were back on campus for their third residency from April 28<sup>th</sup>–30<sup>th</sup>. Throughout the weekend, they prepared for their final round of courses with peers, faculty, and guest speakers. It was yet again another successful residency as they all look forward to their upcoming graduation this August.



Pictured above: Dr. Zadeh presenting to M.S. in Logistics and Supply Chain Management students.



Pictured above: M.S. in Logistics and Supply Chain Management students working on a technique building exercise.



Pictured above: Scene 75 owner, Jonah Sandler leads discussion with Master of Information Systems students.



Pictured above: Master of Information Systems students get to experience Scene 75 hands-on after presentations.

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## TASTE YOUR MASTER'S

During the residency, prospective students that were interested in either master's program joined us for lunch and a presentation along with classroom observation on Saturday afternoon. In addition, they had the opportunity to converse with current master's students to get more information on their program of interest.





Pictured above: Don Hopkins and Dr. Schiller presenting program highlights to prospective students.

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## STUDENT CAPSTONE PROJECTS

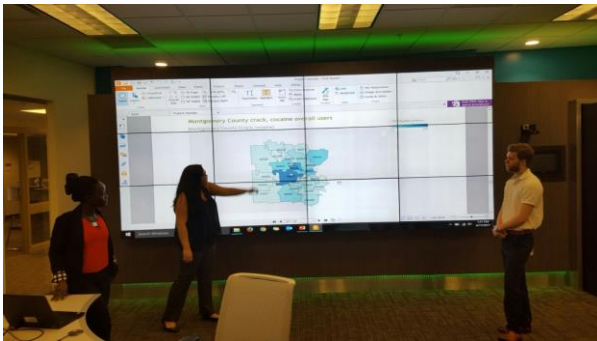
Management Information Systems Capstone Projects Advised by Dr. Kevin Duffy:



**BSOM Electronic Signage** - Drew Leisen, Megan Brdicka, Grant Sowder, Justin Gomez.



**WSU Sports Club Forms Management System** - Sean McPeek, Allen "Kip" Mangira, Chris Watts, Ryan Woodward.



**MonDay Risk Factors Analysis** - Ruth Gyebi, Ashley Erazo, Kevin Schindler.



**United Way Services Analysis** - Rafat Alabdullatif, Chad Padgett, Heather Stewart.



**Finance Life Points Simulation** - Azzam Alrayes, Anass Alnajdi, Zachariah Money, Craig Hart.

[Not Pictured]

**AAUP Membership Database** - Joel Estes, Erin Fannin, Ma.Victoria Pascual.

**Supply Chain Management Capstone Projects Advised by Dr. Larry Weinstein:**



**Written Contract & Supplier Evaluation Playbook** - Christeena Parsons, Megan Gibson, Sarah Tritle, Brian House.



**Five Rivers Health Centers Electronic Patient Tracking System** - Daniel Kidd, Khamis Alwishahi, Khadejah Almomin, Fahad Albaluchi, Aqeelah Alhajji.

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## **FACULTY ACHIEVEMENTS**



### **Congratulations to Dr. Kevin Duffy!**

We are pleased to announce that Dr. Kevin Duffy has been awarded the college's 2016 Outstanding Service Award!

### **New Publications:**

**Asamoah**, D., Sharda, R. & Kalgotra, P. (2017). Who Renews? Who Leaves? Using Big Data Techniques to Manage Customer Churn in a Telecom Company. *Journal of Information Systems Education*, (conditional acceptance).

**Asamoah**, D. A., Sharda, R., **Zadeh**, A. H., & Kalgotra, P. (2017). Preparing a Data Scientist: A Pedagogic Experience in Designing a Big Data Analytics Course. *Decision Sciences Journal of Innovative Education*, 15(2), 161-190.

**Hall**, D., & Johnson-Hall, T. (2017). Learning from Conformance Quality Failures that Triggered Product Recalls: The Role of Direct and Indirect Experience, *Journal of Supply Chain Management*, (conditional acceptance).

**Hamister**, J., Magazine, M. & **Polak**, G. (2017). Integrating Analytics through the Big Data



Information Chain: A Case from Supply Chain Management, Journal of Business Logistics, forthcoming.

**Polak**, G., Rogers, D., & Wu, C. (2017) A generalized maximin decision model for managing risk and measurable uncertainty, Industrial & Systems Engineering Transactions (IISE Trans), forthcoming.

Roberts, N., Gerow, J., **Jeyaraj**, A., and Roberts, S. (2017). A Meta-analysis of Organizational Learning and IT Assimilation, Data Base for Advances in Information Systems, forthcoming.

Yang, X., **Schiller**, S., Teo, H-H., & Wang, Q. (2017). Decision Confidence in Virtual IT Product Trial and Purchase Decision-Making, AIS Transactions on Human-Computer Interaction (THCI), forthcoming in June 2017.

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## TELL YOUR WRIGHT STATE STORY



Wright State is celebrating 50 years as an independent institution by gathering stories from the Wright State community. If you are reading this, your life has probably been touched by Wright State University in some way. Click [here](#) to tell your Wright State story in 50 words or less.

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## SCM STUDENT ELECTED AS STUDENT BODY PRESIDENT



Supply Chain Management major David Baugham was recently elected as the Wright State University Student Government President. David was also recently featured in the Wright State University [Newsroom](#) for his work to combine supply chain management with nonprofit work. We are very proud to call David one of our own.

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## MARK YOUR CALENDAR

- **Wed, May 17:** ISSCM Master's Programs [Virtual Tour](#), 6:00 - 7:00 PM EST
  - **Tues, June 13:** ISSCM Master's Programs [Virtual Tour](#), 12:00 - 1:00 PM EST
  - **Tues, July 11:** ISSCM Master's Programs [Virtual Tour](#), 6:00 - 7:00 PM EST
  - **Thurs, Aug. 17:** Fall 2017 Cohort Master's Programs Orientation
  - **Fri, Aug. 18 - Sun, Aug. 20:** [Fall 2017 Cohort ISSCM Master's Programs Residency](#)
  - **Fri, Aug. 18:** Fall 2016 Cohort Master's Programs Graduation & Hooding Ceremony
  - **Fri, Sept. 29:** ISSCM Advisory Board Meeting
- 

## CAREER OPPORTUNITIES

**Buyer/Planner** - Crown Equipment Corporation

Job Purpose and Objectives:

- Responsible for managing the supply of purchased parts required by Production and Service to support a high level of service to the company's customers while minimizing inventory investment and obsolescence risk.

- Monitor potential supply issues, and work closely with suppliers, Sourcing Specialists and Production personnel to resolve with minimal impact to operations.
- Implement appropriate replenishment strategies for assigned parts in conjunction with Sourcing Specialists, and take initial containment action on supplier quality issues.
- This position reports to the Purchased Materials Supervisor or a Senior Buyer - Planner.

Key Tasks:

- Purchase Raw Materials and Finished Parts
- Planning Analysis / Inventory Management
- Shortage Management
- Supplier Communication and Management
- Review Supplier Prices
- Product Quality
- Miscellaneous

Qualifications:

- Four year bachelor degree or two year degree along with three to five years of prior experience in material control, planning or purchasing.
- A firm understanding of Materials Requirement Planning (MRP), with Baan experience.
- Strong computer experience, including excellent spreadsheet skills.
- Effective oral and written communication skills.

For more information and to apply, please visit our [website](#).

**Sourcing Specialist - Crown Equipment Corporation**

Primary Responsibilities:

- Develop/execute commodity and supply base optimizations strategies and plans.
- Evaluate existing and potential suppliers; search for new suppliers.
- Initiate and execute cost savings projects and request for quotation.
- Develop and qualify materials, components, processes, assemblies and suppliers.

- Negotiate prices, terms, statements of work, technical requirements and contracts.
- Identify functional requirements of service and delivery vehicles and create a plan for implementation.
- Manage projects and tasks to meet deliverable's and deadlines.

Qualifications:

- A four-year college degree, preferably in Business or Engineering with an emphasis in Supply Management or Operations. ISM Certification would be beneficial.
- Three to five years prior experience in materials, supply management, or operations.
- High level of interpersonal, teamwork, and negotiation skills are required.
- Blueprint reading and proficient computer skills are necessary for this position.
- Willingness to travel, sometimes extensively, as required.
- Ability to work independently.

For more information and to apply, please visit our [website](#).

**Commodity Manager - UTC Aerospace Systems**

Duties and responsibilities include:

- Evaluate market conditions in order to maintain inventory levels and control costs and make recommendations for cost reduction.
- Evaluate and recommend suppliers, manage ongoing relationships with suppliers.
- Act as an owner of commercial relationship with strategic suppliers.
- Develop and/or maintain commodity sourcing strategies.
- Develop, negotiate and administer supplier contracts.
- Manage product transitions between suppliers.
- Manage the relationship between the supplier and UTAS.
- Coordinate supplier improvement activities including continuous improvement (CI) events, corrective actions, metric management and cost reduction initiatives.
- Perform sourcing activities in support of customer requests or internal projects (resourcing, engineering changes, etc.) including sending out FRQs, reviewing responses, supplier selection, coordination with estimating and Program Management



and PO or contract file documentation. Ensure these activities meet all UTAS and applicable government (FAR) requirements.

- Organize, lead and manage supplier meetings in regards to strategic initiatives, new work placed at the supplier, performance issues (cost, deliver and quality) and routine program or business reviews.
- Create and implement strategic sourcing initiatives using expert level negotiating skills and best practice activities while applying CI tools to continually optimize and improve processes and procedures.
- Coordinate/support supply-base transitions.
- Perform other duties as assigned.
- Perform expedites at suppliers, when required.

#### Qualifications

##### Required:

- Demonstrated supply chain/procurement experience.
- Demonstrated ability to establish credibility with business counterparts.
- Experience managing or leading projects or programs.
- The successful candidate will be required to travel to supplier and UTAS sites in Canada and the U.S. (30%-40%).
- Must be able to verify U.S. Citizen Status as defined by International Traffic in Arms Regulations (ITAR).

##### Preferred:

- Minimum 2 years' experience in commodity management/supply chain/procurement with increasing levels of responsibility.
- Excellent oral and written communication skills with the ability to work and interact at all levels of the organization.
- Demonstrated success in developing tactical plans and carrying through to successful execution.
- Proficiency in Microsoft Office applications specifically expert level Excel.
- Strong knowledge of aerospace manufacturing techniques and procedures as it applies to outside processing.

- Must be able to verify U.S. Citizen Status as defined by International Traffic in Arms Regulations (ITAR).

Education:

- BA/BS degree w/2-5+ years' related work experience
- MA/MS degree w/0-2+ years' work experience

To apply, please visit our [website](#).

**Sr. Reporting Analyst - Victoria's Secret Digital – Customer Care Center**

As part of the Enterprise Customer Care Center, the Senior Reporting Analyst will be responsible for primary design, development and administration of performance based and analytical reports. This position will act as the primary resource for both standard reporting and ad hoc operational analysis to influence operational changes and drive business results.

Responsibilities:

- Prepare, develop, analyze and automatically distribute reports with Customer Care Center Key Performance Indicators, supporting achievement of overall and associate level objectives.
- Analyze data both by contact channel (IVR, phone, email, chat) and functional team, providing insights and recommendations for improvements.
- Analyze raw data and develop written reports, summaries, charts and graphs to support data findings, and compile recommendations for presentation to leadership.
- Partner with front line operations and technology teams to effectively to assess, define and develop report specifications and business requirements.
- Scope requests and coordinate activities and deliverables across multiple departments and management levels.
- Identify opportunities to enhance existing reports and develop new analytical tools.
- Meet deadlines and handle multiple objectives in a fast-paced environment.

Qualifications:

- Bachelor's degree in Business, Computer Science or Information Systems.
- Must possess excellent analytical skills with 4+ years in analytics or reporting.

- Advanced PC skills and proficiency including advanced Excel VBA, pivot table formulas, SQL data extraction and data manipulation.
- Advanced user in Microsoft Access - create and manage databases and understand tables and structure.
- Proven success at applying analytical methods to solve business problems, effective interpretation of data and communication of results is required.
- Proven experience in a customer-focused role, with experience in building relationships with key internal customers along with strong written and verbal communication.
- Ability to be flexible, manage competing priorities, meet deadlines and handle multiple tasks/projects.
- Must possess attention to detail and high standards for accuracy.

To apply, please contact Heather Buttery at [HButtery@victoria.com](mailto:HButtery@victoria.com).

### **IT System Administrator - IT System Administrator Sr (Linux/Hadoop) – American**

Electric Power

#### General Job Responsibilities:

- Building, configuring, patching, upgrading and troubleshooting of physical and virtual Linux servers (rack mounts/blades, and VMs)
- Participate with PROJECT TEAMS in architecting solutions based on Linux to meet specific project requirements. Includes interaction with Project Managers, Application SMEs and Infrastructure SMEs from Network and Storage groups.
- Ensure day-to-day support and a high level of 24x7x365 service availability as well as participate in on-call support.
- Respond to real-time performance alerts to resolve performance problems, regular on-going performance analysis and capacity planning.
- Perform/Assist with Backup / Recovery processes and disaster recovery procedures to maintain data protection and availability.
- Independently perform complex troubleshooting, root-cause analysis, solution development, and implementation.
- Apply Technology Updates to system and software running on the Linux systems.
- Perform Security updates to systems as directed.

- Maintain physical and logical diagrams of hardware environment.

#### Hadoop Specific Responsibilities:

- Design, installation, configuration, monitoring and performance tuning of operational enterprise Hadoop environment with tools listed above.
- Monitor and manage health of operational Hadoop environment.
- Collaborate with Data Architects and developers in design and utilization of Hadoop environment.
- Collaborate with Infrastructure, Applications and business users on disaster recovery options and implementation of Hadoop environment.
- Creation of scripts/jobs to enhance the operation of the Hadoop environment.
- Configure and administer HDFS running on EMC Isilon.
- Establish security controls for the environment using Kerberos, Ranger and Knox.
- Perform Capacity Planning activities to ensure the environment has the required resources to meet current and future business needs.

#### Minimum Requirements

##### Education:

Bachelor's degree in computer science or engineering related field or Associate's degree with 2 years system administration related experience or High School Diploma/GED with 4 years system administration related experience.

##### Experience:

Minimum of 4 years System Administration related experience, in addition to any experience identified above.

For more information and to apply, please visit our [website](#).

#### **Supply Chain Management Intern - Cost Containment Specialists**

We are a small supply chain, cost recovery and cost containment consulting company in Dayton serving the Ohio area and national clients since 1998.

As part of the services we provide, the intern will have the opportunity to participate and gain experience in the following activities:

- Assist in benchmark pricing analysis
- Assist in the development of request for proposals (RFP)
- Assist in the analysis of RFP responses
- Interact with our clients on site in a variety of supply chain support services
- Interact with suppliers to negotiate better pricing and services
- Assist in transitioning new suppliers in to the clients supply chain
- Assist in the necessary research to source new products and services for our clients
- Assist in contract compliance audits
- Assist in accounts payable invoices post audits to make sure new pricing has been deployed

We operate as a virtual company, therefore, the person should be able to work effectively in a rather unstructured environment.

For more information and to apply, please contact Gary Friedman at [gfriedman@cost-containment.com](mailto:gfriedman@cost-containment.com).

### **WSU Career Events**

<http://www.wright.edu/career-center/search-for-jobs/events>

### **Job Postings**

<https://business.wright.edu/information-systems-and-supply-chain-management/opportunities/career-center-job-postings>

### **Join ISSCM LinkedIn Group for New Postings**

<https://www.linkedin.com/groups/6511233/profile>

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# CHINA: Managing Risks and Expanding Export Opportunities



The Ohio SBDC Export Assistance Network at the Raj Soin College of Business at Wright State University presents a panel of experts on doing business in China. Join us for this program to learn, network and meet new experts.



## China: Managing Risks and Expanding Export Opportunities

**Date:** June 14, 2017

**Time:**

**11:30 am** Registration and Networking

**12 noon** Lunch

**12:30 pm** Program begins

**4:00 pm** Program ends

**Cost:** \$45

**Location:**

Cincinnati Marriott North (Exit 19 from I75),  
6189 Mulhauser Road,  
West Chester, OH 45069

[TO REGISTER: CLICK HERE](#)

You will receive a confirmation email with directions and other information.

**For additional info contact:**

Kathy Marshalek at  
937.775.3524

**The rewards of doing business in China are immense but the risks are real. Learn from experts on how to identify and manage risks and grow your export sales into China.**

China is the world's largest economy on a purchasing power basis. When Ohio companies find the right partners and channels of distribution, comply with standards, understand Chinese regulations, and offer a product or service that fits the Chinese market, they can reap long term rewards. The China market is large, changing and open for export opportunities.

*China: Managing Risks and Expanding Export Opportunities* will address topics such as tax, pricing, compliance with Chinese standards, cultural considerations, and commercial opportunities. You will find out: how VAT, duties, business tax and withholding taxes can affect funds remitted offshore unless a transaction is structured carefully. Learn more about transfer pricing and how to avoid breaching those rules. Pick up some tips for the CCC process. Meet Chinese business experts. Network with your fellow global traders. Find new ways to enter the China market.

For Ohio companies to pursue business in China, it's essential they be aware of these risks and challenges but understand there are strategies and help in moving forward. This program will provide solid advice on how to identify and avoid risks and maximize export sales opportunities.

### PROGRAM AGENDA AND SPEAKERS

**China's Tax System and Your Business** by Russell Brown, OBE, CPA, Lehman Brown CPA's, Beijing, China

- China business environment & marketing opportunities.
- China tax, cross border taxation and transfer pricing.
- Establishing a sales or distribution company in China.
- China risk mitigation

**Selling Into China: Regulatory Process and VAT** by Kimberly Kirkendall, CPA, President, International Resource Development, Inc.

[kathy.marshalek@wright.edu](mailto:kathy.marshalek@wright.edu)

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**Register TODAY**

*Seating is limited.*

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- What is China's Regulatory landscape, CCC, CFDA, etc and how does it affect you?
- Understand the process for registering your product, tips from successful registrations.
- China's VAT and Import system influences how your product is sold in China, the channel, price, and value to the customer.
- Review of different scenarios on how products enter China and it's channel to the customer.

**Entering or Expanding in China** by Matthew Quigley, Foreign Commercial Service Officer, U.S. Dept. of Commerce

- What is happening in China now?
- Tips and resources for entering the China market.
- Understanding the nuances of the market.
- Who succeeds in China today?

**REGISTER TODAY to reserve your spot.**

**Cosponsors**



**JOIN us for this informative and beneficial program.**

The Ohio SBDC Export Assistance Network is funded in part through a cooperative agreement with the U.S. Small Business Administration and the Ohio Development Services Agency. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. For arrangements, call the Ohio SBDC Export Assistance Center at WSU at 937-775-3524.