

Small Business Development Centers

#### Good evening all,

We received additional information about Federal Disaster Recovery programs and wanted to share it with everyone.

As we mentioned in our last email, there are SBA Disaster Loans available for both residential loss and for businesses for damage resulting from the severe storms, straight-line winds, tornadoes, flooding and landslides on May 27 -29, 2019. Many businesses can apply for both physical and economic injury.

In order to apply for the SBA residential loans, you must first register with FEMA. Business are not required to register with FEMA, but it is recommended.

The site to do that is **DisasterAssistance.gov** or you can download the FEMA mobile app. If online or mobile access is unavailable, applicants should call the FEMA toll-free helpline at 800-621-3362. Those who use 711-Relay or Video Relay Services should call 800-621-3362.

To remind you, The disaster declaration covers:

- **Primary counties** Auglaize, Darke, Greene, Hocking, Mercer, Miami, Montgomery, Muskingum, Perry and Pickaway counties in **Ohio**. Businesses in these counties are eligible for both Physical and Economic Injury Disaster Loans from the SBA.
- Secondary Counties Allen, Athens, Butler, Champaign, Clark, Clinton, Coshocton, Fairfield, Fayette, Franklin, Guernsey, Hardin, Licking, Logan, Madison, Morgan, Noble, Preble, Ross, Shelby, Van Wert, Vinton and Warren in Ohio; and Adams, Jay, Randolph and Wayne in Indiana. Businesses and most nonprofit organizations in these counties are eligible to apply only for SBA Economic Injury Disaster Loans.

Once again here are links to information about the SBA Disaster Loans and the application website.

- <u>Three Step Process for SBA Disaster Loans</u>
- https://disasterloan.sba.gov/ela/

Remember, if you are in need of any assistance, please contact the SBDC at (937) 281-0118.

Take care,

The SBDC Team





#### July 2019



#### June Was a Great Month for Align Home Health!

At County Corp's July Board meeting, a 504 loan request was approved for Align Home Health. The Company has outgrown their current location and is purchasing a 5,500 SF building which will allow them to grow both their child day care and their adult day care lines of business. County Corp is partnering with Fifth Third Bank on this transaction.

Also in July, County Corp closed on the SBA 504 loan for Unity Care Group which purchased an 18,000 SF building on Congress Park Dr. to help their business grow. This loan will actually fund in mid August and with rates dropping, we anticipate that Unity will be able to lock in a 25 year Note Rate of roughly 2.70%. Again Fifth Third Bank was our partner in this transaction.

#### The SBA Is Offering Disaster Assistance After Storms and Tornadoes Smash Through the Region

According to the SBA, as a result of the recent tornado damage, there are counties in Ohio where BOTH physical damage AND Economic Injury Ioan assistance can be applied for. These were the counties primarily affected. These include Auglaize, Darke, Greene, Hocking, Mercer, Miami, Montgomery, Muskingum, Perry and Pickaway counties.

In a press release, Acting Administrator, Chris Pilkerton, also says "Small businesses and most private nonprofit organizations in the following adjacent counties are eligible to apply only for SBA Economic Injury Disaster Loans: Allen, Athens, Butler, Champaign, Clark, Clinton, Coshocton, Fairfield, Fayette, Franklin, Guernsey, Hardin, Licking, Logan, Madison, Morgan, Noble, Preble, Ross, Shelby, Van Wert, Vinton and Warren in Ohio; and Adams, Jay, Randolph and Wayne in Indiana."

Information that you will find of assistance can be downloaded at the following links:

Disaster Declaration Fact Sheet Locations to Receive Assistance

Two Business recovery centers are being opened in Greene and Montgomery counties to assist businesses in applying for the loans:

**Beavercreek Chamber of Commerce** 

3210 Beaver-Vu Dr. Beavercreek, OH 45434

Opens: Thursday, June 20, 2019 at 10 a.m. Hours: Weekdays, 8 a.m. – 5 p.m. Closed: Saturdays and Sundays

#### **Montgomery County:**

Harrison Twp. Community Center 5945 North Dixie Dr. Dayton, OH 45414

Opens: Thursday, June 20, 2019 at 10 a.m. Hours: Weekdays, 8 a.m. – 5 p.m. Closed: Saturdays and Sundays

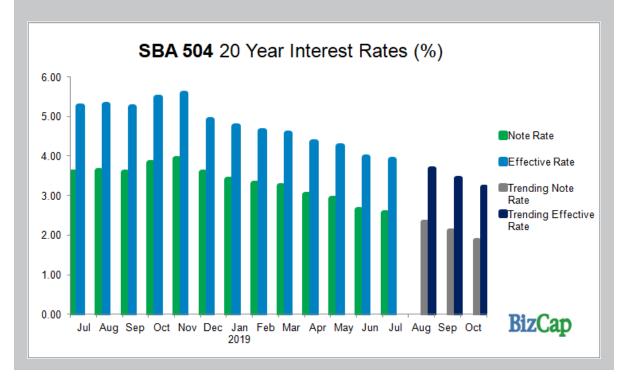
Read the entire press release and learn details about the loans and interest rates.

#### Interest Rates Are Still Moving Downward

In previous BizCap Reports we have highlighted the dropping interest rates. The July debenture pricing has continued this decline, reaching a historic 33 year low. The 25 year rate is also at its lowest point since it was established, roughly 12 months ago. If you know of a business that is purchasing fixed assets, now is the time to introduce County Corp and take advantage of these historic low rates. Your clients will be very appreciative for your recommendation of the 504 loan program for many years to come!

Please note that we have also reduced the interest rates on both the State 166 and CDBG loan programs.





#### SMALL BUSINESS LOANS AND RATES

Did you know that with a BizCap loan, your small business can retain more "cash in pocket" to fund operations. Why tie up your small business' cash in long-term capital assets when you can put it to better use as you grow your business?

#### SBA 504 Loans

SBA 504 loans for new projects and to refinance existing real estate or capital equipment debt could be the perfect funding solution for your company's growth.

#### 10 Year

New Loan

**2.326%3.937%**Note RateEffective Rate

#### Refinance

2.326% 3.977% Note Rate Effective Rate



New Loan2.574%3.914%Note RateEffective Rate

Refinance2.574%3.948%Note RateEffective Rate



New Loan 2.725% 4.011%

Note Rate Effective Rate

#### Refinance

2.725% 4.043% Note Rate Effective Rate

#### Ohio Regional 166 Loans

Ohio Regional 166 loans are available anywhere in Ohio and have terms of up to 20 years, some even without requiring personal guarantees.

2.990%

Fixed Rate

#### **CDBG** Loans

CDBG loans are available anywhere in Montgomery County, Ohio (excluding the Cities of Dayton and Kettering) and have terms of up to 15 years.

3.500% Fixed Rate

#### DO YOU NEED A SMALL BUSINESS LOAN?

Give us a call today to discuss your project and determine which BizCap loan program is best for you.

Gary Fischer

937.531.7038 gfischer@countycorp.com



BizCap 937.225.6328 BizCap is a program of <u>CountyCorp</u> Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

**July 16, 2019** – The Greater Columbus Chinese Chamber and the Columbus Region Logistics Council will be hosting **Forces of Change in Logistics** in Groveport. This workshop will discuss the increasing tensions between the U.S. and China and how American companies are adapting their China operations and exploring alternatives. To register, please visit <u>here</u>.

**July 16, 2019** – The SBDC at OSU-South Centers will be hosting **Starting a Business** in Piketon. This FREE workshop will cover every step needed to get a business up and running. Topics include forms and licenses, marketing tips, how to maintain proper records, and financials. To register, please visit <u>here</u>.

July 16, 2019 – Columbus SCORE will be hosting Customer Service – Does It Still Exist or Is It All Just Robots? in Dublin. This workshop will discuss transforming customer experience as a business owner and growing the value of the business. To register, please visit <u>here</u>.

July 16, 2018 – Dayton SCORE, the Dayton Metro Library, and WiBN will be hosting Succeeding From Reading: A Book Discussion for Every Woman in Business in Dayton. This workshop will discuss the must-read books for women pursuing professional growth and finding their GRIT (Growth, Resilience, Integrity, Tenacity). To register, please visit <u>here</u>.

**July 16, 2019** – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit <u>here</u>.

July 16-18, 2019 – DaytonDefense will be hosting Wright Dialogue with Industry in Dayton. This conference will offer in-depth unclassified and classified comprehensive presentations, panels, and one-on-one technical sessions related to the Air Force science and technology focus areas and aerospace research and development. To register, please visit <u>here</u>.

July 17, 2019 – ODOT will be hosting a DBE Certification Workshop in Sidney. This FREE workshop is offered to assist companies who are interested in Disadvantaged Business Enterprise (DBE) Certification and understanding ODOT contract opportunities. To register, please visit <u>here</u>.

July 17, 2019 - The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit <u>here</u>.

July 18, 2019 – Technology First will be hosting Anticipated Impacts of AI and Automation in Dayton. This event aims to foster awareness and stimulate discussion of the impact of AI and automation on the Dayton region – in terms of threats and opportunities. To register, please visit <u>here</u>.

**July 18, 2019** – The SBA, City of Cincinnati, the African American Chamber of Commerce, ODOT, SBDC, and MBAC will be hosting **Contacts to Contracts** in Cincinnati. This FREE workshop will discuss the importance and benefits of contracting certification programs, succession planning, how to scale a business, access to capital, and more! To register, please visit <u>here</u>.

July 18, 2019 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Middleport. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit <u>here</u>.

July 18, 2019 – The Innovation Center at Ohio University will be hosting **Tune-up Tips to Make Your Website More** Effective in Athens. This FREE workshop will share common pitfalls and cover straightforward, directly applicable steps to improve your current website. To register, please contact <u>Trenia Twyman</u>.

**July 19, 2019** – The SBDC at Ohio University will be hosting **Social Media Marketing** in Logan. This FREE workshop will discuss the various social media platforms and how to effectively market your business on them. To register, please visit <u>here</u>.

**July 20, 2019** – The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit <u>here</u>.

July 20, 2019 – Cincinnati SCORE will be hosting Credit Repair & Money Know-How in Cincinnati. This workshop will discuss credit scores, how to improve them, money basics, compound interest, and getting out of debt. To register, please visit <u>here</u>.

**July 20, 2019** – Wright State University will be hosting **Trademark Basics** in Dayton. This FREE workshop will discuss basic trademark information, federal and state restrictions, the mechanics of searching conflicting marks and registrations, and more. To register, please visit <u>here</u>.

July 23, 2019 – The Women's Enterprise Council Ohio River Valley (WBEC ORV) will be hosting Success As A Women Business Owner In A Male Dominated Industry in Centerville. This event will feature Jenell Ross, President of Bob Ross Auto Group. To register, please visit <u>here</u>.

July 23-24, 2019 – The SBDC at Columbus State will be hosting Basis of a Successful Enterprise (BASE) Class in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit <u>here</u>.

**July 25, 2019** – The SBDC at The Entrepreneurs Center will be hosting **Recordkeeping for a Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit <u>here</u>.

**July 25, 2019** – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit <u>here</u>.

July 26, 2019 – The Warren County SBDC will be hosting **Working on Yourself: Personal & Professional Development** in Lebanon. This FREE interactive workshop will provide subject matter expert analysis and action steps to improve organizational and sales management, as well as leadership skills and communication exchanges. To register, please visit <u>here</u>.

**July 26, 2019** – The SBDC at Ohio University will be hosting **Social Media Marketing** in Athens. This FREE workshop will discuss the various social media platforms and how to effectively market your business on them. To register, please visit <u>here</u>.

July 26, 2019 – Innovate New Albany will be hosting The Root Cause of Almost Every Business Failure (And How YOU Can Use This Knowledge to Avoid It and Scale Your Business) in New Albany. This FREE workshop will discuss the four pillars to Build Your Dynasty. To register, please visit <u>here</u>.

July 29, 2019 – The SBDC at the Hamilton Mill will be hosting Small Business Federal Government Contracting Certifications in Middletown. This FREE workshop will provide an overview of the 8(a) Business Development Program, HUBZone Certification, Woman-Owned Small Business Certification and other programs. To register, please visit here.

July 29, 2019 – ODOT will be hosting Understanding State Certifications in Columbus. This FREE workshop will assist companies who wish to become certified as a Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Encouraging, Diversity, Growth, & Equity Enterprise (EDGE), and Women's Business Enterprise (WBE). To register, please visit <u>here</u>.

**July 30, 2019** – The SBDC at the Greater Cincinnati Urban League will be hosting **Boost with Facebook** in Cincinnati. This FREE workshop will provide the most up-to-date tools, insights, and best practices for achieving success on Facebook and Instagram. To register, please visit <u>here</u>.

**July 30, 2019** – Cincinnati SCORE will be hosting **Small Business Dream to Reality** in Cincinnati. This workshop will discuss the myths, the realities, and the adventure of becoming a successful business owner. To register, please visit <u>here</u>.

July 31 and August 7, 14, & 21, 2019 – The SBDC at Columbus State will be hosting Market Your Way to Success in Columbus. This four-part workshop will discuss identifying and determining your target market, developing marketing strategies that sell, and marketing presentations. To register, please visit here.

August 1, 2019 – Columbus SCORE will be hosting Learn How the Library Is Your Premier Source for Business Information in Columbus. This workshop will discuss the free business data available through the library and how it can help a business succeed. To register, please visit <u>here</u>.

**August 6, 2019** – The Columbus Regional Airport Authority will be hosting the **Annual Foreign-Trade Zone Seminar** in Columbus. This FREE seminar will discuss the benefits of foreign-trade zone and how the program can help companies compete globally. For more information and to register, please visit <u>here</u>.

August 7, 2019 – The SBDC at The Entrepreneurs Center (TEC) and the Dayton Public Library will be hosting Market Research that Won't Break the Bank in Dayton. This FREE workshop will discuss the various resources available to identify potential customers, information on market size, researching competition, and more! To register, please visit <u>here</u>.

August 7, 2019 – The Dayton Development Coalition will be hosting UAS Midwest 2019 in Springfield. This event will reflect the advancements in the Beyond Visual Line of Sight operations throughout the Midwest and how Ohio is leading the way. To learn more, please visit <u>here</u>.

August 7-8, 2019 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit <u>here</u>.

**August 8**, **2019** – The Ohio Development Services Agency, Export Assistance will be hosting the **Export Internship Program Showcase** in Columbus. This FREE event will highlight the accomplishments of the Class of 2019 and demonstrate the positive impact of partnerships in the state of Ohio, its universities and private industry. Registration information will be forthcoming.

August 8, 2019 – The Miami Valley SBDC, Co-Op Dayton, Sunbelt Advisors, and the SBA will be hosting a **Small Business Owner Succession Planning Seminar** in Beavercreek. This FREE workshop will discuss the best time to sell, adding value to the business, tax considerations, and investment strategies. To register, please visit <u>here</u>.

**August 13, 2019** – The SBDC at Columbus State will be hosting **Contract Bidding for Small Businesses** in Columbus. This workshop will discuss the bidding process and the keys to creating a competitive bid. To register, please visit <u>here</u>.

August 14, 2019 – ODOT will be hosting a DBE Certification Workshop in Delaware. This FREE workshop is offered to assist companies who are interested in Disadvantaged Business Enterprise (DBE) Certification and understanding ODOT contract opportunities. To register, please visit <u>here</u>.

**August 15, 2019** – Northup Grumman and the USC Center for Economic Development will be hosting a **Cybersecurity Workshop Training** in Dayton. This FREE cybersecurity event is designed for small businesses through an Air Force Small Business Office Mentor Protégé Program. To register, please visit <u>here</u>.

**August 17, 2019** – The SBDC at The Entrepreneurs Center (TEC) will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit <u>here</u>.

August 20-21, 2019 – The Southern Ohio District Export Council will be hosting **Complying with U.S. Export Controls** in Cincinnati. This conference will discuss types of controls, classifying your product, licensing requirements, record keeping requirements, export clearance, enforcement, and more! To register, please visit <u>here</u>.

August 20-22, 2019 – Xavier University will be hosting Al Summit 2019 in Cincinnati. This conference will provide actionable insights on FDA Vision, Foundation of AI, AI in Action, and Live AI Technology Demos. To learn more and to register, please visit <u>here</u>.

August 21, 2019 – The Springfield SBDC will be hosting What Every Small Business Owner Must Know About Cybersecurity in 2019 in Springfield. This FREE workshop will discuss cybersecurity solutions for small businesses. To register, please visit <u>here</u>.

August 21-22, 2019 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE)** Class in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit <u>here</u>.

**August 23, 2019** – The Warren County SBDC will be hosting **Cyber Security Solutions** in Mason. This FREE workshop will discuss cybersecurity solutions for small businesses. To register, please visit <u>here</u>.

**August 27, 2019** – The SBDC at the Ohio State-South Centers will be hosting **Access to Capital** in Piketon. This FREE workshop will discuss different local funding options and go in-depth on the necessary financials needed for funding. To register, please visit <u>here</u>.

August 28, 2019 - The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit <u>here</u>.

August 29, 2019 – The SBDC at Columbus State will be hosting a Small Business Tax Workshop in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit <u>here</u>.

**August 30, 2019** – The Springfield SBDC will be hosting **Social Media Masterclass** in Enon. This FREE workshop will discuss the most popular social media channels for small businesses and smart ways entrepreneurs are using these channels to grow their businesses. To register, please visit <u>here</u>.

#### Koffee Talks

The Dayton Better Business Bureau hosts FREE roundtable, peer-to-peer conversations in the following areas:

Miami County –  $1^{st}$  Friday of the month Springboro –  $1^{st}$  Friday of the month Preble County –  $2^{nd}$  Friday of the month Springfield –  $2^{nd}$  Friday of the month North Dayton –  $3^{rd}$  Friday of the month Beavercreek –  $4^{th}$  Friday of the month

To learn more and to register, please visit here.

#### Ohio Manufacturing Extension Partnership (MEP) Program

Ohio MEP helps Ohio's small and medium-sized manufacturers to increase sales, create jobs and generate cost savings through technological innovation, workforce training and improved management practices. Small and medium-sized manufacturing companies are critical to Ohio, representing 90% of job growth for high-paying jobs. For every new manufacturing job that is created or retained, three to five supporting jobs are also created. Contact Dorinda Byers (byers.18@osu.edu) or Susan Foltz (susan.foltz@development.ohio.gov) to learn more.

#### Need Help Marketing Your Products or Services Internationally?

The International Market Access Grant for Exporters (IMAGE) program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: <a href="http://www.image.development.ohio.gov">www.image.development.ohio.gov</a>.

#### **Ohio EPA Resource Guide for Businesses and Communities**

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

#### http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf

For questions about the guide, please contact Peimaan Fallah at (614) 644-3666.

## USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2019!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;

- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity.
- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on "made in America" including projects for infrastructure, distribution, and value-chain participants.
- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

**SBA webinars and events** – For an updated list of SBA webinars and events for Ohio, please visit <u>here</u>. Topics include healthcare, contracting, financing, and more.

**Small Business Resource** – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit <u>here</u>.

**SBA Partner Organization** – SCORE provides free, confidential one-on-one mentoring to both aspiring and existing small businesses and entrepreneurs. This organization also offers seminars, workshops and online resources covering a wide variety of small business topics. There are several offices in Ohio, please visit <u>www.score.org</u> to find the nearest one.

**Upcoming International Trade Missions and Webinars** – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit <u>here</u>. To see a list of upcoming trade missions through Commerce, please visit <u>here</u> and for upcoming webinars, please visit <u>here</u>.

**SBA Resource Guide** – The SBA is happy to announce that the SBA Columbus Resource guide is now available electronically on our district website at: <a href="https://www.sba.gov/sites/default/files/resourceguide\_3138.pdf">https://www.sba.gov/sites/default/files/resourceguide\_3138.pdf</a>

Alexander Kohls Senior Area Manager – Dayton Region Columbus District Office **U.S. Small Business Administration** (614) 633-6372 <u>alexander.kohls@sba.gov</u>



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## July 19-25, 2019 **Featured Events**

## DowntownDayton



#### July 19 & 20 -**Cool Films Series: Respect** for Redford Weekend

Victoria Theatre, 138 N. Main St.; 7:30 p.m.

The Victoria Theatre Association's popular Cool Films Series returns for the 2019 season with a summer full of great films. This weekend, show some Respect for Redford with Butch Cassidy & The Sundance Kid on Friday and All The President's Men on Saturday. Featuring Stillwrights' bourbon at the lobby bars. Tickets are \$7 each, or \$39 for a 10-ticket passbook, 228-3630. ticketcenterstage.com.

## **COMING UP:**

#### August 2 - Art in the City Multiple locations throughout

downtown Dayton; 5-9 p.m. Celebrate downtown's rich collection of visual and performing arts and kick off a juried art show featuring local artists at the free Art in the City event! Visit pop-up art galleries placed in downtown businesses as part of a special two-week juried art show. Curated by The Contemporary Dayton, the show kicks off during the event on August 2 and runs through August 16. Also on August 2, help create a huge mosaic gem, stroll an Artisan Market, soak in art at several Party on the Patio locations, and enjoy live art demonstrations, poetry, music and theater performances, family fun, and hands-on art activities from more than 400 artists throughout downtown. More info at the event website. Presented by the Downtown Dayton Partnership as part of the DP&L Summer in the City.

Thru September 30



#### FREE LUNCHTIME ENTERTAINMENT

WEEKDAYS ON **COURTHOUSE SQUARE** 

#### July 22-26 -The Square Is Where

Courthouse Square, Third & Main sts.; 11:30 a.m.-1 p.m.

Presented by the **Downtown Dayton** Partnership and Montgomery County, The Square Is Where features free live noontime entertainment in the heart of downtown on Courthouse Square. Enjoy food vendors, games, fun tournaments and themed days, and much more. Grab your friends and coworkers and take a lunchtime break! For details and updates, visit the program's webpage or "like" its Facebook page at facebook.com/TheSquareIsWhere. For more info, call 224-1518, ext. 227. Presented with support from the Ohio Arts Council. The Square Is Where you should be on your lunch break this summer! Free.

#### Coming Up:

Monday, July 22 - Music Mondays with Liftoff Entertainment Tuesday, July 23 - Trivia Tuesdays Wednesday, July 24 - - Downtown Walking Wednesdays and music from Ben & Pete Thursday, July 25 - Music from Harmonica Neil

Friday, July 26 - Fridays Rock! featuring 93Seven Band



#### Thru July 31 -**19th Amendment Exhibits**

Dayton Metro Library - Main Library. 215 E. Third St.; during open hours. Women in the United States officially gained the right to vote in 1920, but Ohio ratified the 19th Amendment in June of 1919. That makes this month the 100th anniversary of Ohio's ratification of women's right to vote! Dayton Metro Library celebrates this monumental achievement with two fascinating exhibits at the Main Library. See the Suffragists: And They Persisted! Art Quilt Show in the 2nd floor gallery, featuring intricate fabric artworks depicting faces behind the Women's Suffrage Movement. In the Opportunity Space @ Patterson, see 19th Amendment: Towards Equality for All, featuring historical photos, speeches, and other documents from the library's Women's Suffrage Collection. The exhibits are on display during regular library hours and are free and open to the public.

#### Thru August 10 -Exhibit: Glow

The Contemporary Dayton. 118 N. Jefferson St.; 6-8 p.m. The Contemporary Dayton presents its

annual all-media, all level Artist Member celebration. Exhibition runs July 5-August 10.228-8414.

#### Thru August 30 - Exhibit: Abstracts: Old & New

Fifth Third Center lobby. 1 S. Main St.: during building open hours. Fifth/Third Center is presenting abstract paintings by Yellow Springs artist Christine Klinger in their Lobby Gallery; additional artwork can be seen on the second floor, Christine's style is intuitive and expressionistic and her themes deal with issues of the natural world and, specifically, water and our vital connection with it. For more information and purchases, visit www.klingerart.com. There is an Artist Reception on First Friday, 8/2, 5 PM-7 PM. Both the exhibit and the reception are free and open to the public.

#### Thru September 30 -**Music @ Lunch**

RiverScape MetroPark,111 E. Monument Ave.; 11:30 a.m.-1:30 p.m Take your break along the river! With live music for your week day, RiverScape

#### July 19-24 - Music & More at July 20 & 23 - Yoga & **The Trolley Stop**

The Trolley Stop, 530 E. Fifth St.; call for times.

Friday, July 19, The Trolley Stop presents live music from Cherry Lee & The Hot Rod Hounds. Saturday, July 20, it's Christmas in July. On Wednesday, July 24, enjoy a little pickin' and grinnin' with the Old Time Acoustic Jam. Call for costs. 461-1101.

#### July 19-25 - This Week at The Barrel House

The Barrel House, 417 E. Third St.; call for times.

Friday, July 19, it's Food Truck Friday with The Poutine Machine. Tuesday, July 23, is Averbode Pint Night. July 24 is the next Wu-Tang Wednesday, and stop by Thursday, July 25, for Wine Tasting. 222-GRWL.

#### July 19-25 - Music & More at Blind Bob's

Blind Bob's Tavern, 430 E. Fifth St.; call for times.

Friday, July 19, Blind Bob's welcomes Jasper the Colossal, 75 Days of Sun, The Rough Customers, Katrina Jo, and Mike Defendant. Saturday, July 20, hear music from Moira, Joshua Powell, and Bird Brain Breakfast. Sunday, July 21, it's Rees Finley and Three Hills. Every Tuesday it's Best. Trivia. Ever. Thursday, July 25, come hear Seth Cannon and The Carriers. James and The Ultrasounds, and David Payne. Call for costs. 938-6405.

#### July 19-25 - Music & More at The Dublin Pub

The Dublin Pub, 300 Wayne Ave.; call for times.

Friday, July 19, join The Pub for music from Two for the Road. Saturday, July 20, it's Hey There Morgan. Monday, July 22, come for Trivia with a Twist. Thursday, July 25, Nick Mitchell performs. Call for costs. 461-1101

#### July 19-25 -This Week at the DAI Dayton Art Institute.

456 Belmonte Park North; call for times. The DAI presents its latest exhibits, Monet and Impressionism, and Our Century:

## **Bootcamp in the Park**

RiverScape MetroPark, 111 E. Monument Ave.; 10-11 a.m. July 20, 5:30-6:30 p.m. July 23. Fun and effective workouts under the pavilion are part of Fitness in the Park. Center yourself on yoga days with instructor Tori Reynolds and on Zumba with The Studio Fitness. Wear comfortable clothes and bring water. Come enjoy a terrific, free outdoor workout! Classes vary, so check www.metroparks.org for the specific class schedule. Weather Dependent. All ages. Free.

#### July 21 - Third Sundays at Front Street

Front Street Studios, 1000 E Second St.; 11 a.m.-4 p.m.

We invite you to enjoy your Sunday afternoon with us, exploring the studio spaces of over 100 artists and artisans. Our complex is the largest group of working artists and artisans in Dayton. Studio spaces span across FOUR buildings where you will find a combination of painters, printmakers, jewelry artists, sculptors, glass artists, photographers, mixed media artists, potters, woodworkers, and more!

#### July 21 -Sunday Movies @ Main

Dayton Metro Library - Main Library,

215 E. Third St.; 1:30 p.m. Dayton Metro Library's popular Sunday Movies @ Main series continues this summer with more out-of-the-ordinary films. All films are free and start at 1:30 p.m. in the Main Library's Eichelberger Forum, 215 E. Third Street. This week's film will be Don't Look Now. For more information, visit DaytonMetroLibrary.org or call (937) 463-2665.

#### July 22 - Library Resources for Business Owners & Entrepreneurs

#### Dayton Metro Library - Main Library, 215 E. Third St.; 7-8 p.m.

The Launch Point collection includes many great books for the business reader. The Library also maintains an excellent assortment of online databases (that you can use in the library, at home or the office) to find competitors, potential customers and more. Join Business Services Librarian Ann

MetroPark provides the perfect lunchtime destination. Whether it's meetings, free WiFi, or just a casual lunch break, you'll enjoy the sights, sounds and fresh air of Dayton's downtown MetroPark.

#### Thru March 31 - Tour de Wav

#### 100+ locations along the Great Miami Riverway, including several in downtown Davton.

Over 100 locations are offering \$3,000 in prizes! Tour de Way is a free passport program that lets you explore our region all year long with activities and locations perfect for the adventurer, art lover, aviation enthusiast, beer connoisseur, and everyone else in between. Every location you visit gets you another chance to win amazing prizes like a SmithFly Shoal Tent or an Opus Classico 2 bicycle from Spoken Bicycles. Tour de Way runs from May 4, 2019 to March 2020. Find details here.

#### July 18-21 - This Week at Levitt Pavilion Dayton

#### Levitt Pavilion Dayton, 134 S. Main St.; 7 p.m. (July 21 movie night begins at dusk)

Bring your picnic blanket, chairs, food, friends, and family and enjoy FREE live music at Levitt Pavilion Dayton! Thursday, July 18, come hear the toe-tapping, kneeslapping, boot-stomping sounds of Buffalo Wabs & The Price Hill Hustle. On Friday, welcome neo-funk group MojoFlo. Saturday, Paige Beller and Kyleen Downes bring songwriter style to Levitt Pavilion. Sunday is Family Movie Night with a The Greatest Showman Singalong. For a full schedule and more information, visit levittdayton.org.

#### July 19 - Food Truck Rally

Yellow Cab Tavern, 700 E. Fourth St.; 5-10 p.m.

Join us at the Yellow Cab Tavern for food trucks, free live music, local craft brews and tons of fun for the whole family! Get all of the details about our street food festival at yellowcabfoodtrucks.com. Free entry.

#### July 19 - 2019 Masquerage **Theme Release Party**

The Dayton Club, 40 N. Main St.; 6 p.m. Masquerage returns on October 19, 2019! Equitas Health's Dayton region signature event raises critical funds for the community- Wagtown Pups on Patios

Dayton Area Collects. Friday, July 19, come for Trivia Night at the DAI. Saturday, July 20, brings the next **Object of the Month** program. Thursday, July 25, is the next Tiny Thursdays program and the next Skinner Pipe Organ Performance, as well as the next edition of Draw from the Collection. Suggested admission to the museum is \$8 for adults; \$5 for seniors and groups; museum members, students (18+), and children/youth 17 and younger are free. Prices for special exhibitions and events vary. 223-5277.

#### July 20 - Dragons 5K

Dayton Dragons Professional Baseball; Fifth Third Field, 220 N. Patterson Blvd.; 8 a.m.

Bring the whole family to Fifth Third Field on Saturday, July 20, 2019 at 8:00am for the Dragons 5K presented by Orthopedic Associates! Racers receive four lawn tickets to a future Dragons game, a 5K shirt, a Dragons hat, a 5K finisher's medal, and entry to the post-race party inside Fifth Third Field for participants and their supporters. More info here.

#### July 20 -**Small Business Spotlight** White House Event Center,

101 E. Second St.; 10 a.m.-2 p.m. White House Event Center's first Small Business Spotlight will be this Saturday. The event will repeat the third Saturday of every month. The spotlight will give businesses space for a day to have customers meet at a central location to pick up products. It will also give those small businesses exposure to other customers who already buy local.

#### July 20 -Grant Writing Workshop

The 48 High Street Gallery, 48 High St.; 12:30-3:30 p.m.

Learn about grant writing and residencies with this combination workshop at the DSA. To begin, our instructor will explain how to become ready to apply to Ohio Arts Council grants and how to stand out among the competition. In addition. Teri Schoch will disperse myths around grants. Following the grant information session, a panel of local artists will answer questions regarding their own personal experiences regarding residencies. Register Now.

## July 20 -

Riegle-Crichton as she explains why a DML library card is essential equipment for business success.

#### July 22-26 - Imaginators! Summer Camp

PNC Arts Annex, corner of Second and Ludlow sts.; call for times/availability. In this half-day camp, participants will transform the entire classroom (and themselves!) to take a story from the page to the stage. Join us as we use the creative tools of singing, dancing, and imaginative storytelling together to go on a week-long adventure that culminates in a performance in the new PNC Arts Annex theatre for friends and family. This summer camp will be led by VTA's own Leah M. Thomas. Learn More!

#### July 23 - Toxic Offenders **Comedy Showcase**

Toxic Brew Company, 431 E. Fifth St.; 8-10 p.m.

Toxic Brew Co and <u>Super Dope Comedy</u> Show are coming back at ya with the July installment of our Toxic Offenders comedy showcase. Host Dan Sebree presides over the awesomeness as the hilarious, up and coming Josh O'Neill, Grant Stiles and Chris Siemer do their thing. And this show is packing not one, but two headliners, Jimmy Callaway and Aaron Naylor. With all this and Tequila Tuesday specials (\$5 tequila shots AND Mexican Mustache Palomas), you gonna tell us you got better plans... on a Tuesday?

#### July 24 - Downtown Walking **Wednesdays**

Courthouse Square, Third & Main sts.; 12:10 p.m.

These fun walks feature a different downtown route each week, taking you past a variety of landmarks and parts of our city while introducing you to other downtown workers who like to walk. Start your walk at Courthouse Square. Walks can be selfguided, so you can start at any time. But, if you'd like to walk with a group, plan to depart at 12:10 p.m. Find a route map and schedule here.

#### July 24 -AcoustiCoffee Night

Toxic Brew Company, 431 E. Fifth St.; 8-11 p.m.

Every Wednesday, we'll be tapping multiple coffee infused and flavored beers, including

based healthcare system's life-saving work. Can't wait till October to party wth us? Join us as we announce the theme for the 2019 Masquerage Attendees won't want to miss the first opportunity to discover the nostalgic theme for October's event. Theme Release tickets are \$25 and include one welcome cocktail! Purchase tickets to the Theme Release party at: <u>bit.ly/2WhCVOR</u>.

#### July 19 & 20 - Luke Capasso Wiley's Comedy Joint, 101 Pine St.;

*Fri. 8 p.m., Sat. 7:15 & 9:30 p.m.* Luke Capasso is a storyteller, political satirist with the willingness to venture into the absurd. Celebrating the humor that he finds most true to himself; Capasso's personal tales of triumph and utter defeat are decorated with sarcasm. With his deadpan style, Capasso's jokes and stories encompass the trials of life as a young father, his years in the military, love, the inevitable loss and his

#### July 19, 20 & 25 - Paint & Sip Picture Perfect Paint Parties,

small town American roots. \$10. 223-5277.

123 N. Ludlow St.; 6:30-8:30 p.m. Come paint the town with us and have a great time! Painting, Sipping and Karaoke if you'd like. See our website for more details at <u>pictureperfectpaintparties.com.</u> \$34.99. 265-0691.

#### July 19-24 -Music & More at the OE

<u>Oregon Express</u>, 336 E. Fifth St.; call for times.

Friday, July 19, the OE presents live music from Michael Locke & The Repeat Offenders. Saturday, July 20, come hear The Johnson Treatment. On Tuesday nights, give your brain a workout with Live Trivia. Thursday, July 24, join the OE for Live Music Bingo. Call for costs. 223-9205.

#### Troll Pub at the Wheelhouse,

216 Wayne Ave.; 1-4 p.m. For a few fun hours in July, we'll let the dogs out... for a great cause: better lives for dogs.Highlights: Dog ice cream social, adoptable dogs, Wagtown Dog Trail route sneak peek, Wagtown Barking Spots call for artists, showcase of new businesses in the dog world, "Paw-tographs" from local Instagram celebri-dogs, giveaways and prizes. At the event, we'll be announcing the launch of three new dog-friendly projects, including the installation of the nation's first Wagtown Dog Trail and Wagtown Barking Spots. Free. More info here.

#### July 20 - Hatter Crawl

Locations listed below; 1 p.m. It's that time of the year again folks! New Holland Brewing 's Hatter Crawl will be July 20, staring at 1pm at Canal St. We will then take our journey to Barrel House, Trolley Stop, and finish off at Lucky's. Hope to see all the usuals there, as well as a few new faces.

#### July 20 - Warped Astronomy Warped Wing Brewing Company,

26 Wyandot St.; 7-11 p.m.

Join us for some evening and night sky viewing just outside the brewery! The Miami Valley Astronomical Society will be out with telescopes and available to answer any questions you may have. Additionally \$1 from every Space Food (including a special Space Food Cask!) sold in the Taproom will be donated to support their continued mission of educating the public about science of amateur astronomy. our own and from fantastic guest breweries as some of Dayton's most talented and melodic strum and sing for your pleasure. Free admission.

#### July 24 & 25 -Distillery Tours

#### <u>Belle of Dayton</u>, 122 Van Buren St.; 6 p.m.

Distillery tours are an extraordinary way to learn about craft distillation and spirits. The whole experience will give you the chance to see where our spirits are made and includes a sampling of our spirits - all made onsite! Book a tour here.

#### July 24-26-Dayton Dragons vs. Great Lakes Loons

Dayton Dragons Professional Baseball; Fifth Third Field, 220 N. Patterson Blvd.; 7 p.m.

Catch one of the hottest tickets in sports - see the Dayton Dragons play baseball at Fifth Third Field! The firebreathers take on the Great Lakes Loons July 24-26. For tickets and more information, visit <u>daytondragons.com</u> or call 228-2287.

#### July 25 - Unwind Series: Trivia & Tots

#### Schuster Performing Arts Center,

Second & Main sts.; 5:30-8 p.m. Join us in the beautiful Wintergarden of the Schuster for facts, fun and the chance to win prizes! <u>Pre-register your team of 2-6</u> <u>players</u> by July 22 to receive a free shareable

players by July 22 to receive a free shareable snack (TOTS!) for your team! You don't have to play trivia to come down and have a drink, food, and fun! **Reservations are** recommended.

#### Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown. While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive. For many more event listings, visit our website at <u>downtowndayton.org</u>. If you have questions about this email, reply to this message or call us at (937) 224-1518. Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

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# DOWNTOWNDAYTON.ORG

Our third Disaster Recovery Business Walk will focus on businesses in Harrison Township. **Due to the number of businesses affected there will be TWO business walks. The first one takes place Wednesday, July 17<sup>th</sup> from 1-5 and the second will take place July 26<sup>th</sup> also from 1-5pm.** We will be meeting at the Harrison Township Offices, 4945 North Dixie Drive, Dayton, OH 45415 where we will split into teams and get information packets.

If you are interested in joining the Business Walk group, let me know if you can attend one or both. If you are only available for a couple of hours, we can work you in as well.

Communities, volunteer organizations, and individuals have been working hard to help local businesses and residents recover from the tornado damage over the last several weeks. Many businesses are back up and running now, thanks in part to the work of their local economic development staff. It's important to reach out to these businesses again and see how their recovery is going and get a better understanding of the economic impact the storms had on our businesses and their employees.

Wear comfortable shoes and if there is a chance of rain you may want to have an umbrella handy.

If you have any questions, please call me on my cell phone 937-657-0740. Thanks!

Pam

Pamela Fannín Montgomery County Economic Development Specialist 937-657-0740 937-225-6140 www.selectmcohio.com www.daytonregionisraeltrade.com www.businessfirstdaytonregion.com





# **ECONOMIC SPOTLIGHT**

## Tuesday, July 30, 2019 7:30 AM - 9:45 AM



# **MIAMISBURG** What's Behind the Economic Growth

Miamisburg city officials and Montgomery County economic developers will explore the growth of Miamisburg's historic downtown and thriving business sectors as well as how Think Patented is taking advantage of one of the region's fastest growing suburbs.

Miamisburg is a proud hub for information technology, finance, insurance, healthcare and manufacturing industries. With easy access to both I-75 and I-675, businesses can easily move their products and attract employees from around the region.

Presentations will cover data regarding the expansion of restaurants and retail in Miamisburg's historic downtown, hometown corporations, and how to leverage that growth for new business opportunities.

For additional information contact Jessica Wagner at 937.226.8258 or jwagner@dacc.org.

Please register online via <u>DaytonChamber.org</u> > Events.

Hosted by:



A Marketing Execution Company

## Location:

Thinked Patented 2490 CrossPointe Drive Miamisburg, OH 45342

## Cost:

Dayton Area Chamber Members: \$15 Non-Members: \$30

## Agenda:

7:30 am: Registration, networking& light breakfast8:00 am: Program begins9:10 am: Optional tour of the ThinkPatented facility

Dayton Area Chamber of Commerce 22 E. Fifth Street - Suite 200 Dayton, OH 45402 937.226.1444





### Join us on August 7, 2019, at the Clark State Community College Hollenbeck Bayley Conference Center in Springfield, Ohio.

Come see why the FAA authorized Beyond Visual Line of Sight operations to the US Air Force Research Laboratory in the state of Ohio, and how you can fly BVLOS.

This year's event will reflect the advancements in this fast-paced industry throughout the Midwest, and how Ohio is leading the way in Beyond Visual Line of Sight operations. As the technology and approvals advance, this regional focus will encourage collaboration and commercial partnerships throughout the Midwest.

#### **Details:**

Wednesday, August 7, 2019 10:30 AM - 6:00 PM EDT

#### Location:

Hollenbeck Bayley Creative Arts 275 South Limestone Street Clark State Community College Springfield, OH 45505

Paid display tables and sponsorships are available! Click here for more information.



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## Join us at the Small Business Owner Succession Planning Presentation

Click For the Agenda

**Meet the Experts** 

#### **Mark Lankford**



Mark has been counseling SBDC clients for over seven years. His specialty areas include business planning, cash flow projections and assisting with business sales and acquisitions.

CBA/SBDC

#### **Rachel Meketon**



Significant experience in community and economic development with a focus on processes that are inclusive and outcomes that address social and economic inequalities.

Co-Op Dayton

#### **Kate Vriner**



Certified Business Intermediary with a demonstrated history of working in the business broker industry. Strong experience in account management, financial and profitability analysis, customer and client relations, and interprofessional collaboration.

Sunbelt Business Advisors

### **Event Details**

Thursday, August 8, 2019

7:00pm-9:00pm

Register Here!

Russ Research Center – Gateway Training Facility

2642 Indian Ripple Road, Beavercreek Ohio

Click For the Map of RUSS RESEARCH FACILITY





# THE BEST LEADERS NEVER STOP LEARNING

## EMERGING LEADER CERTIFICATE PROGRAM NEXT COHORT STARTING AUGUST 22

#### Benefits to Emerging Leaders:

- Critical training to take your career to the next level on topics such as executive communication, leading change, strategy and operations management
- 360 assessment and a one-on-one coaching session to better understand your strengths and where to focus your development opportunities
- Formal mentoring program to support your growth and development
- NEW Maximum Potential individual micro-improvement system to elevate your skills and processes that will impact the profitability and productivity of their organization
- The opportunity to build a strong professional relationship across industries that will be leveraged for





# **SAVE THE DATE**

Montgomery County and Wright-Patterson Air Force Base present:

# FALL JOBFAIR

# September 25<sup>th</sup> 1-4 p.m.

### Wright State University Nutter Center

3640 Colonel Glenn Hwy. Dayton, Ohio 45435

Registration info coming soon...













inspire confidence. create opportunit