

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

August 7, 2018 – Columbus SCORE will be hosting **The 12 Challenges to Increasing Company Value** in Circleville. This workshop will educate attendees on the 12 keys to driving up company value, what financials and metrics are most important to focus on as the leader, and how to turn the right growth-related dials to drive company valuation. To register, please visit [here](#).

August 7, 2018 – Dayton SCORE will be hosting **Small Business Google Marketing** in Dayton. This workshop will cover a variety of topics including getting listed on Google and Google maps, effective use of Google adwords, and using Google Analytics to improve performance. To register, please visit [here](#).

August 7, 2018 – The Innovation Center at Ohio University will be hosting **Customer VALIDation Workshop** in Athens. This workshop will educate attendees on the knowledge and skills to identify and reach potential customers to get valuable feedback on a business idea. To register, please visit [here](#).

August 7, 2018 – The Ohio Department of Transportation and the American Council of Engineering Companies will be hosting a **Professional Services Statewide Matchmaker** in Columbus. This FREE event will help connect prime consultant companies with DBE/sub consultant companies. To register, please visit [here](#).

August 7, 2018 – The Southwestern & Southeastern MBACs will be hosting **Building Your Business Workshop** in Lebanon. This FREE workshop will discuss various certifications (MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB, SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact [Deborah Davis](#) at 513-751-9900.

August 7, 14, 21, & 28, 2018 – The SBDC at Columbus State will be hosting **Business Plan 101** in Columbus. This five-week course will educate attendees on the various parts of a business plan – executive summary, business and product description, organizational structures, the marketing plan, and business financial statements. To register, please visit [here](#).

August 7, 14, 21, & 28, 2018 – Sinclair Community College will be hosting **Project Management Professional (PMP) Exam Prep Boot Camp** in Dayton. This four-day, interactive course will prepare participants for success when taking the PMP Sixth Edition exam. To learn more and to register, please visit [here](#).

August 8, 2018 – Dayton SCORE and the SBA will be hosting **E-presence Considerations and Security** in Dayton. This FREE workshop will discuss the method to set up and manage social media marketing, as well as the responsibility of cyber security in using social media. To register, please visit [here](#).

August 8, 2018 – Sinclair Community College will be hosting **Lean, Six Sigma, Theory of Constraints, Agile** in Dayton. As part of the *Lean Coffee Talk Series*, this workshop will discuss using the correct tool and their advantages/disadvantages to drive systematic improvement. To register, please visit [here](#).

August 8, 2018 – Dayton Defense will be hosting **Current and Future Trends in AF Imaging Sensor Technologies** in Dayton. This event will discuss Air Force capabilities in EO/IR/Lidar Sensor Technologies and where they need industry help in transitioning these technologies to the warfighters. To register, please visit [here](#).

August 9, 2018 – The Ohio Development Services Agency, Export Assistance will be hosting the **Export Internship Program Showcase** in Columbus. This FREE event will highlight the achievements of the Class of 2018 and

demonstrate the positive impact of partnerships between government, academia, and private industry. To register, please visit [here](#).

August 9, 2018 – The SBDC at Columbus State will be hosting **Social Media Strategy for Small Business** in Columbus. This workshop will educate attendees about the various online platforms available, their use, and the why and how to establish an online identity. To register, please visit [here](#).

August 9, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

August 9, 2018 – The SBDC at Columbus State will be hosting **The Ultimate Cheat Sheet for Business Leader Success** in Columbus. This FREE session will allow owners to understand how to improve their leadership skills to increase the effectiveness of all members of the team. To register, please visit [here](#).

August 9, 2018 – Columbus SCORE will be hosting **Social Networking Strategy for New and Current Small Businesses** in Columbus. This workshop will cover a variety of topics including how to reach customers, developing a management dashboard, gain insights into the various social media platforms, and more! To register, please visit [here](#).

August 9, 16, 23, & 30, 2018 – Sinclair Community College will be hosting **Six Sigma Black Belt Certificate** in Dayton. This four-day course is targeted toward developing Six Sigma process improvement project leaders. To learn more and to register, please visit [here](#).

August 10, 2018 – The Southwestern & Southeastern MBACs will be hosting **Building Your Business Workshop** in Middletown. This FREE workshop will discuss various certifications (MBE, EDGE, DBE, 8a, HUBZone, WOSB, VOSB, SDVOSB), procurement opportunities, capability statements, and alternative funding for small businesses. To register, please contact [Deborah Davis](#) at 513-751-9900.

August 10, 2018 – Innovate New Albany will be hosting **Marketing Message Workshop** in New Albany. As part of their *Tiger Talk Series*, this FREE workshop will educate attendees on how to create a boilerplate that shows what you do, why it matters, and how it's different from others. To register, please visit [here](#).

August 13, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start-Up** in New Philadelphia. This workshop is an overview of issues related to starting and operating a business such as business and financial planning, market demand, and financing. To register, please visit [here](#).

August 13, 2018 – The Dayton Metro Library, Dayton SCORE, and the Dayton Area Chamber of Commerce will be hosting **Insights for Women in Business** in Dayton. This FREE event will feature the owner and founder of Audio Etc. and their success story. To register, please visit [here](#).

August 13-16, 2018 – GDI Partners will be hosting **Technology Requirements & Innovation Awareness Days (TRIAD)** in Columbus. This conference is a unique opportunity for companies to showcase their products and learn about current Department of Defense (DoD) technology needs. To learn more and to register, please visit [here](#).

August 14, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Middleport. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

August 15, 2018 – Dayton SCORE will be hosting **How to Create a Sustainable Small Business** in Beavercreek. This FREE workshop is designed for business owners and executives who want to grow their business, but do not have a clear understanding of how to accomplish it. To register, please visit [here](#).

August 15, 2018 – Columbus SCORE will be hosting **Social Networking Strategy for New and Current Small Businesses** in Columbus. This workshop will educate attendees on how to optimize the various social media platforms, the evolution of SEO, SMO, and blogs, and more! To register, please visit [here](#).

August 15, 2018 – Sinclair Community College will be hosting **UAS Midwest** in Dayton. This FREE conference will offer a variety of topics including UAS Initiatives from AFRL, Ohio Autonomy Strategy, OFRN Challenge Project Update, UAS Industry Emerging Capabilities, FAA R&D Roadmap, UAS Research, UAS Law Enforcement, and more! To register, please visit [here](#).

August 15-16, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

August 15-17, 2018 – The OKI Regional Council of Governments will be hosting the **Ohio Conference on Freight** in Cincinnati. This conference will convene over 300 professionals to share expertise in the areas of supply chain/logistics, smart transportation technology, and federal and state policies supporting freight-related transportation and economic development. To register, please visit [here](#).

August 16, 2018 – The Yellow Springs Chamber of Commerce will be hosting **Succession Planning for Your Business** in Yellow Springs. This FREE workshop will discuss developing a game plan for transitioning a business when considering retirement or a career change. To register, please visit [here](#).

August 16, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

August 16, 2018 – LIGHTS Regional Innovation at Ohio University will be hosting **Value Proposition Workshop** in Ironton. This FREE workshop will be a hands-on introduction to the Strategyzer Value Proposition Canvas and how it can benefit small businesses. To register, please visit [here](#).

August 16, 2018 – Columbus SCORE will be hosting **Financial Management Fundamentals for the Non-financial CEO** in Columbus. This workshop will educate attendees on the 12 keys to driving up company value, what financials and metrics are most important to focus on as a leader, and how to turn the right growth-related dials to drive valuation. To register, please visit [here](#).

August 16, 2018 – Sinclair Community College will be hosting **Above the Line – Strategies for Building a Culture of Accountability** in Dayton. As part of the *Sunrise Breakfast Briefings Series*, this event will explore key leadership lessons from the bestselling book. To register, please visit [here](#).

August 16, 2018 – The Innovation Center at Ohio University will be hosting **Success on the Web** in Athens. As part of their monthly *Lunch and Learn Series*, this FREE workshop will discuss the best practices to have a successful website for a business. To register, please email [Trenia Twyman](mailto:Trenia.Twyman).

August 16, 2018 – NAWBO will be hosting **A Changing Workforce: How to Retain and Grow the Best Talent for Your Business** in Columbus. This workshop will explore the barriers leaders face today that arise from leading multi-generational teams. To register, please visit [here](#).

August 16, 23, & 30, 2018 – The SBDC at Columbus State will be hosting **Successful Selling for the Small Business Owner** in Columbus. This three day workshop will lead attendees through a simplified business strategy that will help build long-term relationships and generate increased revenue. To register, please visit [here](#).

August 17, 2018 – HR Elements will be hosting **Medical Marijuana in the Workplace** in Dayton. This FREE workshop will discuss the legal highlights, potential impact to businesses, and considerations when determining a company's stance when it comes to Ohio Medical Marijuana. To register, please visit [here](#).

August 18, 2018 – The SBDC at The Entrepreneurs Center will be hosting **New Business Information Session** in Dayton. This FREE workshop will consist of an overview of issues related to starting and operating a business such as business and financial planning, market demand, and financing. To register, please visit [here](#).

August 21, 2018 – The Ohio University PTAC will be hosting **You've Won a Federal Contract, Now What?** in Beaver Creek. This FREE workshop will discuss the next steps in the government contracting process that a small business will need to take after winning a contract. To register, please visit [here](#).

August 21, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

August 22, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit [here](#).

August 22, 2018 – Innovate New Albany will be hosting **Sell More, Sell More Easily** in New Albany. This FREE *Tiger* workshop will discuss how to gain the upper hand in a sales call, avoid accepting the "Think It Over" and understand why prospects go into hiding. To register, please visit [here](#).

August 23, 2018 – Air Force Materiel Command will be hosting **Shedding Light on Classified Contracts and the Facility Clearance Process** in Dayton. The purpose of this FREE event is to educate small businesses on what is expected and required to perform on classified government contracts. To register, please visit [here](#).

August 23, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start Up** in Coshocton. This workshop will provide an overview of issues related to starting and operating a business such as market demand, business planning, and financial planning. To register, please visit [here](#).

August 23, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in St. Clairsville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

August 23, 2018 – Kegler Brown will be hosting **Navigating the Uncharted Waters of Tax Reform: Impact on International Operations** in Columbus. This FREE session will cover how the TCJA, BEPS, and ATAD change the global tax landscape, legal issues, supply chain management, and more! To register, please contact [Korri Titus](#) at 614-255-5515.

August 23, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

August 23, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

August 23, 2018 – LIGHTS Regional Innovation at Ohio University will be hosting **Business Model Canvas** in Ironton. This FREE workshop will determine key resources, activities, channels and partners for businesses, and how much it will cost. To register, please visit [here](#).

August 23-24, 2018 – Xavier Health will be hosting the **AI Summit** in Cincinnati. This conference will discuss the current use of AI in the medical device and pharma industries, as well as exploring cutting-edge possibilities of how the power of AI can be applied to solve challenges in quality, regulatory, and supply chain. To learn more and to register, please visit [here](#).

August 24, 2018 – Innovate New Albany will be hosting **Sustainable Success: Remaining Relevant and Evolving** in New Albany. As part of their *Tiger Talk Series*, this FREE workshop will discuss what it means to remain relevant and evolve while achieving sustainable success beyond metrics. To register, please visit [here](#).

August 24, 2018 – Technology First will be hosting **ServiceNow Performance Analytics & Reporting to Drive a Data Driven Operation** in Dayton. This event is part of the *Data Analytics – Special Interest Group* and will be facilitated by Managed Technology Services. To register, please visit [here](#).

August 24, 2018 – The SBDC at the Warren County Port Authority and Warren County Career Center will be hosting **Cyber Security Overview for Business** in Mason. This FREE workshop will discuss the increasing need for a strong cyber security program and how to better protect the small business. To register, please visit [here](#).

August 24, 2018 – Technology First will be hosting **Job Skills in a Cloud World** in Dayton. This workshop will discuss how infrastructure professionals can remain relevant, the local market trends, how management can re-organize their staff, and more! To register, please visit [here](#).

August 24, 2018 – Dayton Defense will be hosting **An Afternoon on Open Architecture** in Dayton. This session will discuss the challenges, opportunities, and benefits related to Open Architecture in acquiring and sustaining future weapons of war. To register, please visit [here](#).

August 29, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Pickerington. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

August 29, September 12, 19 & 26, 2018 – The SBDC at Columbus State will be hosting **Market Your Way to Success** in Columbus. This four week course will cover a variety of topics including determining your target market, building a branded message, developing marketing strategies that sell, and marketing presentations. To register, please visit [here](#).

August 30, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

August 30, 2018 – The SBDC at Ohio University will be hosting **Accounting 101** in Cambridge. This FREE workshop will educate attendees on the basics of accounting and understanding a business' finances. To register, please visit email sbdc@ohio.edu or call 740-597-1460.

August 30, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in McConnelsville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

September 4, 2018 – Columbus SCORE will be hosting **The 12 Challenges to Increasing Company Value** in Circleville. This workshop will educate attendees on the 12 keys to driving up company value, what financials and metrics are most important to focus on as the leader, and how to turn the right growth-related dials to drive company valuation. To register, please visit [here](#).

September 5, 2018 – The SBDC at The Entrepreneurs Center (TEC) and the Dayton Public Library will be hosting **Market Research that Won't Break the Bank** in Dayton. This FREE workshop will discuss the various resources available to identify potential customers, information on market size, researching competition, and more! To register, please visit [here](#).

September 6, 2018 – Technology First will be hosting the **2nd Annual Women's Groups Collaboration Meeting** in Dayton. This FREE event will provide insights on the journeys, passions, and guidance of empowering women in leadership. To register, please visit [here](#).

September 6, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Marietta. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

September 6, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

September 7, 2018 – Innovate New Albany will be hosting **Crypto Mania: Behavioral Finance Forces Driving Cryptocurrencies and Financial Markets** in New Albany. As part of the *Tiger Talk Series*, this FREE workshop will discuss behavioral finance concepts, better recognizing mental mistakes and biases, and more! To register, please visit [here](#).

September 10, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start-Up** in New Philadelphia. This workshop is an overview of issues related to starting and operating a business such as business and financial planning, market demand, and financing. To register, please visit [here](#).

September 11, 2018 – The SBDC at Columbus State will be hosting **Protect Your Business Idea: Patent, Trademark, License** in New Albany. This FREE workshop will discuss the different types of intellectual property associated with protecting your new product idea. To register, please visit [here](#).

September 11-12, 2018 – The Defense Logistics Agency will be hosting a **TKO Seminar** in Columbus. This session teaches vendors how to find open solicitations, how to submit a quote through the DLA Internet Bid Board System (DIBBS), the procedures for viewing/downloading drawings, and how to use iRAPT to get paid. To register, please visit [here](#).

September 12, 2018 – The Dayton Regional Manufacturers Association (DRMA) will be hosting an **Evening Event with FBI Special Agent Dennis Eng** in Dayton. This event will discuss the mission and resources of the FBI outside of what is seen in the media, as well as safety in the workplace. To register, please visit [here](#).

September 12, 2018 – The SBDC at Ohio University will be hosting **Social Media & Web Design** in Athens. This FREE workshop will discuss the various social media platforms and how to maximize their use, as well as designing an effective website. To register, please visit [here](#).

September 12-13, 2018 – Xavier Health will be hosting the **Combination Products Summit** in Cincinnati. This event will bring the global community together to openly discuss the most pressing issues facing the industry and will feature FDA officials and field investigators. To register, please visit [here](#).

September 12-14, 2018 – Wright-Patterson Air Force Base will be hosting **AFLCMC Life Cycle Industry Days** in Dayton. This conference will bring together government and industry to discuss future requirements and hot topics covering the entire acquisition life cycles. To learn more and to register, please visit [here](#).

September 13, 2018 – FASTLANE will be hosting **Manufacturing and Machining Cost Estimating** in Dayton. As part of the *FAST Talk Series*, this seminar will offer an overview of what CNC job shop businesses (and many other manufacturing businesses) can do to embrace and enhance the quoting process. Registration details will be forthcoming.

September 13, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in St. Clairsville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please email sbdc@ohio.edu or call 740-597-1460.

September 13, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

September 13-14, 2018 – The Ohio State College of Nursing will be hosting a **Healthcare Innovation and Entrepreneurship Workshop** in Columbus. This workshop will cover a variety of topics including developing a business plan, marketing, legal considerations, discovering new opportunities, and more! To register, please visit [here](#).

September 13 & 27, October 11 & 25, and November 8, 2018 – Sinclair Community College will be hosting the **Foundational Leadership Series** in Dayton. This series is designed to build essential skills for new or growing leaders. To view each topic and to register, please visit [here](#).

September 15, 2018 – The SBDC at The Entrepreneurs Center (TEC) will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit [here](#).

September 18, 2018 – Dayton Regional Green and Heapy Engineering will be hosting the **2018 Green Expo** in Dayton. This event will feature a trade show, educational sessions, networking opportunities, and SES Awards. To learn more and to register, please visit [here](#).

September 18, 2018 – The Springfield SBDC will be hosting **STARTUP 101** in Springfield. This FREE workshop will discuss complying with Ohio business laws, the various corporate structures, startup financing, business plans, and the resources available through the SBDC. To register, please visit [here](#).

September 19, 2018 – Columbus SCORE will be hosting **Five Steps to Generate Leads and Increase Revenue with Digital Marketing** in Columbus. This session will educate attendees on how to architect a digital marketing and lead generation programs to keep leads flowing in. To register, please visit [here](#).

September 19, 2018 – The Women in Business Network (WiBN) will be hosting the **2018 WiBN Leadership Conference** in Dayton. This conference will provide numerous breakout sessions including mentoring, creating online profiles, understanding buyers and sellers, succession planning, boosting the bottom line, and more! To register, please visit [here](#).

September 19, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Cambridge. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please email sbdc@ohio.edu or call 740-597-1460.

September 19, 2018 – Sinclair Community College will be hosting **Retaining Knowledge for an Aging Workforce** in Dayton. This session will discuss a two-pronged approach to addressing the issue of knowledge retention. To learn more and to register, please visit [here](#).

September 19-20, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

September 20, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

September 20, 2018 – The Central Ohio Organization of Public Purchasers (CO-OPP) will be hosting the **Ohio Procurement Conference & Reverse Trade Fair** in Columbus. This event will allow attendees to connect with a wide array of local, state, and county agencies, airports, special districts, and other governmental agencies. To register, please visit [here](#).

September 20, 2018 – Sinclair Community College will be hosting **Eat That Frog!** in Dayton. This session is designed to help participants uncover time suckers, explore the thinking patterns that lead to procrastination, and use a simple method to prioritize work and get more done, in less time. To register, please visit [here](#).

September 21, 2018 – Innovate New Albany will be hosting **The Recipe for Building Real, Authentic Business Relationships** in New Albany. As part of the *Tiger Talk Series*, this FREE workshop will discuss how human connections are more important than ever and how to nurture them with a consistent process. To register, please visit [here](#).

September 21, 2018-June 21, 2019 – The Toledo Regional Chamber of Commerce, RGP Northwest Ohio, UPS, and the U.S. Commercial Service will be hosting **Export Success** in Toledo. This 10 week course will help new-to-export companies and experienced exporters enter into new global markets quickly and efficiently. To learn more and to register, please visit [here](#).

September 25, 2018 – The European-American Chamber of Commerce will be hosting **Doing Business with the Baltic Countries** in Cincinnati. This FREE seminar will look at the countries of Latvia, Lithuania, and Estonia and will provide a brief country overview, various business and investment opportunities, and more! To register, please visit [here](#).

September 25, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

September 26, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit [here](#).

September 27, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

September 27, 2018 – Marietta College will be hosting the **3rd Annual Mid-Ohio Valley Entrepreneurship Expo (MOVEE)** in Marietta. This conference brings together aspiring and existing business owners together with educators, industry experts, students, and resource providers. To learn more and register, please visit <https://www.marietta.edu/movexpo>.

September 27, 2018 – The SBDC at The Entrepreneurs Center (TEC) will be hosting **Recordkeeping for a Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how it can benefit a small business. To register, please visit [here](#).

September 27, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

Trade Mission to China – November 5-10, 2018

The Greater Cincinnati Chinese Chamber of Commerce will be leading a **Trade Mission** to Shanghai, China. This trade mission will tour Midwestern and central Chinese cities and metropolitans for trade shows and expos, symposiums and seminars, and one-on-one business matching events. Cincinnati Mayor John Cranley will also be participating in the trade mission. To learn more and to register, please visit [here](#).

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

<http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf>

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2018!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;
- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity.
- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on “made in America” including projects for infrastructure, distribution, and value-chain participants.
- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Christie Hooks	Christie.Hooks@oh.usda.gov	614-255-2397
Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

Alexander Kohls
Senior Area Manager – Dayton Region
Columbus District Office

U.S. Small Business Administration

(614) 633-6372

alexander.kohls@sba.gov



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August 15, 2018
Dayton, Ohio

Hosted By:  

Registration is Now Open!

Registration is FREE - RSVP Now, Time is Running Out!

[__REGISTER NOW__](#)

[__AGENDA__](#)

[__EXHIBIT__](#)

Be sure to Check
Out
the updated
Agenda.

Tabletop exhibits are available for \$250 fee. For more
information and to request a Tabletop, view the [Exhibit
page](#).

Sinclair College Ponitz Conference Center
301 W 4th St., Dayton, OH 45402

[You may also wish to register for:](#)

[Unmanned Systems Academic Summit](#)

[August 14, 2018](#) | [Dayton, Ohio](#)



You have received this message because you elected to get occasional announcements from the UAS Midwest Planning Committee. UTC | 1270 North Fairfield Rd. | Dayton, OH 45432



**Thursday, August 16
6:00 p.m. - 10:30 p.m.**

**Dayton Dragons
Stadium
Dragon's Lair
Fifth Third Field
220 N Patterson Blvd
Dayton, OH 45402**

August BizMix & Forty Under 40 Alumni Reception!

Join us for a professional approach to business after hours! Come out to network with other Dayton professionals and Forty Under 40 Alumni, while you watch a Dragons Game in a private patio reserved for BizMix attendees only.

Each attendee receives a Dayton Dragons Hat and T-shirt with a the purchase of their ticket.

[Register Today](#)

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40 N Main St, Ste 810

Dayton, OH 45423, USA

Medical Marijuana in the Workplace Are you ready for September?

AUGUST 17, 2018
8:30AM - 10:00AM



HR Elements is recognized by SHRM to offer Professional Development Credits (PDCs) for the SHRM-CP or SHRM-SCP. This program is valid for 1.5 PDCs for the SHRM-CP or SHRM-SCP.

For more information about certification or recertification, please visit www.shrmcertification.org.

You're exclusively invited!

Join us August 17 where we will discuss Ohio Medical Marijuana:

- Legal highlights
- Potential impact to your business
- Considerations when determining your company's stance



Presenter: Jamie Bierman

Jamie brings 13 years of strategic human resources experience in retail, manufacturing and commercial organizations. Jamie has spent the majority of her career focused on developing and managing Leadership Development, Coaching & Training programs, Performance Management & Strategic Planning, as well as participating as an HR Executive Member of various internal business teams. Jamie was directly responsible for building a dynamic and cross-functional Human Resources and Training Team serving over 500 employees and 17 locations. Jamie received her Bachelors Degree in Human Resources Management and Finance from Miami University.

[RSVP HERE!](#)

When: Friday, August 17, 2018

Where: Montgomery County Business Solution Center
1435 Cincinnati St #300, Dayton, OH 45417

Time: 8:30am – 10:00am

Registration Fee: FREE

If you have any questions or concerns, you can simply respond to this email! Or contact:

Tina Taylor | HR Elements | ttaylor@hr-elements.com

**FOURTH
FRIDAYS
@444**

**FRIDAY,
AUGUST 24
AT 444 E. SECOND ST.**



nucleus



Join us on Friday, August 24th at 444 E. 2nd St. to connect with some of Dayton's most creative business owners, entrepreneurs, freelancers, designers, and difference makers. Fourth Fridays combine coworking, networking, workshops, and friend-making into one highly impactful day for your business. If you have any questions about the event, please reach out!

Hope to see you there,

AJ Ferguson

ferguson@downtowndayton.org

SCHEDULE FOR THE DAY

Open Coworking

(7:30am to 5:00pm)

Dayton Tech Guide Early Risers

(7:30am to 9:00 am)

Open Office Hours

Leasing Your First Office -
Downtown Dayton Partnership
(9am - 11am)

Nucleus Guest Speaker Series

Small Business Payroll with 937 Payroll

(11:00am to 12:00 pm)

Lunch

Coworkers are encouraged to eat together and support the small business owners just a block away at 2nd Street Market! The event team will lead the group over around 12:15pm.

Wright Brothers Institute

Divergent Collaboration

(3:00pm to 4:00 pm)

Happy Hour (starts at 4:00 pm)



[RSVP on Facebook](#)

NOTE: Attendance at each session is optional. You can work continuously in the coworking areas throughout the day.

PINTS & PRENEURS

Invest Like a Boss

Tuesday, August 14th

5pm - 7:30pm | 444 E. 2nd St.

[Learn More & RSVP](#)

STARTUP GRIND

WTF is Blockchain anyway? Featuring Michael Hiles of 10XTS

Monday, August 20th

11:30am - 1:30pm | 444 E. 2nd St.

[Learn More & RSVP](#)



Start Downtown is a collaborative initiative between numerous volunteers, the Downtown Dayton Partnership, City of Dayton, and the Dayton Development Coalition.

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ReDiscovering Woodbourne
Sneak Peek Fundraiser Gala - September 20, 6-9 PM
Public Grand Opening - September 23, 1-3 PM

**SNEAK PEEK
FUNDRAISER GALA**
THURSDAY, SEPTEMBER 20TH
6 - 9 PM
TICKETS: \$60.60 / PERSON*

Be one of the first to see the expanded and renovated Woodbourne Library at this exclusive event.

- Heavy hors d'oeuvres and drinks
- Music by Forte and Jim McCutcheon
- Local artists and original artwork designed for Woodbourne Library
- Demonstrations of new Library features

Purchase tickets:
wclibrary.info/gala

*This is a charitable event. A portion of the ticket price is tax deductible.



ReDISCOVERING
WOODBOURNE

**PUBLIC GRAND
OPENING**

SUNDAY, SEPTEMBER 23RD
12:30 PM FLAG DEDICATION
1 - 3 PM RIBBON CUTTING &
GRAND OPENING

Celebrate Woodbourne Library's first day back in operation.

- Music by Centerville Jazz Quintet and Bright Moments
- Strolling performers and mascots
- Demonstrations of new Library features
 - Raffles
 - Light refreshments

Free and open to the public.
More details at wclibrary.info



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Centerville, OH 45458
(937) 433-8091

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