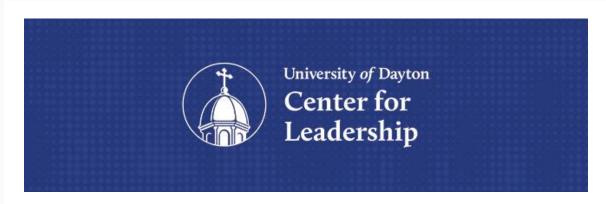
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### The Best Leaders Never Stop Learning

It's important to remain focused on developing your employees to ensure the engagement and retention of your top talent. We are here to help you navigate your teams through this time of change, uncertainty, and disruption.

By leveraging the University of Dayton Center for Leadership's professional development suite of programs, you can equip your employees with the necessary tools to stay motivated and productive while continuing to drive your training and development strategy.



Utilize our professional development programs, either virtually or in-person/on-campus, to give your employees personal and meaningful development for the confidence needed to be successful at the next level and beyond.

### **Upcoming Classes**

September 2 - Emotional Intelligence: Becoming More Effective in Reaching Others September 3 - Navigating Unwritten Rules of the Workplace September 8 - Going from Peer to Supervisor September 10 - Effective Decision Making

For a complete schedule and course descriptions, visit: Professional Development

Contact April Mescher at 937-229-2664 or <u>amescher1@udayton.edu</u> to take advantage of these individualized programs.





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Our mailing address is:

University of Dayton Center for Leadership 300 College Park Ave Dayton, OH 45469-0001

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Jen Cadieux

Partner Relations & Marketing Coordinator Center for Leadership

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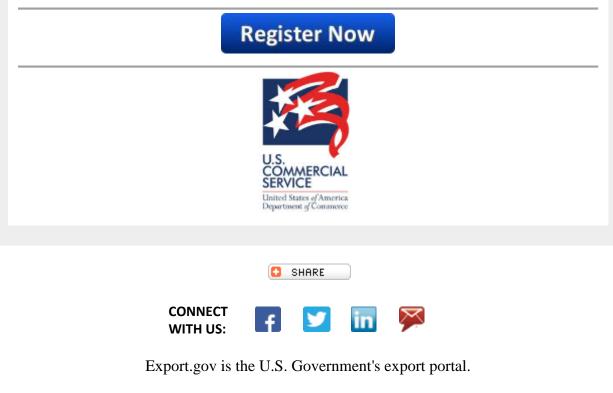
### "What Does Brexit Hold for U.S. Companies in 2021?"

### September 9, 2020, 12 - 1 p.m. ET

### There is no cost to view this webinar

This webinar will provide an update on Brexit and the potential changes to the regulatory environment and to the existing UK/EU supply chain. It will also focus on the mechanics of moving goods into the UK and moving goods into the EU through the UK.

Speakers include Greg Kalbaugh, Deputy Under Secretary for Policy, International Trade Administration, U.S. Department of Commerce, Washington, D.C.; Jim Lindley, Commercial Counselor, U.S. Department of Commerce, U.S. Embassy London; Julian Walker, Chief Operating Officer, Associated British Ports; and Trevor Hoyle, Senior Vice President Ground Operations in Europe, FedEx.



Questions? Contact Us

SUBSCRIBER SERVICES: <u>Manage Preferences</u> | <u>Unsubscribe</u> | <u>Help</u>

### Resources available to small businesses, upcoming events and partnerships the Air Force has formed to accelerate engagement with academia and the private sector. <u>https://bit.ly/3gf9cf5</u>

"Current and future opportunities available to local small businesses can be found in the areas of advanced manufacturing, artificial intelligence, automation and robotics, augmented and virtual reality, IT, professional engineering and big data." (Luke Schultz, Director, Air Force Life Cycle Management Center's Small Business Office)

### Beta.SAM

<u>Beta.SAM.gov</u> is the main website companies can use to access opportunities and connect with the Air Force.

### The Air Force Life Cycle Management Center - Small Business Office

AFLCMC/SB has a vision and mission to lean on small businesses to find "agile, innovative, cost-effective solutions" to continue the strength of the Air Force.

Website: https://www.aflcmc.af.mil/SBO/

Contact: Director, Luke Schultz

**Phone**: 937-904-5999

Email: aflcmc.sb.org.mailbox@us.af.mil

### Air Force Research Laboratory - Small Business Office

AFRL/SB strives to increase the use of small businesses as a source for "innovative, cost-effective, customer-focused solutions to warfighter requirements and Air Force missions." The office has several programs for the development and integration of technology to the warfighter or the commercial market.

Website: <u>https://www.wpafb.af.mil/afrl/</u>

Contact: Director, Bill Harrison

Phone: 937-656-9171

### Air Force Research Laboratory - Small Business Hub at 444

The Small Business Hub was created in 2014 by AFRL and Wright Brothers Institute as place for entrepreneurs, businesses, industry and governmental organizations to come together in "support of tech-driven business growth, strengthening the Air Force industrial base and commercializing technologies for new market opportunities."

Website: <u>https://afrlsbhub.com/</u>

Contact: Director, Jim Masonbrink

Phone: 937-689-0889

### Air Force Material Command - Small Business Office

AFMC/SB also aims to "create and deliver strategies that bring innovative, agile and efficient small business solutions to the Air Force to fly, fight and win in air, space and cyberspace."

Website: https://www.afmc.af.mil/About-Us/Small-Business/

Contact: afmc.sb.workflow@us.af.mil

Phone: 937-257-3211

### **Ohio Business Matchmaker**

Ohio Business Matchmaker is an opportunity for small businesses to meet one-on-one with federal, state and local government buyers who represent billions of dollars in upcoming contracts. The next matchmaker event will be held April 28-29 at the Nutter Center at Wright State University.

Website: <u>https://www.ohiobusinessmatchmaker.com/</u>

**Contact**: matchmaker@development.ohio.gov

### **Defense Studies Institute**

Defense Studies Institute is a professional education institution that promotes understanding of the defense industry, national security issues, and the defense contracting and acquisition process. DSI also provides insight and guidance to individuals seeking employment with the Federal civil service at military bases and with Department of Defense agencies.

**Website**: <u>https://defensestudies.net/pages/wright-patterson-afb-base-contracting-information-and-business-assistance</u>

Contact: President, Colonel John D. Thomas (retired)

Phone: 912-275-7836

### **Events**

AFLCMC calendar and Air Force SBIR/STTR Pitch Days

Link: https://afrlsbhub.com/aflcmcsbo

### Partnerships

**APEX at Wright State Research Institute:** Air Force Academic Partnership and Engagement Experiment (APEX) program. The five-year, \$49 million APEX project will focus on enhancing academic engagement nationwide in support of the Air Force Small Business program, National Defense Strategy and the Air Force's 2030 Strategy.

**Wright Brothers Institute (WBI):** WBI operates the 444 facility as part of the AFRL Small Business hub. It is a cutting-edge center for innovation and technology commercialization. WBI provides breakthrough solutions to US Air Force's most complex initiatives by leveraging resident experts, unique facilities, disruptive innovation processes and extensive networks.

**The Air Force Small Business Office**, on behalf of AFRL, also works with groups such as Dayton Defense; the Dayton Development Coalition; The Entrepreneurs Center; and the Dayton chapters of Women in Defense and AFCEA.



### **JobsOhio Inclusion Grant**

The JobsOhio Inclusion Grant provides financial support for eligible projects in designated distressed communities and/or for businesses owned by underrepresented populations across the state.

Grant decisions are based on a number of project factors, including but not limited to company location, company ownership, jobs created and/or retained, and project fixed asset investment. Support is generally intended for small to medium-sized companies with eligible projects.

### **Eligible Projects**

Companies must be engaged in JobsOhio's targeted industries and business functions. Ineligible projects include retail and other population driven businesses. Companies must meet <u>at least</u> one of two criteria for consideration:

- The company is owned by an underrepresented population, including consideration of geographic location, race, ethnicity, gender, veterans and disabled. Racial or ethnic makeup includes African American, Hispanic, Alaska Natives and Pacific Islanders. Women-owned, veteran-owned and disability-owned businesses must be either certified as such or otherwise be able to verify that at least 51% of the business is owned, managed and controlled by the underrepresented population.
- 2. The project is located in a qualified distressed community as defined by an index score of 50 or greater by the Economic Innovation Group, Distressed Communities Index. To see if your project location is eligible for funding consideration, visit <a href="https://www.jobsohio.com/inclusion-grant/">https://www.jobsohio.com/inclusion-grant/</a>.

### **Project Definition**

Projects require a commitment over time and will be defined by an appropriate combination of the following metrics: fixed asset investment, job and payroll creation, job and payroll retention, employees trained and training costs. Eligible projects that improve operational efficiency along with job retention will be considered for support.

### **Eligible Costs**

The JobsOhio Inclusion Grant targets fixed asset investment in machinery and equipment, real estate investments including redevelopment, and training costs. The JobsOhio Inclusion Grant is reimbursement based and requires supporting documentation including proof of payment.

Unmanned Systems Academic Summit - 2020 October 15, 2020, 11:00 a.m. - 1:00 p.m. Sinclair College | Dayton, Ohio



The 6<sup>th</sup> annual Unmanned Systems Academic Summit will include invited experts providing engaging presentations related to their work in unmanned systems research and development, education and training, commercialization, and technology transfer. This year's proceedings will occur online, with registered attendees gaining access to the live event for opportunities to ask questions of the speakers following each presentation. Additionally, the event will be recorded to provide the conference proceedings to both those that attended the live event and to anyone that may register following the Summit but who still wish to access the content.

Because the event is virtual this year, each registration will also include a certificate for a free *Introduction to UAS Simulation and Flying* lab experience, a \$30 value.

Summit participants may schedule a session at a later time for themselves, give it to someone else to enjoy, or donate it for the college to provide the experience to a local middle or high school student.

### **REGISTER NOW**

Registration Fee: \$30 For further questions, please contact Amanda Warren at <u>amanda.warren1@sinclair.edu</u> or 937-512-4848.

### Emcee

Dr. Jacqueline Housel, Professor of Geography/Geospatial Technology and Chair of Sociology, Geography, and Social Work, Sinclair College

### **List of Speakers**

Mr. Nathan P. Diller, Director AFWERX

Presenting: Agility Prime: Driving Innovation to Accelerate the Commercial Market for Advanced Air Mobility Vehicles

Dr. Andrew D. Shepherd, Executive Director and Chief Scientist, Unmanned Aerial Systems, Sinclair College

Mr. Scott Koorndyk, President, The Entrepreneurs Center

Co-Presenting: Developing the Next Generation of UAS Entrepreneurs through Education, Networking, and Competition

Col. Kurt J. Carraway, USAF Ret., UAS Executive Director, Applied Avation Research Center, Kent State University Polytechnic

Mr. Douglas Hammon, Director for Applied Research and Development, Unmanned Aerial Systems, Sinclair College

Co-Presenting: Opportunities and Processes for Small UAS Type Certification

Mr. Brad Whitby, Managing Director, National Science Foundation Center for Unmanned Aircraft Systems

Presenting: C-UAS Providing Innovative Solutions to Key TechnicalChallenges and Superb Training for Future Leaders in the UAS Industry

Mr. Jonathan Beck, Executive Director and PI, National Center for Autonomous Technology

Presenting: NSF Connection: Navigating the Future of Autonomous Technologies

Dr. Gregory Cruisinger, Director of Science & Communications, GeoAcuity

Presenting: Commercial Advances in Image Processing and Analytics for Agricultural Drones



# MONTGOMERY COUNTY CARES ABOUT SMALL BUSINESS

# COVID-19 Relief Grants are now available for small businesses!

- Grants of up to \$10,000
- Businesses with 50 or fewer employees
- Less than \$5 million gross annual revenue
- Must be located within Montgomery County

# WWW.MCOHIOCARES.ORG

# COVID-19 Resources: Business & Industry CARES Act Program

With USDA Rural Development's Business & Industry CARES Act Program, rural business and agricultural lenders can partner with USDA to help support and revitalize the economic infrastructure of rural communities impacted by the pandemic.

USDA has nearly \$1 billion in loan guarantee authority that must be used as working capital to prevent, prepare for, or respond to the effects of the coronavirus pandemic. For the first time, **agricultural producers may access this program** if they are ineligible for financing from USDA's Farm Service Agency.

If you are a small business owner or agricultural producer needing assistance to manage the impact of this economic disruption, a USDA-backed loan guarantee may be an option to secure the working capital you need to stay in operation and move forward. Please contact the local ag or business lender of your choice and ask them about a USDA Rural Development Business and Industry CARES Act loan guarantee.

**If you are a lender** who serves rural communities, you can access these guarantees by working with your nearest USDA Rural Development state office. Loan guarantees can be used to bolster the working capital of an ag producer, help stabilize the local food supply chain, get a small business operating again with new social-distancing precautions in place, and many other scenarios. The B&I CARES Act Program not only provides expanded eligibility for agricultural producers, but also offers a 90 percent guarantee for loans. It sets the guarantee fee at two percent, modifies collateral requirements, and extends the maximum term for working capital loans to 10 years.

**Please note:** This program may only be used to support rural businesses and agricultural producers that were in operation on February 15, 2020.

### If you are a <u>current</u> B&I Program borrower needing assistance due to COVID-19

Through September 30, 2020, if you have a Business & Industry (non-CARES Act) loan guaranteed by USDA, your lender may approve up to a six-month deferral without prior approval from USDA. The Agency will also allow you to access emergency financial resources provided by the Small Business Administration without prior approval.

Learn more about our Business & Industry CARES Act Program by <u>visiting our program page</u> or contacting your <u>Rural Development State Office.</u>

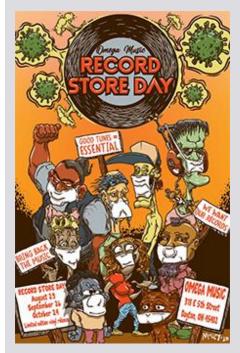
## For the latest information on USDA Rural Development's response to COVID-19, visit <u>rd.usda.gov/coronavirus</u> or via Twitter <u>@usdaRD</u>.

USDA is an equal opportunity provider, employer, and lender.

May 2020



### Aug 28-Sept 3 Featured



### August 29 -Record Store Day 2020 Omega Music, 318 E. Fifth St.,

10 a.m.- 8 p.m. Celebrate Record Store Day with Omega Music! RSD will look very different this year, but we appreciate your continued support during this time. We're focusing on the music and getting these really awesome releases into the store and into your hands in the most financially and socially responsible way. We've had to adapt to this new world we're living in, and we're doing our best to make it fair (and safe) for everyone.

The night before the release date, we will post a menu of everything we have in stock. Bring your filled out list to the store. We will have somebody at the door at 8AM to start collecting lists (and handing lists out to those of you who do not have printing capabilities). All items will be first come, first served. To minimize contact, we will keep all of the Record Store Day releases in our back room and our employees will pull the items for you! If you do not wish to come into the store, you can fill out a wish list online! For complete details and more info on how RSD 2020 will work, check out the <u>Facebook event page here</u>.

### f DowntownDayton Upcoming

### Sept. 4 & 5 - Downtown Dayton Sidewalk Sale

The Downtown Dayton Partnership, along with more than 30 small businesses and locally-owned restaurants, will throw a special Downtown Dayton Sidewalk Sale during September's First Friday, on Friday, Sept. 4, from 5 to 8 p.m., and continuing Saturday, Sept. 5, from noon to 5 p.m. This open-air experience, an addition to the DP&L First Friday lineup, will take place throughout the streets downtown Dayton. We invite guests to explore downtown during the Sidewalk Sale, where they will find special attractions lining the pavement in front of their favorite downtown establishments. More details on the Facebook event page here.



# BUSINESS SPOTLIGHT

### 416 DINER

### Get to know 416 Diner in our first OPEN\* Business Spotlight!

In this new series, we'll profile some of the small businesses that make downtown great! We ask a series of questions about each business, letting them tell you about themselves in their own words, including their background, what services they offer, how they're responding to the pandemic challenges, and more.

It's a great way to learn more about your favorite businesses, or discover a new spot you may not be familiar with yet.

Our first Business Spotlight is **416 Diner**. Find out what a West Virginia-style pepperoni roll is and much more - **Click here to read.** 



## **DOWNTOWN EVENT HIGHLIGHTS**

### The Contemporary Dayton 2020 Online Art Auction & Benefit

The Contemporary Dayton is excited to present the 2020 Online Art Auction & Benefit, featuring artworks by over 100 local and Ohio artists. **Bid ONLINE now through August 30**. Online bidding will close on August 30 at 9:00 p.m. *Viewing artworks and registration is FREE; you must register to bid*.**Bid LIVE on Saturday, August 29**. Live Auction Livestream begins promptly at 7:00 p.m. on August 29. *Livestream and registration is FREE; you must register to bid*. More information <u>here</u>.

### Dayton Art Institute's Virtual Oktoberfest Fundraiser

To mark the 49th anniversary of Oktoberfest, the DAI is offering a unique online fundraising event. Even though you can't spend the traditional weekend at the museum, listening to polka bands, perusing the artisans and having a pretzel with a mug of beer, you can take the DAI's party-in-abox and have your own Oktoberfest celebration at home. Virtual Oktoberfest offers an exclusive. limited-edition 2020 Oktoberfest mug and hat pin, as well as three different Oktoberfest t-shirts, and an invitation to a special livestream event to take place on Sept. 26. Three different Virtual Oktoberfest Party Packs are being offered. The virtual livestream event on September 26 will feature music and other special surprises. Get more details and place your order here.

### PNC Tiny Thursdays... at Home

Want to enjoy Tiny Thursdays at home? Explore a DAI artwork, watch a virtual read-aloud story and then follow along with project instructions found <u>here</u>!

### August 28 - Sleeping Beauty: The Story of Briar Rose - DPAA Replay - Summer Streams

The classic story of Sleeping Beauty was first performed as a ballet in Russia in 1890, with music from the famed composer Peter Ilyich Tchaikovsky. The story of the beautiful princess, her guardian fairies, the evil spell of the darkened slumber, and the magic kiss has been passed down through generations. Dayton Ballet Artistic Director Karen Russo Burke presents her own magical vision of this story, influenced by the artwork of Gustav Klimt. The Replay stream is a multimedia presentation blending still photographs and video clips of the Ballet's production to the Orchestra's musical accompaniment. Premieres Aug 28 at 8 p.m. More info.

### August 28 - Early Risers

Early Risers is a morning pitch series that connects entrepreneurs to the things they need most, like first customers, key employees, mentors, funding, and more. Each startup gets 10 minutes to pitch, then the audience gets 5 minutes for Q&A. In the last two years, 90% of startups have gotten their ask granted through a connection made at Early Risers. So grab a cup of coffee & a donut and find a place you can plug into Dayton's startup community! August 28 at 8 a.m. <u>More info.</u>

### August 29 -Sprouting Dreams Saturday

<u>The Barrel House</u>, 417 E. Third St.; noon-6 p.m.

Sprouting Dreams is coming back to The Barrel House! Come down on Saturday and get their amazing local vegan food! They'll be set up in our side parking lot from noon-6pm (or until sold out)!

### August 29 -Songwriter's Showcase Yellow Cab Tavern, 700 E. Fourth St.; 8 p.m.

We are so exited to welcome Amber Hargett back to The Yellow Cab Tavern stage on Saturday, August 29, at 8 p.m.! A \$7 cover will start at 7 p.m. with music starting at 8 p.m. Please be sure to read our dining policies at <u>yellowcabfoodtrucks.com</u> before coming out.

### August 30 -OK, Karen Release

<u>Toxic Brew Company</u>, 431 E. Fifth St.; 1-5 p.m.

For one day only, Coco's Bistro is coming back to the Oregon District! We're celebrating the release of "OK, Karen" a 4.8% abv pilsner we made just for them. Chef Bryan Ondre and Bar Manager Nick Bohardt will be here doing there thing, slinging their amazing food and cocktails 1:00-5:00.

### August 30 - Sunday Social <u>Tender Mercy</u>, 607 E. Third St.; 2-4 p.m.

Sunday Social #2: a series of afternoon popups with local chefs, food trucks, and friends continues with the culinarian homies at Jollity. Seatings available at 2pm or 3pm, with limited patio seating available on a firstcome, first-served basis by request (weather permitting). Tickets include a choice from 4 unique Jollity sandwiches and a sweet treat for dessert, plus a \$25 beverage voucher to apply to your selections off our full menu. For groups, please purchase tickets in one transaction to assure your party is seated together, and put special requests in the notes. 20% Gratuity is included at time of purchase. More info.

### Starting Next Weekend! Shop, Dine, & Relax Out on 5th

Beginning Labor Day weekend on Friday, Sept. 4, 2020, Fifth Street will close to vehicular traffic between Patterson Boulevard and Wayne Avenue on weekends, to create a pedestrian mall in the Oregon District with increased service areas for bars, restaurants, and retailers, and increased space for the public to enjoy. The weekend closures will feature acoustic music and other live entertainment, special sales events, and amenities to elevate the guest experience. Out on 5th will continue every Friday, Saturday, and Sunday through the end of October during this pilot phase. Along with the street closures, the Oregon District will be able to safely enact the DORA (Designated Outdoor Refreshment Area), which allows patrons to purchase an alcoholic beverage served in a designated cup and relax outdoors in the pedestrian mall. Find the DORA rules and more info here.

### Support Our Local Small Businesses When They Need You the Most!

The pandemic has been hard on all of us. So much of what we consider normal has changed, and we've all had to find ways to adapt. In downtown Dayton, the pandemic has been especially difficult for our great collection of independent small businesses who provide the products and services we love. We encourage you to continue to support these local businesses during this difficult time in any way you can. They're the backbone of our community, and they need our support more than ever.

If you miss your favorite local, independent businesses, check out our lists of what's OPEN\*. We've put together a list of downtown restaurants with carry out, curbside pickup, or delivery services, as well as those open outdoor or indoor. Many of our retail and service businesses also have found creative ways to continue doing what they do. Check out virtual experiences and other ways to stay busy and have fun with our **OPEN\* - Things to Do** page!

Now, more than ever, it's a great time to support local businesses and Be Downtown.



### **Downtown's OPEN\***

is produced by the Downtown Dayton Partnership. If you have questions about this email, reply to this message or call us at (937) 224-1518. Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for details

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