

Sept. 18-24, 2020 Featured



September 21-25 -Dayton Startup Week

Techstars Startup Week Dayton is a free, annual, week-long, entrepreneur-led, volunteer-run, community-focused conference that brings together the region's thinkers, dreamers, doers, makers, entrepreneurs and small business owners - this year in a virtual setting. All experiences are welcome - whether a seasoned entrepreneur or new to the community, there is space to jump in. Monday & Tuesday will feature inspirational stories and how-to talks from founders offering advice that applies across industry lines. Monday will wrap up with a virtual social event featuring two local startup businesses, and Tuesday will conclude with the annual Startup Week Early Risers Pitch Competition + a new Startup Storytelling Night event. Wednesday through Friday, dig deeper into your business with industry-specific tracks. Speakers will talk about how to find funding and customers if your business is in the food&beverage, health/beauty/wellness products, medtech, materials & manufacturing or defense arenas. More information here.



f DowntownDayton Upcoming

October 3 - Downtown Dayton Sidewalk Sale

Our first Downtown Dayton Sidewalk Sale was a hit in September, so we're doing it again in October! This open-air experience will take place throughout the streets downtown Dayton. We invite guests to explore downtown during the Sidewalk Sale, where they will find special attractions lining the pavement in front of their favorite downtown establishments, including Fallthemed activities, treats, and more. Get more details and invite friends <u>here</u>.



BUSINESS SPOTLIGHT

CARMEN'S DELI

Get to know Carmen's Deli in our OPEN* Business Spotlight!

In this new series, we profile some of the small businesses that make downtown great! We ask a series of questions about each business, letting them tell you about themselves in their own words, including their background, what services they offer, how they're responding to the pandemic challenges, and more.

It's a great way to learn more about your favorite businesses, or discover a new spot you may not be familiar with yet.

In this week's spotlight, hear from Haitham Imam on a his business that has become a downtown favorite lunch spot, **Carmen's Deli -**

Click here to read.



DOWNTOWN EVENT HIGHLIGHTS



Now thru October -Out on 5th

Fifth Street will close to vehicular traffic between Patterson Boulevard and Wayne Avenue on weekends to create a pedestrian mall in the Oregon District with increased service areas for bars, restaurants, and retailers, and increased space for the public to enjoy. Guests can choose to dine at their favorite Fifth Street businesses and receive table service at specially marked tables, or enjoy communal tables placed throughout the street in the increased public area. Out on 5th will continue every Friday, Saturday, and Sunday through the end of October during this pilot phase. For more information, including street maps, an Oregon District business directory, info on parking and detours, social distancing, and more, click here.

Take a Daycation!

If you're feeling the need to get out and do something, but just don't feel like your normal vacation travel is in the cards this year, consider taking a Daycation! The Dayton Convention & Visitors Bureau has put together several great itineraries, special offers, and other ideas to help you get your creative juices flowing and plan fun Daycation activities. Explore ideas for "Dayton on a Dime," family fun, aviationthemed activities, summer camps, indoor and outdoor recreation, arts, a downtown highlights weekend, girlfriend getaways, and more on the Daycation website at

daytoncvb.com/daycations

Dayton Scavenger Hunt: Dayton's Soaring Heights

This loop around Dayton will bring to the best landmarks south of the Miami River! Download the Let's Roam scavenger hunt app and start exploring today! Tourist, local, or new to town, this is a lively small group activity that anyone can enjoy. Lace up your walking shoes and get ready to experience the city like you never have before. Snap pics, race against the clock, and put your navigation skills to the test as you wander at your own pace. No reservations, no

Thru January 10 - Exhibit: Archiving Eden

Dayton Art Institute,

456 Belmonte Park North This poignant photographic series by Dornith Doherty considers the philosophical and ecological issues surrounding the role of science and human action in relation to gene banking. Doherty has traveled the world documenting seed banks and preservation efforts in the face of climate change and decreased agricultural diversity. A multilayered project, the imagery ranges in style, from documentary to lyric compositions, with X-ray photographs, composite images and lenticular panels, all of which breathe life into seemingly static objects.

September 18 -Mayhem & Mystery: Gams, Gangsters, & Giggle Water Spaghetti Warehouse, 36 W. Fifth St.;

<u>Spaghetti Warehouse</u>, 36 W. Fifth St.; 7 p.m.

Join Mayhem & Mystery Interactive Theatre for their always fun interactive mystery shows where YOU become part of the show and try to solve the crime. In this production, join Sherry "Louisiana" Sugar at her speakeasy, the Warehouse, to hear her banter, see the showgirls, and enjoy a beverage or two. Jack Rose, a local gangster drops by with a few of his gang. Is he really there to provide protection? You decide. Gin Ricky Roscoe provides the hooch. Is he really saving the best for the Warehouse? See if vou can solve the crime. Dinner & Show are now \$39.95 - with a new menu! (tax and gratuity not included). Call the Spaghetti Warehouse to make a reservation at 937-461-3913. All performances follow COVID requirements. Audience sizes will be small and will maintain 6 ft. distancing. Actors will be wearing masks.

September 18-20 -Painting Parties

<u>Picture Perfect Paint Parties</u>, 123 N. Ludlow St

Picture Perfect Paint Parties will host a Paint and Sip event every Friday from 6:30 to 8:15 p.m. for \$31.99. They will also host private Zoom paint parties every weekend for \$25.99. For more information or to schedule your party, contact: (937)265-0691,

September 21 -John Lewis: Good Trouble Panel Discussion

Join audiences from across the country for a nationwide watch of the riveting new documentary JOHN LEWIS: GOOD **TROUBLE** followed by a live virtual panel featuring the film's director and civil rights advocates as they talk about Representative Lewis's legacy of fearless protest and how we can keep his campaign for justice alive. First, rent the film directly from Magnolia Pictures. This \$12 rental allows you exclusive access to two other videos: film of an interview Congressman Lewis gave to Oprah Winfrey shortly before his death earlier this year, as well as a one-hour panel, recorded in July, between the film's director, Dawn Porter, and two of the other original Freedom Riders, Dr. Bernard Lafayette and Dr. Rip Patton. **RENT THE FILM! Then,** on Monday, September 21, 2020 at 7 p.m., join us for a live virtual panel. This interactive Zoom session is limited to 10,000 participants; if the panel is full, you can still watch the discussion on our Facebook Live feed.) **REGISTER FOR THE PANEL!**

September 22 - Paella Tuesdays at Salar

Pre-order Chef Margot's back-patio paella for dine-in or carryout every Tuesday! Chef Margot's back-patio Paella Valencianna is a rice cooked with shrimp, mussels, scallops, calamari, chicken, pork tenderloin, chorizo, onions, red peppers, saffron, jerez, lemon and garlic. Cost is \$29/per person. Pre-orders for both dine-in and carryout must be placed by the Monday night (7pm) prior. Place your order by calling the carryout number: 937-321-4384. A pick-up time for carryout orders will be given once your order is placed.

September 23-25 - WiBN's Virtual Leadership Conference

The WiBN Virtual Leadership conference is created by women to elevate and inspire women. This virtual event will be unlike anything you've ever experienced. There will be networking with over 300 women, 11 speakers, door prizes, breakout rooms, 18 digital exhibitors and so much more. You won't find a better opportunity to network online and get practical real-world advice you can put into action to build your career, your relationships and your confidence. Join us September 23-25 from 8:30-6:00. tour guides, and fun for all ages. \$12.99 per person. More info here.

Thru September 20 -Dayton Concours d'Elegance Silent Auction

<u>The 48 High Street Gallery</u>, 48 High St. Although the annual Dayton Concours d'Elegance could not be conducted as planned, we hope you will consider participating in the 2020 Dayton Concours d'Elegance Online Silent Auction. The online auction will begin Wednesday, September 16 at 9:00am and will end on Sunday, September 20 at 6:00 pm. We encourage participants to <u>register now</u> and view the unique items available for automobile enthusiasts and Dayton History supporters. <u>VIEW ONLINE AUCTION</u>

Thru October 31 -Exhibit: *Illuminate*

<u>The 48 High Street Gallery</u>, 48 High St. Illuminate is a juried exhibition of lens-based work. The call for art was open to Ohio, Kentucky, and Indiana artists. Illuminate opens September 4 by appointment. This exhibition is sponsored by <u>FotoFocus</u>. Click here to <u>book an</u> <u>Appointment to see the Exhibition</u>

Thru Nov 30- Exhibit: Nari Ward - We the People

The Contemporary Dayton,

118 N. Jefferson St.

This fall, The Contemporary Dayton is pleased to present Nari Ward's work, *We The People*. With this nearly 60-foot-wide wall installation, which consists of thousands of shoelaces that hang fringe-like from the gallery wall, Ward recreates the words that start the Preamble to the U.S. Constitution, replicating the font and style of the Constitution's main scribe, Timothy Matlack. In pairing the most quotidian of materials with one of our country's most lofty and enduring ideas, Ward seeks to explore how this living document remains vital as Americans prepare to participate in one of the most crucial elections of our lifetime. <u>More info.</u> pictureperfectpaintparties@gmail.com, www.pictureperfectpaintparties.com.

September 19 -Hispanic Heritage 2020: A Virtual Celebration

Due to Covid-19, events at RiverScape were canceled through the end of September 2020. This year we will have a VIRTUAL celebration of Hispanic culture Online. This event will still kick off Hispanic Heritage Month. We will look back at the best from our 2018 & 2019 Festivals. More details, updates and a schedule will be posted <u>here</u>.

September 20 -Third Sunday Market at Front Street

Front Street invites you to spend the afternoon exploring our campus. Shop local vendors in the 3rd Sunday Market, tour art galleries, studios, and workshops. Sit for a while in the Sculpture Garden or our newly installed coy pond. Don't forget to visit the Shipping Container Village located behind the courtyard. Get your groove on, with Flashback BAND performing in the Courtyard. Don't forget to bring a small piece of art and an old book to trade at the Little Art Gallery and Little Library - open to all ages!

September 20 - Sunday Social Featuring The Pack Tender Mercy, 607 E. Third St.;

7-9 p.m.

Join us for our very first (socially distanced) ticketed live music event featuring Dayton's own R&B/Soul/Hip-Hop group The Pack (Kevin Carter, Dre Manuel, Vanae Iesha, Queen Samantha Renee and Frost Jr). GA tickets include admission and a \$20 beverage credit per person, and must be purchased in pairs. 15 Pairs Available. VIP tickets include premium seating for parties of 4, and a \$30 beverage credit per person. 7 Tables Available. All guests MUST remained seated throughout the event, and may not roam around the space. Temperatures will be checked at the door, and masks are **REQUIRED.** Guests showing any symptoms of COVID-19 will be denied entry and their ticket refunded.

Registration and details at www.wibnconference.org

September 24 - PNC Tiny Thursdays... at Home

Dayton Art Institute,

456 Belmonte Park North Want to enjoy Tiny Thursdays at home? Explore a DAI artwork, watch a virtual readaloud story and then follow along with project instructions found <u>here</u>!

September 24 - Levitt on YOUR Lawn: Tommy McGuffy & True Worship

As part of the 2020 Eichelberger Concert Season join us for the next concert in the #levittonYOURlawn virtual concert series. Concert sponsored by Montgomery County. Founder, Author, and Songwriter Tommy J. McGuffey Jr. has successfully begun to make his mark and is destined to become highly ranked amongst other Daytonian legends. Grab your chairs, picnic basket, cooler, and computer or phone, and head out to YOUR lawn. Let's build community through music right where we are. This video will be livestreamed on the Levitt Pavilion Dayton Facebook page, the Levitt Dayton YouTube channel and shared in this event!

September 24 - Salar's September Wine Dinner

Join us for five courses with five wines on Thursday, September 24 in the restaurant or at the location of your choice via Facebook Live! We'll start with a Mixed Green Cantaloupe and Prosciutto Salad paired with Buglioni Il Disperato, a lovely crisp and light white wine chock-full of fresh, tropical fruits! We had so much fun going live in August, Chef Margot is offering a carryout tasting again for those not yet ready to join us inside. Guests who choose to dine in will enjoy plenty of space between each group, while those taking their pairings home can pick up anytime before 6pm on Thursday, September 24 before heading to Salar's Facebook Page to wait for the video to begin! Price For Dine In: \$89. Price For Carryout: \$79.

Support Our Local Small Businesses When They Need You the Most!

The pandemic has been hard on all of us. So much of what we consider normal has changed, and we've all had to find ways to adapt. In downtown Dayton, the pandemic has been especially difficult for our great collection of independent small businesses who provide the products and services we love. We encourage you to continue to support these local businesses during this difficult time in any way you can. They're the backbone of our community, and they need our support more than ever.

If you miss your favorite local, independent businesses, check out our lists of what's OPEN*. We've put together a list of downtown <u>restaurants</u> with **carry out**, **curbside pickup**, or **delivery** services, as well as those open **outdoor or indoor**. Many of our <u>retail and service</u> <u>businesses</u> also have found creative ways to continue doing what they do. Check out virtual experiences and other ways to stay busy and have fun with our <u>OPEN*</u> - Things to Do page!

Now, more than ever, it's a great time to support local businesses and Be Downtown.



Downtown's OPEN*

is produced by the Downtown Dayton Partnership. If you have questions about this email, reply to this message or call us at (937) 224-1518. Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for details

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DOWNTOWNDAYTON.ORG





New People...

To help address issues cause by the COVID-19 Pandemic, the Miami Valley SBDC has been busy hiring more consultants and planning new workshops to help you though these tough times.

Please welcome:



Kim Petro QuickBooks Pro Advisor



Jonathan Kouse Restaurant advising

Schedule a Meeting



Emerald Sparks Financial Strategist

New Programs...

Selling Your Business in a COVID Economy

September 22nd, 10:00 - 12:00

Join us for an informative webinar that covers the concerns, your options and financial choices post-sale. Our expert panel will present the information you will need to make the right decisions. There will be the opportunity to ask our experts specific questions.

Speakers: **Kate Vriner**, Sunbelt Business Advisors, **Rachel Meketon**, Co-op Dayton and **Alisha Weiss**, Edward Jones

REGISTER

Re-thinking Your Restaurant Operations for COVID and Beyond September 24th, 9:00-10:30

COVID-19 has dealt a blow to the restaurant industry; according to IBIS World, revenues for both single location full service restaurants and fast food restaurants are expected to decline in 2020.

Join restaurant expert and SBDC consultant, Jonathan Kouse to discuss ways to overcome challenges so that your restaurant can survive and thrive. Jonathan will discuss current trends, how to use data to inform your menu and operations choices and keys to digital ordering and marketing. There will be plenty of time for your own questions as well. **REGISTER**

Special Series: Getting Ready for COVID Black Friday

This holiday season will be unlike any we have experienced before so we have put together a series of webinars conducted by industry experts to help make sure you have every opportunity to have a successful season. Please join us for any and all of these important webinars.

Shore up your Inventory/Chain Supply

October 1st, 9:00-10:30 Speaker: Kim Kirkendall, International Resource Development **REGISTER**

Engage Your Customers

October 6th, 9:00-10:30 Speakers: Jarrod Reid, Inphlu and Frank Pitts, Perfect Solutions Marketing and Design **REGISTER**

Identify Your Customers October 8th, 9:00-10:30 Speaker: Katie Hill, The Entrepreneurs Center **REGISTER**

Plan your Staffing Needs

October 13th, 9:00-10:30



937-281-0118

MAKE AN APPOINTMENT

MVSBDC | <u>SBDCTEC.COM</u>



ddd dayton development coalition



2020-21 Priority Development & Advocacy Committee Process Webinar

Wednesday, September 23 | 2:00 - 3:00 pm

Please join us as we discuss the Priority Development and Advocacy Committee (PDAC) project prioritization process and changes to this year's submission process. We will leave time on the webinar for participants to ask questions. We will also provide a brief Washington update.

REGISTER NOW



Virtual Ohio Defense & Aerospace Forum

October 6, 2020 | 9:00 AM - 4:00 PM

With Special Guest U.S. Congressman Michael Turner "Ohio's Military Installations, Defense Communities and Industries speaking with one voice to the future."

The Dayton Development Coalition and JobsOhio along with many key partners and sponsors, will host a state-wide virtual Ohio Defense and Aerospace Forum, continuing the tradition amid the COVID-19 pandemic. The Forum is for defense installation leadership, community leaders, industry representatives, and elected officials to connect, build awareness, and gain a deeper understanding of the current defense and aerospace environment, and the role they play in supporting all facets of national defense.

The updated full agenda can be found on our website.





Virtual Ohio Space Forum

October 29-30, 2020

The Ohio Space Forum will bring together federal, military, industry, and academic leaders in the dynamic fields of space research, operations, intelligence, exploration and defense. Speakers will address Ohio's space history, and how the state continues to play a leading role. Learn more about growth opportunities for businesses in Ohio as we continue to support our nation's vital space missions.

Agenda coming soon.

REGISTER NOW





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Our mailing address is:

1401 S. Main Street Suite 200 Dayton, Ohio 45409



Join your fellow BusinessFirst! Members and Outreach Professionals for a Media Training Webinar with help from **Julie Carr-Smyth**, Associated Press journalist and Ohio Statehouse Correspondent, and facilitation from **FrazierHeiby**.

This interactive workshop will teach best practices and practical tips on:

- Interview Preparation
- Interacting with Journalists
- Staying on Message
- Interview Best Practices
- Simulated Interviews

Register for this Zoom meeting using the following link: <u>https://us02web.zoom.us/meeting/register/tZUvcOCorjkrEtK4RjElaBgOPFZgV54V5Ge-</u>

THERE IS STILL TIME TO REGISTER!



Sinclair Sparks introduces contemporary topics and tools that provide insight into successful workplace and leadership strategies.

Join us in September as we discuss approaches to successfully navigate times of uncertainty and address the needs of our customers.



CUSTOMER FOCUS IN A TIME OF CRISIS

September 24 10-11:30 a.m.



Save the Date!

October 22 Beware of the Energy Vampires

November 19 Ask This, Not That: Interviewing Skills for Hiring Managers

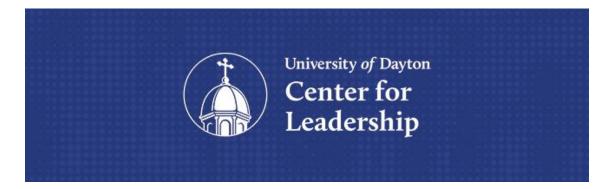
December 17 Become the Leader of Your Pack

Click Here to Register!



Follow us on social media!

View this email in your browser



A Strong Front Line Secures The Bottom Line

Strong leadership shouldn't be confined to the top of your organization. Having first-level supervisors who can engage, manage, and inspire your workforce is more critical today than ever before in this time of challenge and change. The University of Dayton Center for Leadership offers a comprehensive supervisory leadership certificate program that combines mentoring, assessments, and ten days of hands-on, interactive training. Participants leave this program with a solid foundation that can immediately be applied in the workplace.



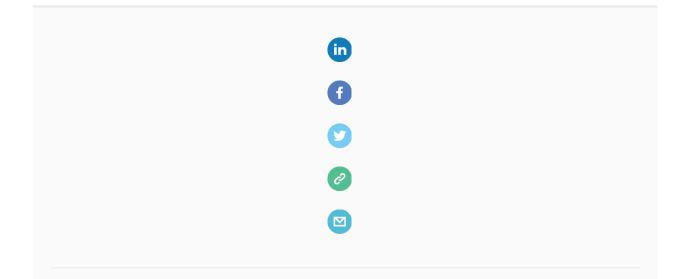
Next cohort starts October 7 - FINAL COHORT OF 2020 AND SPACE IS LIMITED!

This interactive six-month (10 class) certificate program helps new and experienced front line leaders develop those critical skills necessary to maximize individual and team performance. It's ideal for new or experienced supervisors or individuals preparing for a leadership role. <u>Apply now</u> for this program that focuses on such critical topics as:

- Understanding Leadership & Team
 Development
- Going From Peer to Supervisor
- Navigating Difficult Conversations
- Communication Skills for Leaders
- Time Management & Personal
 Productivity
- Coaching & Evaluating Performance
- Effective Decision Making
- Leading Change at the First Level

For a complete schedule and course descriptions, visit: Supervisory Leadership Certificate

Contact April Mescher at 937-229-2664 or <u>amescher1@udayton.edu</u> to discuss your ideal candidate or to apply.



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GROWTH OPPORTUNITIES IN INTELLIGENT MANUFACTURING

Connecting People, Machines, Advanced Materials & Technology

DISCOVER GLOBAL MARKETS 2020 NOW VIRTUAL!

We're bringing the benefits of our in-person Discover Global Markets Business Forum Series to you - wherever you may be!

Join the U.S. Department of Commerce for Discover Global Markets: Growth Opportunities in Intelligent Manufacturing

Seize the opportunity to virtually connect with foreign buyers, U.S. and foreign government trade officials and fellow exporters at our flagship event series. Discuss procurement needs, receive guidance on trade barriers and market access issues, and hear from experts on how critical issues such as optimizing automation and supply chain sustainability impact your business.

Meet Virtually with U.S. Commercial Diplomats/Specialists and Buyers from Key Markets Around the World

Whether you're looking for your next international deal, finding a new partner, seeking advice in overcoming challenges, or want the latest market intelligence, this forum provides the unique opportunity to pre-schedule meetings with representatives from key markets, including:

- Algeria
- Brazil
- Canada
- Chile Colombia
- France
 Germany
 - Korea • Kuwait

Mexico

- MoroccoPeru
- Poland
 - and
- South Africa
- Spain

Who Should Attend

Innovative companies in the following sectors with a focus on manufacturing machinery, composites, electric and autonomous vehicles, next generation batteries, energy storage solutions, automation products, supply and security solutions, sensors, wearables, digital services and more.







Sweden

Turkey



Register Now! http://tiny.cc/dgm2020

Date October 7-9, 2020

Location Virtual

Registration Fee

\$125 through 9/15/2020 \$175 beginning 9/16/2020

STEP Grant Availability

STEP Grant funding from the Small Business Administration (SBA) may be available to cover the registration fee.

For more information, contact your state trade/economic development office.

Contact Judy.Kornfeld@trade.gov



Join the Conversation! #DiscoverGlobalMarkets



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France

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Italy

ya Ba