

the legal liabilities of the role; >learn the link between the company's Code of conduct and Empowered Officials' conduct; and more.

Instructor: Vickie Lanich of Export Compliance Connections, LLC will share her extensive and practical knowledge on ITAR, EAR, OFAC and other U.S. and foreign export regulations. With over 30 years of compliance experience, Vickie's career spans across a variety of regulatory compliance laws, policy development and process improvements.

The program will be held at the National Composite Center, 2000 Composite Center, Kettering, OH 45420 Program will be from 9:00 to 11:00 am. A continental breakfast will be served. Cost: \$125 per program. For more information, call 937.775.3524 or by email at kathy.marshalek@wright.edu

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IC-DISC Tax Break for Exporters

October 29, 2014

9:00 - 10:30 am

Wright State University

This workshop is for exporters who want to achieve significant savings of U.S. income taxes related to your export business. The export tax incentive for small and medium manufacturers is called IC-DISC - Interest-Charge Domestic International Sales Corporation. The name is confusing and leads manufacturers to believe that it is difficult and leads business leaders wondering what is it?

The tax savings are real and over 6000 businesses take advantage of this tax incentives, but thousands more companies are eligible. Are you one of those businesses failing to do so?

Simply stated, companies create a separate entity and the exporter pays commission to this corporation (the IC-DISC). The commissions are deductible to the exporter and the deemed or actual dividend payment of the commission income in the IS-DISC is taxed to the exporter's shareholders or partners at a lower rate (sometimes as much as 28% lower) than ordinary income.

Our nation's leaders agree that strengthening our manufacturing sector and exports are key to the U.S. economic