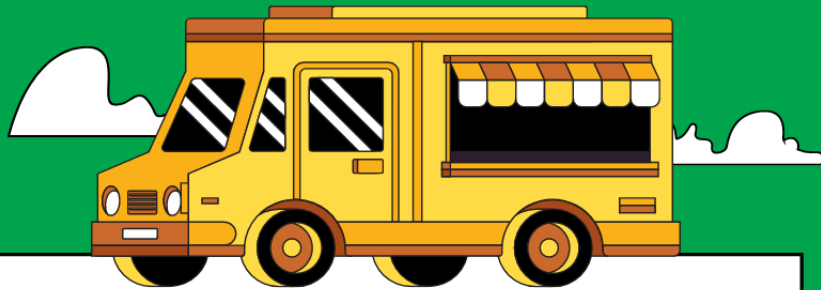


FOOD TRUCK

LUNCH & SOCIAL



SEPTEMBER 9TH

11:30 AM TO 1:30 PM

FEATURED FOOD TRUCKS

WHAT THE TACO
THE WILD BANANA

RIVERFRONT PARK - MIAMISBURG
3 NORTH MAIMI AVE. MIAMISBURG, OH 45342



Autumn Food Truck Lunch Social Event

When

Thursday, September 9, 2021
from 11:30 AM to 1:30 PM EDT
[Add to Calendar](#)

Where

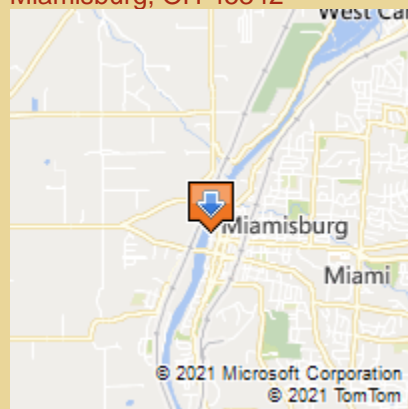
Riverfront Park, Miamisburg
3 North Miami Avenue

Dear Angela,

Join friends and colleagues at Riverfront Park in Miamisburg for the Autumn Food Truck Lunch Social Event brought to you by the I-70/75 Development Association, September 9, 2021, from 11:30 am - 1:30 pm, 3 North Miami Avenue, Miamisburg, 45342. Featured food trucks::

What the Taco

Miamisburg, OH 45342



[Driving Directions](#)

The Wild Banana

[Get more information](#)

[Register Now!](#)

Please contact me with any questions. We look forward to seeing you on September 9!

Sincerely,

Brooke Fornes
I-70/75 Development Association
brooke@fornes.com
937 434-2000



Launch Dayton

STARTUP WEEK

in-person + online, Sept. 13-16, 2021

YOU'RE INVITED!

WHO

Dayton's startup founders, entrepreneurs, innovators, small business owners, business leaders, entrepreneurial resource providers, business-building experts, and more

WHAT

The Dayton region's premier entrepreneurship conference

WHERE

All of this year's sessions will be held in the historic Dayton Arcade complex, from the main stage, startup market and pitch competition in the Rotunda, to business workshops in The Hub, to industry-specific tracks in The Tank and an artists + creative entrepreneurs track in The Contemporary's gallery space. (We'll also be live-streaming sessions for those who prefer to attend virtually.)

WHEN

Sept. 13-16, 2021

WHY

To celebrate the diversity of Dayton's entrepreneur community and to spur tangible growth for local businesses

REGISTER NOW: <https://bit.ly/LaunchDaytonStartupWeek2021>

Powered by:





CO-HOSTED BY



SEPTEMBER 15, 2021

SINCLAIR COMMUNITY COLLEGE

Registration is Now Open!

The PIVOT conference brings together businesses, government, educators, architects, engineers, contractors, and non-profits committed to environmental sustainability. This year's conference will focus on **Building a Resilient Future: Knowledge to Action**.

Continuing Education credits will be available for AIA, GBCI and PDHs!

The conference will be held on September 15th at Sinclair Community College. Register today to reserve your spot.

[REGISTER HERE](#)

Meet top-tier thought leaders and industry experts from the following organizations:



AGENDA

- 8:00 AM **REGISTRATION OPENS**
- 8:30 - 9:30 AM **KICKOFF BREAKFAST** with Inspirational Speaker
- 9:30 - 10:30 **AM EDUCATION TRACKS** (2 CONCURRENT SESSIONS)
TRACK 1 - The True Cost of Carbon: Unequal Impact and Policy Response
TRACK 2 - The Business Case for Intelligent Building Management
- 10:30 AM - 11:30 AM **EXHIBITORS / NETWORKING**
- 11:30 AM - 1:00 PM **KEYNOTE LUNCH**
Multi-Sector Action to Mitigate Climate Change
- 1:00 PM - 2:00 PM **EXHIBITORS / NETWORKING**
- 2:00 - 3:00 PM **PM EDUCATION TRACKS** (2 CONCURRENT SESSIONS)
TRACK 1 - Climate Action at the Local Level
TRACK 2 - How Higher Education is Preparing for a Net Zero Future
- 3:00 PM - 4:00 PM **NETWORKING RECEPTION**
Cocktails and hors d'oeuvres will be provided

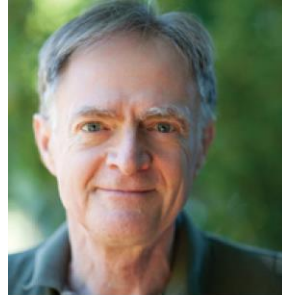
WELCOMING REMARKS & KICKOFF BREAKFAST WITH INSPIRATIONAL SPEAKER

[Welcoming Remarks](#)

[Climate Change and More: The Resilience Challenge](#)



**COMMISSIONER
JUDY DODGE**
Montgomery County



RICHARD HEINBERG
Senior Fellow-in-Residence
Post Carbon Institute

AM EDUCATION SESSIONS

TRACK 1: The True Cost of Carbon: Unequal Impact and Policy Response

Policies and regulations to potentially curb greenhouse gas emissions and slow global warming often come at a cost, but what is the cost of doing nothing in terms of our society, our economy, and our environment? Join this panel to understand how policy can impact community resilience, economic activity, environmental equity, and global warming. Our experts will present and compare policy options to abate carbon emissions from the energy sector, the need for aggressive decarbonization, and the impact policy has now and what role it could play in the future.



DENISE ABDUL-RAHMAN
BS, MBA, HCM, HIS
National Member of
Environmental Climate
Justice Program (ECJP)
NAACP



DR. FADHEL KABOUB
Associate Professor
of Economics
Denison University



ROB MOORE
Principal
Scioto Analysis



BEN MCCALL
Inaugural Executive Director
University of Dayton
Hanley Sustainability
Institute
(Moderator)

TRACK 2: The Business Case for Intelligent Building Management

Is your building drifting away from its original design intent and wasting precious resources? When buildings are first designed, complex building equipment and systems are fine tuned to ensure the building performs as expected to meet energy efficiency targets and maintain occupant comfort.

Over time, these design intentions can be overridden or eroded by aging equipment, software failures, and human error. Join this panel to learn about how Intelligent Building Management can help your team monitor building automation and energy systems, analyze-real time data, highlight anomalies, and identify precisely where staff and resources are most valuable. The end result will be a building performing at its peak, saving energy and reducing emissions to benefit the environment and your bottom line.



ANDY BENANZER
Facilities Manager
Kettering Health



CONNOR DONOVAN
Senior Optimization
Engineer
HEAPY



DAVID CLAPPER
Director of Real Estate and
Facilities Management
CareSource



DAVID ESLINGER
Senior Energy Engineer
Siemens Building
Technology
(Moderator)

KEYNOTE PRESENTATION / LUNCH

KEYNOTE: Multi-Sector Action to Mitigate Climate Change



DR. PAUL BENSON
Provost and
Executive Vice President
of Academic Affairs
University of Dayton



MICHAEL FORRESTER
Director of the Office
of Environment and
Sustainability
City of Cincinnati



PATRICK SMITH
Vice President
IGS Solar



**COMMISSIONER
DEBBIE LIEBERMAN**
Montgomery County
(Moderator)

PM EDUCATION SESSIONS

TRACK 1: Climate Action at the Local Level

Join this panel to learn how leaders at the local level are mobilizing to reduce emissions by 2030 and keep the 1.5 C temperature goal within reach. Private and public sector experts will share insights into their organization's efforts to reduce their carbon footprint and embed sustainability into day-to-day operations and long-term goals. Walk away from this session with a clear picture of how your organization can tackle wasted resources, reduce energy consumption, and engage your employees and stakeholders to make meaningful change.



MARK CHARLES
Sustainability Manager
City of Dayton



MARK FISHER
Vice President of Facilities,
Planning and Sustainability
Cincinnati Zoo
and Botanical Garden



DR. JASON WOOD
Chief of Sustainability
City of Cleveland



**COMMISSIONER
CAROLYN RICE**
Montgomery County
(Moderator)

TRACK 2: How Higher Education is Preparing for a Net Zero Future

In the past two decades, higher education institutions have led the charge for sweeping changes to reduce greenhouse gas emissions and mitigate climate change. Most recently, 75 universities called for the United States to cut carbon emissions by 50% by 2030 with a goal of getting to Net Zero by 2050. Learn from these higher education leaders about how they are creating a Net Zero future on campus, and the tools, tactics, and strategies they are implementing to bring about that change.



TONY GILLUND
Senior Sustainability
Manager Facilities
Operations and
Development
The Ohio State University



TIM LaGRANGE
Associate Director
of Engineering
Miami University



**MEGHAN RIESTERER,
CEM, CDSM, LEED AP**
Assistant Vice President
Campus Energy and
Sustainability
Oberlin College



TIM KRZYWICKI, PE, CCP
Principal, Project Manager
HEAPY
(Moderator)

KEYNOTE SPONSOR



Buckeye Power Sales

Reliable Power Professionals Since 1947

GREEN SPONSORS



EXHIBITORS

Buckeye Power Sales
Eaton
Emcor Services Automated Controls
HEAPY
Multivista
Solar Tint

Starline / EDI Power Services, Inc.
The Cope Company SALT/AUTO Brine
Uptime Solutions Associates Inc
Validated Custom Solutions
Viega
Waibel Energy Systems

[REGISTER HERE](#)



LEADERS & CHANGE MAKERS!

The "**Giving Garden Challenge**" is wrapping up!

You have one month to enter any: **edible garden** (one that grows food); or a **pollinator garden** (one that adopts practices that reduce turf grass, create a pollinator- friendly landscape and nourishes the soil without the use of fertilizers and chemicals), in the challenge.

A total of \$5,000 in cash prizes is at stake!

Participation is easy, and the award prizes are available for **groups** (as in community gardens, church organizations, businesses, etc..) as well as **individuals** throughout the Miami Valley:

1. First thing first, **REGISTER** as a new participant using your own name and email address (even if you plan to represent a group).
2. Click on the "Giving Garden" challenge and simply view the **video**, take the **quiz**, answer questions to learn more about the topic and **commit** to as many actions as you can to rack up points.

3. **"Tell Us More"** about your project as you upload pictures and a PDF file describing your work for more points.
4. At the **"Tell Us More"** section you can associate yourself with a group if you want to participate in the challenge on their behalf. The more users that associate themselves with a group, the more points for that group!

Pollinators of all kinds – insects, birds, and mammals - are vital to our food production system and the vitality of our natural environment. As home and/or community gardeners, we can support pollinators by filling even a small corner with plants that reduce water usage, restore biodiversity and generate soil. Join the Giving Garden, no matter how large or small your action is! Help us mobilize and inform as we share your experiences at the end of the challenge.



Check out the rest of our environmentally themed challenges while you're at it and view your progress on the "**CHANGE MAKERS**" leaderboard for a chance at an additional \$300 cash prize.

Fast Fashion	Giving Garden	Time to Choose	Fair Trade
 <p> Actions Taken: 0/11 Video Watched: Yes Quiz Score: 120 (50% Correct) Total Points: 140 </p>	 <p> Actions Taken: 0/17 Video Watched: Yes Quiz Score: 120 (100% Correct) Total Points: 140 </p>	 <p> Actions Taken: 1/10 Video Watched: Not Yet Quiz Score: 180 (56% Correct) Total Points: 200 </p>	 <p> Actions Taken: 2/8 Video Watched: Not Yet Quiz Score: 140 (72% Correct) Total Points: 180 </p>

[Sign Up or Login](#)





FASTLANE

ACCELERATING MANUFACTURING GROWTH

The Manufacturers Corner

Has COVID Impacted Your Business?

The Ohio Manufacturing Extension Partnership (MEP) would like to understand the effects COVID-19 has had on manufacturers across the State. Will you please take 15 minutes to complete the assessment and share what you have experienced?

Hurry, the COVID-19 Business Assessment will **close September 30th!**

[Complete the Assessment](#)

Manufacturing Automation

Increase Capacity and Profitability

U.S. manufacturers face a potential shortage of 2.4 million skilled workers by 2028, according to Deloitte and The Manufacturing Institute 2018 skills gap study. Properly deployed automation technology can close that gap. Low cost and ease of adoption have enabled manufactures of all sizes to harness the benefits of automation.



Automate for Manufacturing Excellence

U.S. manufacturers face a potential shortage of 2.4 million skilled workers by 2028, according to Deloitte and The Manufacturing Institute 2018 skills gap study. Properly deployed automation technology can close that gap. Low cost and ease of adoption have enabled manufactures of all sizes to harness the benefits of automation.

Why Automate?

-  Increase manufacturing productivity (20 - 50%)
-  Improve quality and operator safety
-  Reduce labor for repetitive tasks
-  Redirect labor to higher value operations

Where to Automate

Shop Type	Machine Tending	Vision & Inspection	Collab Robot Work Cell	Automated Cell	Machine Integration	Process Control
Machine Shop	✓	✓				
Injection Molder	✓	✓	✓	✓		
Fabrication Shop		✓	✓	✓		
Process Shop	✓				✓	✓
Product Manufacturer	✓	✓	✓	✓	✓	✓
Equipment Manufacturer		✓			✓	✓

[Learn More](#)

Intern Wage Reimbursement

Manufacturers hiring interns can receive reimbursement of **up to \$1,500 for student wages (50% of student wages up to \$3,000)** from the Ohio Manufacturing Extension Partnership (MEP) High School Internship Program

Current program funding is available first come, first serve and is available to cover internship wages from **June 1st, 2020 through September 30th, 2021.**

If you have any questions or would like to learn more, please contact [April Vanover](#) or your Ohio MEP Partner based upon the region in which you are located.

Testimonies/Success Stories:

"...We focus on providing students their first job in an industrial setting whether in the shop or office. For about half our interns it is their first job of any kind; for the rest it is their first job outside of retail or fast food. As a result, we spend a lot of time on the soft skills; showing up on time every day, reporting & accountability, productivity & accuracy, and, surprisingly, how to fill out a job application, behave in a job interview and how to prepare a resume. Over the past forty years Stonebridge has provided these jobs to over 250 students. I really appreciate your assistance through the MEP Internship Program. It has allowed us to provide an opportunity to twice as many students over the past few years as we could otherwise afford.

I hope that the program will be available this coming year. With all the corona craziness, I think it will be more important than ever to get kids off to a solid start on their careers, both for their sake and for the sake of our future workforce."

-Eddy, Stone Bridge Operating Co., LLC

*"...we currently have *a student intern* working full time (or as much as [their] schedule allows) with the intent of retaining [this person] full time when [their] other obligations are complete. [He has been] a pleasure to work with and we consider ourselves lucky to have him!"*

-Darcy, Jade Products Inc.

[Request Information](#)

Save Money on Your Energy Bills



A U.S. Department of Energy Sponsored Program

INDUSTRIAL ASSESSMENT CENTER

University of Dayton

FREE ENERGY AUDITS FOR INDUSTRIAL FACILITIES

THE UNIVERSITY OF DAYTON Industrial Assessment Center is one of 31 IACs funded by the U.S. Department of Energy to conduct FREE energy assessments for small- to mid-sized manufacturers.

ABOUT US

Since 1981, the UD-IAC has helped over 1030 manufacturers reduce energy costs and stay competitive by providing no-cost energy assessments.

As part of an assessment, a small team of faculty and graduate students trained in industrial energy efficiency will visit your facility for a single day and compile a customized report with recommendations for energy cost reduction.

Our energy assessments typically identify energy savings opportunities that cost-effectively reduce annual energy use by about 11 percent.

HOW TO QUALIFY

To qualify for a free assessment, your facility must have:

- SIC code between 2000-3999
- Annual energy bills between \$100,000-\$2,500,000

CONTACT US

Industrial Assessment Center
KL 302A
University of Dayton
300 College Park
Dayton, OH 45469-0238
Tel: (937) 229-3343
Email: udayton.iac@gmail.com
Web: go.udayton.edu/iac



The U. S. Department of Energy (DOE) recently announced \$60 million in funding for its Industrial Assessment Centers (IACs) to improve manufacturing efficiency and reduce carbon footprints. This effort will support the journey to achieving net-zero emissions by 2050, a Biden administration goal.

Founded in 1976, there are currently 32 IACs within universities across the United States, each with the goal of training students in order to address the growing shortage of energy-engineering professionals, while also providing free efficiency improvement recommendations to small and medium-sized manufacturers.

As the only IAC in the state of Ohio, the University of Dayton IAC will receive almost \$2 million of the grant funding, to continue to provide free energy assessments to small and mid-size manufacturers and train the next generation of energy-engineering professionals.

The University of Dayton (UD) IAC, established in 1981, has helped more than 1,000 manufacturers, who typically save an average of 10-15% of their total energy costs. The energy assessments are completed in a one-day visit from UD's IAC team, made up of faculty, staff and professionally trained students.

"We will examine your utility bills, facilities, equipment, manufacturing processes and waste streams," said Jun-Ki Choi, director of the UD Industrial Assessment Center and associate professor of mechanical and aerospace engineering. "Within six weeks an easy-to-read, confidential report will be delivered documenting current practices and recommending ways to save money. The report is an independent assessment of your facility needs and is not biased by the desire to generate sales or consulting opportunities."

For questions about the FREE energy assessments email udayton.iac@gmail.com or [ask your FastLane Growth Specialist](#).

[Learn More](#)

Save the Date

Gosigerfest

September 22 & 23, 2021

October 1, 2021 - Manufacturing Day



October 21, 2021 - Tooling U with Denise Ball



November 17-18, 2021 - Ohio Business Matchmaker





NATIONAL SMALL BUSINESS WEEK
VIRTUAL SUMMIT
SEPTEMBER 13-15
[REGISTER NOW »](#)

National Small Business Week **VIRTUAL SUMMIT**

Sept. 13-15, 2021



You're Invited! Join us Sept. 13-15.
Expert Insight for Your Small Business Success

[Reserve My Seat](#)

3-Day, Free Small Business Virtual Summit

The SBA and SCORE are partnering to host a [three-day virtual summit](#) for National Small Business Week 2021. This free, annual online summit is offered to small business owners, entrepreneurs, and those aspiring to start their own businesses.

What's Included:

- Educational webinars on popular small business topics
- One-on-one mentoring sessions
- Networking opportunities
- Exhibitor booths
- Free business resources

Don't miss this opportunity to connect with mentors, companies and other business owners to help fuel your success – for free.

[Reserve My Seat](#)

[Trouble viewing? View in your browser.](#)



[MENTORING WORKS](#)

[FIND A SCORE MENTOR](#)

Small Business Newsletter

SEPTEMBER 2021

Chapter Chair Corner



Chuck Anderson
Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a nonprofit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and nonprofit businesses to start and grow in the Miami Valley area.

Dayton SCORE Volunteer Recruiting and Networking Event at Dayton Arcade



We had a great event with our volunteer mentors, presenters and subject experts August 25th at the Dayton Arcade for the first time since early 2020. Existing volunteers were joined by people interested in becoming SCORE volunteers and clients. The program included speakers Charlynda Scales, a former SCORE mentoring client, Bill Flaute a volunteer, and Marie Cosgrove a local leadership coach and author.

Volunteers Regional SCORE Vice President spoke about volunteering at SCORE and presented awards to local SCORE volunteers who he recognized for their contributions to SCORE and our clients in Dayton.

Also attending was Randy Zipfel from the SCORE



Columbus Chapter who is the new District Director.

In addition to networking and the recruiting program attendees were given a tour of the HUB and Arcade areas. The HUB houses local business support organizations such as SCORE partner, Launch Dayton, the Entrepreneur Center, new business startups, and the University of Dayton. All of these organizations are dedicated to supporting local entrepreneurs and students from the University of Dayton Business School who attend 22 classes held in the HUB each week.

SCORE will be presenting workshops at the HUB this fall, and will be supporting Launch Dayton with SCORE mentors. Additionally, we are installing a number of new initiatives to support local business and nonprofit organization in the next year. We need to add volunteers to continue the impact we are having on the local business community, and would like you to consider joining us.

Information on volunteering with Dayton SCORE [CLICK HERE](#)



Dayton SCORE's Nonprofit Workshop Series Fall 2021

These workshops will be presented in person by our local team of experts in subject areas specific to nonprofit organizations. The workshops are interactive and there will be time for questions during and after the presentations.

In response to client input we will cover 9 different topics this Fall. The first workshop will be Nonprofit Strategic Planning on Sept. 17, 2021. The other 8 workshops will cover two related topics, with one session 10am till noon, and the second session 1 till 3pm.

Lunch will be provided for attendees of either or both sessions. Please indicate on your registration form if you will be joining us for lunch/networking. You do not have to attend both sessions, but if you want to attend both, please register for both so we can get an accurate count. Afternoon attendees are welcome to arrive at noon for lunch prior to that session if they have requested lunch.

We are pleased to announce that the Sept. 17, and Nov. 12 sessions will be held at the Arcade/HUB on S. Main St. in Dayton. We will provide free parking validation coupons for the Riebold Building parking garage next to the Arcade.

NOTE: Registration for a specific workshop will open 45-days prior to the event.

- **Strategic Planning - (Friday September 17th - 10 AM till noon) - Dayton Arcade** - How to pivot your Strategic Planning after a Pandemic - Steps in the S.O.A.R. strategic planning process with examples of each step. Lunch and a networking session will be provided after the workshop. For workshop registration: [CLICK HERE](#)
- **Board Development - (Friday October 15th - 10 AM to Noon) - Presidential Banquet Center**
 - Characteristics of high performance boards, structure, membership and effective processes. For workshop registration: [CLICK HERE](#)
- **Leadership Development - (Friday October 15th - 1 PM to 3) - Presidential Banquet Center**
 - Practical leadership principles for Directors and Board chairmen that can be implemented immediately. For workshop registration: [CLICK HERE](#)
- **Marketing - (Friday October 29th - 10 AM to Noon) - Presidential Banquet Center**
 - Adapting your marketing program to post-COVID.
- **Fundraising - (Friday October 29th - 1 PM to 3) - Presidential Banquet Center**
 - Annual giving, major giving, planned giving and the ethical and legal requirements.
- **Volunteer Management - (Friday, November 12th - 10 AM to Noon) - Dayton Arcade**
 - How to develop trust, credibility and accountability, and define the role of volunteer staff.
- **Financial Management. - (Friday, November 12th - 1 PM to 3) - Dayton Arcade**
 - Back office functions of accounting/bookkeeping systems to monitor performance and comply with IRS requirements.
- **Nonprofit Google Ad Grants - (Friday December 10th - 10 AM to Noon) - Presidential Banquet Center**
 - How to obtain and manage a \$10,000 Google Ad Words Grant to increase donations and supporters.

- **Risk Management/Cyber Security - (Friday December 10th - 1 PM to 3) - Presidential Banquet Center**
 - .Protecting your Nonprofit from both known and unknown threats is critically important. Learn how to make cost-effective informed decisions when dealing with the risks. A common sense guide to Cyber Security. How to protect and recover from an attack without breaking the bank.

Launch Dayton Startup Week (September 13-16)

This conference is a free, annual, week-long, community-focused conference brings together the region’s thinkers, dreamers, doers, makers, entrepreneurs and small business owners.

“Speakers and workshops have been curated to celebrate the diversity of our startup community and to spur tangible progress for local businesses,” said Launch Dayton Startup Week organizer Audrey Ingram. “At Launch Dayton, we believe everyone should have the opportunity to determine their own economic prosperity.

We hope Startup Week serves as a launching point for these young companies that will drive the economic future of the region.” All experiences are welcome — whether a seasoned entrepreneur or new to the community.

For more information about Launch Dayton Startup Week
[CLICK HERE](#)

**Transitioning A Side Hustle Into A Successful Business:
A Detailed Guide**



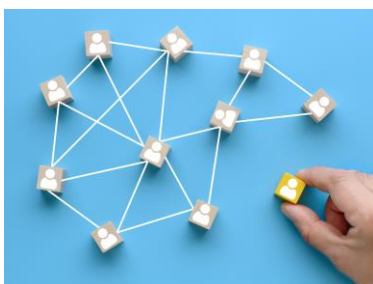
Starting a side hustle has many benefits, as you can earn extra income, develop new skills, become a small business owner and quit your day job. But how do you transition your side hustle into a full business? This article will cover eight steps you need to follow to turn your side hustle into a successful business.

[READ MORE](#)



How to Pay Remote, Out-of-State Employees & Stay Compliant

As small businesses hire more remote employees ensure that you're in full tax compliance with this guide. [Read more.](#)



Social Recruitment: The Newest Way to Find Employees

Employee recruitment has been impacted by the coronavirus pandemic. Social recruiting can help you to grow and complete your small business team. [Read more.](#)

SMALL BUSINESS WEBINARS



How Retailers Can Capitalize on Evolving Consumer Behavior with Payment, Fulfillment Models, and More

September 23 | 1 PM ET

Brought to you by Software

Advice. Learn how retailers are pivoting to provide more payment offerings, fulfillment models, and more to adapt to the demands of today's new consumer.

REGISTER

Boom! Take Your Business to the Next Level Using Webinars, Podcasts, Live Streaming and Beyond

September 28 | 1 PM ET

Take your business to the next level using powerful, affordable, yet easy-to-use digital tools.

REGISTER



NATIONAL SMALL BUSINESS WEEK

National Small Business Week VIRTUAL SUMMIT

Sept. 13-15
2021

SCORE

SBA U.S. Small Business Administration



3-Day, Free Small Business Virtual Summit September 13-15

The SBA and SCORE are partnering to host a three-day virtual summit for National Small Business Week 2021. This free, annual online summit is offered to small business owners, entrepreneurs, and those aspiring to start their own businesses.

Each day will include educational webinars, networking opportunities, and exhibitor booths offering free resources.

RESERVE MY SEAT

SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration, and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost. [Find out more about our mission, vision and values.](#)

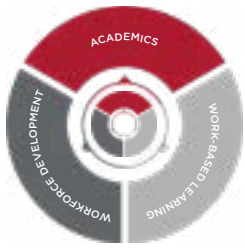
Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. All opinions, conclusions, and/or recommendations expressed herein



are those of the author(s) and do not necessarily reflect the views of the SBA.

CONNECT WITH US





Serving the Dayton region as **ONE SINCLAIR**

September 2021

What's New?

CompTIA PROGRAMS

Validate your foundational knowledge and advance your career with **CompTIA Certification Training**. All courses are self-paced, include exam vouchers and are Ohio TechCred eligible.

- CompTIA IT Fundamentals Training
- CompTIA A+ Certification Training
- CompTIA Security+ Certification
- CompTIA Network + Certification Training

For more information, visit:
<http://bit.ly/sinclaircompia>

CUSTOMIZED TRAINING

Sinclair Workforce strives to develop partnerships with organizations that share their commitment to maintaining a strong workforce that is constantly seeking ways to innovate, explore and grow.

We provide customized innovative, high-value programs, services and consulting to local businesses in the in-demand areas of:

- Health Sciences
- Information Technology (IT)
- Manufacturing
- Organizational Effectiveness
- Process Improvement

For more information, call or visit our website.

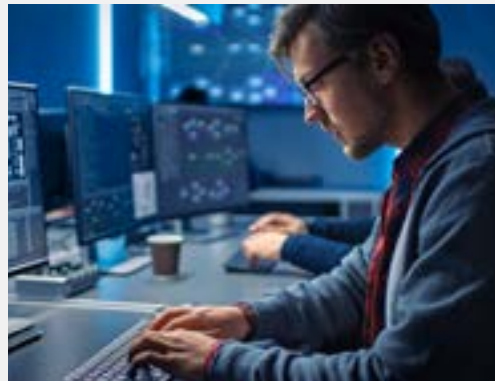


937-252-9787
workforcedevelopment@sinclair.edu
<http://workforce.sinclair.edu>

EMPLOYMENT OPPORTUNITY CENTER

Sinclair has partnered with Montgomery County Business Services to utilize space in the newly renovated **Employment Opportunity Center** at Westown Shopping Center.

Sinclair will offer short-term IT Certificate Programs and Apprenticeship programs in the areas of IT Fundamentals+, Operating Systems Foundations, Internet of Things (IoT), Cyber Security and more.



SMART MANUFACTURING-DIGITAL THREAD INITIATIVE

The Digital Thread concept is a technological framework that helps organize data across the life span of a product, interconnecting data, modeling and analysis to enable better decisions at all product life stages.

Together with ARCTOS Technology Solutions, Sinclair will develop new training models to enable small and medium-sized companies to rapidly and successfully transition to a digital manufacturing environment in support of defense and dual-use manufacturing needs.



Program Spotlight

Sinclair's **SkillsTrac Industrial Maintenance Training Program** prepares your workforce with the skills needed to maintain, troubleshoot and repair automation and process systems and components for advanced manufacturing.

For more information, contact Mike Freed at: michael.freed@sinclair.edu

Open Enrollment

SINCLAIR SPARKS

A new monthly virtual learning and development series.

SEP 23 Taming the Email Tiger

OCT 21 Influencer: The essence of organizational success

Register at: <https://bit.ly/2021sparks>

Foundational Leadership

Series is designed for emerging leaders, new leaders or seasoned professionals looking for leadership and development opportunities. Register for the entire series or individual sessions! The series begins September 14.

Register at: <http://bit.ly/flsfall2021>

September 2021



The Best Leaders Never Stop Learning

Executive Development

AMY BLANKSON on September 23



Join us for [*Fearless Positivity: Mastering Mindset in the Midsts of Uncertainty*](#) with Amy Blankson on September 23. In this inspiring, interactive, and research-based program, Amy highlights leaders who have courageously chosen positivity in the midst of adversity. Leveraging learnings from positive psychology and behavioral science, she examines how negative mindsets hold us back, why some fear is actually good for us, and strategies to reframe stress to better serve others and ourselves.

DANIEL PINK on October 7



Join us in the morning for [*The Surprising Truth About Motivation*](#) and in the afternoon for [*The Scientific Secrets of Perfect Timing: Lessons for Leaders*](#) with Daniel Pink on October 7. Daniel is the author of six books - including *Drive*, *To Sell is Human*, and his newest, *When: The Scientific Secrets of Perfect Timing*, which spent four months on the *New York Times* bestseller list. His TED Talk on the science of motivation is one of the 10 most-watched TED Talks of all time, with more than 23 million views.

For more information, contact Brent Kondritz at mkondritz1@udayton.edu.

Register Today!

Women Lead. Certificate

NEXT COHORT STARTS MARCH 11, 2022

[Apply now](#) for this six-month interactive program designed by women leaders for women leaders. Women Lead. provides participants with a women-focused 360 assessment, formal mentoring, and networking and focuses on critical topics such as **Navigating Identity, Leadership & Work-Life Integration**, and **Maximizing Influence**. For more information, contact Maddie Weiler at weilerm2@udayton.edu.



Learn more about the Women Lead. program

Emerging Leader Certificate



Photo by Flamingo Images from Noun Project

NEXT COHORT STARTS JANUARY 19, 2022

Space is filling quickly, [apply now](#) for this twelve-month interactive leadership and business skill development program for top performers and current managers who are ready for expanded responsibility or a senior leadership role. The program focuses on critical topics such as **Leading Change**, **Executive Effectiveness**, and **Creating a Great Workplace Culture** as well as provides each participant with a Korn Ferry 360 Assessment, a Leadership Preferences

Inventory, and the Myers-Briggs Global Step II Assessment. For more information, contact Dave Evans at devans3@udayton.edu.

[Learn more about the Emerging Leader program](#)

Supervisory Leadership Certificate



UPCOMING COHORTS

OCTOBER 5 | JANUARY 20, 2022

The upcoming cohorts are filling quickly! [Apply now](#) for this six-month interactive program that helps front-line leaders develop those important skills necessary to maximize individual and team performance. This program focuses on critical topics such as **Going from Peer to Supervisor**, **Navigating Difficult Conversations**, and **Coaching and Evaluating Performance** as well as provides each participant with a DiSC Profile and a Korn Ferry 360 Assessment. For more information, contact Lesli Beavers at lbeavers1@udayton.edu.

[Learn more about the Supervisory Leadership program](#)

Manufacturing Scholarship Opportunity

Certificate program scholarship support available for small/medium (<800 employees) manufacturers through [Fastlane](#) for those who qualify. Please contact April Mescher at 937-229-2664 or amescher1@udayton.edu for more details.

Professional Development Programing

Utilize our professional development programs to give your employees personal and meaningful development for the confidence needed to be successful at the next level and beyond.

Going from Peer to Supervisor
on September 7 (*blended*)

Effective Decision Making
on September 9 (*blended*)

Work-Life Balance Transformation:
Cultivating and Facilitating Change
on September 16 (*blended*)

Maximizing Your Potential at Work:
Individual Lean Six Sigma
on September 22 (*blended*)

Time Management & Personal
Productivity on September 28
(*blended*)

Project Management I & II
on September 28-29 (*in-person only*)

Leading Change at the First Level
on September 29 (*blended*)

Elevate your Personal Brand for
Women Leaders on October 1
(*virtual*)

Leadership is Everyone's Business
on October 12 (*blended*)

Communication Skills for Leaders
on October 13 (*blended*)

Essential Problem Solving for Team
Members: Lean Six Sigma Yellow
Belt on October 15 (*blended*)

The Energy Bus
on October 19 (*blended*)

The Power of Positive Leadership
on October 20 (*blended*)

Career Advancement Strategies for
Women: Navigating the Unwritten
Rules of the Workplace
on October 21 (*blended*)

Register Today!

You can choose to take our classes either virtually or in a blended format, which is a combination of live stream via Zoom and in-person facilitation while staying socially distanced. For more information on our blended courses, [visit our website](#).

What We're Reading



RAINMAKER THINKING

We recommend reading Bruce Tulgan's white paper on *Winning the Talent Wars: Recruiting and Retention for the New Hybrid Workplace*. Employers are facing more severe talent shortages than we have seen before. There are six steps to gaining a strategic advantage as an employer in 2021.

[Read Now](#)



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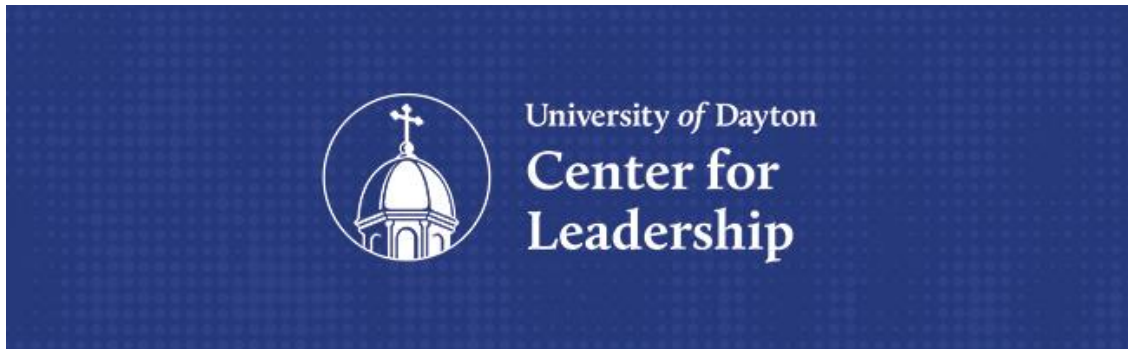
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The Best Leaders Never Stop Learning

It's important to remain focused on developing your employees to ensure the engagement and retention of your top talent. We are here to help you navigate your teams through this time of change, uncertainty, and disruption.

By leveraging the University of Dayton Center for Leadership's professional development suite of programs, you can equip your employees with the necessary tools to stay motivated and productive while continuing to drive your training and development strategy.



Utilize our professional development programs, either virtually or in-person/on-campus, to give your employees personal and meaningful development for the confidence needed to be successful at the next level and beyond.

Upcoming Classes

September 7 - Going from Peer to Supervisor

September 9 - Effective Decision Making

September 16 - Work-Life Balance Transformation: Cultivating and Facilitating Change

September 22 - Maximizing Your Potential at Work: Individual Lean Six Sigma

September 28 - Time Management & Personal Productivity

September 28-29 - Project Management Essentials I & II

September 29 - Leading Change at the First Level

For a complete schedule and course descriptions, visit: **[Professional Development](#)**

Contact April Mescher at 937-229-2664 or amescher1@udayton.edu to take advantage of these individualized programs.



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