

RIVER RUN OPENING CEREMONY NOW AT RIVERSCAPE PAVILION

Due to Friday's weather forecast and current river conditions, the grand opening ceremony for RiverScape River Run will be held under the pavilion at RiverScape, rain or shine!



IT'S TIME TO CELEBRATE THE OPENING OF RIVERSCAPE RIVER RUN!



RIVERSCAPE
RIVER RUN

RIVERSCAPE
METROPARK

GRAND OPENING FRIDAY, MAY 5

RIVERSCAPE METROPARK / 237 E. MONUMENT AVENUE

COXMEDIA
GROUP Ohio

4:30P.M. - Grand Opening Ceremony

under the RiverScape MetroPark Pavilion,
237 E. Monument Ave.

(Reminder: Monument Avenue will be closed to traffic
between Jefferson Street and Patterson Boulevard.)

5:30-10P.M. - Kickin' Off Pickin' in the Park:

RiverScape Pavilion: Continue the celebration
and enjoy the beginning of RiverScape's
Pickin' in the Park series featuring progressive
bluegrass music, craft beer and food from a
variety of food trucks. Bring your dancing shoes
and check out the fun under the Pavilion!



PROJECT PARTNERS:



rta
Riverscape MetroPark Authority



May 9th - Women in Manufacturing Breakfast

Strategies for Success When You are 'The Only One' In The Room with Speaker: Dr. Karen Townsend

May 25th - FAST Talk

Making Progress with Speaker: Janet Jackson

June 1st - DoD Contractor Mandatory Compliance 800-171 Training Event- Details coming soon

June 16th - Lean Six Sigma Green Belt Training Program Overview

3D Printing – Additive Manufacturing Program - Find out how FASTLANE can help you to add 3D printing to your processes.

Thank you,
Tamara

Tamara Wamsley
FASTLANE Marketing & Business Strategist
University of Dayton Research Institute
Tamara.wamsley@udri.udayton.edu
P: 937.229.1381



<http://fastlane-mep.org>
<http://www.udri.udayton.edu>

ITASWO World Trade Day: Advanced Global Strategies

May 10, 2017

TIME IS RUNNING OUT - REGISTER TODAY



INTERNATIONAL
Trade Association of
SOUTHWEST OHIO

ITASWO World Trade Day: Advanced Global Strategies

Date: May 10, 2017

Time: 8:00 am - 1:30 pm

Cost: \$100 members; \$130

Place: Hilton Garden Inn,
Austin Landing
12000 Innovation Drive
Miamisburg, OH 45342

[To Register, click here.](#)

For additional information,
contact Marcie Hunnicutt,
ITASWO President
at 937-443-6915
marcie.hunnicutt@
thompsonhine.com

ITASWO World Trade Day: Advanced Global Strategies

Please join the International Trade Association of Southwest Ohio as we learn from area experts on how to strategize and plan for business success in the areas of international marketing, brand protection, and global distribution as well as how to manage the risks associated with doing business in China.

AGENDA

- 8:00 am **Registration Begins**
Networking Breakfast
- 8:30 **Marketing in a Global Economy**
Monica Schultz, President, Dayton Council
on World Affairs:
- 9:30 **Global Distribution Strategies**
Brian Wright, General Counsel, Henny
Penny
- 10:30 **Break**
- 10:45 **Int'l Trademark Protection**
Roger Bora, Partner, Thompson Hine
- 11:45 am **Lunch Buffet**
- 12:15 pm **Keynote Presentation**

**How to Manage the Risks of
Doing Business in China**

+++++

Register TODAY

+++++

This program is sponsored by



Kimberly Kirkendall, President of International Resource Development, Inc:

1:30 pm **Program Concludes**

Attendees can expect to learn:

- Strategy and Planning Considerations: marketing, distribution, and trademarks
- International Agreements - various considerations
- International Trademark Filing Strategies
- Battling Brand Pirates & Creating Super Trademarks
- Tips for global marketing success
- Chinese financing and payment terms
- Dealing with the Chinese Regulatory Agencies
- China's IP environment - how likely your product will be copied
- Navigating the Chinese VAT system to reduce impact on pricing
- Global Distribution Strategies for Success

Come network and learn more about what you need to know to continue to grow your export sales.

+++++

REGISTER TODAY

TO RESERVE YOUR SPOT!

Ohio SBDC Export Assistance Network
at Wright State University, Raj Sooin College of Business
3640 Colonel Glenn Highway, Dayton, OH 45435



Small Business Community News - May 2017

The Competition is Heating Up

Are you ready for summer? If not, know that your competitors will be -- there's no such thing as a vacation in business! Luckily, we're not taking any breaks either. Continue learning with upcoming SCORE webinars and then connect with a Dayton SCORE **mentor** for free guidance.

Chapter Chair Corner - Chuck Anderson



There are a number of exciting activities planned in the next several weeks. Check out the article about **The Business of Food** forum and the many for profit and non-profit workshops offered by Dayton SCORE.

Now is a good time to get the information which you need to turn your dream into a thriving business. **Check out the success**

Charlynda has made for herself turning her dream into a thriving business with SCORE help.

Give us your feedback. We would love to have ideas of interesting activities that SCORE could use to help others realize their business dreams. Your success is what invigorates our counselors and our community.

Feedback

The Business of Food Forum - May 8th

If your dream is to start a business in the fast growing food industry, or if you've started a food-related business within the past 2 years and want to understand growth strategies, then you'll want to join SCORE on **May 8 at the Sharonville Convention Center** for a half-day forum all about The Business of Food.



In this forum you can:

- Meet local "success stories" and learn how they did it
- Learn about the "foodscape" in Cincinnati and how to be a part of it
- Ask questions of the pros who can help you avoid mistakes
- Learn the steps you need to follow to make your food business a reality
- Meet industry suppliers that are valuable resources to your business
- Network with your peers and share ideas on building your dream business

[Learn More and Register](#)

Charlynda - Mutt's Sauce, LLC

Charlynda Nyenke is the owner of Mutt's Sauce, LLC, a condiment sauce that replaces, ketchup, mustard, A-1 sauce and any other flavored condiment sauce.



Since 2013 **Dayton SCORE's John Soutar** has mentored Charlynda regarding pricing, distribution and marketing. This relationship is ongoing as new opportunities have opened up and other SCORE mentors with specialized experience are supporting Charlynda and Mutt's Sauce.

Check out the success Charlynda has made for herself turning her dream into a thriving business with SCORE help by either viewing her YouTube testimonial or reading her [success story](#) on the Dayton SCORE website.

View Video

**Small Business Development Series
May 10th - Access to Capital - Part 1**

This series, put on in conjunction with The Small Business Administration, is designed to provide information and contact resources to both beginning and continuing businesses in the Dayton and surrounding area.



This series consist of six workshops which began in April and will continue monthly until September. To view the complete Small Business Development Series and to register for the May 10th workshop on **Access to Capital - Part 1**, click to learn more about the series.

[Learn More and Register](#)

Non-Profit Workshops - May 11th and May 24th

Dayton SCORE provides free mentoring to non-profit organizations and charities by volunteers experienced in working as board members and executives in non-profit organizations.



The Spring Non-Profit series of six workshops focuses on topics that our research has shown to be of critical importance to non-profits. For the month of May, the following workshops are available:

- **May 11th - "Marketing"** addresses the basics of non-profit marketing. It discusses tools for listening to clients, donors and volunteers to shape how to set your mission and design your services.
- **May 24th - "Board Development"** details the characteristics of high performance boards, and discusses appropriate board structure, membership and processes.

[Lean More and Register](#)

7 Unexpected Benefits of Being a SCORE Volunteer

[Jeanne Rossomme](#), one of SCORE's many dedicated mentors, shared her volunteer experience in a recent SCORE blog post.



Since 2003, Jeanne has held various roles within SCORE, including speaking at conferences, blogging, helping with small business research and much more. Jeanne feels she has gained much from the time she has donated to the small business sector through her work with SCORE:

Education: "In every class I learned something new ... entrepreneurs told me of new apps and software; and most importantly, what worked or didn't given a rapidly changing marketing landscape. SCORE created an environment where we all 'passed it on.'"

A network of fellow business owners: "I have an amazing group that I can go to for questions or advice ... I could reach out to my network, and get the wisdom of people who had deep experience and were willing to share those insights to help."

Spirit of helping and growth: "I am always humbled by the number of new business owners that created an adjoining non-profit to give back to the community ... I feel lucky to be part of this optimistic spirit and openness."

Become a [SCORE volunteer](#) or [find your very own mentor!](#)

Click below to read more about Jeanne's story.

[Read Now](#)

Increase Revenue and Profits with Electronic Payment Technology

Tuesday, May 9, 2017 -- 1 p.m. EDT / 10 a.m. PDT

Learn how to get the most value from your system when [Pat Moran](#), of [Master Your Card](#), a community empowerment program sponsored by Mastercard®, covers:

- Choosing the right pricing model
- Negotiating a favorable contract
- Utilizing backend accounting capabilities



- Taking advantage of the latest electronic payment technology

[Learn More](#)

Planning for Taxes, Healthcare, and Payroll in a Period of Uncertainty

Thursday, May 11, 2017 -- 1 p.m. EDT / 10 a.m. PDT

With a new landscape in Washington, D.C., many people are wondering what impact to expect on their small businesses. Nonetheless, your business must make budgets, determine staffing, and take other actions now.



Presented by [Barbara Weltman](#), author of "Big Ideas for Small Business," this program covers what we know so far about policies that might affect taxes, healthcare and payroll, and suggests smart actions you can take to protect your business.

[Learn More](#)

The Secrets to Great Logo Design

Tuesday, May 16, 2017 -- 1:30 p.m. EDT / 10:30 a.m. PDT

In partnership with [Deluxe](#), this webinar will look at:

- How to create a logo that works for your business
- What the logo design process is like
- What you can learn from other companies that got it right or wrong with their logos



What will make your logo stand out from the competition

[Learn More](#)

How and Why You Should Track Your Cash Flow Weekly Thursday, May 18, 2017 -- 1 p.m. EDT / 10 a.m. PDT

In this webinar, you will learn the fundamentals of cash flow management, including how to:

- Develop a cash flow budget on your own
- Use the budget to make critical business decisions
- Forecast the future of your business with more certainty



[Learn More](#)

Small Business Success Story: Feeding by Reading

Tamer Marshood was still a student when he imagined starting a program to help feed hungry children through "read-a-thon" programs. With the help of a group of SCORE mentors, [Feeding by Reading](#) was born.



"[SCORE] dug deep into the details of [Feeding by Reading], says Marshood. "[My SCORE mentor] Peter Loder once came in with a printout of every page of my website marked up. I wasn't expecting that personal touch when I first signed up with SCORE."

Furthermore, Loder and mentors [Frank Melchior](#), [Anthony Basile](#), and Kristine Scheufele helped Marshood prepare for vital meetings with school administrators when launching the program.

[Find Your Own Success](#)

[Looking Ahead: Small Business Success Virtual Conference](#)

Join us on June 8 for the Small Business Success Virtual Conference powered by SCORE and [Verisign](#).

Small Business Success
Virtual Conference Powered by SCORE and Verisign
Half-Day, Online Event - June 8, 2017
12:00 PM - 5:00 PM EDT / 9:00 AM - 2:00 PM PDT

This half-day event offers educational webinars, one-on-one mentoring sessions, exhibitor booths, and networking chat rooms to give you the information you need to succeed as a small business owner.

Attend all or part of this conference to learn:

- How to build a strong credit profile to get funding for your business
- New trends in social media, websites, and technology
- New laws that will affect how you hire new employees
- Little-known factors to consider when choosing the right location for your business

[Learn More](#)

[Subscribe to Dayton SCORE Newsletters](#)



Dayton SCORE, Chapter 107
www.dayton.score.org
Phone: 937.225.2887



SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for over 50 years.

Because our work is supported by the U.S. Small Business Administration (SBA), and thanks to our network of 11,000+ volunteers, we are able to deliver our services at no charge or at very low cost.

Find out more about our Mission, Vision and Values [here](#).

Business FOCUS

Highlights of News & Events at Your
Dayton Metro Library



DAYTON
METRO
LIBRARY

In Transition? *Your Life's Work Reimagined* is for You!

Whether you are returning to work after time away, you're retiring and ready to try something new, or you're just looking for change, The Dayton Metro Library has a series of free programs that offer helpful information at this time of transition.

"Many of these programs deal with the concept of an Encore Career," said [Ann Riegler-Crichton](#), Business Services Librarian. "They offer ideas for volunteering, starting a new business, and using your time most effectively."



The programs are free and take place on Thursdays, May 11 - June 22, 6:30 p.m. at the [Kettering-Moraine Branch Library](#).

5/11: Your Life's Work Reimagined Kickoff

Learn about the concept of an "encore career" and reimagine what retirement and volunteering can be for YOU.

[Full schedule and more details.](#)



New Series Begins May 4!

Program descriptions for the May to August Job Seekers meetings at the [Miami Township](#) and [Northwest](#) Branch Libraries are now available. [Full schedule and details here.](#)

FREE UPCOMING PROGRAMS FOR YOU:

SCORE Small Business Counseling

Meet one-on-one with a SCORE volunteer. Call 937.496.8631 to register.

Friday, 5/5, 10 a.m.-1 p.m. at [Temporary Main Library](#) downtown.

Monday, 5/8, 10 a.m.-1 p.m. at [Miami Township Branch](#)

Elements of Business: Access to Capital- Part 1

Dayton SCORE, the SBA, and the SBDCs at TEC and Wright State will be hosting this FREE session which will educate attendees on these topics and the importance they play in running a small business. [Registration and more information.](#)

Wednesday, 5/10, 9:00 a.m. to 12:00 p.m. at the

[Montgomery County Business Solutions Center](#)

Recordkeeping for the Small Business

The Small Business Development Center at The Entrepreneurs Center hosts this workshop which is designed to help participants understand how record keeping can benefit their small business. [Registration and more information.](#)

Thursday, 5/25, 3:00 to 6:00 p.m. [The Entrepreneurs Center](#)

Save the Date: Dayton Startup Week June 12-16, 2017

[More information.](#)

Useful Links

[Ohio Business Portal](#)
[U.S. Small Business Administration](#)
[Dayton SCORE](#)
[The Entrepreneurs Center](#)
[SBDC at Wright State University](#)
[SBDC at The Entrepreneurs Center](#)



[Chamber Events](#)



Questions? Suggestions?

[Ann Riegler Crichton](#)
Business Services Librarian
Dayton Metro Library
937.496.8631
DaytonMetroLibrary.org/Business



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DaytonMetroLibrary.org

 **ASK ME**
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One convenient number for
all Dayton Metro Libraries

Text a Librarian:
937.779.4491 or text the
word *Dayton* to 66746





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Dear Chamber Member:

While marking our 110th anniversary this year, we've sought to inform members of the ways your chamber can serve you. This week, we're highlighting a little-known chamber service, the Certificate of Origin. What is it? It's an important international trade document needed to ship goods out of the country. The Certificate of Origin verifies that a product was made, obtained or processed in the U.S.A.



Your chamber is one of the few organizations that can issue these documents. And, in 2014, we implemented a digital process. All you have to do is download the form at DaytonChamber.org > [Business Resources](#) > [Certificate of Origin](#), and email it to us for processing. We'll do the rest within 1 business day! It's one more way your chamber is the Voice of Business.

Holly Allen
Director, Marketing & Communications



UPCOMING EVENTS

Breakfast Briefing *with the Cincinnati Reds*

Friday, May 12, 2017 7:30 am - 9:00 am

We welcome Karen Forgas, Senior Vice President of Business Operations for the Cincinnati Reds, to the May Breakfast Briefing. Karen leads the Reds Way customer service model used in-park by Reds employees and Reds partners. And she directs social and digital media strategy.



[Register Here](#)

Legislative Day in Columbus *Government Affairs Briefing*

Tuesday, May 16, 2017 9:00 am - 1:30 pm

Join us for in-depth policy discussions and government affairs briefings. Attendees will hear insights from the administration and legislative leadership in Columbus. The day will kick-off with an interactive breakfast with members of the Dayton area legislative delegation.



[Register Here](#)

Safety Lunch with the Experts *CEO Panel & BWC Awards*

Wednesday, May 17, 2017 11:30 am - 1:00 pm

A CEO panel will be discussing the importance of safety from an executive level. Panel includes Joe Bentley, VP & COO of AES, and Bill Whistler, President & CEO of Shook Construction. Celebrate the workplace safety success of the Dayton/Miami Valley Safety Council members with the annual BWC Awards.



[Register Here](#)

Behind the Scenes

at Dayton Children's South Campus

Thursday, May 18, 2017 8:00 am - 10:00 am

Get the "behind the scenes" look at the newly unveiled south campus expansion of Dayton Children's. This 95,000 sq, ft, space adds to the services available and focuses on innovation and technology to advance pediatric care in our area.



[Register Here](#)

[View Full Event Calendar](#)

CHAMBER IN ACTION

DALA Event & Facility Tour at Winsupply Inc.

Wednesday, April 26, 2017



MBP Business Opportunity Breakfast



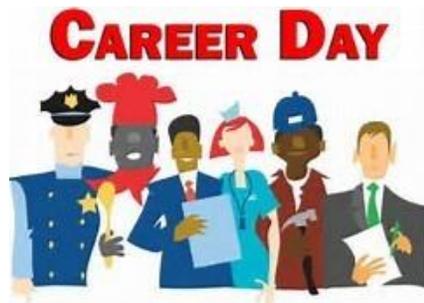
Thursday, April 27, 2017

MEMBER SPOTLIGHT

DPS Edison PK-6 is Hosting a Future Career Day!

Looking for local professionals to share their careers!

Edison PK-6, a Dayton Public School, is committed to exposing students to different careers as they look toward their futures. The career day is scheduled for Friday, May 19, 2017 and is to motivate students by working closely with the community to help improve their educational outcome. If you would like to participate or learn more click [here](#) or contact Rachel Banks at 937-542-4589 or rdblanks@daytonpublic.com.



The Chamber's partnership with Energy Optimizers, USA offers Chamber members an exclusive discount on an Energy Audit Program. Members will receive recommendations for reducing energy costs, projected energy savings for positive cash flow, and options for financing a turn-key energy efficiency project.



Learn more [here](#).

[Find a Member](#) | [Contact Us](#) | [Buy Local](#)

 [JOIN OUR EMAIL LIST](#)

 [FORWARD THIS EMAIL](#)



Sustainability Luncheon

From Vision to Reality- Smart Cities & Civic Engagement

**Dayton Regional Green Sustainability Luncheon Co-hosted with ASHRAE-Dayton
and USGBC-OH SW Region**

In 2016, Columbus was announced a winner of an unprecedented \$40 Million Smart City Challenge aimed at providing a spark for social equity and revolutionize their transportation systems. Same year, City of Indianapolis held a 24-hour monster brain-storming Climathon session with the citizens who cared about climate change and wanted to make their corner of the world a better place (you read it right, 24 hours- no sleep!).

Join us on May 24 to explore how municipalities can further local sustainability by engaging community and stakeholders and take it from vision to reality!

1 GBCI /AIA Learning Unit -pending-

REGISTER NOW!

May 24, 2017 | 11:30 a.m. - 1:00 p.m.
Top of the Market | 32 Webster St | Dayton, OH 45402

PRESENTERS:

Aparna Dial, Deputy Director - Columbus Department of Public Service / Manager - Smart Columbus Program Office

Jeff Meek, Project Manager at the Office of Sustainability in Indianapolis





I-70/75
DEVELOPMENT ASSOCIATION

The 15th Annual

Economic Development Summit

Presented by the

I-70/75
Development Association



Denise Van Valkenburg

DESIGN/SUSTAINABILITY MANAGER AT HERMAN MILLER, INC

Denise Van Valkenburg, PE, LEED AP, is the Eco-Inspired Design/ Sustainability Manager at Herman Miller, Inc. Her experience includes coordinating product certifications, managing life cycle assessment work, material chemistry, researching less toxic alternatives, environmental compliance, management systems and many other sustainability initiatives. Denise currently chairs BIFMA's e3 standard's Health and Wellness workgroup as well as the Chemical Subcommittee. She is a member of the USGBC Harmonization Task Group and is involved with numerous other committees and workgroups involving product and corporate sustainably including LEED, ASTM, BIFMA, HPDC and NSF.



Tracey Hyatt Bosman

MANAGING DIRECTOR, BIGGINS LACY SHAPIRO & CO

Tracey Hyatt Bosman, Managing Director, Biggins Lacy Shapiro & Co. (BLS & Co.), is based in Chicago, Illinois. Tracey has twenty years of professional experience across a wide range of sectors, including manufacturing, headquarters, back office and contact center operations, logistics, and data centers. Tracey served as director of strategic consulting with Grubb & Ellis, where she was co-leader of the Clean Energy Practice Group and a member of the national Data Center Practice Group. Tracey is an experienced economic developer, having worked as vice president of policy and operations for the Chicago-area Lake County Partners, senior manager of prospect activities for the South Carolina Department of Commerce (SCDOC), among other positions.

2017 Speakers



May 25, 2017

Sinclair Community College
Ponitz Center

2017
Program
Schedule



7:45 REGISTRATION

8:30 GENERAL SESSION KEYNOTE

MORNING KEYNOTE SPEAKER

Denise Van Valkenburg, PE, LEED AP, Design/Sustainability Manager, Herman Miller, Inc.

GREEN MANUFACTURING

9:30 TRACK

DAYTON REGION REAL ESTATE UPDATE & ANALYSIS

Dave Dickerson, Partner & President, Miller Valentine Realty
Gerry Smith, Senior Vice President, Miller Valentine Realty
Aaron Savino, Senior Vice President, Miller Valentine Realty
Steve Ireland, Vice President, Miller Valentine Realty
Kolhl Kirkland, Associate, Miller Valentine Realty

PUBLIC PROJECTS & STATE INCENTIVE TOOLBOX

Shannon Martin, Partner, Bricker & Eckler
John Caleb Bell, Partner, Bricker & Eckler

10:45 TRACK

TRENDS IN ECONOMIC DEVELOPMENT & THEIR IMPACT ON COMMUNITIES

Nate Green, Economic Development Director, Montrose Group (Columbus)

LOGISTICS & DISTRIBUTION PANEL

Niraj Antani, State Representative, House District 42
Scott Palmer, Executive Director, Butler Tech
Kevin Burch, President of Jet Express and Chairman of the Board of the American Trucking Association

11:45 LUNCH

Dayton Development Coalition

1:15 TRACK

WORKFORCE DEVELOPMENT INITIATIVES IN MANUFACTURING

Stephen Tucker, Assistant Executive Director, Competitive Workforce
Angelia Erbaugh, President, DRMA
Jeffrey Miller, Assistant Vice President Workforce, Sinclair

DOWNTOWN DEVELOPMENT ACTIVITY

Winfield Scott Gibson, CEO, Ellway Group
David Williams, Vice President Urban Development, Miller Valentine
Scott Murphy, Vice President, Economic Development, DDP
John Gower, Urban Design Director, Citywide

2:30 CLOSING SESSION

CURRENT NATIONAL TRENDS IN LOCATION STRATEGY

Tracy Hyatt Bosman, Managing Director, Biggins Lacy Shapiro & Co (Chicago)

Thanks to our Generous Sponsors



Last Day to Register: May 24, 2017

Company _____
 Address _____
 City, State, Zip _____
 Phone _____
 Email _____
 Name #1 _____
 Title _____
 Name #2 _____
 Title _____
 Name #3 _____
 Title _____

PAYMENT:
 \$75 for members, \$100 for non-members.
 Includes all-day registration plus lunch and reception.
 Payable to: The I-70/75 Development Association

TOTAL ENCLOSED: \$ _____

MAIL FORM & PAYMENT:
 The I-70/75 Development Association
 P.O. Box 4605, Dayton, OH 45401-4605

QUESTIONS?
 You can register online by visiting our website at www.i70-75.org, or fax 937-535-1284. For questions, call (937) 535-1034 or email mdavis@moraineoh.org.





UPDATING WORK CULTURES FOR MILLENNIALS

May 25, 2017 • 8-9:30 a.m. • \$15 per person

Montgomery County Business Solutions Center
1435 Cincinnati St., Suite 300 • Dayton

The millennial workforce has the highest rate of unemployment and underemployment in the U.S. The number of millennials recently surpassed every generational group, and companies needing talent are missing out on the largest segment of the available workforce.

This session focuses on the unique work expectations and motivators to attract and engage millennials in your organization.

Presented in partnership with ConnexHR

The **Sinclair Sunrise Series** is a monthly breakfast briefing featuring prominent speakers from throughout the region sharing their expertise and insight.

This engaging series is built around leading-edge topics, providing participants with insight into successful strategies that are designed to have an immediate impact on businesses and organizations.

Visit workforce.sinclair.edu for upcoming topics, times, venue information, and to register.



Follow us on
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about our
custom training
opportunities.



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Workforce Development

937.252.9787

workforce.sinclair.edu

You built your business... What will your legacy be?

Dayton Succession Planning Workshop

Please join us for a Business Succession Planning Workshop for small business owners who want to develop their exit strategy. The training will be led by Chris Cooper of Kent State University's business succession planning program and the Ohio Employee Ownership Center. He will review a variety of selling options including selling to your employees, an option that includes tax advantages and can lead to business continuity.

During the workshop, Cooper will offer an overview of succession planning, review the selling options available to business owners, cover the succession planning process, and highlight succession planning timeframes, common questions, and issues.

May 25th from 7:30am-10:30am

Montgomery County Building
Room 1002, 10th Floor
Montgomery County Building
451 W. Third St. Dayton OH 45422

Free of Charge, but space is limited

Please register at

<https://www.eventbrite.com/e/dayton-introduction-to-succession-planning-tickets-33916649612>

Breakfast and parking voucher provided

Questions? Please contact:

Lela Klein

33 W. 1st St. Suite 100, Dayton, OH 45402

937-262-4628

Lela.Klein@gduci.org

<http://gduci.org/succession-planning/>

Sponsored By:





April 2017 Newsletter

Schedule your Welder Inspection Class Now

WELDING INSPECTOR TRAINING

The Hobart Institute of Welding Technology offers our comprehensive **Welding Inspector** courses through the year. Upcoming start dates:

Preparation for AWS® Certified Welding Inspector/Educator (CWI®/CWE®) Exam

Jun 19: Jul 17: Aug 14: Sep 18: Oct 16: Nov 6: Dec 4

Preparation for Recertification of AWS® CWI®

Jun 26: Jul 24: Aug 21: Sep 25: Oct 23: Nov 13: Dec 11

Preparation for CWI® Code Endorsement

Jun 22: Jul 20: Aug 17: Sep 21: Oct 19: Nov 9: Dec 7

Arc Welding Inspection

Jul 10: Nov 27

Liquid Penetrant & Magnetic Particle Inspection

May 22: Aug 28: Nov 13

Fundamentals of Visual Inspection

May 31: Sep 6



HOBART INSTITUTE
OF WELDING TECHNOLOGY

937-332-9500

or visit us at www.welding.org
for more information.

© 2017 Hobart Institute of Welding
Technology, Troy, Ohio
State of Ohio Reg. No. 70-12-0064HT

Hobart Institute of Welding Technology offers welding inspector classes that can enhance your current skills as well as take your career to the next level. Whether you need continuing education hours or are ready to become an inspector, we are here to help. Click [here](#) to view classes and complete registration forms.

Are you in need of specialized training?

Contact us for all of your specialized training needs. We can tailor a program for just one person or many. Whatever your needs, we are here to help. Training can be done at your facility or here on our 12 acre campus. Click [here](#) to send an email or call us at 937-332-9500 ext. 9603.



Did you know that the Hobart Institute of Welding Technology is an AWS® Accredited Test Facility?

HIWT has been certifying/qualifying welders and welding procedures to structural, pressure piping, production, and aerospace specifications since 1989. For more information regarding our welder certifications and

qualifications visit our [website](#).

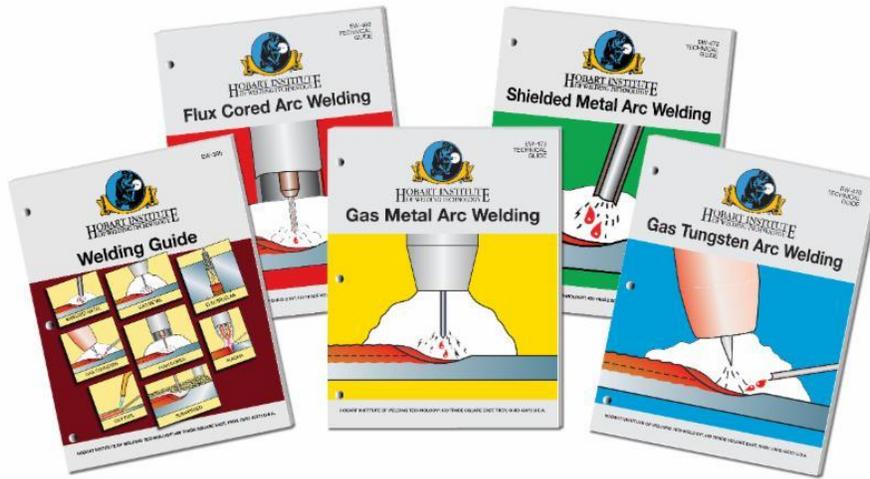


Do you need to hire welders?



HIWT graduates students every month. We have a job board where you can post your open positions and students/graduates can apply directly to you. Contact us [here](#) for more information on how to set up an account and post your jobs.

Featured Item of the Month: Technical Guides



The Technical Guides are an invaluable resource for instructors and students. Each guide contains process specific information on equipment, process variables, weldability, pre and post-welding procedures, shielding gases, electrodes, safety and more. They supplement the student workbooks for welding training. The books are in full color.

\$26.00 each.

Click [here](#) for information and to order.

Hobart Institute of Welding Technology, dedicated to welding training and education excellence, is a nonprofit educational facility.

Hobart Institute of Welding Technology

400 Trade Square East

Troy, Ohio 45373

937-332-9500

www.welding.org

hiwt@welding.org

State Board of Career Colleges and Schools Registration No. 70-12-0064HT
Accrediting Commission of Career Schools and Colleges No. 000403

See what's happening on our social sites.



Hobart Institute of Welding Technology, 400 Trade Square East, Troy, OH 45373

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